

KEVIN W. McCANNA PRESIDENT DAVID F. PHILLIPS SR. VICE PRESIDENT LARRY P. BURGER VICE PRESIDENT DANIEL D. FORBES VICE PRESIDENT BARBARA L. CHEVALIER VICE PRESIDENT RAPHALIATA McKENZIE

April 15, 2013

The Honorable Daniel J. McLaughlin and Members of the Village Board of Trustees Village of Orland Park 14700 Ravinia Avenue Orland Park, Illinois 60462

Dear President McLaughlin and Village Trustees:

Bids were received today for the \$9,700,000 General Obligation Refunding Bonds, Series 2013C. There were eight bids received which are listed at the bottom of this letter in accordance with the signed bids.

Upon examination, it is our opinion that the bid of Piper Jaffray & Co., Minneapolis, Minnesota, is the best bid received, and it is further our opinion that the bid is favorable to the Village and should be accepted. After the sale, in order to accomplish the refunding, the par amount of the Series 2013C Bonds was adjusted to \$9,430,000. The proceeds of the Series 2013C Bonds will be used to advance refund a portion of the Village's outstanding General Obligation Bonds, Series 2007, due December 1, 2020-2026 and to pay the costs of issuance of the Series 2013C Bonds. The sale will result in a savings of \$1,411,515.64, worth \$1,223,333.35, on a present value basis or 14.151% of refunded principal. We therefore recommend that the Series 2013C Bonds be awarded to that bidder at a revised price of \$9,637,112.71, being at a revised true interest rate of 1.9527%. The bidders are listed below:

	rue
Account Managers	Interest Rate
Piper Jaffray & Co., Minneapolis, MN (Original – 1.9525%)	1.9527%(Revised)
Raymond James & Associates, Inc., Memphis, TN	1.9790%
BOSC, Inc., a subsidiary of BOK Financial Corporation, Menomonee Falls, WI	1.9958%
Stifel, Nicolaus & Company, Inc, Memphis, TN	
PNC Capital Markets, Philadelphia, PA	
Mesirow Financial, Inc., New York, NY	
Robert W. Baird & Co. Incorporated, Milwaukee, WI	
BMO Capital Markets GKST Inc., Chicago, IL	2.3980%

Respectfully submitted,

Barbara L. Chevalier Vice President

BLC/rmr Enclosures SPEERAUCTION.COM **Observation** 

AON 11:15:00 am Start Type Mon., Apr 15, 2013 Auction Date

11:30:00 am 11:35:59 am EDT Time Now End

Status Over Connected to server

Reoffering Information is now available on the Best Bid Page

\$9,700,000\*

Village of Orland Park, Cook and Will Counties, Illinois General Obligation Refunding Bonds,

Series 2013C

					Gross	+ Discount/	Total	Bid	Bid Cumulative
	Bidder	Firm	TIC	Time	Interest	(Premium)		No.	Interest No. Improvement
1st	st PIPE-DD	Piper Jaffray 1.952460% 11:25:50 am \$2,144,730.83 (213,065.90) \$1,931,664.93	1.952460%	11:25:50 am	\$2,144,730.83	(213,065.90)	\$1,931,664.93	1	ı
2nd	MORG-PK	2nd MORG-PK Raymond James 1.978971% 11:29:32 am \$2,034,391.72 (92,279.63) \$1,942,112.09 6   0.219725%	1.978971%	11:29:32 am	\$2,034,391.72	(92,279.63)	\$1,942,112.09	9	0.219725%
3rd	3rd BOSC-AM	BOSC Inc	1.995759%	11:29:48 am	\$2,029,762.56	(73,631.46)	1.995759% 11:29:48 am \$2,029,762.56 (73,631.46) \$1,956,131.10 6   0.225204%	9	0.225204%
4th	4th STIF-TM	Stifel	2.007735%	11:28:59 am	\$2,039,098.89	(71,282.45)	2.007735% 11:28:59 am \$2,039,098.89 (71,282.45) \$1,967,816.44 6   0.052995%	9	0.052995%
5th	5th PNCB-MS	<u>PNC Capital</u>  2.263775%   11:25:35 am   \$2,899,478.89   (609,113.60)   \$2,290,365.29   2   0.053523%	2.263775%	11:25:35 am	\$2,899,478.89	(609,113.60)	\$2,290,365.29	2	0.053523%
6th	6th MESI-DO	Mesirow	2.292982%	11:29:00 am	\$2,360,669.90	(102,365.85)	2.292982%[11:29:00 am \$2,360,669.90 (102,365.85) \$2,258,304.05  7	7	0.076655%
7th	7th RWBA-DK Robert Bair	Robert Baird	2.316391%	11:28:00 am	\$2,203,481.11	52,669.10	<u>rd</u>   2.316391% 11:28:00 am \$2,203,481.11     52,669.10     \$2,256,150.21	1	-
8th	8th BMOC-CH BMO Capit	BMO Capital	2.398005%	11:25:14 am	\$2,490,405.14	(124,640.15)	<u>ial</u> 2.398005% 11:25:14 am \$2,490,405.14 (124,640.15) \$2,365,764.99 5   0.101592%	5	0.101592%
							Total Bids: 34	34	

<sup>\*</sup>Preliminary, subject to change

4/15/2013

#### \$9,430,000 \*

### Village of Orland Park, Cook and Will Counties, Illinois General Obligation Refunding Bonds, Series 2013C

Best AON Bidder:	Best AON TIC:	Best Revised AON TIC	
Piper Jaffray	1.952460 %	1.952655 %	

		Resized	Serial/	
	Principal	Principal	Sinker/	
Due	Amount *	Amount	Term	Coupon
Dec 1, 2013	\$245,000	\$250,000	Serial	2.000%
Dec 1, 2014	\$95,000	\$70,000	Serial	2.000%
Dec 1, 2015	\$95,000	\$70,000	Serial	2.000%
Dec 1, 2016	\$95,000	\$75,000	Serial	2.000%
Dec 1, 2017	\$100,000	\$100,000	Serial	2.000%
Dec 1, 2018	\$100,000	\$100,000	Serial	2.000%
Dec 1, 2019	\$100,000	\$100,000	Serial	2.000%
Dec 1, 2020	\$1,160,000	\$1,140,000	Serial	2.000%
Dec 1, 2021	\$1,195,000	\$1,175,000	Serial	2.000%
Dec 1, 2022	\$1,230,000	\$1,205,000	Serial	2.000%
Dec 1, 2023	\$1,265,000	\$1,235,000	Serial	2.000%
Dec 1, 2024	\$1,300,000	\$1,265,000	Serial	2.250%
Dec 1, 2025	\$1,340,000	\$1,305,000	Serial	2.375%
Dec 1, 2026	\$1,380,000	\$1,340,000	Serial	2.500%

Original Purchase Price: \$9,913,065.90 Resized Purchase Price: \$9,637,112.71

**Insurer:** None Selected **Spread:** None Entered

Time Submitted: April 15, 2013 at 11:25:50 AM

**EDT** 

\* Numbers displayed in blue are post sale adjustments.

SpeerAuction Interest Cost Calculations (for informational purposes only)							
	Original	Resized					
Issue Size	\$9,700,000	\$9,430,000					
Gross Interest	\$2,144,730.83	\$2,090,466.86 (207,112.71) \$1,883,354.15					
Plus Discount/(Less Premium)	(213,065.90)						
Total Interest Cost	\$1,931,664.93						
True Interest Rate	1.952460%	1.952655%					
Total Bond Years	97,502.22	95,058.22					
Average Life	10.052 Years	10.080 Years					

Firm: Piper Jaffray

#### \*Preliminary, subject to change

The foregoing bid as submitted or as revised post sale, if appropriate, was accepted and the
Securities sold by action of this Board, and receipt is hereby acknowledged of the good faith
Deposit, if any, which is being held in accordance with the terms of the annexed Official Notice
of Sale.

Signature:	
Titles	

# \$9,430,000 VILLAGE OF ORLAND PARK

### Cook and Will Counties, Illinois General Obligation Refunding Bonds, Series 2013C

Bidders* BOSC, Inc., a subsidiary of BOK Financial Corporation, Menomonee Falls, WI Sterne Agee	<u>Price</u> 100.759% \$9,773,631.46	Maturities 2013-2023 2024 2025 2026	Rates 2.000% 2.050% 2.150% 2.250%	True <u>Interest**</u> 1.9958% \$1,956,131.10
Stifel, Nicolaus & Company, Inc, Memphis, TN	100.735%	2013-2024	2.000%	2.0077%
	\$9,771,282.45	2025-2026	2.250%	\$1,967,816.44
PNC Capital Markets, Philadelphia, PA	106.280%	2013-2019	2.000%	2.2638%
	\$10,309,113.60	2020-2026	3.000%	\$2,290,365.29
Mesirow Financial, Inc., New York, NY	101.055% \$9,802,365.85	2013-2022 2023 2024 2025-2026	2.000% 2.125% 2.250% 3.000%	2.2930% \$2,258,304.05
Robert W. Baird & Co. Incorporated, Milwaukee, WI	99.457%	2013-2023	2.000%	2.3164%
	\$9,647,330.90	2024-2026	2.500%	\$2,256,150.21
BMO Capital Markets GKST Inc., Chicago, IL	101.285% \$9,824,640.15	2013-2022 2023 2024-2026	2.000% 2.250% 3.000%	2.3980% \$2,365,764.99

<sup>\*</sup>Syndicate information is provided by the underwriter. The information contained in this report is the most current available.

<sup>\*\*</sup>The winning bid was adjusted to reflect the new amount of \$9,430,000. All other bids were based on the pre-sale amount of \$9,700,000. The original interest on the winning bid was \$1,931,664.93, and the true interest rate was 1.9525%. The true interest rate reflects the time value of money where dollars spent in early years have a greater weight than dollars spent in later years.

# SPEER FINANCIAL, INC.

PUBLIC FINANCE CONSULTANTS SINCE 1954

SUITE 4100 • ONE NORTH LASALLE STREET • CHICAGO, ILLINOIS 60602 • (312) 346-3700 • FAX (312) 346-8833

Investment Ratings: Moody's Investors Service ... Aa1 Standard & Poor's ... AA+/Stable

# \$9,430,000 VILLAGE OF ORLAND PARK

Cook and Will Counties, Illinois
General Obligation Refunding Bonds, Series 2013C

Date of Sale: April 15, 2013 Revised Average Life: 10.080 Years Bond Buyer Index: 3.93 (Based on TIC)

			Original Par	Revised Par		True
Bidders*	<u>Price</u>	<u>Maturities</u>	<u>Amounts</u>	<u>Amounts</u>	<u>Rates</u>	Interest**
Piper Jaffray & Co.,	Original Bid	2013	\$ 245,000	\$ 250,000	2.000%	Original Bid
Minneapolis, MN	102.197%	2014	95,000	70,000	2.000%	1.9525%
	\$9,913,065.90	2015	95,000	70,000	2.000%	\$1,931,664.93
	, -, ,	2016	95,000	75,000	2.000%	
	Revised Bid	2017	100,000	100,000	2.000%	Revised Bid
	102.196%	2018	100,000	100,000	2.000%	1.9527%
	\$9,637,112.71	2019	100,000	100,000	2.000%	\$1,883,354.15
	, -, ,	2020	1,160,000	1,140,000	2.000%	
		2021	1,195,000	1,175,000	2.000%	
		2022	1,230,000	1,205,000	2.000%	
		2023	1,265,000	1,235,000	2.000%	
		2024	1,300,000	1,265,000	2.250%	
		2025	1,340,000	1,305,000	2.375%	
		2026	1,380,000	1,340,000	2.500%	
			\$9,700,000	\$9,430,000		
						True
Bidders*			<u>Price</u>	<u>Maturities</u>	Rates	Interest**

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<sup>\*</sup>Syndicate information is provided by the underwriter. The information contained in this report is the most current available.

<sup>\*\*</sup>The winning bid was adjusted to reflect the new amount of \$9,430,000. All other bids were based on the pre-sale amount of \$9,700,000. The original interest on the winning bid was \$1,931,664.93, and the true interest rate was 1.9525%. The true interest rate reflects the time value of money where dollars spent in early years have a greater weight than dollars spent in later years.

FINAL

## Village of Orland Park, Illinois

General Obligation Refunding Bonds, Series 2013C Refunding of Series 2007 FINAL

# **Debt Service Comparison**

Date	Total P+I	Existing D/S	Net New D/S	Old Net D/S	Savings
12/01/2013	369,754.24	1,004,331.26	1,374,085.50	1,386,006.26	11,920.76
12/01/2014	268,356.26	1,009,131.26	1,277,487.52	1,390,806.26	113,318.74
12/01/2015	266,956.26	1,017,531.26	1,284,487.52	1,399,206.26	114,718.74
12/01/2016	270,556,26	1,029,331.26	1,299,887.52	1,411,006.26	111,118.74
12/01/2017	294,056,26	1,034,331.26	1,328,387.52	1,416,006.26	87,618.74
12/01/2018	292,056.26	1,047,731.26	1,339,787.52	1,429,406.26	89,618.74
12/01/2019	290,056,26	1,052,925.00	1,342,981.26	1,434,600.00	91,618.74
12/01/2020	1.328,056.26		1,328,056.26	1,441,675.00	113,618.74
12/01/2021	1,340,256.26	•	1,340,256.26	1,451,095.00	110,838.74
12/01/2022	1.346,756.26	•	1,346,756.26	1,458,150.00	111,393.74
12/01/2023	1,352,656,26	-	1,352,656.26	1,466,962.50	114,306.24
12/01/2024	1,357,956.26	•	1,357,956.26	1,473,150.00	115,193.74
12/01/2025	1,369,493.76	-	1,369,493.76	1,480,100.00	110,606.24
12/01/2026	1,373,500.00	-	1,373,500.00	1,489,125.00	115,625.00
Total	\$11,520,466.86	\$7,195,312.56	\$18,715,779.42	\$20,127,295.06	\$1,411,515.64

PV Analy	ysis Summ	ary (Net	to Net)

Gross PV Debt Service Savings	1,222,274.73
Net PV Cashflow Savings @ 2.048%(AIC)	1,222,274.73
Contingency or Rounding Amount	1,058.62
Net Present Value Benefit	\$1,223,333.35
Net PV Benefit / \$8,645,000 Refunded Principal	14.151%
Net PV Benefit / \$9,430,000 Refunding Principal	12.973%
Refunding Bond Information	
Refunding Dated Date	4/29/2013
Refunding Delivery Date	4/29/2013

2013 Refunding 2007 FINA | Refund 2007 | 4/15/2013 | 12:31 PM

FINAL

## Village of Orland Park, Illinois

General Obligation Refunding Bonds, Series 2013C Refunding of Series 2007 FINAL

## **Debt Service Schedule**

Fiscal Total	Total P+I	Interest	Coupon	Principal	Date
-	-	•	-	•	04/29/2013
•	18,076.11	18,076.11	-	-	06/01/2013
369,754.24	351,678.13	101,678.13	2.000%	250,000.00	12/01/2013
-	99,178.13	99,178.13	-	•	06/01/2014
268,356.26	169,178.13	99,178.13	2.000%	70,000.00	12/01/2014
-	98,478.13	98,478.13	-	-	06/01/2015
266,956.26	168,478.13	98,478.13	2.000%	70,000.00	12/01/2015
-	97,778.13	97,778.13	-	•	06/01/2016
270,556.26	172,778.13	97,778.13	2.000%	75,000.00	12/01/2016
_	97,028.13	97,028.13	-	•	06/01/2017
294,056.26	197,028.13	97,028.13	2.000%	100,000.00	12/01/2017
-	96,028.13	96,028.13	-	•	06/01/2018
292,056.26	196,028.13	96,028.13	2.000%	100,000.00	12/01/2018
-	95,028.13	95,028.13	-	· •	06/01/2019
290,056.26	195,028.13	95,028.13	2.000%	100,000.00	12/01/2019
-	94,028.13	94,028.13	*	-	06/01/2020
1,328,056.26	1,234,028.13	94,028.13	2.000%	1,140,000.00	12/01/2020
-	82,628.13	82,628.13	•	, , <u>.</u>	06/01/2021
1,340,256.26	1,257,628.13	82,628.13	2.000%	1,175,000.00	12/01/2021
•	70,878.13	70,878.13	-	•	06/01/2022
1,346,756.26	1,275,878.13	70,878.13	2.000%	1,205,000.00	12/01/2022
-	58,828.13	58,828.13	-		06/01/2023
1,352,656.26	1,293,828.13	58,828.13	2.000%	1,235,000.00	12/01/2023
•	46,478.13	46,478.13	-	•	06/01/2024
1,357,956.26	1,311,478.13	46,478.13	2.250%	1,265,000.00	12/01/2024
•	32,246.88	32,246.88	•		06/01/2025
1,369,493.76	1,337,246.88	32,246.88	2.375%	1,305,000.00	12/01/2025
-	16,750.00	16,750.00	-	-,,	06/01/2026
1,373,500.00	1,356,750.00	16,750.00	2.500%	1,340,000.00	12/01/2026
-	\$11,520,466.86	\$2,090,466.86	-	\$9,430,000.00	Total

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rie	Ю	- OI	аL	SL	CS

Bond Year Dollars	\$95,058.22
Average Life	10.080 Years
Average Coupon	2.1991437%
Net Interest Cost (NIC)	1.9812638%
True Interest Cost (TIC)	1.9526551%
Bond Yield for Arbitrage Purposes	1.8101489%
All Inclusive Cost (AIC)	2.0478961%
IRS Form 8038	
Net Interest Cost	1.8678814%
Weighted Average Maturity	10.064 Years

2013 Refunding 2007 FINA | Refund 2007 | 4/15/2013 | 12:31 PM