April 2, 2014

Village of Orland Park
Public Works Department
15655 Ravinia Avenue
Orland Park IL. 60462

Attn: Mr. John Ingram-Infrastructure Maintenance Director
Attn: Mr. Doug Medland-Utility Foreman

Subject: Quotation Sensus M50 Basestation, RNI with Logic Software and Hosting Services

Sensus FlexNet M50 Basestation

(2) Sensus Model M50 Two Way Tower Basestation $45,500.00 ea.net

* (1) Sensus Remote 2 Repeater $10,375.00 ea.net

(1) Sensus RNI Two Way Regional Network Interface
up to 25K services including Meter Data Management (MDM)
Logic Software $65,950.00 ea.net

(1) **ALT.** VM Pricing incuding Meter Data Management (MDM)
Logic Software. $56,950.00 ea.net

(1) Training (2 days onsite Factory Training) $6,350.00 ea.net

(1) Trimble Programmer Model 900LE $4,350.00 ea.net

(1) Command Link $500.00 ea.net

Extended Warranties and Maintenance

(2) Annual Infrastructure Maintenance Agreement $2,000.00 per M50

(1) Annual Support Logic Software up to 25K services. $12,750.00 per yr.

Optional 5 Year Support Logic Software up to 25K services. $41,000.00 lump sum

Optional AMI Hosting (SaaS) and Support Services

(1) Implementation Fee includes set up and configuration. $15,000.00 ea. net

(1) Annual Hosting Fee up to 5K Services (Year 1) $17,650.00 per yr.

(1) Annual Hosting Fee up to 10K Services (Year 2) $21,150.00 per yr.

(1) Annual Hosting Fee up to 15K Services (Year 3) $25,895.00 per yr.

(1) Annual Hosting Fee up to 25K Services (Year 4-5) $29,550.00 per yr.

(2) Annual Infrastructure Maintenance Agreement $1,500.00 per M50

(1) Training (2 days onsite Factory Training) $6,350.00 ea.net

(1) Additional Seat Licenses (5 Seat Licenses) $1,150.00 ea.net

* Propogation study determined Two (2) M50 Basestations required, outside smartpoints.
*Remote Repeater priced as part of infrastructure. System deployment will determine if required.
* Basestation/Remote Pricing includes installation and startup.
*Pricing and installation does not include communication link between
Basestation/Remote to (RNI). Utility responsible to provide electric to Basestation/Remote.
*Pricing does not include software interface to billing system.
* Hosting Fee requires 60 month commitment.
* Hosting Services does not require purchasing of RNI or annual Logic support.
*VM Services. See attached SOW for services provided.

Our terms of payment are net thirty (30) days. Delivery can be made
from stock four (12) weeks after receipt of your purchase order. Pricing on AMI support
and services good for 5 years.

We appreciate your inquiry and trust that our product, prices and service will meet with your
approval.

Sincerely,

Jerry Plotke
Meter Systems Manager