

CONTRACT NUMBER: R-BB-19002

This Contract entered into this <u>13th</u> day <u>December, 2018</u> by, <u>Cintas Corporation No. 2 (or any of its subsidiaries and affiliates)</u>, 6800 Cintas Blvd., Mason OH 45040, hereinafter referred to as the "Contractor" and <u>Prince William County School Board, P.O. Box 389, Manassas, VA 20108</u>, hereinafter referred to as the "Prince William County Public Schools", "Purchasing Agency" or "PWCS".

WITNESSETH that the Contractor and PWCS, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

- 1. SCOPE OF CONTRACT: Contractor shall provide Facilities Management Products and Solutions for Prince William County Schools, Virginia on behalf of all states, local governments, school districts, and higher education institutions in the United States of America, and other governmental agencies and nonprofit organizations.
- 2. **CONTRACT DOCUMENTS**: The contract documents shall consist of the following:
 - 2.1. This signed Contract document;
 - 2.2. Memorandum of Negotiations dated November 1, 2018 (Attachment A)
- 3. CONTRACT TERM AND RENEWAL:
 - 3.1. The initial term of this contract shall be from <u>December 13, 2018 through October 31, 2023</u>, with the option to renew for two (2) additional two (2) year periods, upon mutual written consent of the parties to the contract. Proposed prices shall remain firm for the initial term of the contract.
 - 3.2. The products and services which are the subject of this Master Agreement may be covered by a service or maintenance agreement. The term of the service or maintenance agreement shall be governed by that document and may survive the expiration of this Master Agreement.
- 4. **CONTRACT ADMINISTRATOR**: As the Contract Administrator, the following individual, or his designee, shall serve as the interpreter of the conditions of the contract and shall use all powers under the contract to enforce its faithful performance.

Brian Burtner, CPPB, Buyer, (703) 791-8736, burtneba@pwcs.edu

- 5. **PRICING:** In accordance with applicable percentage discounts and prices, per attached Contractor's response dated September 25, 2018 and negotiated prices/rates negotiated September 25, 2018 (see attached).
- 6. PAYMENT TERMS: 2% Discount Net 15, Standard terms are Net 30 days

7. TERMINATION FOR CONVENIENCE:

- 7.1. If this agreement is cancelled for convenience in the first twelve months of the term, Customer shall pay as a termination fee equal to 50 weeks of rental service.
- 7.2. If this agreement is cancelled for convenience in months thirteen (13) through eighteen (18) of the term, Customer shall pay as a termination fee equal to 36 weeks of rental service.
- 7.3. If this agreement is cancelled for convenience in months nineteen (19) through twenty-four (24) of the term, Customer shall pay as a termination fee equal to 23 weeks of rental service.
- 7.4. If this agreement is cancelled for convenience after 24 months of service, Customer shall pay as a termination fee of 10 weeks of rental service.
- 7.5. Customer shall also be responsible to return all of the Merchandise allocated to such Customer locations terminating this Agreement or pay for any damaged, lost or unreturned goods at the then current Loss/Damage Replacement Values and for any unpaid charges on Customer's account prior to termination.

Prince William County does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, §2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

This contract shall constitute the whole agreement between the parties. There are no promises, terms and conditions, or obligations other than those contained herein, and this contract shall supersede all previous communications, representations, or agreements, written or verbal, between the parties hereto related to the provision of goods (including leases thereof), services and/or insurances described herein.

IN WITNESS THEREOF, the parties have caused this Contract to be executed by the following duly authorized officials:

CONTRACTOR: Cintas Corporation No. 2	PURCHASING AGENCY:
	Cotton Elizabet
Authorized/Signature	Authorized Signature
Chair Sack son	Anthony Crosby, CPPO, CPPB
Type Name	Type Name
Manal Viereton - Consent	Supervisor of Purchasing
Title	Title / /
12/19/18	12/11/18
Date / / //	Date



MEMORANDUM OF NEGOTIATIONS R-BB-19002

Dated: November 13, 2018

Prince William County Schools (hereinafter called PWCS) and Cintas Corporation No. 2 (hereinafter called the Contractor) hereby agree to the following in the execution of Contract R-BB-19002 for Facilities Management Products and Solutions. The final Contract contains the following documents:

- a. PWCS's Request for Proposal, R-BB-19002, dated July 17, 2018 and Addendum #1, dated August 8, 2018;
- b. Contractor's proposal dated August 13, 2018;
- c. Contractor's responses to Clarification Questions and Negotiations dated September 25, 2018, attached;
- d. Contractor's best and Final Offer, dated October 5, 2018;
- e. PWCS RFP R-BB-19002, General Terms and Conditions, Paragraph 30, Indemnification, is hereby modified to include "to the fullest extent permitted by applicable law".
- f. This Memorandum of Negotiations;
- g. Any subsequent modifications to the Contract.
- h. For FRC garments: Customer agrees it bears sole responsibility for selecting the flame-resistant clothing and fabrics ("FRC") under this Agreement determining whether such items are appropriate for use by its employees and agents in their applicable work environment(s). CUSTOMER ACKNOWLEDGES THAT COMPANY HAS MADE NO REPRESENTATION, WARRANTY, OR COVENANT WITH RESPECT TO THE FLAME-RESISTANT QUALITIES OR OTHER CHARACTERISTICS OF THE FRC OR WITH RESPECT TO THEIR FITNESS OR SUITABILITY FOR THIS OR ANY OTHER PURPOSE. COMPANY MAKES NO REPRESENTATION WHETHER THE FRC CONSTITUTES APPROPRIATE PERSONAL PROTECTIVE EQUIPMENT FOR THE ENVIRONMENT(S) TO WHICH CUSTOMER'S EMPLOYEES OR AGENTS MAY BE EXPOSED OR AS TO THE FRC'S ABILITY TO PROTECT USERS FROM INJURY OR DEATH. Customer agrees to notify all employees and other agents of Customer who may wear or will be wearing the FRC that it is not designed for substantial heat exposure or for use around open flames. Customer acknowledges that compliance with any and all OSHA or other similar regulations or requirements relating to personal protective equipment is the sole responsibility of Customer. Further, Customer releases Company from any and all liability that results or may result from the use of the garments, including but not limited to any alleged

- failure of the FRC to function as flame-resistant or provide protection against fire and/or heat. Customer hereby agrees to defend, indemnify and hold harmless Company from any claims and damages arising out of or associated with this Agreement or resulting from Customer's or its employees' use of the FRC.
- For high visibility garments: Customer bears sole responsibility for: (a) determining the level of visibility needed by wearers of the garments for their specific work conditions or uses: (b) identifying and selecting which garments meet the required level of visibility for any particular work conditions or uses; and (c) determining when garments require repair or replacement to meet the required level of visibility. If garment needs to be replaced outside of normal wear and tear, the customer will be charged the then current replacement value. Customer acknowledges and understands that the garments alone do not ensure visibility of the wearer. Customer further acknowledges that Company is relying upon Customer to determine whether any garments need repair or replacement to maintain the required level of visibility. Company represents only that the garments supplied satisfy certain ANSIIISEA standards to the extent the garments are so labeled. Customer acknowledges that Company has made no other representations, covenants or warranties whether express or implied, related to the garments.

ACCEPTED BY: Qontractor Authorized Signature	2 , 9 18 Date
Mahmy Donactor - Covernment	20 A
Lathery E. Lugalist	12/21/18
Anthony Crosby	Date
Supervisor of Purchasing	

1. How often do you update your inventory? Are all new deployments brand new uniforms or are they recycled from past agencies?

All rental uniforms are put through quality inspection weekly when turned in for laundry. If it is determined that a garment needs replaced due to normal wear, it will be upgraded. Age of garment is not a factor as QA is graded upon condition. New wearers could get new uniform if not available in the local stockroom. However, if stock is available, uniforms can be recycled if they are in "like-new" graded condition. Customer can request all new hires get new uniforms, however the lead time to install would be extended.

2. Are your vending options available as a part of this proposal (for scrubs or other uniforms)? If these are available, what is the cost? Yes,

Item Code	Description	List Price	USC Pricing
D10	Small Dispenser		
D16	Medium Dispenser		_
D20	Large Dispenser		_
R110	Return Unit	ļ	
RX	Wall Mounted Unit		

The use of scrub dispensing units is increasing all over college campus' and other public entities. Cintas will continue to focus its sales efforts in this space to also include units that dispense lab coats and other clothing items.

3. Do you offer dielectric testing on your gloves? If so, what would be the cost for this service?

Yes, this is one of Cintas' newest offerings. Please see attached for both additional information about the service and the pricing available.

- 4. Do you offer wet mats that would be appropriate for showers and locker rooms?

 Yes, we offer Drainage Mats which can be used in wet areas. The pricing for this item is
- 5. Do you offer calibration on the chemical dilution centers free of charge? Are these installed free of charge?

Yes. Yes

- 6. Do you work on Halon fire suppression systems?

 Yes, Cintas provides this service only in certain markets. Because it is not a nationwide service, it is priced locally to with a discount, per the US Communities contract.
- 7. What is the price for the training programs you offer? The pricing file for Training is attached.
- 8. What is the process for coil and carpet cleaning? How do you meet environmental regulations for public agencies (such as MS4) for these types of services? Which public agencies have you provided these types of services for in the past?

We have attached the scope of work for both Coll Cleaning and our process for Tile and Carpet Cleaning. As the work of both services is proprietary, we would ask that the attached relative to those services be redacted. While we do have experience with regulations like MS4. We have also attached our protocol for the discharge of both liquid and solid wastes incurred in the performance of these services. Cintas' Deep Clean Technician, Ultraclean SSR, or Coll Cleaning Technician must sign this document stating that he/she will adhere not only to local, state, and national regulations, but also the procedures set forth in that document. Any violations of the tenets set forth in that document is grounds for the dismissal of the employee.

9. Two of your references were not willing to provide a reference per their statutes and the other three were not responsive. Do you have any other references who could provide feedback on their experience?

Bonnie Sietman
Sr. Procurement Agent
Manatee County Government, BCC
Procurement Division
1112 Manatee Avenue West, Suite 803
Bradenton, FL 34205
T 941-749-3046 F 941-749-3034
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Matt Helm
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Kevin Mitchell, MBA
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www.lackawannacounty.org

Joseph Patterson, MPA, VCO Department of Purchasing Chesterfield County Phone: 804.717.6307 Pattersonjo@chesterfield.gov

- 10. How long has the TruCount system been in place? If public agencies are having issues with their uniforms being returned in a timely fashion, what steps can be taken to make sure this doesn't affect the agency's ability to work?

 Since 2016, Fulling implemented across all sites for about a year.
- 11. What is the lead time for new employees to be fit with uniforms?

 Fitting within a week of notice. New site estimated at 4 weeks. New employee at existing site is 2-4 weeks from sizing. Can be 1 week turn if sizes are in stock at local Cintas.
- 12. What is the lead time for embroidery of new uniforms?

 About 2 weeks. Stocked garments purchased directly are embroidered on demand and can be shipped in about a week.
- 13. What efforts can you make to simplify the invoicing process and make this less handson?

 We are in the process of scheduling with the EC a demonstration of the www.myCintas-ebilling and servicing platform.
- 14. Is there a reason that you do not offer volume discounts or ecommerce rebates?

 Volume discounts would generally be for direct purchase only. Our local reps have the freedom to price lower than the ceiling price of the agreement so volume discounts for direct purchase items is available.
- 15. Do you offer prompt payment discounts?
 Yes, we can offer 2% Net 15 and Net 30 as standard payment terms
- 16. Why does California have different pricing for fire and safety?

 It cost more to do business in California due to regulatory policies, labor laws, etc.
- 17. On page 142 you mention "minimal" charges for lockers, rolling racks and soiled hampers. Can these be provided at no charge? Can these be repaired or replaced as needed at no charge?

 Yes, these will be No Charge.
- 18. Please explain the additional charges on page 31 for Garment Rental.

 Minimum stop Charge: —this is the minimum a site can average for Cintas to stop the truck. Agency pays the difference to make the service at least Ex: Actual weekly rental is —for uniforms and mats. Customer is charged as the "min stop charge" on top of the —To reach a total of We normally suggest product additions to equal a min stop so the customer is paying for products/services.

Lockers: No charge

Make-up Walved on initial installation and for 30 days of service: this is industry standard charge to set up new uniform wearer after initial install. This covers the cost

on the plant to order, prep, set up the system and sew in the ID tap with the employee information. One-time fee per garment. Ceiling priced.

Emblem-Waived on initial installation and for the first 30 days of service: Local Cost (depending on company name and type of emblem ordered) This is the cost of the actual company emblem that is applied when adding new employee after the initial install.

Name tag- The cost to set up a name to rental uniform. Normally embroidery. Celling Priced.

Size premium per Garment: this is the price for extended sizes, starting at 2xl and up, there is an addition charge per garment. Ceiling priced.

- 19. Minimum Order size charges for Garment Rental are not acceptable. Is this negotiable? Minimum Order charges are fully described as the minimum amount charged to the client for stopping the Cintas vehicle and delivering the product or service contracted by the client. Under the pricing file offered in our proposal, the Minimum Order charge is Cintas is willing to entertain changing the nomenclature on the contract for this charge to something else that would be acceptable to the EC.
- 20. What is the cost for tailoring (ex. Shortening of pants)?
- 21. Do you offer "tall/Long" sizes?

 We do offer tall/long sizes. The charge for shirts in the extended sizes are the same as for size premiums detailed in the Cintas proposal. There are no additional charges for pants for tall sizes.
- 22. Do you offer summer internships or student programs for college students?

 Cintas would be interested in creating with USC members opportunities for internships that coincide with our normal hiring practices for these positions:
- 23. In Tab 7, Exceptions, the fee for termination for convenience: Is it acceptable to substitute "termination fee" for "liquidated damages"?

 Yes, this is negotiable with the contract
- 24. Fire Protection sales team: 6 of the states where you have no representation are in U.S. Communities' top 25 states (AL, IA, MN, NC, OR, TN) are there plans to expand into these states?

Yes, Cintas is striving to grow the division to the line of in 10 years.

25. Should Brent Schafer be listed as the Executive?

Yes, we can update.

- 27. Page 85, #7: What happens if a public agency is not able to accommodate net 15 or net 30 payment terms? Is it possible to make the standard payment terms for all product lines Net 30?

Yes; Net 30 is Standard term.

28. Rubber Glove Addendum:

a. What company will be required to purchase from?

Relative to the addendum, the Cintas Head/Hand electrical PPE program is considered a lease only option.

This program is based on Cintas using National Safety Apparel for all PPE items listed as well as inspection/certification of voltage rated gloves being leased.

- b. No information listed in Schedule A. No pricing, etc.
 See attached excel document with pricing. The addendum was a blank template.
- Will they test gloves already in use or do we have to purchase the gloves new form them to get the testing completed.
 No, this program is based on Cintas setting up a new rental solution for Head/Hand PPE.
- 29. Classroom Safety Training Cost Breakdown:
 - d. Line 65906 is 10 people a minimum or maximum per class? If multiple classes are needed, is the charge of the instructor per class or one time charge for multiple classes? The class size listed on the price file is the max size per class. This varies per type of class, from 10-25. The charge for the instructor is per class.
 - e. Line 65908 What are normal hours and excess hours? Monday-Friday 8am-5:00pm

Referencing Cintas' response to the initial EC questions/clarifications:

30. Item 15 – Do you offer prompt payment discounts? This was discussed on the teleconference on September 13. We discussed 2% Net 15 and Net 30 as the standard payment. This needs to be clarified that this is your understanding as well.

Yes, 2% Net 15 and Net 30 for standard local payment. Updated document.

31. Item 17 – On page 142 you mention "minimal" charges for lockers, rolling racks and solled hampers. Can you provide these at no charge? Can these be repaired or replaced as needed at no charge? This was discussed on the teleconference on September 13. This was agreed that these would be at no charge and not that this would be negotiated. Please clarify.

Updated document.

- 32. Item 18 Please explain additional charges on page 31 for Garment Rental. This was discussed on the teleconference on September 13. See question 17, this charge should be removed.
 - . Updated document.
- 33. Item 19 Stop charges for Garment Rental are not acceptable. Is this negotiable? This should be called minimum order size, not minimum stop charge.
 - Changed language to Minimum Order Size and updated document.
- 34. Item 26 What is the Lost Replacement charge for items not listed in the market basket? Please provide us with a full catalog that the discount by category will be taken from.
 - Catalog is online and can be accesses with link: www.shopcintas.com Updated document with the link as well.
- 35. Item 27 Page 85, #7: What happens if a public agency is not able to accommodate Net 15 or Net 30 payment terms? Is it possible to make the standard payment terms for all product lines to be Net 30? This was discussed on the teleconference on September 13. We agreed on Net 30 as standard terms. This needs to be clarified that this is your understanding as well.

Yes, Net 30 is standard term. Updated document.

Contract #R-BB-19002 - FACITILIES MAINTENANCE SOLUTIONS DISCOUNT BY PRODUCT CATEGORY

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	(% from	<u> 4</u>
A in Sales	/paplished/)
	(e)	
1 Uniform Rental	Cintas has committed to US Communities participating public agencies	s participating public agencies
2 Uniform Leasing	a 10% discount off of National Account Book Pricing for all items.	ook Pricing for all items.
3 Uniform Purchase	National Account book pricing is,	
4 Shoe Purchase	generally, off of local pricing structure.	ructure.
5 Mat/Mop Rental		
6 Mat/Mop Leasing		
7 Mat/Mop Purchase		
8 Restroom Supplies		The second secon
9 Restroom Services	A Company of the Comp	
10 Deep Cleaning Services		
11 First Aid/Safety Supplies	Can Vary by product. Minimum savings listed	listed
12 AEDs		
13 Fire Protection Services		
14 Promotional Products	Can Vary by product. Minimum savings listed	listed
15 Miscellaneous	Adoptivity was displayed in the second secon	
16 Other		The second secon

ANY ITEM NOT INCLUDED ON THE PRICE SHEET SHALL BE PRICED AT 10% OFF NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING WHERE NATIONAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE NOT-TO-EXCEED RATES.

Contract #R-BB-19002 - FACITILIES MAINTENANCE SOLUTIONS ADDITIONAL CHARGES

Deep Clean

Set Up Charge	Anythme we have to use the truck to clean a customer		
Truck Movement Charge	Anytime we have to move the truck during a service	#	
Hoor Change Charge per Floor	Anytime/All times we have to change floors during a service		
Fumiture Moving Charge per Hour	Used if we have to move an excessive amount of furniture that adds up to at least an hour		
Spotting Price per Hour	Used if we are asked to spot only during a service		
Mileage Charge	Charge per Mile Outside of 60 Minutes from the Location		
Minimum Stop Charge	Minimum amount we have to invoice to service the account		
Wait Charge	Used anytime the customer is not prepared to start their cleaning and we have to wait more than an hour		
Cancellatio n Change	Used anytime the customer cancels less than 24 hours before the service	*	

Garment Rental

			Cost		
Minimum Order Size	Lockers	Make Up -Waived on initial installation and for the 1st 30 days of service	Emblem -Waived on initial installation and for the 1st 30 days of service	Name Tag	Size Premium

	DEE	PCLEANING
Service Description	Description	Price Pricing Detail
VCT Restoration	Used any time we do a restoration VCT Job, which means stripping the floor all the way down and reapplying 4 coats of fluish	Carpet
VCT Maintenança	Used any time we do a maintenance VCT job, which mouns top scrubbing the floor down 1-2-coats and reapplying 2 coats of finish	
VCT Maintenance	Used any time we do a cleaning VCT job, which means cleaning the floor with a Pad and Cleaner and NOT reapplying ony finish	
Standard Carpet Cleaning	5 Step - PARA Process plus Protectant - Truck Mount	
Standard Carpet Cleaning	4 Stop - PARR Process - Truck Mount	
Standard Carpet Cleaning	2 Step - Prespray and Rinse - Truck Mount	
Standard Corpet Cleaning	5 Stop - PARR Process plus Protectant - Portable	
Standard Corpet Cleaning	4 Step - PARR Process - Portable	
Standard Carpet Cleaning	2 Step - Prespray and Kinse - Portable	
Wool Carpet Cleaning	2 Step - Presprey and Rinse	
Carpeted Steps	Cleaning Dyly	if step is determined to be nonstandard, the price is decided locally
Carpet Protectant	If not included with 5 Step	
Carpet Sanitizer	Used anythme we apply a sanitizer after the cleaning	
Carpet Decdorizer	Used anythmo we apply a deoderizer after the deaning	
Low Molsture Process	PreRotoScrub, Prespray, Agliate, Respray Spots (No Vacuuming)	Any vacuuming required is in addition to the sqft price
Standard Tile	5 Step - PARR Process plus Sealer - Truck Mount	
Standard Tile	5 Step - PARR Process 2" or Less - Truck Mount	
Standard Tile	4 Step - PARR Process > 2" - Truck Mount	
Standard Tile	4 Step - PARK Process 2" or Less «Truck Mount	
Sealer (After Cleaning)	Used anytime we apply an impregnating scalar after the cleaning	
Color Seal (After Cleaning)	Color Seal < 2 ^{tt} Tile	
Color See) (After Cleaning)	Color Seal 2" - 8." Tila Color Seal > 8" Tila	
Color Seal (After Cleaning)	<u> </u>	
Kitchen Cleaning	Used envilme we clean a Kitchen, Does not include Sealer	
Standard Tile	5 Step - PARR Process plus Sealer - Portable 5 Step - PARR Process 2 th or Less - Portable	
	4 Step - PARR Process > 2" - Portable	
Standard Tile Standard Tile	4 Step - PARR Process 2" - Portable 4 Step - PARR Process 2" or Loss - Portable	
Concrete Cleaning	Interior - Truck Mount Only	
Concrete Cleaning	Exterior – Truck Mount Only	
Set Up Charge	Anytime we have to use the truck to clean a customer	
Truck Movement Charge Floor Change Charge per	Anytime we have to move the truck during a service Anytime/All times we have to change floors during a	
Floor Change Charge per Floor	Anynmer All times we have to change hours during a	
Furniture Moving Charge per Hour	Used if we have to move an excessive amount of furtillure that adds up to at least an hour	
Spotting Price per Hour	Used If we are asked to spot only during a service	
Mileage Charge	Charge per Mile Outside of 60 Minutes from the Location	
Minimum Stop Charge	Minimum amount we have to invoice to service the account	
Walt Charge	Used anytime the customer is not prepared to start their cleaning and wa have to wait mere then an hour	
Concollation Charge	Used anytime the customer cancols less than 24 hours before the service	
Restroom Cleaning - Saris UltraClean	Touchless Restroom Cleaning that sanitizes and removes soils from all surfaces, floors & fixtures	Base Charge - Weekly and Every Other Week \$35,00; Monthly \$55.00

Uniform Rental Items Discounts range from 10% to 32% of National Book Rate. All Prices shown are not-to-exceed rates

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				(percentage weekly Price for
	Supplier/Item			nt Lease (no weekly rental
Number Make	Number	NON E	Description	oy Uspegory (Destring) With the mile Charle
T CUESS	ממא		Comort Work anims bayes rouy cacon	
2 Cintas	2/2		High image Work shirt 55/55 Poly Collon	
3 Cintas	66273		High Image Womens Work Shirt 65/33 Poly Conton	
4 Cintas	945	_ [Comfort Work Pants 65/35 Poly Cotton	The state of the s
5 Cintas	865	á	Pleated Comfort Work Pants 65/35 Poly Cotton	
6 Cintas	270	ង	Comfort Work Cargo Pants 65/35 Poly Cotton	
7 Cintas	370	Ą	Comfort Work Cargo Short 65/33 Poly Cotton	
8 Cintas	205	ā	Womens Comfort Work Shirt w Pocket, 55/35 Poly Cotton	
9 Cintas	330	ā	Cotton Work Shirt 100% Cotton	
10 Cintas	340	ឥ	Cotton Work Paris 100% Cotton	
11 Chitas	394	ā	Jean Pant 1,00% Cotton	
12 Cintas	82670	á	Chef Coat 65/35 Poly Cotton	
13 Cintas	71125	ā	Elastic Waist Chef Pants w Drawstring 65/35 Poly Cotton	
14 Cintas	893	8	Food Processing Shirt White/Blue (no pockets, grippers) 55/35 Poly Cotton	
15 Cintas	374	ង	Executive Dress Shirt 57/43 Poly Cotton	•
15 Cintas	275	₩.	High Image Perfomance Polo Shirt 100% Microfiber Poly	
17 Cintas	66275	3	Womens High Image Performance Polo Shirt 100% Microfiber Poly	
18 Cintas	390	E	Womens Fit Camfort Work Pant (slim)	
19 Cintas	395	ā	Womens Fit Comfort Work Pant	
20 Cintas	652	4	Pro-Knit Pola Shirts Moisture Wicking 100% Poly	
21 Cintas	268	į	Pro-Khir Tee Shirt 100% Poly	
22 Clubas	970	ı	Uned Service Jacket 65/35 Poly Cotton	
23 Cintas	366	1	High Image Jacket 65/25 Poly Cotton	
	912	l	Coverall 7.5 oz 65/35 Poly Cotton	
25 Cintas	925		1	
26/Cintas	82497	2	White Polyester Butcher Coat 100% Poly	
27 Carhartt	384	L		And the second s
28 Carhartt	381	Ā	Carhartt 5 Pocket Jeans 100% Cotton.	
29 Carhartt	382	2	Carhant Carpenter Jeans 100% Cotton	
30 Carhartt	383	ង	Carhartt Work Pants 100% Cotton	
31 Carhartt	280	ង	Flame Resistant Jean	
32 Carhartt	067	A E	Flame Resistant Carpenter Jean	
33 Cerhant	294	4 EA	Flame Resistant Work Shirt	
34 Carhantt	371	1 EA	Flame Resistant Work Pant	
35 Carhartt	391		Flame Resistant Coverall	
36 Happy Chef	517	7 8	-	
37 Happy Chef	22929	71 EA	Food Service, V-Neck Apron One Size	
38 Happy Chef	317	¥3	Food Service, Fernale Chef Coat, XS-XL	
41 Cintas	10196	23	3x5 Traffic Mat	
42 Cintas	1301	20	2x3 Spring Mart	
43 Cintas	1802	2	П	
44 Cintas	84302	Z E4	3x5 Safety Mat	
45 Clintas	84501	Ħ	3x5 Logo Wat	
46 Cintas	6913	EA.	24 oz Synth Wet Mop	
47 Gritas	9587		Г	
48 Cintas	9581		Dual Chamber Mon Bucket	
49 Centas	7116	1_	Т	
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701C	7007	Į.	Han Minntiber Mon Head	

			Nationwide Usage	චයිත				Proposed Price/ Equipment	s/ Equipment
								Make/Madel	
		;			Discount (percentage from Discount by	Purchase Price	Current CELING Price	of Quoted Jean (H	
ntern Number	Make	Supplier Item Number	MON	Description	Z magni			differenct)	Description of Quoted Item (if different)
₽	Cintas	935	EA	Confort World Shirt 65/35 Poly/Cotton	14				
~	Cintas	273	ă	High Image Work Shirt 65/35 Poly/Cotton					
ŧη	Cintes	66273	æ	High Image Womens Work Shirt 65/35 Poly/Cotton			†		
4	Cintas	945	EA	Comfort Work Pant 65/35 Foly/Cotton	***		-		
l/}	Cintas	865	EA	Pleated Comfort Work Pant 65/35 Poly/Cotton	***		†		
sp	Cintas	270	E E	Comfort WorkGargo Pant 65/35 Poly/Cotton			1		
7	Cates	SZ5	EA	Comfort WorkCargo Short 65/35 Poly/Cotton					
80	Cintas	205	EA	Womens Comfort Work Shirt W/Pocket 65/35/ Poly Cott	1				
en	Chitas	330	EA	Cotton Work Shirt 100% Cotton					V., (1)
9	Cantas	248	EA	Cotton Work Pant 100% Cotton			_		\$4.00 market 1910 1910 1910 1910 1910 1910 1910 191
Ħ	Cimtas	394	ΕA	Jean Pant 100% Cotton				Т	The state of the s
12	ChefWorls		EA	ChefWorks Chef Coat 65/35 Poly Cotton Rental Only				Τ	Cherworks Looi vent Cher (Detros) 20 FM Count of processing
13	ChefWorks		ΕA	Elastic Waist Chef Pant W/Drawstring 65/35 Poly/Cottor	10		†	36550	Baggy Chel Pancas/aa roll/cotton namerage
14	Cintas	833.	ង	Food Processing Shirt White/Blue (no packets, grippers)	1		1		
52	Cintes	374	EA	Executive Dress Shirt 57/43 Poly/Cotton					
97	Cintas	275	ដ	High Image Performance Polo Shirt 100% Microfiber Poly	4				
11	Cintas	66275	ផ	Women's High Image Performance Polo Shirt 100% Micro	5				Marie and American Control of the Co
18	Ciritas	330	Ħ	Womens Fit Comfort Work pant 65/35 Poly/Cotton (Slin	E			1	AND THE PROPERTY OF THE PROPER
13	Cintas	395	ង	Womens Fit Comfort Work pant 65/35 Poly/Cotton					The state of the s
20	Cintas	259	ΕA	Pro-Knit Polo Shirts Maisture Wicking 100% Poly					
21	CIntas	258	ξ¥	Pro-Knit Polo Shirts 100% Poly			ĺ		
.22	Cintas	970	EA	Lined Service Jacket 65/35 Poly/Cotton					
23	Cintas	366	E\$	High Image Jacket 65/35 Poly/Cotton					
2.4	Cintas	517	5	Coverall 7.5 oz 65/35 Poly/Cotton				Т	Andrew Control
25	Cintas	925	EA	White Lab Coat 80/20 Poly/Cotton Rental Only				59925	Write Lab Logic Sul 2017/ Catcal Laborate
26	Chtas	82497	EA	White Polyester Butcher Cost 100% Poly				T	Control of the Contro
. 27	Carhant	384	EA	Carhartt Shirt 100% Cotton Rental Only	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Ī	T	Canada yyou eri
28	Carriant	381	43	Carhartt Pocket Jeans 100% Cotton Rental Only				T	Carnartt Pocket Jeans Law Corons Lines, Sale
ีย	Carhartt	382	EA	Cartrant Carpenter Jeans 100%Cotton Rental Only			Ţ	7	Campire Calpenies reals tooked when pare
30	Cartrartt	383	EA	Carhartt Work Pents 100% Cotton Rental Only			Ţ	74309	Carbartt Work Pans 100% Locker Direct Sale
સ	Carhant	280	æ	Carhartt FR Jean Rental Only				03903	California De Communitari Isono Offerit Califo
32	Carhartt	230	EA.	Carhartt FR Camenter Jean Rental Only				T	Calment work state seal of our seal
33	Carhartt	294	8	Carhartt FR Work Shirt Rental Only					CATTACK, TA VIVAN AND LO BELLONIA
34	Carthartt	371	妈	Carhartt FR Work Part Rental Only					Unitabout Fit Fam. United Sales
H	Carhard	391	EA	Carhant FR Coverall Rental Only				8773	recasale rius FK Coverali Diraca Date
36	Happy Chef		Ę	Happy Chef Food Service, Polo Shirt S-XL				20403	Ciffes original and rold billed. Sales
37	Happy Chef	L	æ	Happy Chef Food Service, Chef Coat 5-XL				106452	Unitas Cassic Uner Coar priece Sale
38	Happy Chef	f 67627	5	Happy Chef Food Service, V-Neck Apron, One Size				829/6	Contact Sign April Mireck Said
39	Happy Chef		ស	Happy Chef Food Service, Female Chef Coat 5-XL				100343	CINERS CLESSIC CITE COST WILLIAM CHICAGOS
40	Happy Chef	.f 48480	æ	Happy Chef Food Service, Chef Hat, Student (Beret)					
41	Happy Chef	f 100445	43	Happy Chef Food Service, Skull Cap, Flat Top-Chicago					

	Hand & Head Protection Program C	<u>Options</u>	
Cintas Item Number	Hand Protection Program	Lease/Week	LR Rates
869320700	11" Class 00 Rubber Insulating Gloves - Yellow		
869320350	11" Class 00 Rubber Insulating Gloves - Black		
754910300	ARC Guard FR Knit Glove		
869380000	10" Leather Protectors		
601960600	Canvas Glove Bag		
	Hand Protection Weekly Cost	\$	
	Head Protection Program		
601940000	Clear Safety Glass		
745030300	12cal PureView Faceshiled		
745010000	MSA Slotted Hard Hat - White		
823370200	12cal Balaclava - NAVY		
744370260	Electric Gear Bag		
	Head Protection Weekly Cost	\$	
	Total Progam Weekly Cost	\$	

	wallahla Cl	ove Sizes 8-	19
F	wanapie Gi	OAG SITG2 9.	14

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SAFETY ITEMS

All Prices shown are not-to-exceed rates

	(Percentage Unit from Discount Price by Category)																or.		po I	AA-		00								
	Quantity per UOM	100	6 packets	2	2/1Dent blister paks	5 packs	5 packets	3 packets	20 packets	40 packets	5 pipettes	50 packets	125 packets	3 tweezers	10 packets	5 bottles	2 packs	10 packets	5 packets	12 caplets	25 bandages	6 packets	25 packets	30 bandages	50 bandages	25 packets	4 vials	20 packets	Z5 packets	15 bandages
	Мол	EA	BAG	EA	BOX	BAG	BAG	BAG	BOX	BOX	BAG	BOX	BOX	PAC	BAG	BOX	PAC	BAG	BAG	BOX	BOX	BOX	BAG	ВОХ	ВОХ	BOX	PAC	ВОХ	BAG	BOX
	Description	LENS/SCREEN PADS	BURN RELIEF PACKET/	WOUNDSEAL POUR	ALLERGY RELIEF	ALEVE SMALL	DAYQUIL SEVERE	MUCINEX SMALL	IBUPROFEN TABS	COLD RELIEF	LIQUID BANDAGE	IBUPROFEN TABS	IBUPROFEN TABS LRG	TWFFZFRS, METAL	HAND SANITIZER	EYEWASH, 1/20Z	GLUCOSE, SIMALL	LIPAID SMALL	BIOFREEZE MUSCLE	ANTI-DIARRHEAL	X-LONG BANDAGE	COOL&SOOTHE	PAIN AWAY X-	WATERPROOF CLEAR	ELASTIC STRIP	ASPIRIN ORG ST 50CT	THERA TEARS, SMALL	TRIPLE ANTIBIOTIC	COLD RELIEF	LARGE PATCH 2"X3",
Supplier Item	Number	280020	163050	1030300	119260	121220	573772	79191	111929	112039	12221	111989	111999	150110	51030	130479	122249	102435	102640	119250	43729	164010	111529	43658	44269	111180	130000	100019	112029	44429
	Make	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS	CINTAS
Item	Number	H	2	m	4	S	9	7	ixo	6	10	11	12	13	14	15	16	17	18	19	20	27	22	23	24	25	26	27.	28	29



Programme Artist Account Street	Picadestria	Comment	Qty	California USC Pricin Price (from PDF
<u>ltem</u>	<u>Description</u>	Committee		
	Minimum Order Size per stop	Per stop.	ea	
SC	Portable Extinguisher Annual Maintenance Inspection Hand			
	Portable Stored Pressure and CO2 Fire Extinguishers - up to	Per unit.		
IN	20#		ea	
	Unit Test, Recharge and R	epair Parts:		
NSDC2.5	2.5# Stored pressure Dry Chemical - Six Year Test	Includes O-Ring, V-Stem, Service Collar	ea	
NSDC5	5# Stored pressure Dry Chemical - Six Year Test	and Six Year Internal Maintenance labor;	ea	
NSDC10	10# Stored pressure Dry Chemical - Six Year Test	Does not include parts not specifically	ea	
NSDC20	20# Stored pressure Dry Chemical - Six Year Test	listed or applicable inspection (IN) Price	ea	
NHDC2.5	2.5# Stored pressure Dry Chemical - Hydrostatic Test	includes O-Ring, V-Stem, Service Collar	ea	
NHDC5	5# Stored pressure Dry Chemical - Hydrostatic Test	and Hydrostatic Test labor; Does not	ea	
NHDC10	10# Stored pressure Dry Chemical - Hydrostatic Test	include parts not specifically listed or	ea	
NHDC20	20# Stored pressure Dry Chemical - Hydrostatic Test	applicable inspection (IN) Price	ea	
NRDC2.5	2.5# Stored pressure Dry Chemical - Recharge	Includes Recharge Labor, Agent and	ea	
NRDC5	5# Stored pressure Dry Chemical - Recharge	Service Collar; Does not Include parts	ea	
NRDC10	10# Stored pressure Dry Chemical - Recharge	not specifically listed or applicable	ea	
NRDC20	20# Stored pressure Dry Chemical - Recharge	Inspection (IN) Price	ea	
EEPIN	Pull Pin	Per unit.	ea	
	New Extinguishe	ers;		
5# ABC Ext	5# ABC Dry Chemical Fire Extinguisher	Per unit:	ea	
10# ABC Ext	10# ABC Dry Chemical Fire Extinguisher	Per unit:	ea	
2.5# ABC Ext	2 1/2# ABC Dry Chemical Fire Extinguisher	Per unit.	ea	
20# ABC Ext	20# ABC Dry Chemical Fire Extinguisher	Per unit.	ea	
	Emergency Light Parts ar	nd Services:	,	
INPTT	E-Light Push Test Button - 30 Seconds	Per unit.	ea	
INEL	Emergency Exit Light Inspection (Load Test)	Per unit.	ea	
EX864	E-Light Battery, 6V, 4A	Per unit.	ea	
EXB57	E-Light Battery, 6V, 7A	Per unit.	ea	
EXB610	E-Light Battery, 6V, 10A	Per unit.	ea	
EXB612	E-Light Battery, 6V, 12A	Per unit.	ea	
EXL15T6	E-Light Bulb, 145V, 15W	Per unit.		
EXL20	E-Light Bulb, 120V, 20W	Per unit.	ea	

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			% Sav	avings
			<u>California</u> <u>from</u>	77 E
Item	Description	Comment	Oby US Price DSC Pricing Pric	Tice
	Inspection & Parts			
INKS	NKS Kitchen System Inspection - single or first tank	Per system.	ea	
INKST	VKST Kitchen System Inspection - remote or additional tank	Per additional tank.	ea	
EELINK	EELINK Fusable Link	Per unit.	еэ	

(
W	

Item	<u>Comment</u>	<u>California</u> Qty <u>Price</u> USC Price
termo n	Inspection & Parts	
INSPW	Annual Sprinkler Inspection Wet – Initial Riser	63
INSPR	Annual Sprinkler Inspection Wet - Additional Riser Per riser.	Ga
INSPBFIRE	NSPBFIRE Fire line backflow test per valve Per unit.	a a
INSPD	Sprinkler (nspection (Dry)	ea
INSPBFDO	NSPBFDO Inspection Back Flow - Domestic or Irrigation (per Per unit.	ea

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Kem	<u>Description</u>	Comment	Q‡A	<u>California</u> <u>Price</u> USC Pricing
	Inspection & Parts	S		
INFA	Annual Fire Alarm System Inspection	Per panel.	ea	
	Devices Per Device (somke det. bell, horn,			
INFAID	strobe, pull station)	Per device.	ea	
INFADD	Duct Detectors	Per unit.	ea	

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R RATES	Unit CA Price USC Price	ea	ea	ea	ea
FIRE LABOR RATES	Mall	Labor - Regular	Labor - Overtime	Labor - Weekend/Holiday	Emergency Service Call

Cintas First Aid Training List for U.S. Communities #R-BB-19002

Course Waterial # (SAP)	Course Description	Class Duration	Duration Type	Expiration	Expiration Type	Certification	Class Siza	US Communities Contract Celling Price	Price Per
	CPR/FIRST AID/AED COURSE (HeartSaver First Aid with CPR & AED)	7	Hours	2	Years	AHA	9	\$	Per Class
65013	CPR/FIRST AID/AED/BBP COURSE	1	Days	2	Years	AHA	9	\$	Per Class
65003	BBP AWARENESS CLASS	11	Hours	1	Years	CLMI	0	\$	Per Class
55004	PEDIATRIC FIRST AID COURSE	3 1/2	Hours	2	Years.	AHA	9	\$	Per Class
65009	FIRST AID COURSE	3,5	Hours	2	Years	AHA	9	\$	Per Class
65013	INFANT CHILD SUPPLEMENT (CPR/AED)	1	Hours	2	Years	AHA	9	\$	Per Class
55016	CPR/FIRST AID/AED (PER STUDENT	7	Hours	2	Years	AHA	min B	\$	Per Persor
65017	FIRST AID COURSE (PER STUDENT)	3 1/2	Hours	2	Years	AHA	min 9	\$	Per Person
650018	CPR/AED COURSE (PER STUDENT)	4	Hours	2	Years	AHA	min B	\$	Per Person
65019	BLS HCP (PER STUDENT)	5	Hours	2	Years	AHA	min B	\$	Per Persor
65021	CPR/AED COURSE	4	Hours	2	Years	AHA	9	\$	Per Class
65022	BLS HEALTHCARE PROVIDER	8	Hours	2	Years	AHA	8	\$	Per Class
65028	OXYGEN AWARENESS CLASS	1	Hours	1	Years	COAST	25	\$	Per Class
65024	AHA HEART SAVER PEDIATRIC 3 HO	3	Hours	2	Years	AHA	9	\$	Per Persor
	*CPR/First Aid uses the Heartsaver First Aid with CF **Course hours are based on adult only courses and ***Open Enrollment classes are based on focal sche	i will be longer if pa	diatric training	ach only the Firs is done:	LAId and CPR s	sections of the co	DUI'8B.		

ONLINE CDD	wild CT	AHD D.	. AEN	TRANSING

ONLINE CPR, FIRST AID I							·	· · · · · ·	,,,
HEARTSAVER FIRST AID, CP 650311 (SKILLS CHECK SEPARATE, S		2 1/2	Hours	22	Years	AHA	1	,\$	Per Person
HEARTSAVER FIRST AID, CP 650143 (CAN DO UP TO 2 PEOPLE A	R & AED SKILLS CHECK	45	Minutes	2	Years	AHA	1	.\$	Per Person
HEARTSAVER FIRST AID ON 650301 CHECK SEPARATE, SEE BELO		2	Hours	2	Years	AHA	.1	\$	Per Person
HEARTSAVER FIRST AID SKI 650142 TO 2 PEOPLE AT A TIME)	LLS CHECK (CAN DO UP	30	Minutes	2 .	Years	ÄHA	1	\$	Per Person
HEARTSAVER CPR & AED O 650921 CHECK SEPARATE, SEE BELO		1 1/2	Hours	2	Years	ÄHA	1	\$	Per Person
								\$	
650141 HEARTSAVER CPR SKILLS C	HECK	20	Minutes	2	Years	AHA	1		Per Person

CE A	できせつへがり	CAPETY	TRAINING
/ [221/AAM	341	111111111111111111111111111111111111111

	CLASSROOM SAFETY TRAINING					1			
55205	CONFINED SPACE CLASS	2	Hours	1	Years	CLMI	10	\$	Per Class
85206	FALL PROTECTION CLASS	.2	Hours	1	Years	CLMI	10	\$	Per Class
65207	AERIAL LIFT SAFETY CLASS	2	Ноига	0	None	CLMI	10	\$	Per Class
65208	FORKLIFT CERTIFICATION CLASS	4	Hours	1	Years	CLMI	10	\$	Per Class
65209	FORKLIFT CERTIFICATION (PER PERSON)	4	Hours	11	Years	CLMI	MIN 5	5.	Per Person
652091	FORKLIFT SKILLS TEST (PER PERSON)	20	Minutes	3	Years	CLMI	MIN 5	\$	Per Person
65211	CRANE SAFETY CLASS	2	Hours	0	None	CLMI	10	\$	Per Class
652111	CRANE SAFETY TESTING	15	Minutes	Ó	None	CLMI	10	\$	Per Person
65212	SAPETY COMMITTEE CLASS	2	Hours	11	Years	CINIS	15	5	Per Class
65214	BACK SAFETY CLASS	1	Hours	1	Years	CLMI	15	\$_	Per Class
65216	ERGONOMICS CLASS	2	Hours	1	Years.	CLMI.	15	\$_	Per Class
65218	EMERGENCY PREPAREDNESS CLASS	2	Hours	1	Years.	CLMI	15	\$	Per Class
65220	EYE PROTECTION CLASS	2	Hours	1	Years	CLMI	15	\$	Per Class
65221	SLIPS TRIPS & FALLS CLASS	2	Hours	11	Years	CLMI	15	\$	Per Class
65222	FIRE SAFETY CLASS	2	Hours	11	Years	CINTS	25	\$_	Per Class
65226	HAZARD COMMUNICATION CLASS	2	Hours	1	Years-	CLMI	15	\$	Per Class
65230	HEARING SAFETY CLASS	2	Houts	1	Years	CLMI	15	\$	Per Class
65251	HEAT INJURY PREVENTION CLASS	1	Hour	1	Years	CLML	25	\$	Per Class
65232	HOUSEKEEPING CLASS	2	Hours	1	Years	CLMI	15	\$	Per Class
65234	LOCKOUT TAGOUT CLASS	2.	Hours	1	Years	CLM(10	\$	Per Class
65236	MACHINE GUARDING CLASS	2.	Hours	1	Yeers.	CLM	10	\$	Per Class
65240	PPE CLASS	2	Hours	11	Years	CLMI	10	\$	Per Class
65252	RESPIRATORY SAFETY CLASS	2	Hours	1	Years	CLMI	15	\$	Per Class
65254	SAFETY PROGRAM MGMT CLASS	2	Hours	1	Years	CLMI	15] \$	Per Class
65260	GENERAL SAFETY TOPICS CLASS	2	Hours	1	Years	CINTS	0	\$	Per Class
65290	WRITTEN COMPLIANCE PROGRAM	4	Hours	1	Years	CINTS	۵	\$	Per Class
65400	OSHA 10 HOUR GENERAL INDUSTRY	2	Days	3	Years.	O5HA	0	<u> \$</u>	Per Person
65402	OSHA 30 HOUR GENERAL INDUSTRY	4	Days	3	Years	OSHA	0	\$	Per Person
65404	OSHA 10 HOUR CONSTRUCTION CLAS	2	Days	3	Years	OSHA.	0	\$	Per Person
65406	OSHA 90 HOUR CONSTRUCTION CLAS	4	Days	3	Years	OSHA	0.	\$	Per Person

65500	RESPIRATOR FIT TESTING	20	Minutes	1	Years	. CINTS	00	\$	Per Person
65501	RESPIRATORY SAFETY CLASS WITH FITTEST	4	Hours	1	Years	CINTS	12	\$	Per Class
65502	SAFETY AUDIT	2	Hours	1	Years	CINTS	O	S	Per Class
	EMERGENCY RESPONSE TRAINING CL	4	Hours	1	Years	CINTS	0	\$	Per Class
	WRITTEN SAFETY & HEALTH PROGRAM	1	Days	1	Years	CINTS	1	\$	Per Person
65905	CLASS CANCELLATION FEE	D	None	0	None	CINTS]	\$	
65906	INSTRUCTOR TRAVEL FEE	.0	None	0	None	CINTS]	\$	Per Class
	AFTER HOURS FEE	Ď	None	0	None	CINTS		\$	Per Class

CONTRACT MODIFICATION

MOI	DIF	CA	TIO	N	#12

ISSUE DATE: September 20, 2024

REFERENCE:

Title:

Facilities Management Products and Solutions

Contract #:

R-BB-19002

Contractor:

Cintas Corporation No. 2

Period of Contract:

December 13, 2019 through October 31, 2027

Modify the above referenced contract as follows:

 PWCS authorizes a 2.5% increase to all contracted items per the attached effective November 1, 2024.

2. All non-contracted items are priced pursuant to the structure detailed in the contract R-BB-19002 and through the contract percentage discounts.

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.

Brian Burtner, CPPB, VCO Administrative Coordinator PRINCE WILLIAM COUNTY PUBLIC SCHOOLS CINTAS CORPORATION NO. 2 Colleen Keener Signature

Colleen Keener, CPPB, CPCP, VCO, VCA

Supervisor of Purchasing

PROCUREMENT OFFICE