#### PROPOSAL SUMMARY SHEET

# Recreation Program Guides 2015-2017 Project Name

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: Has Press Ive.
Street Address: 165 Janson Franct
City, State, Zip: Els. IL 60123
Contact Name: Ed Harry
Phone: 847 695 1820 Fax: 847 695 9541
E-Mail address: chaway @ hass press com
FEIN#: 36-2907156
I agree that the attached Detailed Price Sheets are complete and accurate.
Signature of Authorized Signee: Col Hannay  Title: Account Manager
Title: Account Manager
Date: Sept 29 2014

ACCEPTANCE: This proposal is valid for ninety (90) calendar days from the date of submittal.

#### PRICE PROPOSAL

#### YEAR 1

(Summer 2015 thru Winter/Spring 2016)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 26,000 copies to be printed. Please list prices based on the stated specifications for **26**,000 "per edition" copies of the guide unless otherwise stated.

	Finisl	hed book size will be 8.125" x 10.625" with saddle stitch bindery.
OPTI	ON 1	
		DVER—6-page gatefold cover (back gate)
	0	Stock: 65# bright white uncoated cover stock (or comparable)
	0	Color: 4/4
	BC	YDY
	0	Stock: 50# white offset/92-bright minimum
	0	C-1 A/A
	0	80-page body plus cover: \$ 20,216 Price of each additional 1,000 guides: \$ 64/
	0	Frice of each additional 1,000 duides. \$ 117.
	0	96-page body plus cover: \$ 33,343 Price of each additional 1,000 guides: \$ 747.00
<u>OPTI</u>	<u>ON 2</u>	
	$\infty$	IVER—6-page gatefold cover (back gate)
•	0	Stock: 80# Dull cover (or matte cover)—coated stock
	0	Color: 4/4
	4-F	PGINSERT - Folded Size: 8.125" x 10.625"
	0	Stock: 80# dull text (or matte text)—coated stock
	0	Color: 4/4
	BC	DY Control of the con
	0	Stock: 50# white offset/92-bright minimum
	0	Color: 4/4
	0	76-page body with 4-page insert plus cover: \$ 20,717. Price of each additional 1,000 guides: \$ 518.9
	0	84-page body with 4-page insert plus cover: \$ 22,399.45  Price of each additional 1,000 guides: \$ 688.45  92-page body with 4-page insert plus cover: \$ 24,371.55
	0	92-page body with 4-page insert plus cover: \$ 24,371.
~~~	ONIO	☐ Price of each additional 1,000 guides: \$ 759.
	ON 3	ATTA Consequent of the second Constant N
U		VFR—6-page gatefold cover (back gate)
	0	Stock: 80# Dull cover (or matte cover)—coated stock
	0	Color: 4/4
		PGINSERT – Folded Size: 8.125" x 10.625"
	0	Stock: 80# dull text (or matte text)—coated stock
	0	Color: 4/4
		DY
	0	Stock: 50# white offset/92-bright minimum
	0	Color: 4/4
	0	72-page body with 8-page insert plus cover: \$ \( 21,0 \cdot
	0	80-page body with 8-page insert plus cover: \$ 22,1(6.5)
	0	80-page body with 8-page insert plus cover: \$ 22,16 \$ Price of each additional 1,000 guides: \$ 635.00 Price of each additional 1,000 guides: \$ 697.00 88-page body with 8-page insert plus cover: \$ 23,998-90
		Price of each additional 1,000 guides: \$ 746 6

(Summer 2016 thru Winter/Spring 2017)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 26,000 copies to be printed. Please list prices based on the stated specifications for 26,000 "per edition" copies of the guide unless otherwise stated.

Finished book size will be 8.125" x 10.625" with saddle stitch bindery. OPTION 1 OOVER—6-page gatefold cover (back gate) Stock: 65# bright white uncoated cover stock (or comparable) Color: 4/4 BODY Stock: 50# white offset/92-bright minimum o Color: 4/4 80-page body plus cover: \$ 20,016\*
88-page body plus cover: \$ 23,076\*
96-page body plus cover: \$ 23,743.5\* Price of each additional 1,000 guides: \$ 64.5 Price of each additional 1,000 guides: \$ 717.5 Price of each additional 1,000 guides: \$\_ OOVER—6-page gatefold cover (back gate) Stock: 80# Dull cover (or matte cover)—coated stock o Color: 4/4 4-PG INSERT - Folded Size: 8.125" x 10.625" Stock: 80# dull text (or matte text)—coated stock Color: 4/4 **BODY** Stock: 50# white offset/92-bright minimum Color: 4/4 ☐ Price of each additional 1,000 guides: \$ 752.2 OPTION 3 OOVER---6-page gatefold cover (back gate) Stock: 80# Dull cover (or matte cover)-coated stock Color: 4/4 8-PG INSERT - Folded Size: 8.125" x 10.625" П Stock: 80# dull text (or matte text)—coated stock Color: 4/4 0 **BODY**  Stock: 50# white offset/92-bright minimum Color: 4/4 80-page body with 8-page insert plus cover: \$ 22 116 Price of each additional 1,000 guides: \$ 635.

88-page body with 8-page insert plus cover: \$ 23,995. 72-page body with 8-page insert plus cover: \$ 21,0F3-□ Price of each additional 1,000 guides: \$ 740 €

(Summer 2017 thru Winter/Spring 2018)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 26,000 copies to be printed. Please list prices based on the stated specifications for 26,000 "per edition" copies of the guide unless otherwise stated.

	Finis	hed book size will be 8.125" x 10.625" with saddle stitch bindery.
OP1	10N 1	
		NVER—6-page gatefold cover (back gate) Stock: 65# bright white uncoated cover stock (or comparable)
	0	Color: 4/4
	BC	DDY
	0	Stock: 50# white offset/92-bright minimum
	0	Color: 4/4
	0	80-page body plus cover: \$ 20,520 Price of each additional 1,000 guides: \$ 651.4
	0	88-page body plus cover: \$ 23,977 Price of each additional 1,000 guides: \$ 728
	0	96-page body plus cover: \$ 23 6 93 Price of each additional 1,000 guides: \$ 759
<u>OPT</u>	10N 2	
	$\infty$	IVER—6-page gatefold cover (back gate)
	0	Stock: 80# Dull cover (or matte cover)—coated stock
	0	Color: 4/4
	4-F	PG INSERT Folded Size: 8.125" x 10.625"
	0	Gock: 80# dull text (or matte text)—coated stock
	0	Color: 4/4
	BC	DDY
	0	Stock: 50# white offset/92-bright minimum
	0	Color: 4/4
	0	76-page body with 4-page insert plus cover: \$\frac{21,028^3}{0}\$  Price of each additional 1,000 guides: \$\frac{628^5}{0}\$
	0	Price of each additional 1,000 guides: \$ 699. □ Price of each additional 1,000 guides: \$
	0	92-page body with 4-page insert plus cover: \$ 24635°   □ Price of each additional 1,000 guides: \$ 771.°
OPT	ION 3	
	$\infty$	VER—6-page gatefold cover (back gate)
	0	Stock: 80# Dull cover (or matte cover)—coated stock
	0	Color: 4/4
	8-F	*G INSERT Folded Size: 8.125" x 10.625"
	0	Stock: 80# dull text (or matte text)—coated stock
	0	Color: 4/4
:3	BO	DY
	0	Stock: 50# white offset/92-bright minimum
	0	Color: 4/4
	0	72-page body with 8-page insert plus cover: \$\frac{2l,400.^{}}{2} \text{Price of each additional 1,000 guides: \$\frac{645}{2}
	0	80-page body with 8-page insert plus cover: \$ 22,448. *  Price of each additional 1,000 guides: \$ 708. *
	0	88-page body with 8-page insert plus cover: \$ 24.358*  □ Price of each additional 1,000 guides: \$ 751.4

#### PROPOSAL SUMMARY SHEET

## Recreation Program Guides 2015-2017 Project Name

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: John S. Swift Co., Inc.
Street Address: 999 Commerce Court
City, State, Zip: Braffalo Gram, IL, 60089
Contact Name: Daniel Tringali
Phone: (815) 919-6625 Fax: (847) 465-3309
E-Mail address: Dtringali @ Johnswift print. Com
FEIN#: 36-4024144
I agree that the attached Detailed Price Sheets are complete and accurate.
Signature of Authorized Signee:
Title: Salus Manager
Date: 9/29/19

ACCEPTANCE: This proposal is valid for ninety (90) calendar days from the date of submittal.

#### **PRICE PROPOSAL**

YEAR 1 (Summer 2015 thru Winter/Spring 2016)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 26,000 copies to be printed. Please list prices based on the stated specifications for **26,000 "per edition" copies** of the guide unless otherwise stated.

• 1	inishe	ed book size will be $8.125^{\circ}$ x $10.625^{\circ}$ with saddle stitch bindery.
OPTIC	N 1	
•	COVI	ER— 6-page gatefold cover (back gate) Stock: 65# bright white uncoated cover stock (or comparable)
	0 (	Color: 4/4
•	BOD	
		Stock: 50# white offset/92-bright minimum
		Color: 4/4
		Color: 4/4 80-page body plus cover: \$ 13, 706. Price of each additional 1,000 guides: \$ 475.
		88-page body plus cover: \$ 14 547. Price of each additional 1,000 guides: \$ 504. 4
OPTIC		Price of each additional 1,000 guides: \$ 3 3 3 . Price of each additional 1,000 guides: \$ 3 3 3 . Price of each additional 1,000 guides:
OPTIC	···	ER— 6-page gatefold cover (back gate)
•		Stock: 80# Dull cover (or matte cover)—coated stock
		Color: 4/4
•		INSERT – Folded Size: 8.125" x 10.625"
		Stock: 80# dull text (or matte text)—coated stock
		Color: 4/4
•	BODY	Y
	0 9	Stock: 50# white offset/92-bright minimum
	0 (	Color: 4/4
		76-page body with 4-page insert plus cover: \$ 14, 504. Price of each additional 1,000 guides: \$ 502.
	0 8	76-page body with 4-page insert plus cover: \$ \begin{align*} 17, \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
	0 5	92-page body with 4-page insert plus cover: \$ 16, 198. **  Price of each additional 1,000 guides: \$ 561. **
OPTIC	N 3	
•	COVE	ER— 6-page gatefold cover (back gate)
	0 \$	Stock: 80# Dull cover (or matte cover)—coated stock
		Color: 4/4
•		INSERT – Folded Size: 8.125" x 10.625"
		Stock: 80# dull text (or matte text)—coated stock
		Color: 4/4
•	BODY	
		Stock: 50# white offset/92-bright minimum
		Color: 4/4 72-page body with 8-page insert plus cover: \$ 14, 881.
	0 7	Price of each additional 1,000 guides: \$ 5/5.
	o 8	30-page body with 8-page insert plus cover: \$ 15, 731. = Price of each additional 1,000 guides: \$ 545.
	0 8	38-page body with 8-page insert plus cover: \$ 16, 572. Price of each additional 1,000 guides: \$ 574.
		I Her of continuing those Enfacts & States

(Summer 2016 thru Winter/Spring 2017)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 26,000 copies to be printed. Please list prices based on the stated specifications for **26,000 "per edition" copies** of the guide unless otherwise stated.

Finished book size will be 8.125" x 10.625" with saddle stitch bindery

• (	rinished book size will be 8.125" X 10.625" with saddle stitch bindery.
OPTIC	DN 1
•	COVER— 6-page gatefold cover (back gate)
	o Stock: 65# bright white uncoated cover stock (or comparable)
	o Color: 4/4
•	BODY
	o Stock: 50# white offset/92-bright minimum
	o Color: 4/4
	o 80-page body plus cover: \$ 13, 8 43. Price of each additional 1,000 guides: \$ 479.
	o 88-page body plus cover: \$ 14 692. Price of each additional 1,000 guides: \$ 509.
	o 96-page body plus cover: \$ 15, 554. Price of each additional 1,000 guides: \$ 538.
OPTIO	
•	COVER— 6-page gatefold cover (back gate)
	o Stock: 80# Dull cover (or matte cover)—coated stock
	o Color: 4/4
•	4-PG INSERT – Folded Size: 8.125" x 10.625"
	o Stock: 80# dull text (or matte text)—coated stock
	o Color: 4/4
•	BODY
	o Stock: 50# white offset/92-bright minimum
	o Color: 4/4
	<ul> <li>Color: 4/4</li> <li>76-page body with 4-page insert plus cover: \$ 14, 649.</li> <li>Price of each additional 1,000 guides: \$ 507.</li> <li>84-page body with 4-page insert plus cover: \$ 15, 499.</li> </ul>
	Price of each additional 1,000 guides: \$ 507.
	<ul> <li>84-page body with 4-page insert plus cover: \$ 15, 499.</li> <li>Price of each additional 1,000 guides: \$ 536.</li> <li>92-page body with 4-page insert plus cover: \$ 16, 360.</li> <li>Price of each additional 1,000 guides: \$ 566.</li> </ul>
	Price of each additional 1,000 guides: \$ 556
	o 92-page body with 4-page insert plus cover: \$ 16, 360.
	Price of each additional 1,000 guides: \$ 5 66.
OPTIC	
•	COVER— 6-page gatefold cover (back gate)
	o Stock: 80# Dull cover (or matte cover)—coated stock
	o Color: 4/4
•	8-PG INSERT – Folded Size: 8.125" x 10.625"
	Stock: 80# dull text (or matte text)—coated stock
	o Color: 4/4
•	BODY
	o Stock: 50# white offset/92-bright minimum
	o Color: 4/4
	o 72-page body with 8-page insert plus cover: \$ 15,030.
	Price of each additional 1,000 guides: \$ 550.
	o 80-page body with 8-page insert plus cover: \$ 15,888.92
	Price of each additional 1,000 guides: \$ 3 3 6.
	o 88-page body with 8-page insert plus cover: \$ 16, 738. 99
	• Price of each additional 1,000 guides: \$ 579.

(Summer 2017 thru Winter/Spring 2018)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 26,000 copies to be printed. Please list prices based on the stated specifications for **26,000** "per edition" copies of the guide unless otherwise stated.

• Finished book size will be 8.125" x 10.625" with saddle stitch bindery.

OPTION	1
•	COVER— 6-page gatefold cover (back gate)
•	o Stock: 65# bright white uncoated cover stock (or comparable)
	o Color: 4/4
_	BODY
•	
	o Color: 4/4  So many hadronius assume 6 13 94/ so Buisa of angle additional 2 200 miles 6 4/90// so
	o Color: 4/4 o 80-page body plus cover: \$ 13, 9\$/. Price of each additional 1,000 guides: \$ 494. Price of each additional 1,000 guides: \$ 514.
	o 88-page body plus cover: \$ 14, 45 \$ 9. Price of each additional 1,000 guides: \$ 574.
OPTION	
OPTION	<del></del>
•	COVER— 6-page gatefold cover (back gate)  Stock: 80# Dull cover (or matte cover)—coated stock
_	·
•	4-PG INSERT – Folded Size: 8.125" x 10.625"
	o Stock: 80# dull text (or matte text)—coated stock
	o Color: 4/4
•	BODY
	Stock: 50# white offset/92-bright minimum
	o Color: 4/4
	o 76-page body with 4-page insert plus cover: \$ 14, +95.
	Price of each additional 1,000 guides: \$ 5/2.  84-page body with 4-page insert plus cover: \$ 15/65%.
	o 84-page body with 4-page insert plus cover: \$ 15, 654.  Price of each additional 1,000 guides: \$ 542.
	o 92-page body with 4-page insert plus cover: \$ \( \begin{array}{c ccccccccccccccccccccccccccccccccccc
	92-page body with 4-page insert plus cover: \$ 10/5 24. Price of each additional 1,000 guides: \$ 572.
OPTION	2
<u>OF HOR</u>	COVER— 6-page gatefold cover (back gate)
•	o Stock: 80# Dull cover (or matte cover)—coated stock
	o Color: 4/4
_	8-PG INSERT – Folded Size: 8.125" x 10.625"
•	Stock: 80# dull text (or matte text)—coated stock
_	o Color: 4/4 BODY
•	o Stock: 50# white offset/92-bright minimum
	o Color: 4/4
	o 72-page body with 8-page insert plus cover: \$ 15, 180-
	Price of each additional 1,000 guides: \$ 555.
	Price of each additional 1,000 guides: \$
	o 88-page body with 8-page insert plus cover: \$ 16, 905.
	Price of each additional 1,000 guides: \$ 585-
	- Frice of Each additional 1,000 guides: 5

MFG total, includes ink	6 pg 80 pg	MFG total, includes ink	6 pg 80 pg	MFG total, includes ink	6 pg 80 pg 80 pg 80 pg 80 pg
\$ 8,618.21	96 pg 79.74 1154.47	MFG total, includes ink \$ 8,710.01 \$ 8,732.77	88 pg 79.74 1058.27	MFG total, includes ink \$ 7,709.80 \$ 7,730.64 \$ 7,751.89	Opt 1 80 pg 79.74 962.06
\$ 8,642.89 \$ 8,668.07	81.33 1,177.56		81.33 1,079.44	\$ 7,730.64	2nd year 81.33 981.30
\$ 8,668.07	82.96 1,201.11	\$ 8,755.99	82.96 1,101.02	\$ 7,751.89	3rd year 82.96 1,000.93
	6 pg 80 pg 4 pg insert		6 pg 80 pg 4 pg insert		6 pg թը 80 pg) 4 pg insert
\$ 9,409.94 \$ 9,435.46	96 pg 79.74 1154.47 41.83	\$ 9,476.74 \$ 9,500.34	88 pg 79.74 1058.27 41.83	\$ 8,501.53	Opt.2/ 80 pg 79.74 962.06 41.83
\$ 9,435.46 \$	81.33 1,177.56 42.67	\$ 9,500.34 \$	81.33 1,079.44 42.67	\$ 8,523.20 \$	2nd year 3 81.33 981.30 42.67
9,461.49	82.96 1,201.11 43.52	9,524.41	82.96 1,101.02 43.52	8,545.31	3rd year 82:96 1,000.93 43.52
	6 pg 80 pg 8 pg insert		6 pg 80 pg 8 pg insert		6 pg 80 pg 8 pg insert
\$ 9,605.87 \$ 9,632.23 \$ 9,901.07	96 pg 79.74 1154.47 83.66	\$ 9,697.67 \$ 9,722.10 \$ 9,971.32	88 pg 79.74 1058.27 83.66	\$ 8,697.46 \$ 8,719.97 \$ 8,949.56	Opt 3 80 pg 2r 79.74 962.06 83.66
9,632.23	81.33 1,177.56 85.33	9,722.10	81.33 1,079.44 85.33	8,719.97	2nd year 81.33 981.30 85.33
\$ 9,901.07	97.60 1,413.07 102.40	\$ 9,971.32	97.60 1,295.32 102.40	\$ 8,949.56	3rd year 97.60 54 1,177.56 5
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**Michael Groves** Senior Sales Representative

11595 McConnell Rd. PO Box 1149 Woodstock, IL 60098

> tel 815.338.6750 Michael.Groves@qg.com www.QG.com

### PROPOSAL SUMMARY SHEET

# Recreation Program Guides 2015-2017 Project Name

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: Mignune Communications a division of EP Graphics, Inc.
Street Address: 1695 Jefferson St.
City, State, Zip: Berne IN 46711
Contact Name: Brian Glunt
Phone: 260-849-4726 Fax: 260-849-4726
E-Mail address: bgluntamignone.com
FEIN#: 35-0286750
I agree that the attached Detailed Price Sheets are complete and accurate.
Signature of Authorized Signee: Boun alle
Title: Ostomer Service Representative
Date: 9-29-2014

ACCEPTANCE: This proposal is valid for ninety (90) calendar days from the date of submittal.

#### **PRICE PROPOSAL**

#### YEAR 1

(Summer 2015 thru Winter/Spring 2016)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 26,000 copies to be printed. Please list prices based on the stated specifications for **26,000 "per edition" copies** of the guide unless otherwise stated.

Finished book size will be 8.125" x 10.625" with saddle stitch bindery.

•		with Saudie Stite 1 Dilidery.
OPTIO	ON 1	
•	C	OVER— 6-page gatefold cover (back gate)
	0	Stock: 65# bright white uncoated cover stock (or comparable)
	0	Color: 4/4
•	В	ODY .
	0	Stock: 50# white offset/92-bright minimum
	0	Color: 4/4
	0	80-page body plus cover: \$ 15,035.00 Price of each additional 1,000 guides: \$ 378.19
	0	88-page body plus cover: \$ 16.070.00 Price of each additional 1.000 guides: \$ 405.47
	0	88-page body plus cover: \$ 16,070.00 Price of each additional 1,000 guides: \$ 405.47 96-page body plus cover: \$ 16,805.00 Price of each additional 1,000 guides: \$ 429.73
OPTIO	ON 2	T
•	CC	DVER— 6-page gatefold cover (back gate)
	0	Stock: 80# Dull cover (or matte cover)—coated stock
	0	Color: 4/4
•	4-	PG INSERT – Folded Size: 8.125" x 10.625"
	0	Stock: 80# dull text (or matte text)—coated stock
	0	Color: 4/4
•	BC	DDY
	0	Stock: 50# white offset/92-bright minimum
	0	Color: 4/4
	0	76-page body with 4-page insert plus cover: \$ 17,295.00  • Price of each additional 1,000 guides: \$ 443.49
		• Price of each additional 1,000 guides: \$ 443.49
	0	84-page body with 4-page insert plus cover: \$ 18280.00
		Price of each additional 1 000 guides: \$ 4/08 04/
	0	92-page body with 4-page insert plus cover: \$ /1, /20.00
		Price of each additional 1,000 guides: \$ 494.96
OPTIC	N 3	
•	CC	VER— 6-page gatefold cover (back gate)
	0	Stock: 80# Dull cover (or matte cover)—coated stock
	0	Color: 4/4
9	8-F	PG INSERT – Folded Size: 8.125" x 10.625"
	0	Stock: 80# dull text (or matte text)—coated stock
	0	Color: 4/4
₽	BO	DY
	0	Stock: 50# white offset/92-bright minimum
	0	Color: 4/4
	0	72-page body with 8-page insert plus cover: \$
		* Price of each additional 1,000 guides: \$ 443.66
	0	80-page body with 8-page insert plus cover: \$
		Price of each additional 1,000 guides: \$ 469.69
	0	88-page body with 8-page insert plus cover: \$ 18,905.00
		* Price of each additional 1.000 guides: \$ 4960.97

(Summer 2016 thru Winter/Spring 2017)

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Finished book size will be 8.125" x 10.625" with saddle stitch bindery.

|--|

- COVER— 6-page gatefold cover (back gate)
  - Stock: 65# bright white uncoated cover stock (or comparable)
  - Color: 4/4 0
- BODY
  - Stock: 50# white offset/92-bright minimum
  - Color: 4/4
  - 80-page body plus cover: \$ <u>/503</u>5. 00 Price of each additional 1,000 guides: \$ 378.19
  - 88-page body plus cover: \$ 16,070.00 Price of each additional 1,000 guides: \$ 405
  - 96-page body plus cover: \$ 16, 805.00 Price of each additional 1,000 guides: \$

#### **OPTION 2**

- **COVER** 6-page gatefold cover (back gate)
  - Stock: 80# Dull cover (or matte cover)—coated stock
  - Color: 4/4
- 4-PG INSERT Folded Size: 8.125" x 10.625"
  - Stock: 80# dull text (or matte text)—coated stock
  - Color: 4/4
- **BODY** 
  - Stock: 50# white offset/92-bright minimum
  - Color: 4/4 0
  - 76-page body with 4-page insert plus cover: \$\frac{17, 295.00}{\\$84-page body with 4-page insert plus cover: \$\frac{18,280.00}{\\$92-page body with 4-page insert plus cover: \$\frac{18,280.00}{\\$92-page body with 4-page insert plus cover: \$\frac{19,120.00}{\\$92-page body with 4-page insert plus cover: \$\frac{19,120.00}

- - Price of each additional 1,000 guides: \$ 494.96

#### OPTION 3

- COVER 6-page gatefold cover (back gate)
  - Stock: 80# Dull cover (or matte cover)—coated stock
  - Color: 4/4
- 8-PG INSERT Folded Size: 8.125" x 10.625"
  - Stock: 80# dull text (or matte text)—coated stock
- **BODY** 
  - Stock: 50# white offset/92-bright minimum 0
  - Color: 4/4

- 72-page body with 8-page insert plus cover: \$ 17.080.00

  Price of each additional 1,000 guides: \$ 443.66

  80-page body with 8-page insert plus cover: \$ 17.905.00
- 88-page body with 8-page insert plus cover: \$ Price of each additional 1,000 guides: \$ 469.69
  - Price of each additional 1,000 guides: \$ 496.97

(Summer 2017 thru Winter/Spring 2018)

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•	Finis	sned Dook size will be 8.125" x 10.625" with saddle stitch bindery.
ОРТ	<u>10N 1</u>	
•		OVER— 6-page gatefold cover (back gate)
	0	Stock: 65# bright white uncoated cover stock (or comparable)
	0	Color: 4/4
•	В	DDY
	0	Stock: 50# white offset/92-bright minimum
	0	Color: 4/4
	0	80-page body plus cover: \$ 15035.00 Price of each additional 1,000 guides: \$ 378.19
	0	88-page body plus cover: \$ 16,070.00 Price of each additional 1,000 guides: \$ 405.47
	0	96-page body plus cover: \$ 16,805.00 Price of each additional 1,000 guides: \$ 429.73
OPT	ION 2	
•	C	DVER— 6-page gatefold cover (back gate)
	0	Stock: 80# Dull cover (or matte cover)—coated stock
	0	Color: 4/4
•	4-	PG INSERT – Folded Size: 8.125" x 10.625"
	0	Stock: 80# dull text (or matte text)—coated stock
	0	Color; 4/4
•	BO	DDY .
	0	Stock: 50# white offset/92-bright minimum
	0	Color: 4/4
	0	76-page body with 4-page insert plus cover: \$ 17,295.00
		Price of each additional 1,000 guides: \$ 443.49
	0	84-page body with 4-page insert plus cover: \$ 18,280.00
		Price of each additional 1,000 guides: \$ 468.24
	0	92-page body with 4-page insert plus cover: \$ 19,120.00
		Price of each additional 1,000 guides: \$ 494.96
OPTI	ON 3	
•		VER— 6-page gatefold cover (back gate)
	0	Stock: 80# Dull cover (or matte cover)—coated stock
	0	Color: 4/4
•		PG INSERT – Folded Size: 8.125" x 10.625"
	0	Stock: 80# dull text (or matte text)—coated stock
	0	Color: 4/4
•		DY
	0	Stock: 50# white offset/92-bright minimum
	0	Color: 4/4
	0	72-page body with 8-page insert plus cover: \$ 17,080.00
		Price of each additional 1,000 guides: \$ 443.66
	0	80-page body with 8-page insert plus cover: \$ 17,905.00
	~	Price of each additional 1,000 guides: \$ \( \frac{909.67}{20} \)
	0	Price of each additional 1,000 guides: \$ 469.69  88-page body with 8-page insert plus cover: \$ 18,905.60  Price of each additional 1,000 guides: \$ 496.97
		= Price of each additional 1,000 guides: \$ \frac{4}{10.11}