



Solicitation Number: 080819 CONTRACT

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Shaw Industries, Inc., 616 E. Walnut Avenue, Dalton, GA 30721 (Vendor).

Sourcewell is a State of Minnesota local government agency and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to its members. Participation is open to all levels of governmental entity, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada.

Vendor desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and its Members (Members).

For clarification and avoidance of doubt, this Contract entirely supersedes and replaces the prior Contract version, signed on October 8, 2019.

1. TERM OF CONTRACT

A. EFFECTIVE DATE. This Contract is effective upon the date of the final signature below.

B. EXPIRATION DATE AND EXTENSION. This Contract expires October 11, 2023, unless it is cancelled sooner pursuant to Article 24. This Contract may be extended up to one additional one-year period upon request of Sourcewell and with written agreement by Vendor.

C. SURVIVAL OF TERMS. Articles 11 through 16 survive the expiration or cancellation of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

A. EQUIPMENT, PRODUCTS, OR SERVICES. Vendor will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Vendor's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new/current model. Vendor may offer close-out or refurbished Equipment or Products if they are clearly indicated in Vendor's product and pricing list. Unless agreed to by the Member in advance, Equipment or Products must be delivered as operational to the Member's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

- B. **LAWS AND REGULATIONS.** All Equipment, Products, or Services must comply fully with applicable federal laws and regulations, and with the laws of the state or province in which the Equipment, Products, or Services are sold.
- C. **WARRANTY.** Vendor warrants that all Equipment, Products, and, subject to the applicable generally-published manufacturer's limited product warranty, Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. Vendor's dealers and distributors must agree to assist the Member in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that is effective past the expiration of the Vendor's warranty will be passed on to the Member. EXCEPT AS EXPRESSLY SET FORTH HEREIN AND TO THE MAXIMUM EXTENT PERMITTED BY LAW, VENDOR MAKES NO OTHER WARRANTIES FOR ANY EQUIPMENT, PRODUCTS, SERVICES, OR MATERIALS PROVIDED UNDER THIS AGREEMENT AND HEREBY DISCLAIMS ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING THE WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE OR USE.
- D. **DEALERS AND DISTRIBUTORS.** Upon Contract execution, Vendor will make available to Sourcewell a means to validate or authenticate Vendor's authorized Distributors/Dealers relative to the Equipment, Products, and Services related to this Contract. This list may be updated from time-to-time and is incorporated into this Contract by reference. It is the Vendor's responsibility to ensure Sourcewell receives the most current version of this list.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced as stated in Vendor's Proposal.

Regardless of the payment method chosen by the Member, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Member at the time of purchase.

When providing pricing quotes to Members, all pricing quoted must reflect a Member's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Member's requested delivery location.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Vendor must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Members. Members reserve the right to inspect the Equipment and Products at a reasonable time after delivery where

circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery.

Vendor must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcwell may declare the Vendor in breach of this Contract if the Vendor intentionally delivers substandard or inferior Equipment or Products. In the event of the delivery of nonconforming Equipment and Products, the Member will notify the Vendor as soon as possible and the Vendor will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Member.

B. SALES TAX. Each Member is responsible for supplying the Vendor with valid tax-exemption certification(s). When ordering, Members must indicate if it is a tax-exempt entity. Unless exempt, Members shall be responsible for all applicable taxes arising from the provision of Products, Equipment, or Services under this Contract.

C. HOT LIST PRICING. At any time during this Contract, Vendor may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Vendor determines it will offer Hot List Pricing, it must be submitted electronically to Sourcwell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcwell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Members.

4. PRODUCT AND PRICING CHANGE REQUESTS

Vendor may request Equipment, Product, Service, or price changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcwell Price and Product Change Request Form to the assigned Sourcwell Contract Administrator. Sourcwell's approval of such requests shall not be unreasonably withheld. Notwithstanding anything herein to the contrary, Sourcwell will approve all Equipment, Product, and/or Service price increases without limitation if attributable to a material change to applicable duties, taxes, tariffs, similar charges, or other government action, and Sourcwell will use commercially reasonable efforts to expedite the effective implementation of such price increase. This form is available from the assigned Sourcwell Contract Administrator. At a minimum, the request must:

- Identify the applicable Sourcwell contract number
- Clearly specify the requested change
- Provide sufficient detail to justify the requested change
- Individually list all Equipment, Products, or Services affected by the requested

change, along with the requested change (e.g., addition, deletion, price change)

- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Request Form will become an amendment to this Contract and be incorporated by reference.

5. MEMBERSHIP, CONTRACT ACCESS, AND MEMBER REQUIREMENTS

A. MEMBERSHIP. Membership in Sourcewell is open to public and nonprofit entities across the United States and Canada; such as municipal, state/province, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Members that can legally access the Equipment, Products, or Services under this Contract. A Member's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Vendor understands that a Member's use of this Contract is at the Member's sole convenience and Members reserve the right to obtain like Equipment, Products, or Services from any other source.

Vendor is responsible for familiarizing its sales and service forces with Sourcewell membership requirements and documentation and, where appropriate, will use commercially reasonable efforts to encourage potential members to join Sourcewell, unless such potential member is already a member of another group purchasing organization or similar organization. Sourcewell reserves the right to add and remove Members to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Vendor's employees may be required to perform work at government-owned facilities, including schools. Vendor's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Member policies and procedures, and all applicable laws.

6. MEMBER ORDERING AND PURCHASE ORDERS

A. PURCHASE ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, Member must clearly indicate to Vendor that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Vendor. Typically a Member will issue a purchase order directly to Vendor. Members may use their own forms for purchase orders, but it should clearly note the applicable Sourcewell contract number. Members and/or their authorized purchasing agent, contractor, or similar designee shall be solely responsible for noting the applicable Sourcewell contract number on all purchase orders. Members will be solely responsible for payment and Sourcewell will have no liability for

any unpaid invoice of any Member.

B. **ADDITIONAL TERMS AND CONDITIONS.** Additional terms and conditions to a purchase order may be negotiated between a Member and Vendor, such as job or industry-specific requirements, legal requirements (such as affirmative action or immigration status requirements), or specific local policy requirements. Any negotiated additional terms and conditions must never be less favorable to the Member than what is contained in Vendor's Proposal.

C. **PERFORMANCE BOND.** If reasonably requested by a Member, Vendor may provide a performance bond that meets the requirements set forth in the Member's purchase order.

D. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Member requires service or specialized performance requirements (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements) not addressed in this Contract, the Member and the Vendor may enter into a separate, standalone agreement, apart from this Contract. Sourcwell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

E. **TERMINATION OF PURCHASE ORDERS.** Members may terminate a purchase order, in whole or in part, immediately upon notice to Vendor in the event of any of the following events:

1. The Member fails to receive funding or appropriation from its governing body at levels sufficient to pay for the goods to be purchased;
2. Federal or state laws or regulations prohibit the purchase or change the Member's requirements; or
3. Vendor commits any material breach of this Contract or the additional terms agreed to between the Vendor and a Member.

F. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Member's purchase order will be determined by the Member making the purchase.

7. CUSTOMER SERVICE

A. **PRIMARY ACCOUNT REPRESENTATIVE.** Vendor will assign an Account Representative to Sourcwell for this Contract and must provide prompt notice to Sourcwell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcwell and Member inquiries; and
- Business reviews to Sourcwell and Members, if applicable.

B. **BUSINESS REVIEWS.** Vendor must perform a minimum of one business review with Sourcwell per contract year. The business review will cover sales to members, pricing and

contract terms, administrative fees, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

- A. **CONTRACT SALES ACTIVITY REPORT.** Each calendar quarter, Vendor must provide a contract sales activity report (Report) to the Sourcewell Contract Administrator assigned to this Contract. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Vendor must submit a report indicating no sales were made). Except to the extent applicable law deems the Report and its underlying information public or requires its disclosure, the foregoing will be limited by Vendor's applicable confidentiality obligations, including without limitation any contractual obligations to Members.

The Report must contain the following fields:

- Customer Name (e.g., City of Staples Highway Department);
 - Customer Physical Street Address;
 - Customer City;
 - Customer State;
 - Customer Zip Code;
 - Customer Contact Name;
 - Customer Contact Email Address;
 - Customer Contact Telephone Number;
 - Sourcewell Assigned Entity/Member Number;
 - Item Purchased Description;
 - Item Purchased Price;
 - Sourcewell Administrative Fee Applied; and
 - Date Purchase was invoiced/sale was recognized as revenue by Vendor.
- B. **ADMINISTRATIVE FEE.** In consideration for the support and services provided by Sourcewell, the Vendor will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Members under this Contract. The Vendor will submit a check payable to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total net sales of all Equipment, Products, and Services purchased by Members under this Contract during each calendar quarter, less any applicable taxes, freight, fees, and discounts and less amounts attributable to any Services, freight, delivery installation, unpaid invoices, returned Products or materials, or credits issued. Orders under this Contract will only be eligible for the administrative fee if the Member notes the applicable Sourcewell contract number on the purchase order when submitting such purchase order. Payments should note the Sourcewell-assigned contract number in the memo and must be mailed to the address above "Attn: Accounts Receivable." Payments must be received no later than forty-five (45) calendar days after the end of each calendar quarter.

Vendor agrees to cooperate with Sourcewell in auditing transactions under this Contract to

ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Vendor is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Vendor in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than thirty (30) days from the cancellation date.

Sourcewell is solely responsible for notifying any Member or other entity participating hereunder of its Administrative Fee and for complying with all laws and regulations related or applicable to such Administrative Fee.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Vendor's Authorized Representative is the person named in the Vendor's Proposal. If Vendor's Authorized Representative changes at any time during this Contract, Vendor must promptly notify Sourcewell in writing.

10. ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. ASSIGNMENT. Neither the Vendor nor Sourcewell may assign or transfer any rights or obligations under this Contract without the prior consent of the parties and a fully executed assignment agreement. Such consent will not be unreasonably withheld.

B. AMENDMENTS. Any amendment to this Contract must be in writing and will not be effective until it has been fully executed by the parties.

C. WAIVER. If either party fails to enforce any provision of this Contract, that failure does not waive the provision or the right to enforce it.

D. CONTRACT COMPLETE. This Contract contains all negotiations and agreements between Sourcewell and Vendor. No other understanding regarding this Contract, whether written or oral, may be used to bind either party.

E. RELATIONSHIP OF THE PARTIES. The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, master-servant, principal-agent, or any other relationship.

11. LIABILITY

Vendor must indemnify, save, and hold Sourcewell and its Members, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees brought against Sourcewell or its Member by a third party to the extent, arising out of the performance of this Contract by the Vendor or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications.

12. AUDITS

- A. Sourcewell reserves the right to review the books, records, documents, and accounting procedures and practices of the Vendor pursuant to this Contract solely to the extent necessary to verify Vendor's compliance with its obligations hereunder for a minimum of six (6) years from the end of this Contract. This clause extends to Members as it relates to business conducted by that Member under this Contract.

13. GOVERNMENT DATA PRACTICES

Vendor and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, stored, used, maintained, or disseminated by the Vendor under this Contract.

If the Vendor receives a request to release the data referred to in this article, the Vendor must immediately notify Sourcewell and Sourcewell will assist with how the Vendor should respond to the request.

14. INTELLECTUAL PROPERTY

As applicable, Vendor agrees to indemnify and hold harmless Sourcewell and its Members against any and all suits, claims, judgments, and costs instituted or recovered against Sourcewell or Members by any person on account of the authorized use of any Equipment or Products by Sourcewell or its Members in accordance with their applicable specifications supplied by Vendor under this Contract in violation of applicable patent or copyright laws.

15. PUBLICITY, MARKETING, AND ENDORSEMENT

- A. PUBLICITY. Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Vendor individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

B. **MARKETING.** Any direct advertising, marketing, or offers with Members must be approved by Sourcewell. Materials should be sent to the Sourcewell Contract Administrator assigned to this Contract.

C. **ENDORSEMENT.** The Vendor must not claim that Sourcewell endorses its Equipment, Products, or Services.

16. GOVERNING LAW, JURISDICTION, AND VENUE

Minnesota law governs this Contract. Venue for all legal proceedings out of this Contract, or its breach, must be in the appropriate state court in Todd County or federal court in Fergus Falls, Minnesota.

17. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

18. SEVERABILITY

If any provision of this Contract is found to be illegal, unenforceable, or void then both Sourcewell and Vendor will be relieved of all obligations arising under such provisions. If the remainder of this Contract is capable of performance, it will not be affected by such declaration or finding and must be fully performed.

19. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. **Notification.** The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Vendor will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. **Escalation.** If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Vendor may escalate the resolution of the issue to a higher level of management. The Vendor will have not less than sixty (60) calendar days, unless otherwise approved in writing, to cure an outstanding issue or, in the event such issue cannot be cured within sixty (60) calendar days, to take material steps to cure such issue, provided that Vendor must continue to diligently pursue such cure until complete.
3. **Performance while Dispute is Pending.** Notwithstanding the existence of a dispute, the Vendor must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Vendor fails to continue

without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, any additional costs incurred by Sourcewell and/or its Members as a result of such failure to proceed will be borne by the Vendor.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Member order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

Written notice of default and a reasonable opportunity to cure must be issued by the party claiming default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

20. INSURANCE

A. **REQUIREMENTS.** At its own expense, Vendor must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. **Workers' Compensation and Employer's Liability.**

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. **Commercial General Liability Insurance.** Vendor will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition). At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury
\$2,000,000 aggregate for Products-Completed operations
\$2,000,000 general aggregate

3. Commercial Automobile Liability Insurance. During the term of this Contract, Vendor will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer).

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. Umbrella Insurance. During the term of this Contract, Vendor will maintain umbrella coverage over Workers' Compensation, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. Network Security and Privacy Liability Insurance. During the term of this Contract, Vendor will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Vendor's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Vendor to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Vendor must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Contract Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. All policies must include there will be no cancellation, suspension, non-renewal, or reduction of coverage without thirty (30) days' prior written notice to the Vendor.

Upon request, Vendor must provide to Sourcewell copies of applicable policies and endorsements, within ten (10) days of a request. Failure to request certificates of insurance by Sourcewell, or failure of Vendor to provide certificates of insurance, in no way limits or relieves Vendor of its duties and responsibilities in this Contract.

C. **ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE.** Vendor agrees to name Sourcewell and its Members, including their officers, agents, and employees, as an additional insured under the Vendor's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Vendor, and products and completed operations of Vendor. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. **WAIVER OF SUBROGATION.** Vendor waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Vendor or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Vendor or its subcontractors. Where permitted by law, Vendor must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. **UMBRELLA/EXCESS LIABILITY.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies).

F. **SELF-INSURED RETENTIONS.** Any self-insured retention in excess of \$10,000 is subject to Sourcewell's approval.

21. COMPLIANCE

A. **LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. **LICENSES.** Vendor must maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of the business that the Vendor conducts with Sourcewell and Members.

22. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Vendor certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Vendor declares bankruptcy, Vendor must immediately notify Sourcewell in writing.

Vendor certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs

operated by the State of Minnesota, the United States federal government, or any Member. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Vendor further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

23. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Members that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Members may also require additional requirements based on specific funding specifications. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Member accesses Vendor’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person

employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Vendor must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. § 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Vendor certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Vendor must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Vendor certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Vendor must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Vendor certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in

the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Vendors must file any required certifications. Vendors must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Vendors must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Vendors must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Vendor must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Vendor further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of three (3) years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Vendor must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Vendor must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Vendor agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Vendor that are directly pertinent to Vendor's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Vendor's personnel for the purpose of interview and discussion relating to such documents.

L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is

a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

24. CANCELLATION

Sourcewell or Vendor may cancel this Contract at any time, with or without cause, upon sixty (60) days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Vendor's Proposal. Termination of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to termination.

[
Sourcewell
DocuSigned by:
By: Jeremy Schwartz
C0FD2A139D06489...
Jeremy Schwartz
Title: Director of Operations &
Procurement/CPO
Date: 10/30/2019 | 8:29 AM CDT

Shaw Industries, Inc.
DocuSigned by:
By: Darrien Munroe
48D7E282A6BA405...
Darrien Munroe
Title: Contract Specialist
Date: 11/1/2019 | 7:42 AM CDT

Approved:
DocuSigned by:
By: Chad Coquette
7E42B8F817A64CC...
Chad Coquette
Title: Executive Director/CEO
Date: 10/30/2019 | 8:31 AM CDT

RFP#080819 - Flooring Materials with Related Supplies and Services

Vendor Details

Company Name: Shaw Industries, Inc.
Does your company conduct business under any other name? If yes, please state: Shaw Contract, Patcraft
Address: 616 East Walnut Avenue
Dalton, 30721 GA
Contact: Brande Poulnot
Email: brande.poulnot@shawinc.com
Phone: 770-387-7284
Fax: 770-387-7856
HST#: 35-2162582

Submission Details

Created On: Monday June 17, 2019 15:26:31
Submitted On: Thursday August 08, 2019 15:00:07
Submitted By: Chaz Wolfenbarger
Email: chaz.wolfenbarger@shawinc.com
Transaction #: 0644f85d-f95f-4d53-9a23-6fb9a5a93f35
Submitter's IP Address: 104.129.206.83

Specifications

Proposer Identity & Authorized Representatives

Line Item	Question	Response *
1	Proposer Legal Name (and applicable d/b/a, if any):	Shaw Industries, Inc.
2	Proposer Address:	616 E. Walnut Ave. Dalton, GA 30721
3	Proposer website address:	www.shawinc.com
4	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer):	Robert M. Chandler, Executive Vice President, Commercial Division bob.chandler@shawinc.com 706.532.3470 616 E. Walnut Ave. Dalton, GA 30721
5	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Randa Thayer, VPSA, Government randa.thayer@shawinc.com 770-241-0910 616 E. Walnut Ave. Dalton, GA 30721
6	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Karen Kramer, VPSA, Government karen.kramer@shawinc.com 206-437-1540 616 E. Walnut Ave. Dalton, GA 30721

Company Information and Financial Strength

Line Item	Question	Response *
7	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	Shaw started in 1946 as Star Dye Company and transitioned to carpet manufacturing in 1967. Shaw emerged as a public company in 1971. Throughout the next decade, our strategy was to build a vertical supply chain so we could control our quality from start to finish. By 1989, we were the largest carpet manufacturer in the world. Because of our dominant market share, strong management team, innovative thinking, and quality performance, Berkshire Hathaway acquired us in 2001. Today, we are a full-service flooring company with 22,000 employees around the globe and products for every flooring category, including broadloom, carpet tile, resilient, hardwood, laminate, and tile and stone flooring products and synthetic turf. Our key values are honesty, integrity, and passion.
8	Provide a detailed description of the products and services that you are offering in your proposal.	We are providing products and installation services for those products. Additionally, we will be offering maintenance services through SOILD. Our products include broadloom, carpet tile, resilient, engineered wood, and hardwood.
9	What are your company's expectations in the event of an award?	We would meet with your staff to finalize the marketing plan and reporting, We want you to be comfortable with our staff and plan going forward.
10	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	We are a subsidiary of Berkshire Hathaway. Attached is Berkshire's annual report. In addition, we are happy to provide our Shaw specific financials upon receipt of a non-disclosure agreement from you. An NDA is attached for your signature.
11	What is your US market share for the solutions that you are proposing?	(Requested) Our US market share for commercial products is: Broadloom Carpet Tile Resilient Wood
12	What is your Canadian market share, if any?	(Requested) Our Canadian market share for commercial products is: Broadloom Carpet Tile Resilient Wood
13	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No
14	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	Shaw is primarily a manufacturer of floorcovering products. We also provide installation services for those products. We have 22,000 employees globally involved in all aspects of production and sales. We have 300 sales representatives in the US and Canada who are employees. We also have an inhouse service team. The only services we outsource are installation and maintenance, although we manage their work through our Shaw Integrated Solutions division.
15	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	Shaw has business licenses in each of our locations. When we hire an installation company, we vet their licenses.
16	Provide all "Suspension or Disbarment" information that has applied to your organization during the past ten years.	There are none.
17	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	There are none.

Industry Recognition & Marketplace Success

Line Item	Question	Response *
18	Describe any relevant industry awards or recognition that your company has received in the past five years	<p>Patcraft</p> <p>2019:</p> <ul style="list-style-type: none"> - Best of Neocon Gold - Deconstructed Felt - Carpet Modular - Best of Neocon Gold - Handloom - Resilient - Metropolis Likes for Handloom - Buildings' Product Innovation for Deconstructed Felt - Interior + Sources HiP award for Subtle Impressions. - Coverage in Contract, Metropolis, Specify, Interior Design, Interiors + Sources, Archiproducts, Floor Covering News, Floor Covering Weekly, Floor Trends Magazine, Floor Focus, Green Operations, McMorrow Reports, and Office Insight. <p>2018:</p> <ul style="list-style-type: none"> - Adex Platinum - Deconstructed Metal - Adex Platinum - Material Paradox - Adex Platinum - Subtractive Layers - Adex Gold - AdMix - Adex Gold - Isle of Skye - MetropolisLikes - Artefact - Best of NeoCon Silver - Dichroic - Carpet Modular - School Planning & Management and College Planning and Management New Product of the Year - Tangible Hue - Interior Design Best of Year Awards Honoree - Dichroic - HiP Honoree Manufacturer: Seller - Megghan Hoyt - HiP Honoree Workplace: Flooring: Hard Surface - Woodtone - Product Innovations Merit Award (2nd Place) - Artefact - Davey Award (Silver) Websites-Construction for Websites - Shaw Sound Advisor <p>2017:</p> <ul style="list-style-type: none"> - Best of Neocon Silver - Hardsurface - Subtractive Layers - Buildings Product Innovation Grand Award (1st place) - Subtractive Layers - HiP Product Designer "Rising Star" - Kelly Stewart <p>2016:</p> <ul style="list-style-type: none"> - Best of Neocon Silver – Healthcare – AdMix - Floor Covering Weekly's GreenStep Awards Honoree – Deconstructed Black - Nightingale Silver - Hard Surface - AdMix - Nightingale Silver - Resilient - Vinings <p>Shaw Contract</p> <p>2019:</p> <ul style="list-style-type: none"> - IIDA/HD Product Design Competition – Best Carpet/Rugs – Community -Contract's Best of NeoCon Award – Silver, Modular Flooring – Suited - Mixology Award – Product of the Year, Flooring – Inside Shapes - IIDA GlobalShop Product Design Competition – Best Flooring – Natural Choreography <p>2018:</p> <ul style="list-style-type: none"> - Metropolis Likes – Haven - Contract's Best of NeoCon Award – Gold, Modular Flooring – Haven - Healthcare Design's Nightingale Award – Gold, Modular Flooring – Haven - Interior Design Magazine HiP Award – Best Workplace Flooring – Inside Shapes - Interior Design Magazine's Best of the Year Award – Carpet – Inside Shapes - Dezeen's Product Award Longlist – Inside Shapes - IIDA/HD Product Design Competition – Best Resilient Flooring – Natural Choreography - Contract's Best of NeoCon Award – Silver, Hard Surface – Natural Choreography - Healthcare Design's Nightingale Award – Silver, Hard Surface – Natural Choreography - GlobalShop's Best Flooring and Best of Competition – Canvas <p>2017:</p> <ul style="list-style-type: none"> - IIDA/HD Product Design Competition Winner – Best in Flooring – Carpet – Off the Grid <p>2016:</p> <ul style="list-style-type: none"> - Best of NeoCon Silver Award – Carpet Broadloom – Modern Edit - NeoCon Editor's Choice Award – LVT – Modern Edit - Best of NeoCon Gold – Compose Design Tool - Architizer Award – The Studio/Painting - The Sleep Event BCFA – Product of the Year Award – Noble Materials - GlobalShop Best of Flooring – Noble Materials <p>In 2019, Shaw Industries as a whole was ranked #3 on Forbes list for the Best Employers in the state of Georgia. We also made the Official Shipper of the Choice list in 2019.</p> <p>Corporate awards in 2017 are:</p> <ul style="list-style-type: none"> - GE Ecomagination Leadership Award-Clear Path Recycling - GE Return on Environment Award-Clear Path Recycling - Sustainable Purchasing Leadership Council (SPLC) 2017 Purchasing Leadership Awards

		<ul style="list-style-type: none"> — Market Transformation Leadership Award — Supplier Leadership Award - Floor Covering News Awards of Excellence - Environmental Leadership Award - USGBC LEED Gold: Shaw Contract - New York Showroom - USGBC LEED Silver: Shaw Contract - Atlanta Showroom - Selling Power magazine - 50 Best Companies to Sell For - eLearning! magazine - Learning 100 - Training magazine - 2017 Training Top 125
19	What percentage of your sales are to the governmental sector in the past three years	2016: 7.9% 2017: 8.8% 2018: 9.1%
20	What percentage of your sales are to the education sector in the past three years	2016: 16.8% 2017: 18.1% 2018: 20.2%
21	List any state or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	We are currently on contract with Sourcewell as well as 6 other cooperatives. KCDA Keystone Purchasing Network - KPN Massachusetts Higher Education Consortium - MHEC Panhandle Area Educational Consortium - PAEC Purchasing Association of Cooperative Entities - PACE Purchasing Cooperative of America - PCA We have the following state contracts which are: Kentucky, Massachusetts, Pennsylvania, Virginia, Alaska, Arizona, California, Colorado, Connecticut, Delaware, Florida, Iowa, Kansas, Louisiana, Michigan, Minnesota, Mississippi, Missouri, Nevada, New Jersey, New York, North Carolina, Ohio, Oregon, South Dakota, Tennessee, Utah, Vermont, Washington, and West Virginia. Our client information is confidential. We do not share their sales numbers. In turn, we would not share Sourcewell's numbers.
22	List any GSA contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	We have the following Government Purchasing Contract: GSA Our client information is confidential. We do not share their sales numbers. In turn, we would not share Sourcewell's numbers.

References/Testimonials

Line Item 23.

Entity Name *	Contact Name *	Phone Number *
Department of Management Services, Florida	Victoria Mitchell victoria.mitchell@dms.myflorida.com	850.921.6014
Cabarrus County	Monty Eudy mdeudy@cabarruscounty.us	704.920.3216
City of Port St. Lucie	Wendy Ritacco writacco@cityofpsl.com	772.873.6367

Top Five Government or Education Customers

Line Item 24. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *
Sourcewell	Government	Minnesota - MN	Flooring Material and Full Turnkey material and installation services.	Confidential	Confidential
GSA	Government	District of Columbia - DC	Flooring Material and Full Turnkey material and installation services.	Confidential	Confidential
State of Oregon	Government	Oregon - OR	Flooring Material and Full Turnkey material and installation services.	Confidential	Confidential
State of Ohio	Government	Ohio - OH	Flooring Material and Full Turnkey material and installation services.	Confidential	Confidential
NASPO	Non-Profit	Kentucky - KY	Flooring Material and Full Turnkey material and installation services.	Confidential	Confidential

Ability to Sell and Deliver Service Nationwide

Describe your company's capability to meet the needs of Sourcwell Members across the US, and Canada if applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
25	Sales force.	We have more than 500 highly trained sales professionals throughout the US and Canada. Our qualified professionals are strategically located to best support our customers. They are equipped to provide our customers with best-in-class design, product, and overall customer support.
26	Dealer network or other distribution methods.	Your members will have easy access to products. We sell directly to customers or through dealers. We currently do business with thousands of dealers in the US and Canada.
27	Service force.	Surveys in Floor Focus rank Shaw as number one in service. Service is generally provided by our sales team; however, we have a technical services team of 39 employees, 18 of which can provide on-site support. These technical experts provide testing, installation support, and maintenance support.
28	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	Our sales and technical service teams typically respond within 24 hours. We have general manufacturing times of carpet in 4 weeks, carpet tile in 6 weeks and resilient with no lead time (products are in stock). Standard delivery is typically within 5 days. When an order is placed, our customer service representatives provide specific delivery dates. As a vertically integrated company, we own and operate the largest private trucking fleet in the flooring industry. Additionally, we have hundreds of services providers throughout the U.S. These vital resources help us to meet our service goals.
29	Identify any geographic areas of the United States that you will NOT be fully serving through the proposed contract.	We service all areas.
30	Identify any Sourcwell Member sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	We will serve all sectors.
31	Define any specific contract requirements or restrictions that would apply to our Members in Hawaii and Alaska and in US Territories.	We do not provide installation or maintenance services in US territories.

Marketing Plan

Line Item	Question	Response *
32	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	Setting the correct price is a key part of our strategy: too low and our sales team is not motivated to sell, too high and our customers are not properly served. So we think very carefully about our pricing. Because we are the largest carpet manufacturer and one of the largest flooring manufacturers, we manage many contracts and understand what works. We have three brands on your contract and each has a marketing manager. Kieren Corcoran with Patcraft, Michelle Carpenter with Shaw Contract and Quentin Quatham with Philadelphia Commercial will develop and implement the marketing plan for the Sourcwell contract. First, operationally, your contract will be available on our internal site 24/7 for our sales representatives to use and updated in all of our data systems. Then, our main marketing avenues are web calls, email blasts, Facebook, Twitter, Pinterest, Instagram, YouTube, flyers, and trade shows. Attached are some marketing materials we have used in the past.
33	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	We will consider all of our social media channels for your marketing plan: email blasts, Facebook, Twitter, Pinterest, Instagram, and YouTube. We track metadata for our media marketing outlets to determine our most effective messaging content.
34	In your view, what is Sourcwell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcwell-awarded contract into your sales process?	We have been very pleased with our relationship. We appreciate your flexibility and responsiveness. This is the most important thing you bring to the sales process. As you know, we manage many contracts. You are one of our oldest and largest buying cooperatives and our sales representatives are already familiar with your contract. Your contract and marketing material will be available on-line for our sales teams. We will host a web call with our representatives outlining the contract, presenting the marketing materials and answering questions. Shaw's three marketing managers will alert sales representatives when we attend trade shows so they can participate. The marketing managers will be available to assist representatives with any questions along the way.
35	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	Yes, your members can order through EDI.

Value-Added Attributes

Line Item	Question	Response *
36	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell Members. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	We have the most robust service team in the industry. We provide free installation and maintenance training to Sourcewell Members. First, we provide written instruction. Second, we provide video instruction. This is particularly helpful when bringing on new staff. Finally, we can arrange for on-site training.
37	Describe any technological advances that your proposed products or services offer.	Our EcoWorx carpet tile is PVC free, which is important to those members reducing their dependence on PVC. Our LokDots dry adhesive tabs make installation quicker and there is less waste than with wet adhesive. LokWorx dry adhesive tabs allow members to build their own rugs with carpet tile, a popular option for those installing hard surface flooring to reduce the noise. We offer a new wet adhesive that members can use for carpet or resilient flooring. and the pail is resealable. It can be reused up to 3 times. This saves storage space and simplifies the installation process. Our new, lightweight, StrataWorx carpet tiles are well suited when your members need a carpet tile at a broadloom price.
38	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	<p>Our company green initiatives are:</p> <ul style="list-style-type: none"> - Products designed to be recyclable and to use less material - Manufacturing processes that continually reduce our impact on the environment - less water, less energy, and less waste. - Simple recycling services for our customers <p>Our progress is reported annually in our sustainability report at https://shawinc.com/Newsroom#Sustainability-Reports.</p> <p>Our carpet tile manufacturing facilities are ISO 14001 certified (environmental) and ISO 9001 certified (quality) by BSN. (environmental and quality respectively). Our commercial manufacturing facilities are carbon neutral.</p> <p>To help our customers assess our products, we provide:</p> <ul style="list-style-type: none"> *Health Product Declarations (health impact) *Environmental Product Declarations (environmental impact) *Declare Labels (showing our ingredients)
39	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>Our product certifications include:</p> <ul style="list-style-type: none"> *Cradle to Cradle Certification by the Innovation Institute (carpet) *NSF 140 certification from ANSI (carpet) *Green Label Plus (air quality) from The Carpet and Rug Institute *FloorScore certification from SCS Global Services (for resilient) *SmartWay certification for the efficient use of fuel
40	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	As a private company owned by a corporation Berkshire Hathaway, we do not qualify as a minority enterprise.
41	What unique attributes does your company, your products, or your services offer to Sourcewell Members? What makes your proposed solutions unique in your industry as it applies to Sourcewell members?	Dealers, designers and facility managers consistently rank Shaw's service and quality as the best in the industry. Our products are on the cutting edge of innovation and the 35 people in our service division are available to answer questions, provide testing or arrange training.
42	Identify your ability and willingness to provide your products and services to Sourcewell member agencies in Canada.	We provide Sourcewell agencies in Canada with the same level of service as the US with the exception of installation services.

Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
43	Do your warranties cover all products, parts, and labor?	Yes, we offer detailed warranties on each of our products, including lifetime warranties on our EcoWorx tile products. We also provide a workmanship warranty for our installation services.
44	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Yes, you must install the product according to instructions and you must maintain the products according to maintenance instructions. These instructions are available on the website, through the dealer, and through our customer service department.
45	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Yes.
46	Are there any geographic regions of the United States (and Canada, if applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell Members in these regions be provided service for warranty repair?	No.
47	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	We cover the warranty service for all of the products we sell.
48	What are your proposed exchange and return programs and policies?	If you cancel your running line product prior to shipping, there is no restock or cancellation fee. If your order has shipped, you will incur restocking and freight fees. For broadloom under 75 feet, the charge is 25% of the invoice plus freight. For broadloom over 75 feet, the charge is 15% of the invoice plus freight. For carpet tile, the charge is 25% plus freight. If we ship products in error or with defective material, your products will be returned at no charge. We will replace your order as soon as possible. If there are special circumstances related to the cancellation, we will work with you to minimize costs.
49	Describe any service contract options for the items included in your proposal.	We are only offering products in this proposal.

Payment Terms and Financing Options

Line Item	Question	Response *
50	What are your payment terms (e.g., net 10, net 30)?	Net 30
51	Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?	No.
52	Briefly describe your proposed order process. Include enough detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the Sourcewell Members' purchase orders.	<p>We have a comprehensive ordering process for each type of flooring transaction: Material-only orders, Turnkey orders, and Dealer Material-only orders. The process for each of these is as follows:</p> <p>Material ONLY orders Customer emails SIS with order request listing: Customer Information, Bill to address, Job name, Shaw Product, and Adhesive. SIS - creates a proposal and sends it to the customer / end-user for review. If the customer accepts the proposal, the customer will need to issue a formal purchase order back to SIS. SIS - processes the order and emails customer with stock/backorder information, along with an order confirmation and live order tracking link. Material is shipped to the customer. SIS - Customer is invoiced and pays SIS per the invoice.</p> <p>Turnkey orders Customer emails SIS with order request listing: Customer Information, Bill to address, Job name, Shaw Product, Adhesive. (The Installation vendor can send this as well if they are working directly with the customer) Installation Vendor provides labor quote SIS - creates a turnkey proposal and sent to the Customer / End-user If the customer accepts the proposal, the customer will need to issue a formal purchase order back to SIS. SIS - processes the order and emails customer and installer with stock/backorder information, along with an order confirmation and live order tracking link. Material is shipped out to the Installation Vendor or customer. (Depends on storage at the job site) SIS - work order and customer work release forms are sent to installation vendor When the job is completed, the signed work order and customer work release are sent to SIS SIS - pays the installation vendor SIS - send the customer is invoiced and pays SIS per the invoice.</p> <p>Dealer Material ONLY The dealer sends the customer proposal for material and labor services (if needed). The dealer sends SIS a PO for "material only" (This is for reporting to Sourcewell) (Dealer must sign a dealer participation agreement, if one is not on file, SIS will provide) Dealer PO must have the following information: - Sourcewell Member number and member name - Shaw Industries Contract # 121715</p> <p>SIS processes the order and emails the dealer with stock/backorder information, along with an order confirmation and live order tracking link. Dealer is invoiced for Shaw material.</p> <p>We have four SIS points of contacts for different regions: - Melanie Taylor - Southeast, South Central, West Coast, HI & AK o Email: melanie.taylor@shawinc.com o Phone: 770-276-7502 - Rosio Hernandez - North Central, Northeast, and Northwest o Email: rosio.hernandez@shawinc.com o Phone: 770-276-7511 - Crystal Zachery - New York & Florida o Email: crystal.zachery@shawinc.com o Phone: 706-276-7509 - Farrah Finley - Canada o Email: farrah.finley@shawinc.com o Phone: 770-276-7505</p>
53	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell Members for using this process?	Yes, we do accept a P-card. There is a fee of 2%

Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *
54	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	We are providing line-item discounts. On our submittal, we show the list price, the discount, and the agency price. We do show the product name and number but not a specific SKU. An SKU would be specific to the color level.
55	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Our discount is per item and on our pricing sheet, we show that discount percentage.
56	Describe any quantity or volume discounts or rebate programs that you offer.	We are not offering any quantity or volume discounts on this contract; however, it is a not-to-exceed price. On a case by case basis, we would extend a volume discount. That number varies based on the specific product, location, and delivery requirements.
57	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	If we source items for your members, there is no charge. If we source services, which are more involved, we charge our customer cost plus 12%.
58	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	This price is direct to your member. It does not include dealer handling cost, freight or taxes.
59	If freight, delivery, or shipping is an additional cost to the Sourcewell Member, describe in detail the complete freight, shipping, and delivery program.	Freight costs are not included in the member price and will be listed separately on purchase orders and invoices. Freight costs will be fully disclosed to your member prior to order placement and will be prepaid by the Contractor.
60	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Shaw uses partner carriers to deliver to Hawaii, Alaska, and Canada. For Hawaii customers, our Los Angeles distribution center delivers the product to our partner's dock and is shipped twice a week. For Alaska customers, our Seattle distribution center delivers the product to our partner's dock and ships twice weekly to Alaska. Shaw ships to Canada daily from our North Georgia hub distribution centers using our core partner carrier which has terminals in all major cities in Canada.
61	Describe any unique distribution and/or delivery methods or options offered in your proposal.	For customers on the west coast, we can offer rail delivery which is likely less expensive but may not be as timely.

Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
62	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	

Audit and Administrative Fee

Line Item	Question	Response *
63	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell Members obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell.	Darrien Munroe is your contract administrator and he verifies that the information submitted by our Shaw Integrated Solutions Team is correct.
64	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	2%

Industry Specific Questions

Line Item	Question	Response *
65	Describe how your products contribute to or promote the health, quality of life and well-being of our members and others.	We show our members how our products contribute to health, quality of life and wellbeing by certifying our products to the highest levels, including: Cradle to Cradle Certification (life cycle certification for carpet) NSF 140 certification (life cycle certification for carpet) Green Label Plus certification (low emissions for carpet) FloorScore certification (life cycle and low emissions for hard surface) For transparency, we also provide Health Product Declarations, Environmental Product Declarations and Declare labels for our products. These certifications are listed on our specifications.
66	Describe your capability to track and report sales to Sourcewell members by your dealer network.	Our sales team will work with your members to ensure that all of their orders go through Shaw Integrated Solutions (SIS). This team of 5 people ensures that the order is coded to Sourcewell. After this information is captured, SIS routes the order to: - the dealer as an order to the dealer to receive and deliver - Shaw as a direct order delivered to the member - Shaw as a turnkey project managed by SIS where the Shaw entity supplies material and installation.
67	Describe how your organization incorporates sustainability into the manufacture, installation and recycling of your products?	Shaw begins with the end in mind. We design our products on the front end to use less material and to be easier to recycle. Our manufacturing processes are continually refined to use less water, less energy and to produce less waste. We report this progress annually in our sustainability report which is available at https://shawinc.com/Newsroom#Sustainability-Reports
68	Describe your capability to report Sourcewell member purchases of products with environmentally preferred attributes (e.g., eco labeled, rated or certified).	Reporting is managed by Darrien Munroe. Darrien pulls the data and formats it for your reports. We can report purchases of environmentally preferred products; however, that includes most of our products.
69	Describe the extent to which your products contain recycled content or are recyclable.	All of our EcoWorx products are recyclable. They contain 27-47% recycled content. Our other broadloom carpet products contain up to 14% recycled content. The exact numbers are reflected on our specifications. LVT and vinyl sheet have no recycled content and are not recyclable. Wood products contain up to 50% recycled content and can be recycled. Tile and stone have no recycled content and are not recyclable; however, they are made from a plentiful natural resource. Sustainability metrics have moved away from recycled content because recycled content can introduce contaminants and the reclamation market is weak. The emphasis today is on healthy materials.

Exceptions to Terms, Conditions, or Specifications Form

Line Item 68. NOTICE: To identify any exception, or to request any modification, to the Sourcewell template Contract terms, conditions, or specifications, a Proposer must submit the exception or requested modification on the **Exceptions to Terms, Conditions, or Specifications Form** immediately below. The contract section, the specific text addressed by the exception or requested modification, and the proposed modification must be identified in detail. Proposer's exceptions and proposed modifications are subject to review and approval of Sourcewell and will not automatically be included in the contract.

Contract Section	Term, Condition, or Specification	Exception or Proposed Modification
1st paragraph	This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and [Name and Address of Vendor to be Inserted Upon Contract Award] (Vendor).	This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Shaw Industries, Inc., 616 E.Walnut Avenue, Dalton, GA 30721 (Vendor).
Section 2C	C. WARRANTY. Vendor warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Vendor warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Vendor's dealers and distributors must agree to assist the Member in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that is effective past the expiration of the Vendor's warranty will be passed on to the Member.	C. WARRANTY. Vendor warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and, subject to the applicable generally-published manufacturer's limited product warranty, are free from defects in design, materials, and workmanship. Vendor's dealers and distributors must agree to assist the Member in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that is effective past the expiration of the Vendor's warranty will be passed on to the Member. EXCEPT AS EXPRESSLY SET FORTH HEREIN AND TO THE MAXIMUM EXTENT PERMITTED BY LAW, VENDOR MAKES NO OTHER WARRANTIES FOR ANY EQUIPMENT, PRODUCTS, SERVICES, OR MATERIALS PROVIDED UNDER THIS AGREEMENT AND HEREBY DISCLAIMS ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING THE WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE OR USE.
Section 3(B)	B. SALES TAX. Each Member is responsible for supplying the Vendor with valid tax-exemption certification(s). When ordering, Members must indicate if it is a tax-exempt entity.	B. SALES TAX. Each Member is responsible for supplying the Vendor with valid tax-exemption certification(s). When ordering, Members must indicate if it is a tax-exempt entity. Unless exempt, Members shall be responsible for all applicable taxes arising from the provision of Products, Equipment, or Services under this Agreement.

Section 4	Vendor may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Contract Administrator. This form is available from the assigned Sourcewell Contract Administrator. At a minimum, the request must:	Vendor may request Equipment, Product, Service, or price changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Contract Administrator. Sourcewell's approval of such requests shall not be unreasonably withheld. Notwithstanding anything herein to the contrary, all Equipment, Product, and/or Service prices are subject to immediate increase without limitation in the event of a material change to applicable duties, taxes, tariffs, similar charges, or other government action. This form is available from the assigned Sourcewell Contract Administrator. At a minimum, the request must:
Section 5(A)	Vendor is responsible for familiarizing its sales and service forces with Sourcewell membership requirements and documentation and will encourage potential members to join Sourcewell. Sourcewell reserves the right to add and remove Members to its roster during the term of this Contract.	Vendor is responsible for familiarizing its sales and service forces with Sourcewell membership requirements and documentation. Sourcewell reserves the right to add and remove Members to its roster during the term of this Contract.
Section 6(A)	A. PURCHASE ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, Member must clearly indicate to Vendor that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Vendor. Typically a Member will issue a purchase order directly to Vendor. Members may use their own forms for purchase orders, but it should clearly note the applicable Sourcewell contract number. Members will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Member.	A. PURCHASE ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, Member must clearly indicate to Vendor that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Vendor. Typically a Member will issue a purchase order directly to Vendor. Members may use their own forms for purchase orders, but it should clearly note the applicable Sourcewell contract number. Members shall be solely responsible for noting the applicable Sourcewell contract number on all purchase orders. Members will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Member.
Section 6(B)	B. ADDITIONAL TERMS AND CONDITIONS. Additional terms and conditions to a purchase order may be negotiated between a Member and Vendor, such as job or industry-specific requirements, legal requirements (such as affirmative action or immigration status requirements), or specific local policy requirements. Any negotiated additional terms and conditions must never be less favorable to the Member than what is contained in Vendor's Proposal.	B. ADDITIONAL TERMS AND CONDITIONS. Additional terms and conditions to a purchase order may be negotiated between a Member and Vendor, such as job or industry-specific requirements, legal requirements (such as affirmative action or immigration status requirements), or specific local policy requirements.
Section 6(C)	C. PERFORMANCE BOND. If requested by a Member, Vendor will provide a performance bond that meets the requirements set forth in the Member's purchase order.	C. PERFORMANCE BOND. If reasonably requested by a Member, Vendor may provide a performance bond that meets the requirements set forth in the Member's purchase order.
Section 8(A)	"A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Vendor must provide a contract sales activity report (Report) to the Sourcewell Contract Administrator assigned to this Contract. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Vendor must submit a report indicating no sales were made).	"A. CONTRACT SALES ACTIVITY REPORT. Subject to any applicable confidentiality obligations, including without limitation any contract obligations to Members, each calendar quarter, Vendor must provide a contract sales activity report (Report) to the Sourcewell Contract Administrator assigned to this Contract. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Vendor must submit a report indicating no sales were made).

<p>Section 8(B)</p>	<p>"B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Vendor will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Members. The Vendor will submit a check payable to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Members under this Contract during each calendar quarter. Payments should note the Sourcewell-assigned contract number in the memo and must be mailed to the address above "Attn: Accounts Receivable." Payments must be received no later than forty-five (45) calendar days after the end of each calendar quarter.</p> <p>Vendor agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.</p> <p>In the event the Vendor is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Vendor in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than thirty (30) days from the cancellation date."</p>	<p>"B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Vendor will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Members under this Contract. The Vendor will submit a check payable to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total net sales of all Equipment, flooring Products, and Services purchased by Members under this Contract during each calendar quarter, less any applicable taxes, freight, fees, and discounts and less amounts attributable to any Services, freight, delivery installation, unpaid invoices, returned Products or materials, or credits issued. Orders under this Contract will only be eligible for the administrative fee if the Member notes the applicable Sourcewell contract number on the purchase order when submitting such purchase order. Payments should note the Sourcewell-assigned contract number in the memo and must be mailed to the address above "Attn: Accounts Receivable." Payments must be received no later than forty-five (45) calendar days after the end of each calendar quarter.</p> <p>Vendor agrees to reasonably cooperate with Sourcewell in auditing transactions under this Contract to solely to the extent necessary to verify that the administrative fee is paid on all eligible items purchased under this Contract in accordance with the terms of this Contract.</p> <p>In the event the Vendor is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Vendor in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than thirty (30) days from the cancellation date.</p> <p>Any Products, Equipment, or Services sold under this Contract will not be eligible for the Administrative Fee if subject to any other rebate or group purchasing organization administrative fee. Sourcewell s is solely responsible for notifying any Member or other entity participating hereunder of its Administrative Fee and for complying with all laws and regulations related or applicable to such Administrative Fee. "</p>
<p>Section 11</p>	<p>Vendor must indemnify, save, and hold Sourcewell and its Members, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees, arising out of the performance of this Contract by the Vendor or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications.</p>	<p>Vendor must indemnify, save, and hold Sourcewell and its Members, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees, brought against Sourcewell or its Member by a third party to the extent arising out of the negligent performance of this Contract by the Vendor or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications.</p>
<p>Section 12</p>	<p>Sourcewell reserves the right to review the books, records, documents, and accounting procedures and practices of the Vendor relevant to this Contract for a minimum of six (6) years from the end of this Contract. This clause extends to Members as it relates to business conducted by that Member under this Contract.</p>	<p>"Sourcewell reserves the right to review the books, records, documents, and accounting procedures and practices of the Vendor pursuant to this Contract solely to the extent necessary to verify Vendor's compliance with its obligations hereunder for a minimum of six (6) years from the end of this Contract. This clause extends to Members as it relates to business conducted by that Member under this Contract.</p> <p>Sourcewell and its Members agree to receive and hold Confidential Information of Vendor in trust and in strictest confidence and shall not use, reproduce, distribute, disclose, or otherwise disseminate any Confidential Information except 1) as necessary to perform its obligations hereunder or 2) as required by applicable law. Disclosures of the Confidential Information may be made only to Sourcewell or its Member's employees and agents who have a specific need to know such Confidential Information and are subject to confidentiality restrictions at least as restrictive as those contained herein. "Confidential Information" means all disclosures under this Section 12 or Section 8 as well as any non-public, confidential or proprietary information of Vendor, disclosed to Sourcewell or its Member through any method or medium, whether or not marked, designated or otherwise identified as ""confidential"" in connection with this Contract. Upon Vendor's request, Sourcewell or its Member shall promptly return or destroy all documents and other materials containing Confidential Information. The obligations and restrictions of this Section shall survive the expiration or earlier termination of the Agreement."</p>

Section 14	As applicable, Vendor agrees to indemnify and hold harmless Sourcewell and its Members against any and all suits, claims, judgments, and costs instituted or recovered against Sourcewell or Members by any person on account of the use of any Equipment or Products by Sourcewell or its Members supplied by Vendor in violation of applicable patent or copyright laws.	As applicable, Vendor agrees to indemnify and hold harmless Sourcewell and its Members against any and all suits, claims, judgments, and costs instituted or recovered against Sourcewell or Members by any person on account of the authorized use of any Equipment or Products by Sourcewell or its Members in accordance with their applicable specifications supplied by Vendor under this Contract in violation of applicable patent or copyright laws.
Section 19(A)(2)	2. Escalation. If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Vendor may escalate the resolution of the issue to a higher level of management. The Vendor will have thirty (30) calendar days to cure an outstanding issue.	2. Escalation. If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Vendor may escalate the resolution of the issue to a higher level of management. The Vendor will have not less than ninety (90) calendar days to cure an outstanding issue or default identified under Section 19(B).

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- [Financial Strength and Stability](#) - 2018 Berkshire Hathaway Inc.pdf - Friday August 02, 2019 14:29:07
- [Marketing Plan/Samples](#) - Marketing Plan.pdf - Wednesday August 07, 2019 15:41:29
- WMBE/MBE/SBE or Related Certificates (optional)
- [Warranty Information](#) - SC PC PCC Warranties -.pdf - Wednesday August 07, 2019 10:47:26
- [Pricing](#) - Shaw Soucewell Pricing 8-9-19.xlsx - Thursday August 08, 2019 14:59:00
- [Additional Document](#) - Sourcewell Exception . Modification (Shaw 8.2).xlsx - Thursday August 08, 2019 11:41:09

Proposers Assurance of Comp

PROPOSER ASSURANCE OF COMPLIANCE

PROPOSER'S AFFIDAVIT

The undersigned, authorized representative of the entity submitting the foregoing proposal (the "Proposer"), swears that the following statements are true to the best of his or her knowledge.

1. The Proposer is submitting its proposal under its true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, the Proposer possesses, or will possess before delivering any products and related services, all applicable licenses necessary for such delivery to Sourcewell member agencies. The undersigned affirms that he or she is authorized to act on behalf of, and to legally bind the Proposer to the terms in this Contract.
2. The Proposer, or any person representing the Proposer, has not directly or indirectly entered into any agreement or arrangement with any other vendor or supplier, any official or employee of Sourcewell, or any person, firm, or corporation under contract with Sourcewell, in an effort to influence the pricing, terms, or conditions relating to this RFP in any way that adversely affects the free and open competition for a Contract award under this RFP.
3. The contents of the Proposer's proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or agent of the Proposer and will not be communicated to any such persons prior to the official opening of the proposals.
4. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request, and other documents in this solicitation and affirms that any and all exceptions have been noted and included with the Proposer's Proposal.
5. The Proposer will, if awarded a Contract, provide to Sourcewell Members the /products and services in accordance with the terms, conditions, and scope of this RFP, with the Proposer-offered specifications, and with the other documents in this solicitation.
6. The Proposer agrees to deliver products and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
8. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statute §13.591, Subd. 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals generally become public data. Minnesota Statute §13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.

The Proposer understands that it is the Proposer's duty to protect information that it considers nonpublic, and it agrees to defend and indemnify Sourcewell for reasonable measures that Sourcewell takes to uphold such a data designation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation.
- Robert Chandler, Executive Vice President, Commercial Division

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_7_RFP080819_Flooring Materials with Related Supplies and Services Fri July 26 2019 02:21 PM	<input checked="" type="checkbox"/>	--
Addendum_6_Flooring Materials with REalted Supplies and SErVICES_RFP080819 Mon July 22 2019 01:46 PM	<input checked="" type="checkbox"/>	--
Addendum_5_Flooring Materials with RElated Supplies and Services_RFP080819 Tue July 16 2019 04:11 PM	<input checked="" type="checkbox"/>	--
Addendum_4_Flooring Materials with Related Supplies and Services_RFP_080819 Tue July 16 2019 08:49 AM	<input checked="" type="checkbox"/>	--
Addendum_3_Flooring Materials with Related Supplies and Services_RFP_080819 Mon July 15 2019 03:56 PM	<input checked="" type="checkbox"/>	--
Addendum_2_Flooring Materials with Related Supplies and Services_RFP_080819 Wed July 10 2019 03:01 PM	<input checked="" type="checkbox"/>	--
Addendum_1_Flooring Materials with Related Supplies and Services_RFP#_080819 Tue July 2 2019 03:34 PM	<input checked="" type="checkbox"/>	--

**AMENDMENT #1
TO
CONTRACT #080819-SII**

THIS AMENDMENT is effective upon the date of the last signature below by and between **Sourcewell** and **Shaw Industries, Inc.** (Vendor).

Sourcewell awarded a contract to Vendor to provide Flooring Materials, with Related Supplies and Services, to Sourcewell and its Participating Entities, effective November 1, 2019, through October 11, 2023 (Contract).

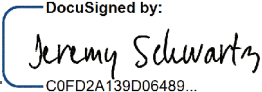
The parties wish to amend the following terms within the Contract:

Section 20. Insurance–Subsection A. Requirements– Item 5. Network Security and Privacy Liability Insurance, of the Contract, is deleted in its entirety.

Except as amended by this Amendment, the Contract remains in full force and effect.

Sourcewell

Shaw Industries, Inc.

By:  _____
DocuSigned by:
C0FD2A139D06489...
Jeremy Schwartz, Director of Operations/CPO

By:  _____
DocuSigned by:
D88140FCEE7242B...
Darrien Munroe

Date: 10/12/2022 | 8:04 AM CDT

Title: Treasurer / CFO

Approved:

Date: 10/11/2022 | 2:09 PM PDT

By:  _____
DocuSigned by:
7E42B8F817A64CC...
Chad Coauette, Executive Director/CEO

Date: 10/12/2022 | 8:13 AM CDT

ASSIGNMENT AGREEMENT

THIS ASSIGNMENT AGREEMENT is by and between **Sourcewell; Shaw Industries, Inc.**, 616 East Walnut Avenue, Dalton, Georgia 30721 (“Shaw Industries”); and **Shaw Integrated and Turf Solutions, Inc.** (“SITS”).

Sourcewell has agreements with Shaw Industries to provide Flooring Materials, with Related Supplies and Services under Sourcewell Contract Number 080819-SII (“Original Contract”).

Shaw Industries wishes to assign the Original Contract to SITS, a wholly owned subsidiary of Shaw Industries Group, Inc.

The Assignment provision of the Original Contract requires assignment of the contract only upon written consent of Sourcewell.

ASSIGNMENT

1. This Assignment Agreement will become effective as of the date of the last signature below.
2. Shaw Industries wishes to assign to SITS all of Shaw Industries’ rights, responsibilities, and other provisions set forth in the Original Contract, Sourcewell Contract Number 080819-SII.
3. SITS has obtained a copy of the Original Contract from Shaw Industries and certifies it will comply with the terms of the Original Contract as executed by Shaw Industries and Sourcewell. The parties agree this Assignment is unconditional and without recourse.
4. Shaw Industries and SITS jointly severally represent and warrant to Sourcewell that:
 - a. Shaw Industries is not in default of any of its obligations under the Original Contract.
 - b. SITS is ready, willing, and able to perform all of the obligations and responsibilities of the Original Contract.
 - c. Shaw Industries and SITS request consent from Sourcewell for this assignment.
 - d. SITS accepts assignment of the provisions of the Original Contract.

IN CONSIDERATION for the above, Sourcewell consents to the assignment.

Shaw Industries, Inc.

DocuSigned by:
James L. Kirkpatrick
By: _____
D88140FCEE7242B...
Jim Kirkpatrick

Title: Treasurer / CFO

Date: 1/30/2023 | 12:33 PM PST

Shaw Integrated and Turf Solutions, Inc.

DocuSigned by:
James L. Kirkpatrick
By: _____
D88140FCEE7242B...
Jim Kirkpatrick

Title: Vice President

Date: 1/30/2023 | 12:33 PM PST

Sourcewell

DocuSigned by:
Jeremy Schwartz
By: _____
C0FD2A139D06489...
Jeremy Schwartz
Director of Operations and Procurement/CPO

Date: 1/30/2023 | 3:22 PM CST

Sourcewell

DocuSigned by:
Chad Coquette
By: _____
7E42B8F817A64CC...
Chad Coquette
Executive Director/CEO

Date: 1/30/2023 | 3:28 PM CST



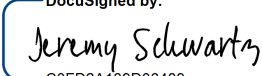
CONTRACT EXTENSION

Contract Number: #080819-SII

Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Shaw Industries, Inc., 616 E. Walnut Avenue, Dalton, GA 30721 (Vendor) have entered into Contract #080819-SII for the procurement of Flooring Materials, with Related Supplies and Services. The Contract has an expiration date of October 11, 2023, but the parties may extend the Contract by mutual consent.

Sourcewell and Vendor acknowledge that extending the Contract benefits the Vendor, Sourcewell and Sourcewell's Members. Vendor and Sourcewell agree to extend the Contract listed above for an additional period, with a new Contract expiration date of October 11, 2024. All other terms and conditions of the Contract remain in full force and effect.

Sourcewell

DocuSigned by:

By: C0FD2A139D06489...
Jeremy Schwartz

Title: Chief Procurement Officer

6/15/2023 | 7:15 AM CDT

Date: _____

Shaw Industries, Inc.

DocuSigned by:

By: D88140FCFE7242B...
James L Kirkpatrick

Title: Treasurer / CFO

6/21/2023 | 3:45 AM PDT

Date: _____



Material Pricing List - Sourcewell

STYLE NUMBER	STYLE NAME	TYPE	COLLECTION	UOM	LIST PRICE	% DISCOUNT	MEMBER PRICE (USD)	MEMBER PRICE (CAD)
BROADLOOM								
60728	ACCOMPLISH CLASSICBAC®	BROADLOOM	ABUNDANT LIFE II	SY	\$ 30.09	34.19%	\$ 19.80	\$ 27.02
5A253	ACCORD CLASSICBAC®	BROADLOOM	SIMPLY BY NATURE	SY	\$ 19.71	33.93%	\$ 13.03	\$ 17.78
5A297	ADAGE ULTRALOC® MB	BROADLOOM	CULTIVATE SOUL	SY	\$ 69.36	33.95%	\$ 45.81	\$ 62.52
5A367	AMBITION IV 20 CLASSICBAC®	BROADLOOM		SY	\$ 15.55	32.15%	\$ 10.55	\$ 14.40
5A368	AMBITION IV 26 CLASSICBAC®	BROADLOOM		SY	\$ 18.61	32.17%	\$ 12.63	\$ 17.24
5A252	AMEND CLASSICBAC®	BROADLOOM	SIMPLY BY NATURE	SY	\$ 19.71	33.93%	\$ 13.03	\$ 17.78
5A176	AMPLIFY ULTRALOC®	BROADLOOM	BRIGHTWORK	SY	\$ 43.00	33.92%	\$ 28.41	\$ 38.78
5A270	ARCHWAY ULTRALOC®	BROADLOOM		SY	\$ 125.93	33.94%	\$ 83.19	\$ 113.54
5A208	ARTISAN LOOM ULTRALOC®	BROADLOOM	DESIGN JOURNEY	SY	\$ 86.23	33.92%	\$ 56.98	\$ 77.77
5A283	ARTIST PALETTE ULTRALOC®	BROADLOOM		SY	\$ 98.25	33.94%	\$ 64.90	\$ 88.58
60759	ASPIRE CLASSICBAC®	BROADLOOM	ABUNDANT LIFE II	SY	\$ 35.66	33.89%	\$ 23.58	\$ 32.18
5A267	ATLAS ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 110.14	33.95%	\$ 72.75	\$ 99.29
5A219	BASE METAL WOVEN UNITARY	BROADLOOM	NOBLE MATERIALS	SY	\$ 147.26	33.93%	\$ 97.30	\$ 132.80
60785	BATIK ULTRALOC®	BROADLOOM	GATHER	SY	\$ 68.99	33.94%	\$ 45.58	\$ 62.21
5A299	BELIEF ULTRALOC® MB	BROADLOOM	CULTIVATE SOUL	SY	\$ 69.36	33.95%	\$ 45.81	\$ 62.52
5A290	BELOW ULTRALOC®	BROADLOOM	CANOPY	SY	\$ 24.58	33.93%	\$ 16.24	\$ 22.17
5A243	BEYOND ULTRALOC®	BROADLOOM	OFF THE GRID	SY	\$ 72.70	33.94%	\$ 48.03	\$ 65.55
5A235	BIRCH CLASSICBAC®	BROADLOOM	PLACES	SY	\$ 25.95	33.96%	\$ 17.14	\$ 23.39
5A125	BLOG CLASSICBAC®	BROADLOOM	TURN-KEY	SY	\$ 31.98	33.93%	\$ 21.13	\$ 28.84
60746	BON JOUR II PERFORMANCE RUBBER BACKING	BROADLOOM	STEPPIN OUT	SY	\$ 65.46	33.91%	\$ 43.26	\$ 59.04
5A236	BOTAN ULTRALOC®	BROADLOOM	TERASU	SY	\$ 46.15	33.91%	\$ 30.50	\$ 41.63
5A385	BREAKIN ULTRALOC®	BROADLOOM	MIKE FORD + SHAW CONTRACT	SY	\$ 126.39	33%	\$ 84.41	\$ 115.21
5A280	CARRARA ULTRALOC®	BROADLOOM		SY	\$ 111.53	33.94%	\$ 73.68	\$ 100.56
5A281	CASCADE ULTRALOC®	BROADLOOM		SY	\$ 108.60	33.94%	\$ 71.74	\$ 97.92
5A211	CHOK LOOM ULTRALOC®	BROADLOOM	DESIGN JOURNEY	SY	\$ 92.78	33.93%	\$ 61.30	\$ 83.67
5A374	CHRONICLE ULTRALOC® MB	BROADLOOM	ANTHOLOGY	SY	\$ 38.26	31%	\$ 26.51	\$ 36.19
5A345	COCOON CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 23.45	33.90%	\$ 15.50	\$ 21.16
5A353	COLCA ULTRALOC®	BROADLOOM	WEST ELM + SHAW CONTRACT	SY	\$ 92.43	33.93%	\$ 61.06	\$ 83.34
5A375	COMPILATION ULTRALOC® MB	BROADLOOM	ANTHOLOGY	SY	\$ 38.26	31%	\$ 26.51	\$ 36.19
60550	CONSTELLATION ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 34.30	33.97%	\$ 22.65	\$ 30.91
5A213	CONTE' ULTRALOC®	BROADLOOM	HAND DRAWN	SY	\$ 41.41	33.90%	\$ 27.38	\$ 37.37
5A186	CONTOUR CLASSICBAC®	BROADLOOM	REWOVEN	SY	\$ 27.88	33.95%	\$ 18.41	\$ 25.13
5A178	CORE ULTRALOC®	BROADLOOM	ALTERNATURE	SY	\$ 52.03	33.95%	\$ 34.36	\$ 46.90
5A032	DESIGN SERIES V 30 CLASSICBAC®	BROADLOOM	NO COLLECTION	SY	\$ 27.40	33.90%	\$ 18.11	\$ 24.72
5A033	DESIGN SERIES V 36 CLASSICBAC®	BROADLOOM	NO COLLECTION	SY	\$ 32.74	33.91%	\$ 21.64	\$ 29.54
5A358	DIAMONDS ULTRALOC®	BROADLOOM	WEST ELM + SHAW CONTRACT	SY	\$ 81.81	33.93%	\$ 54.05	\$ 73.77
5A184	DIMENSION ULTRALOC®	BROADLOOM	REWOVEN	SY	\$ 38.88	33.92%	\$ 25.69	\$ 35.06
5A386	DJING ULTRALOC®	BROADLOOM	MIKE FORD + SHAW CONTRACT	SY	\$ 126.39	33%	\$ 84.41	\$ 115.21
5A276	DOTS ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 67.19	33.93%	\$ 44.39	\$ 60.59
5A272	DRIP ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 108.03	33.94%	\$ 71.36	\$ 97.40
5A164	ECLECTIC CLASSICBAC®	BROADLOOM	MIX	SY	\$ 27.84	33.90%	\$ 18.40	\$ 25.11
5A228	EDITION ULTRALOC®	BROADLOOM	MODERN EDIT	SY	\$ 71.80	33.93%	\$ 47.44	\$ 64.75
5A192	EFFECT ULTRALOC®	BROADLOOM	OPEN WORK	SY	\$ 34.46	33.88%	\$ 22.79	\$ 31.11
5A259	EMBRACE ULTRALOC®	BROADLOOM	COMMUNITY	SY	\$ 81.23	33.93%	\$ 53.66	\$ 73.24
5A387	EMCEE ULTRALOC®	BROADLOOM	MIKE FORD + SHAW CONTRACT	SY	\$ 126.39	33%	\$ 84.41	\$ 115.21
5A344	ENDEAVOR CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 15.85	25.24%	\$ 11.85	\$ 16.17
5A349	ENHANCE SOLID CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 16.26	33.90%	\$ 10.75	\$ 14.67
5A348	ENHANCE TONAL CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 16.26	33.90%	\$ 10.75	\$ 14.67
5A214	ERASE ULTRALOC®	BROADLOOM	HAND DRAWN	SY	\$ 41.41	33.90%	\$ 27.38	\$ 37.37
5A242	ESCAPE ULTRALOC®	BROADLOOM	OFF THE GRID	SY	\$ 51.51	33.92%	\$ 34.04	\$ 46.46
5A188	ESSENTIAL CLASSICBAC®	BROADLOOM	TURN-KEY	SY	\$ 19.71	33.93%	\$ 13.03	\$ 17.78
5A373	ESTEEM ULTRALOC® MB	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 31.29	32%	\$ 21.21	\$ 28.95
5A221	FAULT ULTRALOC®	BROADLOOM	NOBLE MATERIALS	SY	\$ 117.78	33.93%	\$ 77.81	\$ 106.20
60497	FIELD TRIP ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 32.85	33.94%	\$ 21.70	\$ 29.62
5A356	FLAME ULTRALOC®	BROADLOOM	WEST ELM + SHAW CONTRACT	SY	\$ 113.86	33.94%	\$ 75.21	\$ 102.65
5A175	FLARE CLASSICBAC®	BROADLOOM	BRIGHTWORK	SY	\$ 27.41	33.97%	\$ 18.10	\$ 24.70
5A174	FLICKER CLASSICBAC®	BROADLOOM	BRIGHTWORK	SY	\$ 27.41	33.97%	\$ 18.10	\$ 24.70
5A370	FOND CLASSICBAC®	BROADLOOM	FOND AND FRIENDLY	SY	\$ 19.71	34%	\$ 13.03	\$ 17.78
5A038	FOSSIL CLASSICBAC®	BROADLOOM	TURN-KEY	SY	\$ 21.80	33.94%	\$ 14.40	\$ 19.65
5A369	FRIENDLY CLASSICBAC®	BROADLOOM	FOND AND FRIENDLY	SY	\$ 19.71	34%	\$ 13.03	\$ 17.78
5A020	GLOW ULTRALOC®	BROADLOOM	FEELING PLUSH	SY	\$ 59.93	33.94%	\$ 39.59	\$ 54.04
5A153	GRADIENT CLASSICBAC®	BROADLOOM	SHADE	SY	\$ 32.29	33.95%	\$ 21.33	\$ 29.11
5A388	GRAFFITI ULTRALOC®	BROADLOOM	MIKE FORD + SHAW CONTRACT	SY	\$ 126.39	33%	\$ 84.41	\$ 115.21
5A289	GROUND ULTRALOC®	BROADLOOM	CANOPY	SY	\$ 24.58	33.93%	\$ 16.24	\$ 22.17
5A190	GROUNDED ULTRALOC®	BROADLOOM	ALTERNATURE	SY	\$ 59.71	33.91%	\$ 39.46	\$ 53.86
5A234	GROVE CLASSICBAC®	BROADLOOM	PLACES	SY	\$ 25.95	33.96%	\$ 17.14	\$ 23.39
5A237	HANA ULTRALOC®	BROADLOOM	TERASU	SY	\$ 45.01	33.96%	\$ 29.73	\$ 40.58
5A278	HERITAGE ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 110.74	33.93%	\$ 73.16	\$ 99.85
60504	HIT THE BOOKS ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 31.50	33.89%	\$ 20.83	\$ 28.43
60786	IKAT ULTRALOC®	BROADLOOM	GATHER	SY	\$ 68.34	33.93%	\$ 45.15	\$ 61.62
5A177	ILLUMINATE ULTRALOC®	BROADLOOM	BRIGHTWORK	SY	\$ 43.00	33.92%	\$ 28.41	\$ 38.78
60774	IMAGERY CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 24.09	33.94%	\$ 15.91	\$ 21.72
5A229	INHERIT ULTRALOC®	BROADLOOM	MODERN EDIT	SY	\$ 71.80	33.93%	\$ 47.44	\$ 64.75
5A193	INLAY ULTRALOC®	BROADLOOM	OPEN WORK	SY	\$ 34.46	33.88%	\$ 22.79	\$ 31.11
60589	INTERPLAY ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 29.25	33.93%	\$ 19.33	\$ 26.38
60777	INTUITION ULTRALOC® MB	BROADLOOM	BUILDING CHARACTER	SY	\$ 49.33	33.91%	\$ 32.60	\$ 44.49
5A268	JOIN ULTRALOC®	BROADLOOM		SY	\$ 109.24	33.94%	\$ 72.16	\$ 98.49
5A354	KISTA BY LINDSAY STEAD ULTRALOC®	BROADLOOM	WEST ELM + SHAW CONTRACT	SY	\$ 89.06	33.94%	\$ 58.84	\$ 80.31
5A389	KNOWLEDGE ULTRALOC®	BROADLOOM	MIKE FORD + SHAW CONTRACT	SY	\$ 126.39	33%	\$ 84.41	\$ 115.21
5A238	KUSA ULTRALOC®	BROADLOOM	TERASU	SY	\$ 43.29	33.93%	\$ 28.60	\$ 39.04
5A183	LAYER ULTRALOC®	BROADLOOM	REWOVEN	SY	\$ 38.88	33.92%	\$ 25.69	\$ 35.06
5A282	LAYERED ULTRALOC®	BROADLOOM		SY	\$ 114.85	33.92%	\$ 75.89	\$ 103.58
60787	LINEN ULTRALOC®	BROADLOOM	GATHER	SY	\$ 70.29	33.93%	\$ 46.44	\$ 63.38
5A165	MELD CLASSICBAC®	BROADLOOM	MIX	SY	\$ 27.84	33.90%	\$ 18.40	\$ 25.11
5A277	METHOD ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 90.75	33.93%	\$ 59.96	\$ 81.84
5A204	MODIFY CLASSICBAC®	BROADLOOM	VIEW	SY	\$ 25.96	33.99%	\$ 17.14	\$ 23.39



Material Pricing List - Sourcewell

STYLE NUMBER	STYLE NAME	TYPE	COLLECTION	UOM	LIST PRICE	% DISCOUNT	MEMBER PRICE (USD)	MEMBER PRICE (CAD)
5A218	MONOLITH WOVEN UNITARY	BROADLOOM	NOBLE MATERIALS	SY	\$ 165.16	33.92%	\$ 109.14	\$ 148.96
5A301	MORAL ULTRALOC® MB	BROADLOOM	CULTIVATE SOUL	SY	\$ 50.54	33.91%	\$ 33.40	\$ 45.59
5A265	MOSAIC ULTRALOC®	BROADLOOM		SY	\$ 69.51	33.93%	\$ 45.93	\$ 62.69
5A279	MOTIF ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 74.19	33.95%	\$ 49.00	\$ 66.88
5A376	NARRATIVE ULTRALOC® MB	BROADLOOM	ANTHOLOGY	SY	\$ 38.26	31%	\$ 26.51	\$ 36.19
5A179	NATURAL SELECTION ULTRALOC®	BROADLOOM	ALTERNATURE	SY	\$ 110.66	33.93%	\$ 73.11	\$ 99.79
5A292	NICHE CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 17.18	33.92%	\$ 11.35	\$ 15.49
5A338	NOOK CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 20.93	33.93%	\$ 13.83	\$ 18.88
5A337	NOTED CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 16.88	33.93%	\$ 11.15	\$ 15.22
5A300	NOTION ULTRALOC® MB	BROADLOOM	CULTIVATE SOUL	SY	\$ 50.54	33.91%	\$ 33.40	\$ 45.59
5A293	NOVICE CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 14.01	33.99%	\$ 9.25	\$ 12.63
5A187	OUTLINE CLASSICBAC®	BROADLOOM	REWOVEN	SY	\$ 27.88	33.95%	\$ 18.41	\$ 25.13
5A271	PATHWAY ULTRALOC®	BROADLOOM		SY	\$ 112.55	33.94%	\$ 74.35	\$ 101.48
5A294	PERIMETER CLASSICBAC®	BROADLOOM	BUILT ESSENTIALS	SY	\$ 12.84	25.22%	\$ 9.60	\$ 13.10
5A342	PERSONABLE CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 21.51	33.93%	\$ 14.21	\$ 19.39
5A025	PETO II CLASSICBAC®	BROADLOOM	NO COLLECTION	SY	\$ 27.66	33.94%	\$ 18.28	\$ 24.95
5A295	PREPARE CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 15.43	33.95%	\$ 10.19	\$ 13.91
5A189	PRIME CLASSICBAC®	BROADLOOM	TURN-KEY	SY	\$ 19.71	33.93%	\$ 13.03	\$ 17.78
5A347	PROLIFIC BERBER CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 13.90	25.27%	\$ 10.39	\$ 14.18
5A346	PROLIFIC SOLID CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 13.14	25.21%	\$ 9.83	\$ 13.42
5A343	PROMINENT CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 21.51	33.93%	\$ 14.21	\$ 19.39
60730	PROSPER CLASSICBAC®	BROADLOOM	ABUNDANT LIFE II	SY	\$ 31.41	33.94%	\$ 20.75	\$ 28.32
5A372	PROSPER ULTRALOC® MB	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 33.98	32%	\$ 23.04	\$ 31.45
60784	QUEST ULTRALOC® MB	BROADLOOM	BUILDING CHARACTER	SY	\$ 52.00	33.94%	\$ 34.35	\$ 46.88
5A256	REIMAGINE CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 24.25	33.97%	\$ 16.01	\$ 21.85
5A378	REMAIN 45 OZ. CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 37.24	34%	\$ 24.73	\$ 33.75
5A379	REMAIN 55 OZ. CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 44.95	34%	\$ 29.84	\$ 40.72
5A339	REMEDY I CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 25.53	33.94%	\$ 16.86	\$ 23.01
5A340	REMEDY II CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 31.79	33.94%	\$ 21.00	\$ 28.66
5A248	REMINISCE ULTRALOC®	BROADLOOM	KINDRED	SY	\$ 25.96	33.94%	\$ 17.15	\$ 23.41
5A266	RIBBONS ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 110.80	33.94%	\$ 73.20	\$ 99.91
5A274	SACRED ULTRALOC®	BROADLOOM		SY	\$ 73.36	33.92%	\$ 48.48	\$ 66.17
5A255	SCENERY CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 23.95	33.98%	\$ 15.81	\$ 21.58
50521	SCEPTER II CLASSICBAC®	BROADLOOM	NO COLLECTION	SY	\$ 56.03	33.96%	\$ 37.00	\$ 50.50
5A215	SCRIBE CLASSICBAC®	BROADLOOM	HAND DRAWN	SY	\$ 25.95	33.91%	\$ 17.15	\$ 23.41
60775	SENTIMENT CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 24.19	33.95%	\$ 15.98	\$ 21.81
5A357	SHAPE ULTRALOC®	BROADLOOM	WEST ELM + SHAW CONTRACT	SY	\$ 109.29	33.94%	\$ 72.20	\$ 98.54
5A260	SHARE ULTRALOC®	BROADLOOM	COMMUNITY	SY	\$ 115.78	33.93%	\$ 76.49	\$ 104.40
5A137	SOLID CLASSICBAC®	BROADLOOM	NO COLLECTION	SY	\$ 52.24	33.93%	\$ 34.51	\$ 47.10
60783	SOPHISTICATION ULTRALOC® MB	BROADLOOM	BUILDING CHARACTER	SY	\$ 51.85	33.92%	\$ 34.26	\$ 46.76
50911	SPACE CLASSICBAC®	BROADLOOM	TURN-KEY	SY	\$ 29.50	33.94%	\$ 19.49	\$ 26.60
5A257	STATEMENT CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 26.38	33.93%	\$ 17.43	\$ 23.79
5A247	STAY ULTRALOC®	BROADLOOM	KINDRED	SY	\$ 25.96	33.94%	\$ 17.15	\$ 23.41
5A355	STONE ULTRALOC®	BROADLOOM	WEST ELM + SHAW CONTRACT	SY	\$ 85.14	33.93%	\$ 56.25	\$ 76.77
5A377	STORY ULTRALOC® MB	BROADLOOM	ANTHOLOGY	SY	\$ 38.26	31%	\$ 26.51	\$ 36.19
5A220	STRATA ULTRALOC®	BROADLOOM	NOBLE MATERIALS	SY	\$ 131.34	33.93%	\$ 86.78	\$ 118.44
5A273	STRIATION ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 91.85	33.93%	\$ 60.69	\$ 82.83
5A216	STYLUS CLASSICBAC®	BROADLOOM	HAND DRAWN	SY	\$ 25.95	33.91%	\$ 17.15	\$ 23.41
5A233	SUMMIT CLASSICBAC®	BROADLOOM	PLACES	SY	\$ 25.95	33.96%	\$ 17.14	\$ 23.39
5A275	SWERVE ULTRALOC®	BROADLOOM		SY	\$ 67.55	33.96%	\$ 44.61	\$ 60.89
5A205	SWITCH CLASSICBAC®	BROADLOOM	VIEW	SY	\$ 25.96	33.99%	\$ 17.14	\$ 23.39
60788	TAPESTRY ULTRALOC®	BROADLOOM	GATHER	SY	\$ 70.29	33.93%	\$ 46.44	\$ 63.38
5A037	TERRA CLASSICBAC®	BROADLOOM	TURN-KEY	SY	\$ 21.80	33.94%	\$ 14.40	\$ 19.65
5A123	TEXT CLASSICBAC®	BROADLOOM	TURN-KEY	SY	\$ 31.98	33.93%	\$ 21.13	\$ 28.84
5A249	TEXTILE ULTRALOC®	BROADLOOM	SUITED	SY	\$ 72.65	33.93%	\$ 48.00	\$ 65.51
5A180	TIMBER ULTRALOC®	BROADLOOM	ALTERNATURE	SY	\$ 53.84	33.92%	\$ 35.58	\$ 48.56
5A151	TINT CLASSICBAC®	BROADLOOM	SHADE	SY	\$ 29.99	33.97%	\$ 19.80	\$ 27.02
5A152	TOPE CLASSICBAC®	BROADLOOM	SHADE	SY	\$ 29.99	33.97%	\$ 19.80	\$ 27.02
5A203	TRANSFER CLASSICBAC®	BROADLOOM	VIEW	SY	\$ 25.96	33.99%	\$ 17.14	\$ 23.39
5A383	TRU COLOURS ULTRALOC®	BROADLOOM	NO COLLECTION	SY	\$ 34.93	34%	\$ 23.08	\$ 31.49
5A298	TRUISM ULTRALOC® MB	BROADLOOM	CULTIVATE SOUL	SY	\$ 69.36	33.95%	\$ 45.81	\$ 62.52
60117	UPSCALE CLASSICBAC®	BROADLOOM	LIVING ENVIRONMENTS	SY	\$ 16.26	33.90%	\$ 10.75	\$ 14.67
5A352	VERVE ULTRALOC®	BROADLOOM	WEST ELM + SHAW CONTRACT	SY	\$ 113.78	33.94%	\$ 75.16	\$ 102.58
5A269	WATERFALL ULTRALOC®	BROADLOOM		SY	\$ 110.64	33.93%	\$ 73.10	\$ 99.77
60745	WELCOME II PERFORMANCE RUBBER BACKING	BROADLOOM	STEPPIN OUT	SY	\$ 65.78	33.98%	\$ 43.43	\$ 59.28
60751	WHISPER WALLCOVERING SBR LATEX	BROADLOOM	NO COLLECTION	SY	\$ 38.49	33.94%	\$ 25.43	\$ 34.71
5A371	WISDOM ULTRALOC® MB	BROADLOOM	LEGACY COLLECTION	SY	\$ 33.43	32.83%	\$ 22.45	\$ 30.64
TILE								
5T392	ABOVE ECOWORX® TILE	TILE	CANOPY	SY	\$ 43.61	33.94%	\$ 28.81	\$ 39.32
5T003	ABSORBED ECOWORX® TILE	TILE	LIGHT SERIES	SY	\$ 59.39	33.93%	\$ 39.24	\$ 53.56
5T107	ACHROMATIC ECOWORX® TILE	TILE	COLOR AT WORK II	SY	\$ 51.91	33.93%	\$ 34.30	\$ 46.81
5T089	ACTIVITY ECOWORX® TILE	TILE	COLLECTIVE TIME	SY	\$ 65.48	33.91%	\$ 43.28	\$ 59.07
5T427	ADAGE ECOWORX® TILE	TILE	CULTIVATE SOUL	SY	\$ 83.28	33.94%	\$ 55.01	\$ 75.08
5T202	ADVANCE ECOWORX® TILE	TILE	ACTIVE	SY	\$ 59.95	33.88%	\$ 39.64	\$ 54.10
5T015	AGATE ECOWORX® TILE	TILE	UNEARTHED COLLECTION	SY	\$ 69.63	33.93%	\$ 46.00	\$ 62.78
5T135	ALCHEMY ECOWORX® TILE	TILE	NOBLE MATERIALS	SY	\$ 92.03	33.93%	\$ 60.80	\$ 82.98
5T006	ALIGN ECOWORX® TILE	TILE	REWOVEN	SY	\$ 61.60	33.95%	\$ 40.69	\$ 55.54
5T494	ALL TOGETHER ECOWORX® TILE	TILE	COLLECTIVE	SY	\$ 42.49	33.45%	\$ 28.28	\$ 38.60
59327	ALLURE ECOWORX® TILE	TILE	BRIGHTWORK	SY	\$ 45.79	33.93%	\$ 30.25	\$ 41.29
5T495	ALONGSIDE ECOWORX® TILE	TILE	COLLECTIVE	SY	\$ 42.49	33.45%	\$ 28.28	\$ 38.60
5T126	ANALOG 18" X 36" ECOWORX® TILE	TILE	ALTERED	SY	\$ 59.10	33.93%	\$ 39.05	\$ 53.30
5T004	APPLIED ECOWORX® TILE	TILE	LIGHT SERIES	SY	\$ 59.39	33.93%	\$ 39.24	\$ 53.56
5T294	ARRANGE STRATAWORX® TILE	TILE	SIMPLY BY NATURE	SY	\$ 30.10	33.93%	\$ 19.89	\$ 27.15
5T295	ARRAY STRATAWORX® TILE	TILE	SIMPLY BY NATURE	SY	\$ 30.10	33.93%	\$ 19.89	\$ 27.15
5T097	ARTISAN ECOWORX® TILE	TILE	DESIGN JOURNEY	SY	\$ 110.98	33.92%	\$ 73.34	\$ 100.10
5T064	AUGMENT ECOWORX® TILE	TILE	VIRTUAL SPACES	SY	\$ 56.29	33.93%	\$ 37.19	\$ 50.76
5T376	AWARE 18" X 36" ECOLOGIX®	TILE	CREATING SPACE	SY	\$ 58.64	32.81%	\$ 39.40	\$ 53.78



Material Pricing List - Sourcewell

STYLE NUMBER	STYLE NAME	TYPE	COLLECTION	UOM	LIST PRICE	% DISCOUNT	MEMBER PRICE (USD)	MEMBER PRICE (CAD)
5T358	AWARE 18" X 36" ECOWORX® TILE	TILE	CREATING SPACE	SY	\$ 52.08	33.94%	\$ 34.40	\$ 46.95
5T303	BACK WEAVE ECOWORX® TILE	TILE	COMMUNITY	SY	\$ 80.10	33.94%	\$ 52.91	\$ 72.22
5T389	BALCONY ECOWORX® TILE	TILE	CANOPY	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T198	BASALT II ECOWORX® TILE	TILE	A WALK IN THE GARDEN	SY	\$ 56.45	33.92%	\$ 37.30	\$ 50.91
5T159	BASE HEXAGON ECOWORX® TILE	TILE	CONFIGURE	SY	\$ 80.98	33.91%	\$ 53.51	\$ 73.03
5T121	BASIC ECOWORX® TILE	TILE	SPACE WORX	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T348	BATIK 18" X 36" ECOWORX® TILE	TILE	GATHER	SY	\$ 85.00	33.94%	\$ 56.15	\$ 76.64
5T429	BELIEF ECOWORX® TILE	TILE	CULTIVATE SOUL	SY	\$ 83.28	33.94%	\$ 55.01	\$ 75.08
5T261	BELONG ECOWORX® TILE	TILE	KINDRED	SY	\$ 43.61	33.94%	\$ 28.81	\$ 39.32
5T218	BEYOND ECOWORX® TILE	TILE	OFF THE GRID	SY	\$ 95.25	33.94%	\$ 62.93	\$ 85.89
5T043	BIAS ECOWORX® TILE	TILE	OPEN WORK	SY	\$ 62.31	33.90%	\$ 41.19	\$ 56.22
5T448	BISECT ECOWORX® TILE	TILE	FLOOR ARCHITECTURE	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T032	BON JOUR II ECOWORX® TILE	TILE	STEPPIN OUT	SY	\$ 82.48	33.92%	\$ 54.50	\$ 74.39
5T192	BOTAN ECOWORX® TILE	TILE	TERASU	SY	\$ 64.75	33.94%	\$ 42.78	\$ 58.39
5T314	BOUNDLESS ECOWORX® TILE	TILE	LIVING SYSTEMS	SY	\$ 45.69	33.93%	\$ 30.19	\$ 41.21
59113	BYLINE ECOWORX® TILE	TILE	NO RULES	SY	\$ 47.96	33.93%	\$ 31.69	\$ 43.25
5T493	CALM STRATAWORX® TILE	TILE	NEW PATH	SY	\$ 38.68	33.45%	\$ 25.74	\$ 35.13
59554	CAPTIVATE ECOWORX® TILE	TILE	NO RULES	SY	\$ 48.78	33.93%	\$ 32.23	\$ 43.99
59579	CATALYST ECOWORX® TILE	TILE	MIX	SY	\$ 44.19	33.95%	\$ 29.19	\$ 39.84
5T492	CENTERED STRATAWORX® TILE	TILE	NEW PATH	SY	\$ 38.68	33.45%	\$ 25.74	\$ 35.13
5T176	CENTRAL LINE ECOWORX® TILE	TILE	PLACES	SY	\$ 45.69	33.93%	\$ 30.19	\$ 41.21
5T124	CENTRIC ECOWORX® TILE	TILE	SPACE WORX	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T232	CHALET 9" X 36" ECOWORX® TILE	TILE	ART OF ESCAPE	SY	\$ 48.79	33.95%	\$ 32.23	\$ 43.99
59561	CHARISMA ECOWORX® TILE	TILE	NO COLLECTION	SY	\$ 54.51	33.94%	\$ 36.01	\$ 49.15
5T281	CHECK ECOWORX® TILE	TILE	SUITED	SY	\$ 85.01	33.94%	\$ 56.16	\$ 76.65
5T485	CHISEL ECOWORX® TILE	TILE	WEST ELM + SHAW CONTRACT	SY	\$ 66.41	33.95%	\$ 43.86	\$ 59.86
5T100	CHOK ECOWORX® TILE	TILE	DESIGN JOURNEY	SY	\$ 117.51	33.91%	\$ 77.66	\$ 106.00
5T444	CHROMATONE ECOWORX® TILE	TILE	COLOR AT WORK II	SY	\$ 51.91	33.93%	\$ 34.30	\$ 46.81
5T175	CITY CENTRAL ECOWORX® TILE	TILE	PLACES	SY	\$ 45.69	33.93%	\$ 30.19	\$ 41.21
59564	CLEAR ECOWORX® TILE	TILE	CLEARVIEW	SY	\$ 43.96	33.92%	\$ 29.05	\$ 39.65
5T381	CLEARING ECOWORX® TILE	TILE	SHIFTING FIELDS	SY	\$ 59.05	33.95%	\$ 39.00	\$ 53.23
5T497	COLLABORATION ECOWORX® TILE	TILE	TEAMWORK	SY	\$ 46.54	33.41%	\$ 30.99	\$ 42.30
5T438	COLLECTIVE I ECOWORX® TILE	TILE	COLLECTIVE	SY	\$ 44.90	33.96%	\$ 29.65	\$ 40.47
5T439	COLLECTIVE II ECOWORX® TILE	TILE	COLLECTIVE	SY	\$ 44.90	33.96%	\$ 29.65	\$ 40.47
5T440	COLLECTIVE III ECOWORX® TILE	TILE	COLLECTIVE	SY	\$ 44.90	33.96%	\$ 29.65	\$ 40.47
5T441	COLLECTIVE IV ECOWORX® TILE	TILE	COLLECTIVE	SY	\$ 46.76	33.92%	\$ 30.90	\$ 42.17
5T442	COLLECTIVE V ECOWORX® TILE	TILE	COLLECTIVE	SY	\$ 46.76	33.92%	\$ 30.90	\$ 42.17
5T112	COLOR FORM 9" X 36" ECOWORX® TILE	TILE	COLOR FRAME AND COLOR FORM	SY	\$ 54.88	33.94%	\$ 36.25	\$ 49.48
5T081	COLOR FRAME ECOWORX® TILE	TILE	COLOR FRAME AND COLOR FORM	SY	\$ 51.43	33.91%	\$ 33.99	\$ 46.39
59358	COLOR PLAY ECOWORX® TILE	TILE	NO RULES	SY	\$ 60.40	33.92%	\$ 39.91	\$ 54.47
5T161	COLOR SHIFT HEXAGON ECOWORX® TILE	TILE	CONFIGURE	SY	\$ 80.98	33.91%	\$ 53.51	\$ 73.03
5T323	COMMONS ECOWORX® TILE	TILE	CAMPUS	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T352	COMPANION STRATAWORX®	TILE	IN SYNC	SY	\$ 35.34	34.14%	\$ 23.28	\$ 31.77
5T515	COMPILATION ECOWORX® TILE	TILE	ANTHOLOGY	SY	\$ 58.41	31%	\$ 40.46	\$ 55.23
59342	CONNECT ECOWORX® TILE	TILE	WORKLIFE	SY	\$ 59.58	33.91%	\$ 39.38	\$ 53.75
5T359	CONSCIOUS 18" X 36" ECOWORX® TILE	TILE	CREATING SPACE	SY	\$ 52.08	33.94%	\$ 34.40	\$ 46.95
59326	CONSTELLATION ECOWORX® TILE	TILE	NO COLLECTION	SY	\$ 57.41	33.92%	\$ 37.94	\$ 51.78
5T104	CONSTRUCT ECOWORX® TILE	TILE	CUT AND COMPOSE	SY	\$ 57.49	33.92%	\$ 37.99	\$ 51.85
5T160	CONTACT HEXAGON ECOWORX® TILE	TILE	CONFIGURE	SY	\$ 80.98	33.91%	\$ 53.51	\$ 73.03
5T269	CONVENE ECOWORX® TILE	TILE	ASSEMBLY	SY	\$ 60.65	33.94%	\$ 40.06	\$ 54.68
5T103	COPY ECOWORX® TILE	TILE	CUT AND COMPOSE	SY	\$ 57.49	33.92%	\$ 37.99	\$ 51.85
5T353	CORRESPOND STRATAWORX®	TILE	IN SYNC	SY	\$ 35.34	34.14%	\$ 23.28	\$ 31.77
5T396	CURIOSITY ECOWORX® TILE	TILE	SET UP	SY	\$ 59.85	33.94%	\$ 39.54	\$ 53.97
5T350	CURRENT ECOWORX® TILE	TILE	JOURNEY	SY	\$ 47.99	33.94%	\$ 31.70	\$ 43.27
5T203	DASH ECOWORX® TILE	TILE	ACTIVE	SY	\$ 59.95	33.88%	\$ 39.64	\$ 54.10
5T233	DIFFUSE 24" X 24" ECOLOGIX®	TILE	DIFFUSE AND DISPERSE	SY	\$ 43.93	32.41%	\$ 29.69	\$ 40.52
59575	DIFFUSE 24" X 24" ECOWORX® TILE	TILE	DIFFUSE AND DISPERSE	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T185	DIFFUSE 9" X 36" ECOWORX® TILE	TILE	DIFFUSE AND DISPERSE	SY	\$ 45.69	33.95%	\$ 30.18	\$ 41.19
5T478	DIFFUSE COLOR 24" X 24" ECOWORX® TILE	TILE	DIFFUSE AND DISPERSE	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T419	DIFFUSE STRATAWORX® TILE	TILE	DIFFUSE AND DISPERSE	SY	\$ 33.23	33.94%	\$ 21.95	\$ 29.96
5T071	DIRECTION ECOWORX® TILE	TILE	VIEW	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T217	DISCOVER ECOWORX® TILE	TILE	OFF THE GRID	SY	\$ 67.41	33.93%	\$ 44.54	\$ 60.79
5T395	DISCUSSION ECOWORX® TILE	TILE	SET UP	SY	\$ 59.85	33.94%	\$ 39.54	\$ 53.97
59576	DISPERSE 24" X 24" ECOWORX® TILE	TILE	DIFFUSE AND DISPERSE	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T184	DISPERSE 9" X 36" ECOWORX® TILE	TILE	DIFFUSE AND DISPERSE	SY	\$ 45.69	33.95%	\$ 30.18	\$ 41.19
5T479	DISPERSE COLOR 24" X 24" ECOWORX® TILE	TILE	DIFFUSE AND DISPERSE	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T127	DISTORT 18" X 36" ECOWORX® TILE	TILE	ALTERED	SY	\$ 59.10	33.93%	\$ 39.05	\$ 53.30
5T411	DIVVY ECOWORX® TILE	TILE	ALL ACCESS	SY	\$ 76.91	33.93%	\$ 50.81	\$ 69.35
5T457	DOWNTIME STRATAWORX® TILE	TILE	ENCOUNTER	SY	\$ 30.10	33.93%	\$ 19.89	\$ 27.15
5T265	DREAM ECOWORX® TILE	TILE	KINDRED	SY	\$ 43.61	33.94%	\$ 28.81	\$ 39.32
5T142	DRIFT ECOWORX® TILE	TILE	THE PARK	SY	\$ 64.34	33.92%	\$ 42.51	\$ 58.02
5T349	DUNE ECOWORX® TILE	TILE	JOURNEY	SY	\$ 47.99	33.94%	\$ 31.70	\$ 43.27
5T239	DWELLING ECOWORX® TILE	TILE	HAVEN	SY	\$ 61.74	33.93%	\$ 40.79	\$ 55.67
5T041	DYE LAB ECOWORX® TILE	TILE	DYE LAB	SY	\$ 85.14	33.92%	\$ 56.26	\$ 76.79
59338	EARTH TONE ECOWORX® TILE	TILE	ALTERNATURE	SY	\$ 74.90	33.93%	\$ 49.49	\$ 67.55
5T343	EASE 9" X 36" ECOLOGIX®	TILE	SYMMETRY	SY	\$ 49.55	33.93%	\$ 32.74	\$ 44.69
5T388	ELEVATE ECOWORX® TILE	TILE	CANOPY	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T040	EMBARK ECOWORX® TILE	TILE	MATERIAL MATTERS	SY	\$ 46.15	33.97%	\$ 30.48	\$ 41.60
5T371	ENCLAVE ECOWORX® TILE	TILE	SHIFTING FIELDS	SY	\$ 62.63	33.93%	\$ 41.38	\$ 56.48
5T305	ENDLESS ECOWORX® TILE	TILE	LIVING SYSTEMS	SY	\$ 62.83	33.94%	\$ 41.50	\$ 56.64
5T458	ENERGIZE STRATAWORX® TILE	TILE	ENCOUNTER	SY	\$ 30.10	33.93%	\$ 19.89	\$ 27.15
5T187	ENGAGE ECOWORX® TILE	TILE	MINDFUL PLAY	SY	\$ 51.06	33.93%	\$ 33.74	\$ 46.05
5T033	ENTREE ECOWORX® TILE	TILE	STEPPIN OUT	SY	\$ 83.36	33.93%	\$ 55.08	\$ 75.18
59337	ENTWINE ECOWORX® TILE	TILE	ALTERNATURE	SY	\$ 74.90	33.93%	\$ 49.49	\$ 67.55
5T268	ESTABLISH ECOWORX® TILE	TILE	ASSEMBLY	SY	\$ 60.65	33.94%	\$ 40.06	\$ 54.68
5T304	EXCHANGE ECOWORX® TILE	TILE	COMMUNITY	SY	\$ 80.10	33.94%	\$ 52.91	\$ 72.22
5T219	EXPANSE ECOWORX® TILE	TILE	OFF THE GRID	SY	\$ 95.25	33.94%	\$ 62.93	\$ 85.89



Material Pricing List - Sourcewell

STYLE NUMBER	STYLE NAME	TYPE	COLLECTION	UOM	LIST PRICE	% DISCOUNT	MEMBER PRICE (USD)	MEMBER PRICE (CAD)
5T151	EXPOSE ECOWORX® TILE	TILE	VERTICAL LAYERS	SY	\$ 65.38	33.92%	\$ 43.20	\$ 58.96
5T405	FACE TO FACE ECOWORX® TILE	TILE	DIALOGUE	SY	\$ 94.34	33.92%	\$ 62.34	\$ 85.09
5T235	FAMILIAR ECOWORX® TILE	TILE	HAVEN	SY	\$ 84.41	33.93%	\$ 55.78	\$ 76.13
5T199	FAULT LINES II ECOWORX® TILE	TILE	A WALK IN THE GARDEN	SY	\$ 56.45	33.92%	\$ 37.30	\$ 50.91
5T455	FELTED HIGH DENSITY NON-WOVEN PET COMPOSITE	TILE	BOTTLEFLOOR	SF	\$ 7.31	33.85%	\$ 4.84	\$ 6.61
5T079	FIELD ECOWORX® TILE	TILE	VIEW	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T113	FINE POINT 18" X 36" ECOWORX® TILE	TILE	HAND DRAWN	SY	\$ 59.31	33.91%	\$ 39.20	\$ 53.50
5T321	FLAT WEAVE ECOWORX® TILE	TILE	COMMUNITY	SY	\$ 55.94	33.94%	\$ 36.95	\$ 50.43
5T500	FOLLOW-UP ECOWORX® TILE	TILE	TEAMWORK	SY	\$ 46.54	33.41%	\$ 30.99	\$ 42.30
5T136	FORM ECOWORX® TILE	TILE	NOBLE MATERIALS	SY	\$ 89.13	33.93%	\$ 58.89	\$ 80.38
5T169	FOUNDATION ECOWORX® TILE	TILE	EXTRAORDINARY	SY	\$ 67.90	33.89%	\$ 44.89	\$ 61.27
5T517	FRENCH KNOT ECOWORX® TILE	TILE	CONNECTED THREADS	SY	\$ 45.51	32%	\$ 30.88	\$ 42.14
5T038	FRINGE ECOWORX® TILE	TILE	MATERIAL MATTERS	SY	\$ 54.39	33.95%	\$ 35.93	\$ 49.04
59562	GLAZE ECOWORX® TILE	TILE	CLEARVIEW	SY	\$ 43.96	33.92%	\$ 29.05	\$ 39.65
59329	GLIMMER ECOWORX® TILE	TILE	BRIGHTWORK	SY	\$ 45.79	33.93%	\$ 30.25	\$ 41.29
5T128	GLITCH 9" X 36" ECOWORX® TILE	TILE	ALTERED	SY	\$ 59.10	33.93%	\$ 39.05	\$ 53.30
59534	GRADIENT ECOWORX® TILE	TILE	SHADE	SY	\$ 54.00	33.91%	\$ 35.69	\$ 48.71
5T200	GRAVEL II ECOWORX® TILE	TILE	A WALK IN THE GARDEN	SY	\$ 56.45	33.92%	\$ 37.30	\$ 50.91
5T486	GRIT ECOWORX® TILE	TILE	WEST ELM + SHAW CONTRACT	SY	\$ 66.41	33.95%	\$ 43.86	\$ 59.86
5T390	HABITAT ECOWORX® TILE	TILE	CANOPY	SY	\$ 43.61	33.94%	\$ 28.81	\$ 39.32
5T193	HANA ECOWORX® TILE	TILE	TERASU	SY	\$ 61.86	33.93%	\$ 40.88	\$ 55.80
5T450	HAND IN HAND ECOWORX® TILE	TILE	COLLECTIVE	SY	\$ 66.15	33.94%	\$ 43.70	\$ 59.64
5T516	HAND STITCH ECOWORX® TILE	TILE	CONNECTED THREADS	SY	\$ 45.51	32%	\$ 30.88	\$ 42.14
5T037	HAZE ECOWORX® TILE	TILE	MATERIAL MATTERS	SY	\$ 54.39	33.95%	\$ 35.93	\$ 49.04
5T320	HEDDLE ECOWORX® TILE	TILE	COMMUNITY	SY	\$ 55.94	33.94%	\$ 36.95	\$ 50.43
5T134	HONED ECOWORX® TILE	TILE	NOBLE MATERIALS	SY	\$ 86.14	33.91%	\$ 56.93	\$ 77.70
5T236	HONEST ECOWORX® TILE	TILE	HAVEN	SY	\$ 84.41	33.93%	\$ 55.78	\$ 76.13
5T282	HOUNDSTOOTH 18" X 36" ECOWORX® TILE	TILE	SUITED	SY	\$ 85.01	33.94%	\$ 56.16	\$ 76.65
5T460	HUB ACCENT STRATAWORX® TILE	TILE	ENCOUNTER	SY	\$ 30.10	33.93%	\$ 19.89	\$ 27.15
5T459	HUB STRATAWORX® TILE	TILE	ENCOUNTER	SY	\$ 30.10	33.93%	\$ 19.89	\$ 27.15
5T498	HUDDLE ECOWORX® TILE	TILE	TEAMWORK	SY	\$ 46.54	33.41%	\$ 30.99	\$ 42.30
59580	HYBRID ECOWORX® TILE	TILE	MIX	SY	\$ 44.19	33.95%	\$ 29.19	\$ 39.84
5T065	HYPE ECOWORX® TILE	TILE	VIRTUAL SPACES	SY	\$ 56.29	33.93%	\$ 37.19	\$ 50.76
5T237	IDENTITY ECOWORX® TILE	TILE	HAVEN	SY	\$ 84.41	33.93%	\$ 55.78	\$ 76.13
5T346	IKAT 18" X 36" ECOWORX® TILE	TILE	GATHER	SY	\$ 85.00	33.94%	\$ 56.15	\$ 76.64
5T188	IMPACT ECOWORX® TILE	TILE	MINDFUL PLAY	SY	\$ 51.06	33.93%	\$ 33.74	\$ 46.05
59592	IMPRINT ECOWORX® TILE	TILE	SHADOWS	SY	\$ 69.08	33.91%	\$ 45.65	\$ 62.31
5T451	IN COMMON ECOWORX® TILE	TILE	COLLECTIVE	SY	\$ 63.25	33.93%	\$ 41.79	\$ 57.04
5T496	IN TUNE ECOWORX® TILE	TILE	COLLECTIVE	SY	\$ 42.49	33.45%	\$ 28.28	\$ 38.60
5T010	INFINITE ECOWORX® TILE	TILE	NO RULES	SY	\$ 41.10	33.97%	\$ 27.14	\$ 37.04
59339	INGRAIN ECOWORX® TILE	TILE	ALTERNATURE	SY	\$ 74.90	33.93%	\$ 49.49	\$ 67.55
5T208	INTENT STRATAWORX® TILE	TILE	DISTRICT	SY	\$ 30.10	33.93%	\$ 19.89	\$ 27.15
5T360	INTENTION 18" X 36" ECOWORX® TILE	TILE	CREATING SPACE	SY	\$ 52.08	33.94%	\$ 34.40	\$ 46.95
5T344	INTERLUDE ECOLOGIX®	TILE	SYMMETRY	SY	\$ 49.55	33.93%	\$ 32.74	\$ 44.69
59558	INTRIGUE ECOWORX® TILE	TILE	NO RULES	SY	\$ 48.78	33.93%	\$ 32.23	\$ 43.99
5T280	JACQUARD 18" X 36" ECOWORX® TILE	TILE	SUITED	SY	\$ 85.01	33.94%	\$ 56.16	\$ 76.65
5T016	JASPER ECOWORX® TILE	TILE	UNEARTHED COLLECTION	SY	\$ 72.45	33.94%	\$ 47.86	\$ 65.32
5T412	JIVE ECOWORX® TILE	TILE	ALL ACCESS	SY	\$ 76.91	33.93%	\$ 50.81	\$ 69.35
5T512	JOURNAL ECOWORX® TILE	TILE	ANTHOLOGY	SY	\$ 58.41	31%	\$ 40.46	\$ 55.23
5T046	KASURI ECOWORX® TILE	TILE	OPEN WORK	SY	\$ 62.31	33.90%	\$ 41.19	\$ 56.22
5T499	KICKOFF ECOWORX® TILE	TILE	TEAMWORK	SY	\$ 46.54	33.41%	\$ 30.99	\$ 42.30
59359	KINETIC ECOWORX® TILE	TILE	NO RULES	SY	\$ 62.58	33.90%	\$ 41.36	\$ 56.45
5T301	KNOTTED ECOWORX® TILE	TILE	COMMUNITY	SY	\$ 80.10	33.94%	\$ 52.91	\$ 72.22
5T194	KUSA ECOWORX® TILE	TILE	TERASU	SY	\$ 59.43	33.95%	\$ 39.25	\$ 53.57
5T449	LANDFORM ECOWORX® TILE	TILE	FLOOR ARCHITECTURE	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T373	LANDING ECOWORX® TILE	TILE	SHIFTING FIELDS	SY	\$ 62.63	33.93%	\$ 41.38	\$ 56.48
5T375	LANDING EDGE ECOWORX® TILE	TILE	SHIFTING FIELDS	SY	\$ 62.63	33.93%	\$ 41.38	\$ 56.48
59106	LINAGE ECOWORX® TILE	TILE	NO RULES	SY	\$ 51.10	33.90%	\$ 33.78	\$ 46.11
5T345	LINEN TILE ECOWORX® TILE	TILE	GATHER	SY	\$ 85.00	33.94%	\$ 56.15	\$ 76.64
5T114	LINEWEIGHT 18" X 36" ECOWORX® TILE	TILE	HAND DRAWN	SY	\$ 59.31	33.91%	\$ 39.20	\$ 53.50
5T513	LYRIC ECOWORX® TILE	TILE	ANTHOLOGY	SY	\$ 58.41	31%	\$ 40.46	\$ 55.23
5T325	MAKERSPACE ECOWORX® TILE	TILE	CAMPUS	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T130	MANIPULATE 9" X 36" ECOWORX® TILE	TILE	ALTERED	SY	\$ 59.10	33.93%	\$ 39.05	\$ 53.30
5T101	MATMEE ECOWORX® TILE	TILE	DESIGN JOURNEY	SY	\$ 116.98	33.93%	\$ 77.29	\$ 105.49
5T263	MEMORY ECOWORX® TILE	TILE	KINDRED	SY	\$ 43.61	33.94%	\$ 28.81	\$ 39.32
59167	MERGE ECOWORX® TILE	TILE	ON THE EDGE	SY	\$ 67.63	33.92%	\$ 44.69	\$ 61.00
5T044	MESH ECOWORX® TILE	TILE	OPEN WORK	SY	\$ 62.31	33.90%	\$ 41.19	\$ 56.22
5T014	MICA ECOWORX® TILE	TILE	UNEARTHED COLLECTION	SY	\$ 68.80	33.92%	\$ 45.46	\$ 62.05
59164	MINIMAL ECOWORX® TILE	TILE	ON THE EDGE	SY	\$ 67.63	33.92%	\$ 44.69	\$ 61.00
59502	MOMENTUM IV ECOWORX® TILE	TILE	NO COLLECTION	SY	\$ 35.19	25.22%	\$ 26.31	\$ 35.91
5T238	NEST ECOWORX® TILE	TILE	HAVEN	SY	\$ 61.74	33.93%	\$ 40.79	\$ 55.67
5T309	OBSERVE COLOR ECOWORX® TILE	TILE	LIVING SYSTEMS	SY	\$ 67.36	33.94%	\$ 44.50	\$ 60.74
5T306	OBSERVE ECOWORX® TILE	TILE	LIVING SYSTEMS	SY	\$ 62.83	33.94%	\$ 41.50	\$ 56.64
5T296	OFFSET STRATAWORX® TILE	TILE	SIMPLY BY NATURE	SY	\$ 30.10	33.93%	\$ 19.89	\$ 27.15
5T166	ORNATE ECOWORX® TILE	TILE	MODERN EDIT	SY	\$ 87.70	33.92%	\$ 57.95	\$ 79.09
5T413	PACE ECOWORX® TILE	TILE	ALL ACCESS	SY	\$ 76.91	33.93%	\$ 50.81	\$ 69.35
5T354	PARTNER STRATAWORX®	TILE	IN SYNC	SY	\$ 35.34	34.14%	\$ 23.28	\$ 31.77
5T034	PATH ECOWORX® TILE	TILE	ALL ACCESS	SY	\$ 76.91	33.93%	\$ 50.81	\$ 69.35
5T201	PAVERS II ECOWORX® TILE	TILE	A WALK IN THE GARDEN	SY	\$ 56.45	33.92%	\$ 37.30	\$ 50.91
59369	PETO II 20 ECOWORX® TILE	TILE	NO COLLECTION	SY	\$ 47.76	33.92%	\$ 31.56	\$ 43.08
59371	PETO II 26 ECOWORX® TILE	TILE	NO COLLECTION	SY	\$ 53.91	33.97%	\$ 35.60	\$ 48.59
5T098	PLAIN WEAVE ECOWORX® TILE	TILE	DESIGN JOURNEY	SY	\$ 105.28	33.93%	\$ 69.55	\$ 94.93
5T374	PLAINS ECOWORX® TILE	TILE	SHIFTING FIELDS	SY	\$ 62.63	33.93%	\$ 41.38	\$ 56.48
5T054	PLANE HEXAGON ECOWORX® TILE	TILE	HEXAGON	SY	\$ 76.85	33.93%	\$ 50.78	\$ 69.31
5T035	PORTAL ECOWORX® TILE	TILE	ALL ACCESS	SY	\$ 76.91	33.93%	\$ 50.81	\$ 69.35
5T491	POSITIVE STRATAWORX® TILE	TILE	NEW PATH	SY	\$ 38.68	33.45%	\$ 25.74	\$ 35.13
5T206	POURED ECOWORX® TILE	TILE	FLOOR ARCHITECTURE	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70



Material Pricing List - Sourcewell

STYLE NUMBER	STYLE NAME	TYPE	COLLECTION	UOM	LIST PRICE	% DISCOUNT	MEMBER PRICE (USD)	MEMBER PRICE (CAD)
5T420	POURED STRATAWORX® TILE	TILE	SELECT ONE	SY	\$ 33.23	33.94%	\$ 21.95	\$ 29.96
5T394	PRACTICE ECOWORX® TILE	TILE	SET UP	SY	\$ 59.85	33.94%	\$ 39.54	\$ 53.97
5T379	PRESENT 18" X 36" ECOLOGIX®	TILE		SY	\$ 57.08	30.97%	\$ 39.40	\$ 53.78
5T361	PRESENT 18" X 36" ECOWORX® TILE	TILE	CREATING SPACE	SY	\$ 52.08	33.94%	\$ 34.40	\$ 46.95
5T423	PRESERVE ECOWORX® TILE	TILE	CANOPY	SY	\$ 60.50	33.93%	\$ 39.98	\$ 54.57
5T123	PRIMARY ECOWORX® TILE	TILE	SPACE WORX	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T302	PROCESS ECOWORX® TILE	TILE	COMMUNITY	SY	\$ 80.10	33.94%	\$ 52.91	\$ 72.22
5T209	PURPOSE STRATAWORX® TILE	TILE	DISTRICT	SY	\$ 30.10	33.93%	\$ 19.89	\$ 27.15
5T324	QUAD ECOWORX® TILE	TILE	CAMPUS	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T017	QUARTZ ECOWORX® TILE	TILE	UNEARTHED COLLECTION	SY	\$ 65.01	33.92%	\$ 42.96	\$ 58.63
5T518	QUILTED ECOWORX® TILE	TILE	CONNECTED THREADS	SY	\$ 45.51	32%	\$ 30.88	\$ 42.14
59361	RADIANCE ECOWORX® TILE	TILE	FEELING PLUSH	SY	\$ 68.23	33.91%	\$ 45.09	\$ 61.54
5T078	REALM ECOWORX® TILE	TILE	VIEW	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T152	RELIEF ECOWORX® TILE	TILE	VERTICAL LAYERS	SY	\$ 65.38	33.92%	\$ 43.20	\$ 58.96
5T141	RENEW ECOWORX® TILE	TILE	THE PARK	SY	\$ 66.75	33.95%	\$ 44.09	\$ 60.18
59387	REPARTEE ECOWORX® TILE	TILE	NO COLLECTION	SY	\$ 53.26	33.94%	\$ 35.19	\$ 48.03
5T310	RESPOND COLOR ECOWORX® TILE	TILE	LIVING SYSTEMS	SY	\$ 67.36	33.94%	\$ 44.50	\$ 60.74
5T307	RESPOND ECOWORX® TILE	TILE	LIVING SYSTEMS	SY	\$ 62.83	33.94%	\$ 41.50	\$ 56.64
5T168	RESURFACE ECOWORX® TILE	TILE	EXTRAORDINARY	SY	\$ 82.01	33.93%	\$ 54.19	\$ 73.96
5T165	RETHREAD ECOWORX® TILE	TILE	MODERN EDIT	SY	\$ 87.70	33.92%	\$ 57.95	\$ 79.09
5T069	REVERSE ECOWORX® TILE	TILE	VIEW	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T446	RIDGE ECOWORX® TILE	TILE	FLOOR ARCHITECTURE	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T105	ROTATE ECOWORX® TILE	TILE	CUT AND COMPOSE	SY	\$ 57.49	33.92%	\$ 37.99	\$ 51.85
5T109	SATURATE ECOWORX® TILE	TILE	COLOR AT WORK II	SY	\$ 51.91	33.93%	\$ 34.30	\$ 46.81
5T080	SCAPE ECOWORX® TILE	TILE	VIEW	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T514	SCRIPT ECOWORX® TILE	TILE	ANTHOLOGY	SY	\$ 58.41	31%	\$ 40.46	\$ 55.23
5T007	SCULPT ECOWORX® TILE	TILE	REWOVEN	SY	\$ 60.21	33.94%	\$ 39.78	\$ 54.29
5T183	SCULPT LOOP ECOWORX® TILE	TILE	REWOVEN	SY	\$ 60.21	33.94%	\$ 39.78	\$ 54.29
5T172	SEA ECOWORX® TILE	TILE	PLACES	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T173	SEA EDGE ECOWORX® TILE	TILE	PLACES	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T216	SEEK ECOWORX® TILE	TILE	OFF THE GRID	SY	\$ 67.41	33.93%	\$ 44.54	\$ 60.79
5T070	SHAPE ECOWORX® TILE	TILE	VIEW	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T240	SHELTER ECOWORX® TILE	TILE	HAVEN	SY	\$ 61.74	33.93%	\$ 40.79	\$ 55.67
59328	SHINE ECOWORX® TILE	TILE	BRIGHTWORK	SY	\$ 45.79	33.93%	\$ 30.25	\$ 41.29
5T452	SIDE BY SIDE ECOWORX® TILE	TILE	COLLECTIVE	SY	\$ 66.15	33.94%	\$ 43.70	\$ 59.64
5T210	SITUATION STRATAWORX® TILE	TILE	DISTRICT	SY	\$ 30.10	33.93%	\$ 19.89	\$ 27.15
59591	SKETCH ECOWORX® TILE	TILE	SHADOWS	SY	\$ 69.08	33.91%	\$ 45.65	\$ 62.31
5T174	SKY ECOWORX® TILE	TILE	PLACES	SY	\$ 40.49	33.93%	\$ 26.75	\$ 36.51
5T133	SLAB ECOWORX® TILE	TILE	NOBLE MATERIALS	SY	\$ 86.56	33.92%	\$ 57.20	\$ 78.07
5T315	SOURCE 9" X 36" ECOWORX® TILE	TILE	LIVING SYSTEMS	SY	\$ 45.69	33.93%	\$ 30.19	\$ 41.21
5T489	SPARK ECOWORX® TILE	TILE	WEST ELM + SHAW CONTRACT	SY	\$ 66.41	33.95%	\$ 43.86	\$ 59.86
5T406	SPOKEN ECOWORX® TILE	TILE	DIALOGUE	SY	\$ 67.20	33.95%	\$ 44.39	\$ 60.59
5T207	STACKED ECOWORX® TILE	TILE	FLOOR ARCHITECTURE	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T447	STEPPE ECOWORX® TILE	TILE	FLOOR ARCHITECTURE	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T116	STIPPLE 18" X 36" ECOWORX® TILE	TILE	HAND DRAWN	SY	\$ 59.31	33.91%	\$ 39.20	\$ 53.50
5T456	STITCHED HIGH DENSITY NON-WOVEN PET COMPOSITE	TILE	BOTTLEFLOOR	SF	\$ 8.70	33.91%	\$ 5.75	\$ 7.85
5T484	STONEWORK ECOWORX® TILE	TILE	WEST ELM + SHAW CONTRACT	SY	\$ 66.41	33.95%	\$ 43.86	\$ 59.86
5T297	STRUCTURE STRATAWORX® TILE	TILE	SIMPLY BY NATURE	SY	\$ 30.10	33.93%	\$ 19.89	\$ 27.15
5T409	SUBTEXT ECOWORX® TILE	TILE	DIALOGUE	SY	\$ 52.84	33.92%	\$ 34.91	\$ 47.65
5T267	SUPPORT ECOWORX® TILE	TILE	ASSEMBLY	SY	\$ 60.65	33.94%	\$ 40.06	\$ 54.68
5T125	SURROUND ECOWORX® TILE	TILE	SPACE WORX	SY	\$ 37.38	33.95%	\$ 24.69	\$ 33.70
5T421	SURROUND STRATAWORX® TILE	TILE	SPACE WORX	SY	\$ 33.23	33.94%	\$ 21.95	\$ 29.96
5T391	SUSPEND ECOWORX® TILE	TILE	CANOPY	SY	\$ 43.61	33.94%	\$ 28.81	\$ 39.32
5T414	SWIFT ECOWORX® TILE	TILE	ALL ACCESS	SY	\$ 76.91	33.93%	\$ 50.81	\$ 69.35
5T018	TANGLE ECOWORX® TILE	TILE	NO RULES	SY	\$ 44.26	33.95%	\$ 29.24	\$ 39.91
5T347	TAPESTRY 18" X 36" ECOWORX® TILE	TILE	GATHER	SY	\$ 85.00	33.94%	\$ 56.15	\$ 76.64
5T019	TEMPT ECOWORX® TILE	TILE	NO RULES	SY	\$ 44.26	33.95%	\$ 29.24	\$ 39.91
5T279	TEXTILE 18" X 36" ECOWORX® TILE	TILE	SUITED	SY	\$ 85.01	33.94%	\$ 56.16	\$ 76.65
5T186	THINK ECOWORX® TILE	TILE	MINDFUL PLAY	SY	\$ 51.06	33.93%	\$ 33.74	\$ 46.05
5T156	TINGE ECOWORX® TILE	TILE	VERTICAL LAYERS	SY	\$ 43.61	33.94%	\$ 28.81	\$ 39.32
5T005	TRACE ECOWORX® TILE	TILE	REWOVEN	SY	\$ 61.60	33.95%	\$ 40.69	\$ 55.54
5T204	TRACK ECOWORX® TILE	TILE	ACTIVE	SY	\$ 59.95	33.88%	\$ 39.64	\$ 54.10
5T311	TRANSFORM COLOR ECOWORX® TILE	TILE	LIVING SYSTEMS	SY	\$ 67.36	33.94%	\$ 44.50	\$ 60.74
5T308	TRANSFORM ECOWORX® TILE	TILE	LIVING SYSTEMS	SY	\$ 62.83	33.94%	\$ 41.50	\$ 56.64
5T408	TRANSLATE ECOWORX® TILE	TILE	DIALOGUE	SY	\$ 52.84	33.92%	\$ 34.91	\$ 47.65
59563	TRANSPARENT ECOWORX® TILE	TILE	CLEARVIEW	SY	\$ 43.96	33.92%	\$ 29.05	\$ 39.65
59368	TRU COLOURS ECOWORX® TILE	TILE	NO COLLECTION	SY	\$ 50.06	17.73%	\$ 41.19	\$ 56.22
5T428	TRUISM ECOWORX® TILE	TILE	CULTIVATE SOUL	SY	\$ 83.28	33.94%	\$ 55.01	\$ 75.08
5T205	TURN ECOWORX® TILE	TILE	ACTIVE	SY	\$ 59.95	33.88%	\$ 39.64	\$ 54.10
5T150	UNCOVER ECOWORX® TILE	TILE	VERTICAL LAYERS	SY	\$ 65.38	33.92%	\$ 43.20	\$ 58.96
5T157	UNDERTONE ECOWORX® TILE	TILE	VERTICAL LAYERS	SY	\$ 43.61	33.94%	\$ 28.81	\$ 39.32
5T490	UPBEAT STRATAWORX® TILE	TILE	NEW PATH	SY	\$ 38.68	33.45%	\$ 25.74	\$ 35.13
5T110	VALUE ECOWORX® TILE	TILE	COLOR AT WORK	SY	\$ 51.91	33.93%	\$ 34.30	\$ 46.81
5T036	VAPOR ECOWORX® TILE	TILE	MATERIAL MATTERS	SY	\$ 54.39	33.95%	\$ 35.93	\$ 49.04
5T009	VAST ECOWORX® TILE	TILE	NO RULES	SY	\$ 41.10	33.97%	\$ 27.14	\$ 37.04
59594	VEIL ECOWORX® TILE	TILE	SHADOWS	SY	\$ 69.08	33.91%	\$ 45.65	\$ 62.31
59114	VERTICAL EDGE ECOWORX® TILE	TILE	ON THE EDGE	SY	\$ 71.21	33.91%	\$ 47.06	\$ 64.23
5T001	VIBRANT ECOWORX® TILE	TILE	LIGHT SERIES	SY	\$ 59.39	33.93%	\$ 39.24	\$ 53.56
5T002	VISIBLE ECOWORX® TILE	TILE	LIGHT SERIES	SY	\$ 59.39	33.93%	\$ 39.24	\$ 53.56
5T380	VISTA ECOWORX® TILE	TILE	SHIFTING FIELDS	SY	\$ 44.65	33.90%	\$ 29.51	\$ 40.28
5T039	WANDER ECOWORX® TILE	TILE	MATERIAL MATTERS	SY	\$ 46.15	33.97%	\$ 30.48	\$ 41.60
5T426	WEATHERED COLOR ECOWORX® TILE	TILE	CANOPY	SY	\$ 64.30	33.86%	\$ 42.53	\$ 58.05
5T424	WEATHERED ECOWORX® TILE	TILE	CANOPY	SY	\$ 60.50	33.93%	\$ 39.98	\$ 54.57
5T031	WELCOME II ECOWORX® TILE	TILE	STEPPIN OUT	SY	\$ 81.10	33.83%	\$ 53.66	\$ 73.24
5T425	WILDWOOD ECOWORX® TILE	TILE	CANOPY	SY	\$ 60.50	33.93%	\$ 39.98	\$ 54.57
5T407	WRITTEN ECOWORX® TILE	TILE	DIALOGUE	SY	\$ 67.20	33.95%	\$ 44.39	\$ 60.59
5T488	ZEAL ECOWORX® TILE	TILE	WEST ELM + SHAW CONTRACT	SY	\$ 66.41	33.95%	\$ 43.86	\$ 59.86



Material Pricing List - Sourcewell

STYLE NUMBER	STYLE NAME	TYPE	COLLECTION	UOM	LIST PRICE	% DISCOUNT	MEMBER PRICE (USD)	MEMBER PRICE (CAD)
5T487	ZEST ECOWORX® TILE	TILE	WEST ELM + SHAW CONTRACT	SY	\$ 66.41	33.95%	\$ 43.86	\$ 59.86
5T158	ZONE ECOWORX® TILE	TILE	THE PARK	SY	\$ 77.28	33.90%	\$ 51.08	\$ 69.72
Resilient Tile & Plank								
4107V	ABIDE	HARD SURFACE	ABIDE & INHABIT	SF	\$ 4.65	33.87%	\$ 3.08	\$ 4.48
4113V	AMALGAM	HARD SURFACE	EON AND AMALGAM	SF	\$ 6.78	30.63%	\$ 4.70	\$ 6.83
4339V	BASIS	HARD SURFACE	MINERALFLOOR	SF	\$ 8.11	34.05%	\$ 5.35	\$ 7.78
4256V	BRANCHING OUT 5MM	HARD SURFACE	BRANCHING OUT	SF	\$ 6.58	33.84%	\$ 4.35	\$ 6.32
4308V	BRANCHING OUT CORETEC 12 MIL	HARD SURFACE	BRANCHING OUT	SF	\$ 5.01	33.92%	\$ 3.31	\$ 4.81
4309V	BRANCHING OUT CORETEC 20 MIL	HARD SURFACE	BRANCHING OUT	SF	\$ 5.61	34.08%	\$ 3.70	\$ 5.38
4097V	CAST 2.5 MM	HARD SURFACE	COMPOUND AND CAST	SF	\$ 5.53	33.71%	\$ 3.66	\$ 5.32
4098V	CAST 5.0 MM	HARD SURFACE	COMPOUND AND CAST	SF	\$ 6.89	33.94%	\$ 4.55	\$ 6.61
4143V	CODED	HARD SURFACE	DIALOGUE	SF	\$ 7.13	34.04%	\$ 4.70	\$ 6.83
4350V	COMMINGLE	HARD SURFACE	UNITE II	SF	\$ 6.78	30.63%	\$ 4.70	\$ 6.83
098UV	COMPOSED	HARD SURFACE	CONCRETE AND COMPOSED	SF	\$ 5.98	30.54%	\$ 4.15	\$ 6.03
4074V	COMPOUND 2.5 MM	HARD SURFACE	COMPOUND AND CAST	SF	\$ 5.53	33.71%	\$ 3.66	\$ 5.32
4077V	COMPOUND 5.0 MM	HARD SURFACE	COMPOUND AND CAST	SF	\$ 6.89	33.94%	\$ 4.55	\$ 6.61
0927V	COVE	HARD SURFACE	UNITE	SF	\$ 6.78	30.63%	\$ 4.70	\$ 6.83
4140V	COVER	HARD SURFACE	COVER AND ENVELOP	SF	\$ 7.24	33.85%	\$ 4.79	\$ 6.96
0203V	CRETE	HARD SURFACE	CRETE AND JEOGORI	SF	\$ 5.14	30.66%	\$ 3.56	\$ 5.17
4431V	CROSSING PATHS 2.5	HARD SURFACE	CULTURA	SF	\$ 4.48	32%	\$ 3.03	\$ 4.40
4392V	CROSSING PATHS 5.0	HARD SURFACE	CULTURA	SF	\$ 8.28	40%	\$ 5.00	\$ 7.27
0922V	CUT	HARD SURFACE	NATURAL CHOREOGRAPHY	SF	\$ 6.54	30.59%	\$ 4.54	\$ 6.60
058UV	DEFINED	HARD SURFACE	STRATUM	SF	\$ 8.28	30.51%	\$ 5.75	\$ 8.36
0618V	EMERGE	HARD SURFACE	NOBLE MATERIALS	SF	\$ 5.83	30.69%	\$ 4.04	\$ 5.87
4141V	ENVELOP	HARD SURFACE	COVER AND ENVELOP	SF	\$ 7.24	33.85%	\$ 4.79	\$ 6.96
4112V	EON	HARD SURFACE	EON AND AMALGAM	SF	\$ 6.78	30.63%	\$ 4.70	\$ 6.83
4069V	EXPRESSION	HARD SURFACE	COMMUNITY	SF	\$ 6.09	30.60%	\$ 4.23	\$ 6.15
4385V	FLOW 2.5	HARD SURFACE	FUNCTION + FLOW	SF	\$ 4.04	33%	\$ 2.69	\$ 3.91
4387V	FLOW 5.0	HARD SURFACE	FUNCTION + FLOW	SF	\$ 6.55	33%	\$ 4.36	\$ 6.34
4419V	FLOW 5.0 LLT	HARD SURFACE	FUNCTION + FLOW	SF	\$ 7.13	34%	\$ 4.74	\$ 6.89
4386V	FUNCTION 2.5	HARD SURFACE	FUNCTION + FLOW	SF	\$ 4.04	33%	\$ 2.69	\$ 3.91
4388V	FUNCTION 5.0	HARD SURFACE	FUNCTION + FLOW	SF	\$ 6.55	33%	\$ 4.36	\$ 6.34
0502V	GRAIN DIRECT GLUE	HARD SURFACE	GRAIN AND PIGMENT	SF	\$ 4.59	30.52%	\$ 3.19	\$ 4.64
0364V	GRAIN FLOATING	HARD SURFACE	GRAIN AND PIGMENT	SF	\$ 6.14	28.92%	\$ 4.36	\$ 6.34
0896V	IN TANDEM	HARD SURFACE	INNATE AND IN TANDEM	SF	\$ 9.86	30.54%	\$ 6.85	\$ 9.96
4430V	IN UNISON 2.5	HARD SURFACE	CULTURA	SF	\$ 4.35	32%	\$ 2.94	\$ 4.27
4391V	IN UNISON 5.0	HARD SURFACE	CULTURA	SF	\$ 7.93	40%	\$ 4.79	\$ 6.96
0926V	INLET	HARD SURFACE	UNITE	SF	\$ 6.78	30.63%	\$ 4.70	\$ 6.83
4372V	INLET II	HARD SURFACE	UNITE II	SF	\$ 6.78	30.63%	\$ 4.70	\$ 6.83
0895V	INNATE	HARD SURFACE	INNATE AND IN TANDEM	SF	\$ 9.86	30.54%	\$ 6.85	\$ 9.96
4367V	INNATE STRIA TILE	HARD SURFACE	INNATE AND IN TANDEM	SF	\$ 9.86	30.54%	\$ 6.85	\$ 9.96
0884V	INSPIRE	HARD SURFACE	MINDFUL PLAY	SF	\$ 6.11	33.95%	\$ 4.04	\$ 5.87
4120V	INSPIRE 5.0 MM	HARD SURFACE	MINDFUL PLAY	SF	\$ 6.89	33.94%	\$ 4.55	\$ 6.61
0692V	INTRICATE	HARD SURFACE	MODERN EDIT	SF	\$ 4.96	30.48%	\$ 3.45	\$ 5.01
0215V	JEOGORI	HARD SURFACE	CRETE AND JEOGORI	SF	\$ 5.14	30.66%	\$ 3.56	\$ 5.17
0993V	JOY SQUARED	HARD SURFACE	JOY SQUARED	SF	\$ 5.54	33.86%	\$ 3.66	\$ 5.32
4123V	KIND	HARD SURFACE	CREATING SPACE	SF	\$ 5.81	30.54%	\$ 4.04	\$ 5.87
4124V	MINDSET LVT	HARD SURFACE	SET UP	SF	\$ 6.05	33.88%	\$ 4.00	\$ 5.81
0116V	NATIVE ORIGINS	HARD SURFACE	NO COLLECTION	SF	\$ 2.85	27.63%	\$ 2.06	\$ 2.99
4338V	ORIGIN	HARD SURFACE	MINERALFLOOR	SF	\$ 8.11	34.05%	\$ 5.35	\$ 7.78
0503V	PIGMENT DIRECT GLUE	HARD SURFACE	GRAIN AND PIGMENT	SF	\$ 5.04	30.52%	\$ 3.50	\$ 5.09
0365V	PIGMENT FLOATING	HARD SURFACE	GRAIN AND PIGMENT	SF	\$ 6.96	30.52%	\$ 4.84	\$ 7.04
0186V	QUIET COVER	HARD SURFACE	NO COLLECTION	SF	\$ 7.26	30.64%	\$ 5.04	\$ 7.33
4004V	REFRAME	HARD SURFACE	REFRAME	SF	\$ 8.70	27.73%	\$ 6.29	\$ 9.14
4094V	RESIDE 12 MIL	HARD SURFACE	RESIDE	SF	\$ 2.24	30.17%	\$ 1.56	\$ 2.27
4381V	RESIDE 20 MIL	HARD SURFACE	RESIDE	SF	\$ 3.74	38.13%	\$ 2.31	\$ 3.36
4325V	RESIDE 6 MIL	HARD SURFACE	RESIDE	SF	\$ 1.79	33%	\$ 1.20	\$ 1.74
4099V	RESIDE 8 MIL	HARD SURFACE	RESIDE	SF	\$ 1.86	27.52%	\$ 1.35	\$ 1.96
4090V	RESPITE	HARD SURFACE	NO COLLECTION	SF	\$ 4.25	30.59%	\$ 2.95	\$ 4.29
0733V	RETHINK	HARD SURFACE	RETHINK	SF	\$ 10.89	30.54%	\$ 7.56	\$ 10.99
0945V	SHEAR	HARD SURFACE	NATURAL CHOREOGRAPHY	SF	\$ 6.54	30.59%	\$ 4.54	\$ 6.60
0648V	SOLITUDE	HARD SURFACE	SOLITUDE	SF	\$ 5.69	30.55%	\$ 3.95	\$ 5.74
4063V	SOUNDSCAPE	HARD SURFACE	SOUNDSCAPE	SF	\$ 6.46	34.04%	\$ 4.26	\$ 6.19
0012V	STATIC SMART 12	HARD SURFACE		SF	\$ 8.25	37.58%	\$ 5.15	\$ 7.49
0516V	STRAND	HARD SURFACE	SURFACE AND STRAND	SF	\$ 4.68	30.48%	\$ 3.25	\$ 4.72
023UV	STRATUM 500	HARD SURFACE	STRATUM	SF	\$ 6.79	30.57%	\$ 4.71	\$ 6.85
024UV	STRATUM 700	HARD SURFACE	STRATUM	SF	\$ 6.79	30.57%	\$ 4.71	\$ 6.85
053UV	STRATUM EIRIS	HARD SURFACE	STRATUM	SF	\$ 8.18	30.58%	\$ 5.68	\$ 8.26
055UV	STRATUM LINEAR	HARD SURFACE	STRATUM	SF	\$ 8.46	30.58%	\$ 5.88	\$ 8.55
4151V	STRUCTURED	HARD SURFACE		SF	\$ 4.68	30.48%	\$ 3.25	\$ 4.72
0515V	SURFACE	HARD SURFACE	SURFACE AND STRAND	SF	\$ 4.68	30.48%	\$ 3.25	\$ 4.72
4108V	TERRACE 2.5 MM	HARD SURFACE	TERASU	SF	\$ 5.00	33.75%	\$ 3.31	\$ 4.81
4216V	TERRACE 5.0 MM	HARD SURFACE	TERASU	SF	\$ 6.20	30.44%	\$ 4.31	\$ 6.26
0453V	TERRAIN II 12 MIL	HARD SURFACE	TERRAIN II	SF	\$ 3.40	33.82%	\$ 2.25	\$ 3.27
0454V	TERRAIN II 20 MIL	HARD SURFACE	TERRAIN II	SF	\$ 4.26	34.02%	\$ 2.81	\$ 4.09
4110V	TERRAIN II 20 MIL 5 MM	HARD SURFACE	TERRAIN II	SF	\$ 6.39	28.96%	\$ 4.54	\$ 6.60
0892V	TERRAIN II 30 MIL	HARD SURFACE	TERRAIN II	SF	\$ 5.54	34.31%	\$ 3.64	\$ 5.29
4125V	TERRAIN II RIGID CORE	HARD SURFACE	TERRAIN II	SF	\$ 7.24	33.85%	\$ 4.79	\$ 6.96
4122V	THOUGHTFUL	HARD SURFACE	CREATING SPACE	SF	\$ 6.70	30.60%	\$ 4.65	\$ 6.76
4142V	TYPE	HARD SURFACE	DIALOGUE	SF	\$ 7.13	34.04%	\$ 4.70	\$ 6.83
0187V	UNCOMMON GROUND 4"	HARD SURFACE	UNCOMMON GROUND	SF	\$ 4.69	30.67%	\$ 3.25	\$ 4.72
0188V	UNCOMMON GROUND 6"	HARD SURFACE	UNCOMMON GROUND	SF	\$ 4.53	30.39%	\$ 3.15	\$ 4.58
4349V	UNION	HARD SURFACE	UNITE II	SF	\$ 6.78	30.63%	\$ 4.70	\$ 6.83
0601V	UNVEIL	HARD SURFACE	VERTICAL LAYERS	SF	\$ 5.09	30.47%	\$ 3.54	\$ 5.15
Resilient Sheet								
4057V	ADVENTURE SHEET	HARD SURFACE	LIVING ENVIRONMENTS	SY	\$ 14.11	30.12%	\$ 9.86	\$ 14.33
0718V	ARTESIAN SHEET	HARD SURFACE	QUITE CANVAS	SY	\$ 16.34	27.70%	\$ 11.81	\$ 17.17



Material Pricing List - Sourcewell

STYLE NUMBER	STYLE NAME	TYPE	COLLECTION	UOM	LIST PRICE	% DISCOUNT	MEMBER PRICE (USD)	MEMBER PRICE (CAD)
0301V	BASSTONES SHEET	HARD SURFACE	NO COLLECTION	SY/Roll	\$ 52.76	33.94%	\$ 36.63	\$ 53.24
094UV	CONCRETE	HARD SURFACE	CONCRETE AND COMPOSED	SF	\$ 5.98	30.54%	\$ 4.15	\$ 6.03
0897V	IN TANDEM SHEET	HARD SURFACE	INNATE AND IN TANDEM	SY	\$ 79.68	31.47%	\$ 54.60	\$ 79.37
4068V	INCLUSIVE	HARD SURFACE	COMMUNITY	SF	\$ 6.09	30.60%	\$ 4.23	\$ 6.15
4106V	INHABIT SHEET	HARD SURFACE	ABIDE & INHABIT	SY	\$ 52.76	30.59%	\$ 36.63	\$ 53.24
4366V	INNATE LINEN SHEET	HARD SURFACE	INNATE AND IN TANDEM	SY	\$ 84.04	33.96%	\$ 55.50	\$ 80.67
4219V	INNATE SHEET	HARD SURFACE	INNATE AND IN TANDEM	SY	\$ 79.68	31.47%	\$ 54.60	\$ 79.37
0002V	NATURELIFE WOOD II	HARD SURFACE	NO COLLECTION	SY	\$ 52.76	30.59%	\$ 36.63	\$ 53.24
0797V	REED SHEET	HARD SURFACE	TERASU	SY	\$ 52.76	30.59%	\$ 36.63	\$ 53.24
4089V	REPOSE	HARD SURFACE	LIVING ENVIRONMENTS	SF	\$ 3.63	30.34%	\$ 2.53	\$ 3.68
0004V	REXCOURT SHEET	HARD SURFACE	NO COLLECTION	SY	\$ 77.75	30.58%	\$ 53.98	\$ 78.46
0798V	ROJI SHEET	HARD SURFACE	TERASU	SY	\$ 52.76	30.59%	\$ 36.63	\$ 53.24
034UV	STRATUM XL	HARD SURFACE	STRATUM	SF	\$ 7.83	30.51%	\$ 5.44	\$ 7.91
4111V	TAILORED	HARD SURFACE	TAILORED	SF	\$ 10.89	30.54%	\$ 7.56	\$ 10.99
0796V	TATAMI SHEET	HARD SURFACE	TERASU	SY	\$ 52.76	30.59%	\$ 36.63	\$ 53.24
0564V	TERRAIN 20 MIL	HARD SURFACE		SF	\$ 3.51	37.37%	\$ 2.20	\$ 3.20
0655V	TERRAIN 8 MIL	HARD SURFACE	TERRAIN	SF	\$ 1.89	27.81%	\$ 1.36	\$ 1.98
4376V	VITALITY HUES	HARD SURFACE	VITALITY	SY	\$ 59.85	39.41%	\$ 36.26	\$ 52.71
0873V	VITALITY SHEET	HARD SURFACE	VITALITY	SY	\$ 48.11	30.58%	\$ 33.40	\$ 48.55
4375V	VITALITY TONES	HARD SURFACE	VITALITY	SY	\$ 46.63	33.94%	\$ 30.80	\$ 44.77
ADHESIVE & SUNDRIES								
H3800	3800 - UNIVERSAL INDOOR/OUTDOOR ADHESIVE	ADHESIVE BROADLOOM		4 GAL PAIL	\$ 106.25	21.05%	\$ 83.89	\$ 114.50
N3800	3800 - UNIVERSAL INDOOR/OUTDOOR ADHESIVE	ADHESIVE TILE		4 GAL PAIL	\$ 106.25	21.05%	\$ 83.89	\$ 114.50
252VS	4 FT LUMINOUS RUBBER STAIR TREAD BOX OF 24 FT	HARD SURFACE		Box	\$ 825.38	18.51%	\$ 672.64	\$ 918.06
246VS	4 FT STANDARD RUBBER STAIR TREAD BOX OF 24 FT	HARD SURFACE		Box	\$ 580.36	18.56%	\$ 472.64	\$ 645.09
177CA	4 IN COVE ECOWALL BASE ROLL THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 136.29	19.19%	\$ 110.14	\$ 150.33
176CA	4 IN COVE ECOWALL BASE STICKS THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 136.29	19.19%	\$ 110.14	\$ 150.33
168CA	4 IN COVE WALL BASE ROLL THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 139.35	19.17%	\$ 112.64	\$ 153.73
172CA	4 IN COVE WALL BASE ROLL VINYL	HARD SURFACE		Box	\$ 140.88	19.16%	\$ 113.89	\$ 155.44
167CA	4 IN COVE WALL BASE STICKS THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 139.35	19.17%	\$ 112.64	\$ 153.74
171CA	4 IN COVE WALL BASE STICKS VINYL	HARD SURFACE		Box	\$ 107.19	19.41%	\$ 86.39	\$ 117.91
170CA	4 IN STRAIGHT WALL BASE ROLL THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 139.35	19.17%	\$ 112.64	\$ 153.73
169CA	4 IN STRAIGHT WALL BASE STICKS THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 139.35	19.17%	\$ 112.64	\$ 153.74
149VS	4.5 IN ANGLE PROFILE WALL BASE THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 229.10	21.67%	\$ 179.46	\$ 244.94
175CA	4.5 IN COVE WALL BASE STICKS THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 177.63	18.99%	\$ 143.89	\$ 196.39
150VS	4.5 IN DETAIL PROFILE WALL BASE THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 232.58	21.67%	\$ 182.18	\$ 248.65
185CA	4.5" COVE BASE ROLL	HARD SURFACE		Roll	\$ 177.63	19%	\$ 143.89	\$ 196.39
H4000	4000 - BROADLOOM SEAM SEALER	ADHESIVE BROADLOOM		EA	\$ 20.70	20.66%	\$ 16.43	\$ 22.42
339VS	4062 SEAM SEALER	ADHESIVE RESILIENT		EA	\$ 15.71	14.25%	\$ 13.48	\$ 18.40
340VS	4151 PRESSURE SENSITIVE UNIVERSAL ADHESIVE	ADHESIVE RESILIENT		4 GAL PAIL	\$ 287.50	20.39%	\$ 228.89	\$ 312.40
9150N	4151 PRESSURE SENSITIVE UNIVERSAL ADHESIVE	ADHESIVE TILE		4 GAL PAIL	\$ 287.50	20.39%	\$ 228.89	\$ 312.40
F9150	4151 PRESSURE SENSITIVE UNIVERSAL ADHESIVE	ADHESIVE BROADLOOM		4 GAL PAIL	\$ 287.50	20.39%	\$ 228.89	\$ 312.40
253VS	6 FT LUMINOUS RUBBER STAIR TREAD BOX OF 24 FT	HARD SURFACE		Box	\$ 825.38	18.51%	\$ 672.64	\$ 918.06
247VS	6 FT STANDARD RUBBER STAIR TREAD BOX OF 24 FT	HARD SURFACE		Box	\$ 580.36	18.56%	\$ 472.64	\$ 645.09
174CA	6 IN COVE WALL BASE ROLL THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 185.29	18.97%	\$ 150.14	\$ 204.92
173CA	6 IN COVE WALL BASE STICKS THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 185.29	18.97%	\$ 150.14	\$ 204.92
303VS	6 IN DETAIL PROFILE WALL BASE THERMOPLASTIC RUBBER	HARD SURFACE		Box	\$ 302.08	21.67%	\$ 236.63	\$ 322.97
H6200	6200 - ADHESIVE DETACKIFIER	ADHESIVE BROADLOOM		4 GAL PAIL	\$ 164.84	20.17%	\$ 131.60	\$ 179.62
N6200U	6200 - ADHESIVE DETACKIFIER UNITS	ADHESIVE TILE		4 GAL PAIL	\$ 164.84	20.17%	\$ 131.60	\$ 179.62
J7300	7300 - OUTDOOR TURF ADHESIVE	ADHESIVE BROADLOOM		2 GAL PAIL	\$ 168.35	22.16%	\$ 131.05	\$ 178.87
H8300	8300 - BROADLOOM MOISTURE IMPERVIOUS SEAM SEALER	ADHESIVE BROADLOOM		EA	\$ 13.28	21.04%	\$ 10.49	\$ 14.32
H9050	9050 - FLOOR PRIMER	ADHESIVE BROADLOOM		4 GAL PAIL	\$ 90.00	13.11%	\$ 78.20	\$ 106.73
032VS	9050 - RESILIENT FLOOR PRIMER	ADHESIVE RESILIENT		4 GAL PAIL	\$ 90.00	13.11%	\$ 78.20	\$ 106.73
031VU	9050 - RESILIENT FLOOR PRIMER	ADHESIVE RESILIENT		4 GAL PAIL	\$ 128.49	31.89%	\$ 87.51	\$ 119.44
9100K	ADVANCE SKIM COAT REPAIR PATCH/FEATHER FINISH	HARD SURFACE		EA	\$ 25.00	13.60%	\$ 21.60	\$ 29.48
AVNET	ADVANTAGE SYSTEM	ADHESIVE BROADLOOM		ROLL	\$ 482.81	20.57%	\$ 383.48	\$ 523.40
AVEU	ADVANTAGE SYSTEM	ADHESIVE TILE		ROLL	\$ 482.81	20.57%	\$ 383.48	\$ 523.40
001VS	BIO LIFE WELD ROD	HARD SURFACE		ROLL	\$ 73.48	22.15%	\$ 57.20	\$ 78.07
270VS	BIO-BASED WELD ROD	HARD SURFACE		ROLL	\$ 144.00	22.16%	\$ 112.09	\$ 152.99
144VS	CARPET REDUCER 5/16"	HARD SURFACE		BOX	\$ 104.69	20.26%	\$ 83.48	\$ 113.94
016VS	COPPER	ADHESIVE RESILIENT		KIT	\$ 1.53	35.51%	\$ 0.99	\$ 1.35
166VS	COVE ADHESIVE	ADHESIVE RESILIENT		1 GAL PAIL	\$ 32.86	14.17%	\$ 28.20	\$ 38.49
141VS	COVE TUBE ADHESIVE	ADHESIVE RESILIENT		BOX	\$ 95.71	13.66%	\$ 82.64	\$ 112.79
CU024	CUSHIONWORX 2MM	ADHESIVE TILE		ROLL	\$ 502.13	37.73%	\$ 312.66	\$ 426.74
CU034	CUSHIONWORX 3MM	ADHESIVE TILE		ROLL	\$ 907.50	37.73%	\$ 565.09	\$ 771.27
269VS	FINISH MICRO-TRANSITION 0.22 IN BOX OF 78 FT	HARD SURFACE		Box	\$ 350.46	34%	\$ 231.53	\$ 316.00
268VS	FINISH MICRO-TRANSITION 0.25 IN BOX OF 78 FT	HARD SURFACE		Box	\$ 365.43	34%	\$ 241.41	\$ 329.50
267VS	FINISH MICRO-TRANSITION 0.28 IN BOX OF 78 FT	HARD SURFACE		Box	\$ 389.41	34%	\$ 257.26	\$ 351.13
215DE	FUSION PRIMER/EPOXY CONSOLIDATION TREATMENT	HARD SURFACE		BOX	\$ 180.00	13.42%	\$ 155.84	\$ 212.70
087VS	GROUNDWORKS	HARD SURFACE		ROLL	\$ 65.71	13.34%	\$ 56.95	\$ 77.73
071VS	HUSH II	CUSHION BROADLOOM		EA	\$ 264.06	20.42%	\$ 210.14	\$ 286.81
00LDA	LOKDOT APPLICATOR	ADHESIVE TILE		unit	\$ 131.69	19.21%	\$ 106.39	\$ 145.21
LOK4S	LOKDOTS® CARPET TILE ADHESIVE 4 ROLL SLEEVE	ADHESIVE TILE		unit	\$ 186.83	18.97%	\$ 151.39	\$ 206.63
00LDR	LOKDOTS® CARPET TILE ADHESIVE 8 ROLL SLEEVE	ADHESIVE TILE		unit	\$ 316.98	19.24%	\$ 255.98	\$ 349.38
LKSEA	LOKSEAM APPLICATOR	ADHESIVE RESILIENT		UNIT	\$ 102.55	22.17%	\$ 79.81	\$ 108.93
LKSER	LOKSEAM REPLACEMENT CARTRIDGES	ADHESIVE BROADLOOM		unit	\$ 394.98	33.94%	\$ 260.94	\$ 356.15
LOKSE	LOKSEAM STARTER KIT	ADHESIVE RESILIENT		UNIT	\$ 280.60	22.16%	\$ 218.41	\$ 298.10
183CA	LOKWORX CARPET TILE ADHESIVE 1 GALLON	ADHESIVE TILE		1 Gal Pail	\$ 42.88	20.96%	\$ 33.89	\$ 46.26
182CA	LOKWORX CARPET TILE ADHESIVE 4 GALLON	ADHESIVE TILE		4 Gal Pail	\$ 131.69	20.06%	\$ 105.28	\$ 143.69
H3600	LOKWORX ECOWORX BROADLOOM ADHESIVE 4 GAL	ADHESIVE BROADLOOM		4 GAL PAIL	\$ 98.57	15.32%	\$ 83.48	\$ 113.94
230CA	LOKWORX RESILIENT SHEET ADHESIVE, 4 GALLON	HARD SURFACE		4 Gal Pail	\$ 151.60	19%	\$ 122.64	\$ 167.39
180CA	LOKWORX RESILIENT TILE ADHESIVE 1 GALLON	ADHESIVE RESILIENT		1 Gal Pail	\$ 50.54	20.58%	\$ 40.14	\$ 54.79
179CA	LOKWORX RESILIENT TILE ADHESIVE 4 GALLON	ADHESIVE RESILIENT		4 Gal Pail	\$ 151.60	19.10%	\$ 122.64	\$ 167.39
LWRX0	LOKWORX TABS CARPET TILE ADHESIVE BOX OF 500	ADHESIVE TILE		Box	\$ 384.01	33.94%	\$ 253.69	\$ 346.25
H5001	LOKWORX+ PLUS CARPET TILE ADHESIVE, 1 GALLON	ADHESIVE TILE		1 Gal Pail	\$ 42.88	19.65%	\$ 34.45	\$ 47.02
N5000	LOKWORX+ PLUS CARPET TILE ADHESIVE, 4 GALLON	ADHESIVE TILE		4 Gal Pail	\$ 139.35	19.97%	\$ 111.53	\$ 152.22
H1000	LOKWORX+ PREMIUM BROADLOOM ADHESIVE 4 GALLON	ADHESIVE BROADLOOM		4 Gal Pail	\$ 70.44	19.95%	\$ 56.39	\$ 76.96



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STYLE NUMBER	STYLE NAME	TYPE	COLLECTION	UOM	LIST PRICE	% DISCOUNT	MEMBER PRICE (USD)	MEMBER PRICE (CAD)
165CA	LOKWORX+ PREMIUM RESILIENT SHEET ADHESIVE 1 GALLON	HARD SURFACE		1 Gal Pail	\$ 75.04	19.86%	\$ 60.14	\$ 82.08
166CA	LOKWORX+ PREMIUM RESILIENT SHEET ADHESIVE 4 GALLON	HARD SURFACE		4 Gal Pail	\$ 245.01	19.50%	\$ 197.23	\$ 269.19
163CA	LOKWORX+ PREMIUM RESILIENT TILE ADHESIVE 1 GALLON	ADHESIVE RESILIENT		1 Gal Pail	\$ 75.04	19.86%	\$ 60.14	\$ 82.08
164CA	LOKWORX+ PREMIUM RESILIENT TILE ADHESIVE 4 GALLON	ADHESIVE RESILIENT		SF	\$ 245.01	19.50%	\$ 197.23	\$ 269.19
256VS*	MOISTURESHIELD™	HARD SURFACE		SF	\$ 917.25	18.49%	\$ 747.64	\$ 1,020.43
256VS	MOISTURESHIELD™	HARD SURFACE		SF	\$ 917.25	18%	\$ 747.64	\$ 1,020.43
9125H*	MOISTURETEK™ (BROADLOOM)	ADHESIVE BROADLOOM		EA	\$ 1,116.33	18.47%	\$ 910.14	\$ 1,242.22
231DE*	MOISTURETEK™ (RESILIENT TILE)	HARD SURFACE		EA	\$ 1,116.33	18.47%	\$ 910.14	\$ 1,242.22
235DE	MRP MOISTURE RESISTANT PRIMER	HARD SURFACE		UNIT	\$ 970.31	20.11%	\$ 775.14	\$ 1,057.96
348VS	MULTI PR RD LVT	HARD SURFACE		EA	\$ 68.75	23.24%	\$ 52.78	\$ 72.04
118CA	NOSE CAULK TUBE/CARTRIDGE	ADHESIVE RESILIENT		EA	\$ 98.44	21.13%	\$ 77.64	\$ 105.97
142VS	PINLESS METAL TRACK	HARD SURFACE		BOX	\$ 116.39	37.72%	\$ 72.49	\$ 98.94
151VS	QUARTER ROUND PROFILE	HARD SURFACE		BOX	\$ 275.42	23.23%	\$ 211.44	\$ 288.59
219DE	QUIK TOP SELF LEVELING GYPSUM UNDERLAYMENT	HARD SURFACE		EA	\$ 64.29	15.09%	\$ 54.59	\$ 74.51
240DE	QUIK FILL	HARD SURFACE		UNIT	\$ 1,079.69	20.10%	\$ 862.64	\$ 1,177.39
146VS	RESILIENT CARPET REDUCER	HARD SURFACE		BOX	\$ 108.59	20.25%	\$ 86.60	\$ 118.20
260VS	RESPITE BABY THRESHOLD	HARD SURFACE		EA	\$ 75.00	22.97%	\$ 57.78	\$ 78.86
263VS	RESPITE FLUSH STAIR NOSE	HARD SURFACE		EA	\$ 106.25	23.40%	\$ 81.39	\$ 111.09
257VS	RESPITE QUARTER ROUND	HARD SURFACE		EA	\$ 39.06	24.99%	\$ 29.30	\$ 39.99
261VS	RESPITE REDUCER	HARD SURFACE		EA	\$ 68.75	23.24%	\$ 52.78	\$ 72.04
262VS	RESPITE STAIR CAP	HARD SURFACE		EA	\$ 81.25	23.42%	\$ 62.23	\$ 84.94
258VS	RESPITE T-MOLD	HARD SURFACE		EA	\$ 68.75	23.24%	\$ 52.78	\$ 72.04
021VS	REXCOURT WELD ROD	HARD SURFACE		ROLL	\$ 129.83	22.16%	\$ 101.05	\$ 137.92
067VS	S150-95 RH - RESILIENT SPRAY	ADHESIVE RESILIENT		EA	\$ 60.94	21.83%	\$ 47.64	\$ 65.02
109VS	SHAW 200 - RESILIENT	ADHESIVE RESILIENT		4 GAL PAIL	\$ 185.94	21.49%	\$ 145.98	\$ 199.24
304VS	SHAW MS RESILIENT	ADHESIVE RESILIENT		2 GAL PAIL	\$ 201.43	13.33%	\$ 174.59	\$ 238.29
156CA	SHAW PURE GAS DEODORIZER FAST USE 250 SF ROOM	HARD SURFACE		Box	\$ 1,259.05	33.94%	\$ 831.76	\$ 1,135.24
152CA	SHAW PURE INITIAL STARTER KIT	HARD SURFACE		Box	\$ 1,490.34	33.94%	\$ 984.56	\$ 1,343.79
157CA	SHAW PURE LIQUID DEODORIZER 1 GALLON CONTAINER	HARD SURFACE		Box	\$ 39.93	33.94%	\$ 26.38	\$ 36.01
148CA	SHAW PURE LIQUID DEODORIZER 32 OZ BLACK SPRAY BOTTLE (3)	HARD SURFACE		Box	\$ 50.79	33.92%	\$ 33.56	\$ 45.80
149CA	SHAW PURE LIQUID DEODORIZER 5 GALLON CONTAINER	HARD SURFACE		Box	\$ 144.46	33.94%	\$ 95.43	\$ 130.25
155CA	SHAW PURE LIQUID DEODORIZER 5 GALLON PACKET	HARD SURFACE		Box	\$ 1,089.58	33.94%	\$ 719.80	\$ 982.43
154CA	SHAW PURE LIQUID DEODORIZER CASE OF 12 X 1 GALLON PACKS	HARD SURFACE		Box	\$ 708.63	33.94%	\$ 468.14	\$ 638.95
159CA	SHAW PURE V DEODORIZATION KIT - SMALL	HARD SURFACE		Box	\$ 393.44	33.94%	\$ 259.91	\$ 354.74
158CA	SHAW PURE V DISINFECTION KIT - SMALL	HARD SURFACE		Box	\$ 356.68	33.94%	\$ 235.63	\$ 321.60
066VS	SHAW S150 SPRAY ADHESIVE	ADHESIVE RESILIENT		EA	\$ 60.94	21.83%	\$ 47.64	\$ 65.02
145VS	SNAP-DOWN T-MOLDING 1-1/8"	HARD SURFACE		BOX	\$ 68.75	23.24%	\$ 52.78	\$ 72.04
147VS	SNAP-DOWN T-MOLDING 2"	HARD SURFACE		BOX	\$ 68.75	23.24%	\$ 52.78	\$ 72.04
350VS	SOLITUDE & QUIET COVER QUARTER ROUND LVT	HARD SURFACE		EA	\$ 39.06	24.99%	\$ 29.30	\$ 39.99
347VS	SOLITUDE & QUIET COVER STAIRNOSE LVT 94"	HARD SURFACE		EA	\$ 81.25	23.42%	\$ 62.23	\$ 84.94
380VS	SOLITUDE BABY THRESHOLD	HARD SURFACE		EA	\$ 75.00	22.97%	\$ 57.78	\$ 78.86
255VS*	SURFACE PREP EXT	HARD SURFACE		EA	\$ 732.81	20.15%	\$ 585.14	\$ 798.64
SCUN2	TERRAIN II OMNI-TRANSITION	HARD SURFACE		EA	\$ 67.19	22.90%	\$ 51.80	\$ 70.70
SCQT2	TERRAIN II QUARTER ROUND	HARD SURFACE		EA	\$ 39.06	24.99%	\$ 29.30	\$ 39.99
SCSN2	TERRAIN II STAIR CAP	HARD SURFACE		EA	\$ 81.25	23.42%	\$ 62.23	\$ 84.94
143VS	TILE-CARPET REDUCER 1/8"	HARD SURFACE		BOX	\$ 98.05	20.28%	\$ 78.16	\$ 106.68
349VS	T-MOLDING LVT	HARD SURFACE		EA	\$ 68.75	23.24%	\$ 52.78	\$ 72.04
117CA	TREAD & LANDING ADHESIVE	ADHESIVE RESILIENT		1 GAL PAIL	\$ 95.31	21.17%	\$ 75.14	\$ 102.56
217DE	TUF SKIM GYPSUM REPAIR PATCH FEATHER FINISH	HARD SURFACE		EA	\$ 22.86	14.30%	\$ 19.59	\$ 26.74
242CA	UNGLU'D ADHESIVE & MASTIC REMOVER	HARD SURFACE		1 Gal Pail	\$ 196.95	20%	\$ 157.18	\$ 214.52
321CA	UNGLU'D ADHESIVE & MASTIC REMOVER	HARD SURFACE		4 Gal Pail	\$ 654.20	32%	\$ 443.74	\$ 605.64
095VS	VS-60 MBX VERS/KOVARA 60 (ROLLS)5'X144' LONG ROLLS	CUSHION TILE		ROLL	\$ 2,812.50	21.98%	\$ 2,194.45	\$ 2,995.13
094VS	VS-95 VERS/KOVARA 95 (ROLLS)5'X144' LONG ROLLS	CUSHION TILE		ROLL	\$ 1,328.13	22.09%	\$ 1,034.73	\$ 1,412.27
097VS	VSM MBX VERS/KOVARA 2.5" TAPE (ROLLS) 2.5" X 180' ROLLS	CUSHION TILE		ROLL	\$ 104.29	14.63%	\$ 89.03	\$ 121.51
096VS	VSM VERS/KOVARA 2" TAPE (ROLLS) 2" X 180' ROLLS	CUSHION TILE		ROLL	\$ 92.86	14.90%	\$ 79.03	\$ 107.87
098VS	VSM VERS/KOVARA 4" DS TAPE (ROLLS) 4" X 100' ROLLS	CUSHION TILE		ROLL	\$ 107.14	14.58%	\$ 91.53	\$ 124.93
266VS	WEDGE SUBFLOOR LEVELING TRANSITION	HARD SURFACE		BOX	\$ 237.49	22.16%	\$ 184.86	\$ 252.31
353VS	WELD ROD	HARD SURFACE		ROLL	\$ 90.05	36.48%	\$ 57.20	\$ 78.07
SHAW COMMERCIAL HARDWOOD FLOORING								
CA362	AUTHENTICITY	HARDWOOD	COMMERCIAL HARDWOOD	SF	\$ 9.05	25.28%	\$ 6.76	\$ 9.83
CA350	BESPOKE OAK	HARDWOOD	COMMERCIAL HARDWOOD	SF	\$ 13.29	33.96%	\$ 8.78	\$ 12.76
203UV	CAMARET OAK	HARDWOOD	COMMERCIAL HARDWOOD	SF	\$ 15.41	33.98%	\$ 10.18	\$ 14.80
CA364	HANDCRAFTED OAK	HARDWOOD	COMMERCIAL HARDWOOD	SF	\$ 14.79	25.19%	\$ 11.06	\$ 16.08
CA229	HANDSCRAPED HICKORY	HARDWOOD	COMMERCIAL HARDWOOD	SF	\$ 8.73	33.95%	\$ 5.76	\$ 8.37
CA361	KINSHIP	HARDWOOD	COMMERCIAL HARDWOOD	SF	\$ 10.11	33.87%	\$ 6.69	\$ 9.72
CA302	OAK TRADITIONS 3 1/4"	HARDWOOD	COMMERCIAL HARDWOOD	SF	\$ 6.63	33.96%	\$ 4.38	\$ 6.37
CA303	OAK TRADITIONS 5"	HARDWOOD	COMMERCIAL HARDWOOD	SF	\$ 7.05	34.04%	\$ 4.65	\$ 6.76
CA308	REFINED OAK	HARDWOOD	COMMERCIAL HARDWOOD	SF	\$ 7.98	32.92%	\$ 5.35	\$ 7.78
CA286	RESURGENCE OAK	HARDWOOD	COMMERCIAL HARDWOOD	SF	\$ 10.25	30.12%	\$ 7.16	\$ 10.41
Porcelain								
CT91J	CASTER 12X24	PORCELAIN		SF	\$ 7.46	35%	\$ 4.87	\$ 7.08
CT94J	CASTER 2X2 MOSAIC	PORCELAIN		SHT	\$ 32.49	35%	\$ 21.21	\$ 30.84
CT93J	CASTER 3X12 BULLNOSE	PORCELAIN		EA	\$ 9.72	35%	\$ 6.35	\$ 8.66
CT92J	CASTER 6X12 COVEBASE	PORCELAIN		EA	\$ 27.08	35%	\$ 17.69	\$ 24.14
CT78J	CEMENTED 12 X 24 MATTE	PORCELAIN		SF	\$ 8.13	35%	\$ 5.31	\$ 7.72
CT79J	CEMENTED 24 X 24 MATTE	PORCELAIN		SF	\$ 8.17	35%	\$ 5.33	\$ 7.75
CT80J	CEMENTED 24 X 48 MATTE	PORCELAIN		SF	\$ 10.18	35%	\$ 6.65	\$ 9.66
CT83J	CEMENTED 2X2 MOSAIC	PORCELAIN		SHT	\$ 37.51	35%	\$ 24.49	\$ 35.60
CT82J	CEMENTED 3 X 12 BULLNOSE	PORCELAIN		EA	\$ 9.72	35%	\$ 6.35	\$ 8.66
CT81J	CEMENTED 6 X 12 COVEBASE	PORCELAIN		EA	\$ 27.08	35%	\$ 17.68	\$ 24.13
CT10K	CENTRAL 12X24	PORCELAIN		SF	\$ 5.41	35%	\$ 3.53	\$ 5.13
CT12K	CENTRAL 2X2 MOSAIC	PORCELAIN		SHT	\$ 28.99	35%	\$ 18.93	\$ 27.51
CT13K	CENTRAL 3X12 BULLNOSE	PORCELAIN		EA	\$ 7.85	35%	\$ 5.12	\$ 6.99
CT11K	CENTRAL 6X12 COVEBASE	PORCELAIN		EA	\$ 23.96	35%	\$ 15.65	\$ 21.36
CT73J	EAST RIDGE 6 X 36	PORCELAIN		SF	\$ 3.75	35%	\$ 2.45	\$ 3.56
CT14K	EXCLUSIVE 12X24 HONED	PORCELAIN		SF	\$ 5.41	35%	\$ 3.53	\$ 5.13
CT15K	EXCLUSIVE 12X24 POLISHED	PORCELAIN		SF	\$ 9.19	35%	\$ 6.00	\$ 8.72



Material Pricing List - Sourcewell

STYLE NUMBER	STYLE NAME	TYPE	COLLECTION	UOM	LIST PRICE	% DISCOUNT	MEMBER PRICE (USD)	MEMBER PRICE (CAD)
CT26K	EXCLUSIVE 2 X 2 MOSAIC HONED	PORCELAIN		SHT	\$ 356.68	34%	\$ 18.35	\$ 26.68
CT27K	EXCLUSIVE 2 X 2 MOSAIC POLISHED	PORCELAIN		SHT	\$ 356.68	34%	\$ 20.73	\$ 30.13
CT84J	FRAGMENTED 12 X 24	PORCELAIN		SF	\$ 356.68	34%	\$ 4.78	\$ 6.95
CT85J	FRAGMENTED 24 X 24	PORCELAIN		SF	\$ 356.68	34%	\$ 5.15	\$ 7.48
CT60J	INSPIRED ONYX 12 X 24 MATTE	PORCELAIN		SF	\$ 6.10	35%	\$ 3.98	\$ 5.79
CT61J	INSPIRED ONYX 12 X 24 POLISHED	PORCELAIN		SF	\$ 8.25	35%	\$ 5.39	\$ 7.83
CT59J	INSPIRED ONYX 24 X 24 POLISHED	PORCELAIN		SF	\$ 8.55	35%	\$ 5.59	\$ 8.12
CT58J	INSPIRED ONYX 24 X 24 MATTE	PORCELAIN		SF	\$ 6.26	35%	\$ 4.09	\$ 5.94
CT64J	INSPIRED ONYX BULLNOSE MATTE	PORCELAIN		EA	\$ 5.83	35%	\$ 3.81	\$ 5.20
CT65J	INSPIRED ONYX BULLNOSE POLISHED	PORCELAIN		EA	\$ 6.36	35%	\$ 4.16	\$ 5.67
CT69J	LUNAR MANTLE 3 X 12 BULLNOSE	PORCELAIN		EA	\$ 9.72	35%	\$ 6.35	\$ 8.66
CT67J	LUNAR MANTLE 12 X 24	PORCELAIN		SF	\$ 5.94	35%	\$ 3.88	\$ 5.64
CT70J	LUNAR MANTLE 2 X 2 MOSAIC	PORCELAIN		SHT	\$ 37.51	35%	\$ 24.49	\$ 35.60
CT71J	LUNAR MANTLE 24 X 24	PORCELAIN		SF	\$ 8.41	35%	\$ 5.49	\$ 7.99
CT68J	LUNAR MANTLE 24 X 48	PORCELAIN		SF	\$ 10.46	35%	\$ 6.83	\$ 9.93
CT72J	LUNAR MANTLE 6 X 12 COVEBASE	PORCELAIN		EA	\$ 27.08	35%	\$ 17.68	\$ 24.13
CT30K	ONYX 2 X 2 MOSAIC MATTE	PORCELAIN		SHT	\$ 26.23	35%	\$ 17.13	\$ 24.90
CT31K	ONYX 2 X 2 MOSAIC POLISHED	PORCELAIN		SHT	\$ 27.71	35%	\$ 18.10	\$ 26.31
CT18K	RADIANT GLEAM 12X24	PORCELAIN		SF	\$ 356.68	34%	\$ 4.11	\$ 5.97
CT19K	RADIANT GLEAM 2X2 MOSAIC	PORCELAIN		SHT	\$ 356.68	34%	\$ 18.93	\$ 27.51
CT20K	RADIANT GLEAM 3X24 BULLNOSE	PORCELAIN		EA	\$ 356.68	34%	\$ 8.98	\$ 12.26
CT74J	SETT 12X24	PORCELAIN		SF	\$ 5.41	35%	\$ 3.53	\$ 5.13
CT28K	SETT 2 X 2 MOSAIC	PORCELAIN		SHT	\$ 17.60	35%	\$ 11.50	\$ 16.71
CT75J	SETT BULLNOSE	PORCELAIN		EA	\$ 5.59	35%	\$ 3.65	\$ 4.98
CT76J	SETT COVEBASE	PORCELAIN		EA	\$ 26.72	35%	\$ 17.45	\$ 23.82
CT95J	SIMPLE 3X6	PORCELAIN		SF	\$ 3.89	35%	\$ 2.54	\$ 3.69
CT98J	SIMPLE 3X6 BULLNOSE	PORCELAIN		EA	\$ 4.81	35%	\$ 3.14	\$ 4.28
CT96J	SIMPLE 4X16	PORCELAIN		SF	\$ 4.18	35%	\$ 2.73	\$ 3.96
CT97J	SIMPLE 4X16 BULLNOSE	PORCELAIN		EA	\$ 12.26	35%	\$ 8.01	\$ 10.94
CT07K	SIMPLY SLATED 12X24	PORCELAIN		SF	\$ 6.12	35%	\$ 3.99	\$ 5.80
CT08K	SIMPLY SLATED 2X2 MOSAIC	PORCELAIN		SHT	\$ 28.99	35%	\$ 18.93	\$ 27.51
CT09K	SIMPLY SLATED 3X24 BULLNOSE	PORCELAIN		EA	\$ 13.82	35%	\$ 9.03	\$ 12.32
CT02K	VARIETAL 12X24 MATTE	PORCELAIN		SF	\$ 5.77	35%	\$ 3.77	\$ 5.48
CT03K	VARIETAL MATTE BULLNOSE	PORCELAIN		EA	\$ 4.10	35%	\$ 2.68	\$ 3.65
CT04K	VARIETAL MATTE MOSAIC 2X2	PORCELAIN		SHT	\$ 20.01	35%	\$ 13.07	\$ 18.99
CT86J	VEIN CUT 12X24 MATTE	PORCELAIN		SF	\$ 5.44	35%	\$ 3.55	\$ 5.17
CT89J	VEIN CUT 2 X 2 MOSAIC	PORCELAIN		SHT	\$ 37.51	35%	\$ 24.49	\$ 35.60
CT90J	VEIN CUT 3X12 BULLNOSE	PORCELAIN		EA	\$ 9.72	35%	\$ 6.35	\$ 8.66
CT87J	VEIN CUT 6X12 COVEBASE	PORCELAIN		EA	\$ 27.08	35%	\$ 17.68	\$ 24.13
CT88J	VEIN CUT 6X24	PORCELAIN		SF	\$ 10.04	35%	\$ 6.56	\$ 9.53

* Freight responsibility is FOB Destination. Freight costs are not included in the member price and will be listed separately on purchase orders and invoices.
 * Freight costs will be fully disclosed to the Authorized User prior to order placement, will be prepaid by the Contractor, and that all such orders will be shipped on an F.O.B. Destination.
 * All prices are subject to immediate increase without limitation in the event of tariffs or other government action not to exceed the percentage of the tariff %.
 * Application of the MoistureShield Solution System must be performed by a trained and approved flooring contractor. All requirements of Shaw's 10-year Moisture Limited Warranty must be met and approved by

1Cradle to Cradle - Certified by McDonough Braungart Design Chemistry as safe, healthy and ecologically sound using closed loop design. www.mdbc.com.
 2Green Label Plus - Certified by the Carpet and Rug Institute for low-VOC emissions and healthy indoor air quality. www.carpet-rug.org.
 3NSF-140 - Certified by NSF International to define sustainable carpet, establishing performance requirements for public health and the environment. www.nsf.org.



Region 1 (West): AK, CA, HI, ID, MT, NV, OR, WA
Region 2 (Central): AR, AZ, CO, IA, KS, MN, MO, ND, NE, NM, OK, SD, TX, UT, WY
Region 3 (Southeast): AL, GA, KY, LA, MS, NC, SC, TN
Region 4 (Northeast): CT, DC, DE, IL, IN, MA, MD, ME, MI, NH, NJ, OH, PA, RI, VA, VT, WI, WV

Estimated Labor Rates by Region: Pricing effective for 12 months from award date.

SERVICE DESCRIPTION	UOM	Region 1 (West)		Region 2 (Central)		Region 3 (SE)		Region 4 (Northeast)	
		Standard Rates	PW/Union Rates	Standard Rates	PW/Union Rates	Standard Rates	PW/Union Rates	Standard Rates	PW/Union Rates
Carpet Demolition (standard)	SY	\$ 4.24	\$ 6.29	\$ 3.63	\$ 5.57	\$ 3.33	\$ 5.20	\$ 4.84	\$ 7.02
Carpet Disposal	SY	\$ 1.33	\$ 2.81	\$ 1.33	\$ 2.81	\$ 1.33	\$ 2.81	\$ 2.20	\$ 3.30
Broadloom Carpet Installation (no pattern)	SY	\$ 10.59	\$ 13.92	\$ 8.17	\$ 11.01	\$ 7.84	\$ 10.44	\$ 11.22	\$ 15.18
Carpet Tile Installation	SY	\$ 9.32	\$ 12.39	\$ 7.87	\$ 10.65	\$ 7.54	\$ 10.08	\$ 9.35	\$ 12.65
Carpet Border Work	LF	\$ 3.03	\$ 4.84	\$ 3.33	\$ 5.20	\$ 2.18	\$ 3.82	\$ 3.85	\$ 5.50
4" Vinyl Base Installation (excludes materials)	LF	\$ 1.63	\$ 3.17	\$ 1.51	\$ 3.03	\$ 1.33	\$ 2.81	\$ 1.98	\$ 3.24
4 1/2" Vinyl Base Installation (excludes materials)	LF	\$ 1.83	\$ 3.57	\$ 1.69	\$ 3.39	\$ 1.49	\$ 3.16	\$ 2.22	\$ 3.63
6" Vinyl Base Installation (excludes materials)	LF	\$ 2.02	\$ 3.96	\$ 1.87	\$ 3.76	\$ 1.65	\$ 3.51	\$ 2.45	\$ 4.02
VCT Installation (no pattern; excludes materials)	SF	\$ 1.63	\$ 3.17	\$ 1.51	\$ 3.03	\$ 1.09	\$ 2.52	\$ 1.69	\$ 3.24
Transition Installation (excludes materials)	LF	\$ 3.45	\$ 5.95	\$ 2.72	\$ 5.08	\$ 2.30	\$ 4.29	\$ 3.45	\$ 5.95
Minor Floor Preparation (excludes materials)	HR	\$ 78.65	\$ 95.59	\$ 66.55	\$ 81.07	\$ 60.50	\$ 73.81	\$ 78.65	\$ 95.59
Furniture Removal and Replacement	HR	\$ 78.65	\$ 95.59	\$ 66.55	\$ 81.07	\$ 60.50	\$ 73.81	\$ 78.65	\$ 95.59
Furniture Lift and Carpet Removal	SY	\$ 27.83	\$ 34.61	\$ 22.99	\$ 28.80	\$ 24.20	\$ 30.25	\$ 25.41	\$ 31.70
LVT/VCT Demolition (standard)	SF	\$ 0.81	\$ 2.18	\$ 0.75	\$ 2.10	\$ 0.75	\$ 2.10	\$ 1.54	\$ 2.42
LVT/VCT Disposal	SF	\$ 0.61	\$ 1.94	\$ 0.61	\$ 1.94	\$ 0.62	\$ 1.94	\$ 0.73	\$ 2.29
**Rubber Stair Tread, 1 Piece Unit	PC	\$ 63.90	\$ 77.89	\$ 63.90	\$ 77.89	\$ 63.90	\$ 77.89	\$ 71.24	\$ 86.70
18"X18" Rubber Landing Tile Install	SF	\$ 6.17	\$ 8.62	\$ 6.17	\$ 8.62	\$ 5.72	\$ 8.08	\$ 6.88	\$ 9.47
Sheet Vinyl Demolition (standard)	SY	\$ 7.52	\$ 10.23	\$ 6.44	\$ 8.94	\$ 6.10	\$ 8.53	\$ 6.98	\$ 9.58
Sheet Vinyl Disposal	SY	\$ 1.70	\$ 3.25	\$ 1.70	\$ 3.25	\$ 1.69	\$ 3.24	\$ 1.70	\$ 3.25
Skimcoat - Labor & Material (LVT requires two skimcoats)	SF	\$ 1.93	\$ 3.03	\$ 1.79	\$ 2.97	\$ 1.60	\$ 2.60	\$ 1.79	\$ 2.97
LVT Installation (no pattern; excludes materials)	SF	\$ 3.52	\$ 5.44	\$ 2.98	\$ 4.78	\$ 2.85	\$ 4.63	\$ 3.19	\$ 5.04
Sheet Vinyl Installation (no weld; cove; pattern; excludes materials)	SY	\$ 32.19	\$ 39.84	\$ 27.52	\$ 34.23	\$ 24.05	\$ 30.08	\$ 29.75	\$ 36.91
Moisture Testing (quantity varies based on job size)	EA	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
Hourly Rate for Services not Listed	HR	\$ 90.00	\$ 125.00	\$ 60.00	\$ 80.00	\$ 55.00	\$ 75.00	\$ 95.00	\$ 125.00
Food (Per Diem)	PP	\$ 61.68	\$ 83.27	\$ 55.11	\$ 74.40	\$ 54.00	\$ 72.90	\$ 61.68	\$ 83.27
Hotel/Motel	Night	\$ 171.35	\$ 231.33	\$ 165.34	\$ 223.21	\$ 164.51	\$ 222.07	\$ 185.06	\$ 249.83
Mileage Reimbursement	Mile	\$ 0.86	\$ 1.16	\$ 0.76	\$ 1.02	\$ 0.84	\$ 1.13	\$ 0.76	\$ 1.02
Supplemental Benefits	HR	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00

****All labor pricing listed for regular time rates are "Not to Exceed." Overtime rates will apply for night/Saturday work at 1.5x regular time rates & Sunday/holiday at 2.0x regular time rates**
****Standard job size is a minimum of 200 SY for carpet tile & broadloom and 500 SF for resilient products. Additional charges may apply for smaller projects.**
**** Assumes stairs/ floors are concrete and ready to receive.**
**** Stair tread pricing based on average - size of tread to be determined before pricing can be finalized.**
****Excludes all adhesives, demo and disposal of existing finishes, extensive floor prep, union rates, and any stair nosing.**
****Supplemental Benefits to be utilized if prevailing wage rates exceed the labor rates listed above.**
****Labor/installation services are not available in Canada**



Region 5 (NY)
Region 6 (FL)

NY
FL

Estimated Labor Rates by Region: Pricing effective for 12 months from award date.

SERVICE DESCRIPTION	UOM	Region 5 (NY)		Region 6 (FL)	
		Standard Rates	PW/Union Rates	Standard Rates	PW/Union Rates
Carpet Demolition (standard)	SY	\$ 4.84	\$ 7.02	\$ 3.69	\$ 5.17
Carpet Demolition (double stick installation)	SY	\$ 10.23	\$ 13.75	\$ 7.37	\$ 10.29
Carpet Disposal	SY	\$ 2.42	\$ 3.47	\$ 1.33	\$ 2.81
Broadloom Carpet Installation (no pattern)	SY	\$ 11.50	\$ 15.51	\$ 7.84	\$ 10.44
Broadloom Carpet Installation (with pattern match)	SY	\$ 13.59	\$ 18.26	\$ 9.24	\$ 12.21
Carpet Tile Installation	SY	\$ 9.98	\$ 13.19	\$ 8.25	\$ 11.55
Carpet Border Work	LF	\$ 3.03	\$ 4.84	\$ 2.18	\$ 3.82
4" Vinyl Base Installation (excludes materials)	LF	\$ 2.00	\$ 3.61	\$ 1.33	\$ 2.81
4 1/2" Vinyl Base Installation (excludes materials)	LF	\$ 2.24	\$ 4.06	\$ 1.49	\$ 3.16
6" Vinyl Base Installation (excludes materials)	LF	\$ 2.48	\$ 4.51	\$ 1.65	\$ 3.52
VCT Installation (no pattern; excludes materials)	SF	\$ 1.69	\$ 3.24	\$ 1.54	\$ 2.15
Transition Installation (excludes materials)	LF	\$ 3.45	\$ 5.95	\$ 2.30	\$ 4.29
Minor Floor Preparation (excludes materials)	HR	\$ 84.70	\$ 102.85	\$ 60.50	\$ 73.81
Furniture Removal and Replacement	HR	\$ 84.70	\$ 102.85	\$ 60.50	\$ 73.81
Furniture Lift and Carpet Removal	SY	\$ 31.46	\$ 38.96	\$ 24.20	\$ 30.25
LVT/VCT Demolition (standard)	SF	\$ 0.94	\$ 2.34	\$ 0.83	\$ 1.16
LVT/VCT Disposal	SF	\$ 0.73	\$ 2.29	\$ 0.62	\$ 1.94
**Rubber Stair Tread, 1 Piece Unit	PC	\$ 79.75	\$ 96.91	\$ 63.90	\$ 77.89
Stair Tread Installation	LF	\$ 26.68	\$ 37.24	\$ 24.20	\$ 33.88
Stair Tread Demolition	LF	\$ 5.94	\$ 8.25	\$ 4.46	\$ 6.22
18"X18" Rubber Landing Tile Install	SF	\$ 8.66	\$ 11.61	\$ 5.72	\$ 8.08
Sheet Vinyl Demolition (standard)	SY	\$ 8.54	\$ 11.46	\$ 6.10	\$ 8.53
Sheet Vinyl Disposal	SY	\$ 1.70	\$ 3.25	\$ 1.69	\$ 3.24
Skimcoat - Labor & Material (LVT requires two skimcoats)	SF	\$ 1.93	\$ 3.03	\$ 1.60	\$ 2.60
Ceramic/Porcelain Install (excludes material)	SF	\$ 10.18	\$ 11.83	\$ 10.18	\$ 11.83
LVT Installation (no pattern; excludes materials)	SF	\$ 4.00	\$ 6.01	\$ 2.85	\$ 4.63
Sheet Vinyl Installation (no weld; cove; pattern; excludes materials)	SY	\$ 36.59	\$ 45.12	\$ 24.05	\$ 30.08
Sheet Vinyl- Heat Weld	LF	\$ 8.60	\$ 10.96	\$ 5.34	\$ 7.48
Sheet Vinyl - Flash Cove	LF	\$ 17.84	\$ 21.29	\$ 13.04	\$ 16.23
Sheet Vinyl - Corners	EA	\$ 16.84	\$ 20.63	\$ 12.27	\$ 15.51
Furnish and install 1/4" Plywood Underlayment	SF	\$ 4.27	\$ 5.56	\$ 4.27	\$ 5.56
Furnish and Install 4" Base	LF	\$ 3.36	\$ 4.05	\$ 2.64	\$ 3.69
Furnish and Install 4 1/2" Base	LF	\$ 3.94	\$ 4.71	\$ 3.00	\$ 4.21
Furnish and Install 6" Base	LF	\$ 4.52	\$ 5.37	\$ 3.36	\$ 4.73
Carpet Binding	LF	\$ 2.42	\$ 3.30	\$ 2.42	\$ 3.30
Furnish and Install 6" Carpet Base	LF	\$ 4.26	\$ 4.99	\$ 4.26	\$ 4.99
Removal and disposal of cove base	LF	\$ 0.64	\$ 0.78	\$ 0.66	\$ 0.88
Carpet Reclamation & Recycling	SY	\$ 2.79	\$ 3.42	\$ 2.79	\$ 3.42
Adhesive Removal	SF	\$ 1.43	\$ 1.98	\$ 1.43	\$ 1.98
Install Floor Primer	SF	\$ 0.73	\$ 1.00	\$ 0.73	\$ 1.00
Moisture Mitigation (bead blast, primer, moisture mitigation & leveler)	SF	\$ 8.42	\$ 9.44	\$ 4.02	\$ 5.61
Self leveling up to 1/4"	SF	\$ 3.83	\$ 4.55	\$ 1.93	\$ 2.70
Bead Blast/Grind Floor	SF	\$ 2.98	\$ 4.16	\$ 2.42	\$ 3.41
Moisture Testing (quantity varies based on job size)	EA	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
Hourly Rate for Services not Listed	HR	\$ 120.00	\$ 160.00	\$ 90.00	\$ 130.00
Food (Per Diem)	PP	\$ 61.68	\$ 83.27	\$ 54.00	\$ 72.90
Hotel/Motel	NIGHT	\$ 185.06	\$ 249.83	\$ 164.51	\$ 222.07
Mileage Reimbursement	MILE	\$ 0.76	\$ 1.02	\$ 0.84	\$ 1.13
Supplemental Benefits	HR	\$ 25.00	\$ 25.00	\$ 25.00	\$ 25.00

****All labor pricing listed for regular time rates are "Not to Exceed." Overtime rates will apply for night/Saturday work at 1.5x regular time rates & Sunday/holiday at 2.0x regular time rates**

**** Assumes stairs/ floors are concrete and ready to receive.**

**** Stair tread pricing based on average - size of tread to be determined before pricing can be finalized.**

****Excludes all adhesives, demo and disposal of existing finishes, extensive floor prep, union rates, and any stair nosing.**

****Supplemental Benefits to be utilized if prevailing wage rates exceed the labor rates listed above.**



Custom Options

Standard	Variation	*Price per SQ. Yard (USD)	Type
Broadloom			
Classicbac®	Ultraloc®	\$2.82	Backing Option
Classicbac®	Ultraloc® MB	\$1.78	High performance, top-down moisture barrier
Classicbac®	Ultraloc® MP	\$6.52	High performance, top-down moisture barrier
Classicbac®	Ultraloc® MPC	\$7.78	Attached High Perform. Cushion
Classicbac®	Classicbac® PC	\$7.05	Attached Cushion
Ultraloc®	Ultraloc® MB	\$1.05	High performance, top-down moisture barrier
Ultraloc®	Ultraloc® MP	\$6.80	High performance, top-down moisture barrier
Ultraloc®	Ultraloc® MPC	\$7.49	Attached High Perform. Cushion
Ultraloc®	Classicbac® PC	\$6.18	Attached Cushion
Ultraloc® MB	Ultraloc® MP	\$4.97	High performance, top-down moisture barrier
Ultraloc® MB	Ultraloc® MPC	\$7.00	Attached High Perform. Cushion
Ultraloc® MB	Classicbac® PC	\$5.95	Attached Cushion
Ultraloc® MP	Ultraloc® MPC	\$3.40	Attached High Perform. Cushion
Ultraloc® MP	Classicbac® PC	\$1.46	Attached Cushion
Classicbac® PC	Ultraloc® MPC	\$1.86	Attached High Perform. Cushion
Tile			
StrataWorx®	EcoWorx®	\$1.95	PVC-free
StrataWorx®	EcoLogix®	\$6.95	Cushion backing
StrataWorx®	EcoWorx® ES	\$3.93	Peel and Stick self adhesive
StrataWorx®	EcoLogix® ES	\$8.93	Attached Cushion Peel and Stick
EcoWorx®	EcoLogix®	\$5.00	Polyurethane Recycled Cushion
EcoWorx®	EcoWorx® ES	\$2.60	Peel and Stick self adhesive
EcoWorx®	EcoLogix® ES	\$6.98	Attached Cushion Peel and Stick
EcoLogix®	EcoLogix® ES	\$1.98	Attached Cushion Peel and Stick
Custom Color, Weight, Pattern, or Size	up to + \$ 4.50 sq. yd		Custom Options
*If exchange rate is ± 10%, then we will reevaluate and adjust accordingly, from current value.			

***Price may vary based on the product selected and may exceed the pricing shown above. Please contact your local Shaw representative for exact pricing prior to submitting your purchase order.**

Not all styles can be made custom in all colors, weights, patterns, or sizes. Please contact your local Shaw representative for assistance.

Minimums and overage requirements apply. Please contact your local Shaw representative for details.