



# ORLAND PARK

## RFP Tabulation

RFP Number: 21-023  
 RFP Issue: 9/20/201  
 RFP Opening: 10/7/2021

Project Title: Gasoline and Diesel Fuel  
 Department: Public Works  
 Addenda: No. 1 9/27/2021

PROPOSER	PROPOSAL PRICE	CONTACT INFORMATION
Avalon Petroleum Company Inc. (Paper Submittal)	See Proposal	Willaim Katzenberger 200 E. Court St. Suite 720 Kankakee, IL 60901 P: 708-227-7756 /F: 815-939-6215 Email: billkatzenberger1@gmail.com
Al Warren Oil Co. Inc. (Electronic Submittal)	See Proposal	Arnie Berg 1646 Summer St. Hammond, IN 46320 P: 630-484-4368 /F: 630-971-8301 Email: aberg@alwarrenoil.com
Petroleum Traders Corporation (Electronic Submittal)	See Proposal	Gayle Newton 7120 Pointe Inverness Way PO Box 2357 Fort Wayne, IN 46801 P: 888-637-7661 /F: 260-203-3820 Email: gnewton@petroleumtraders.com

Bids are subject to review for completeness, accuracy, and compliance with all terms and conditions of the bid specifications  
 Prepared by: Nicole Merced, Management Analyst - Village of Orland Park

**Village of Orland Park RFP Responsiveness Check**

**RFP No. 21-023**

**Project Title: Gasoline and Diesel Fuel**

RFP Requirement	Avalon Petroleum Company Inc. (Paper Submittal)	Al Warren Oil Co. Inc. (Electronic Submittal)	Petroleum Traders Corporation (Electronic Submittal)	
Submitted a Technical Proposal	√	√	√	
Submitted a completed Proposal Summary Sheet	√	√	√	
Submitted a completed Certificate of Compliance	√	√	√	
Submitted three (3) references	√	√	√	
Submitted signed Insurance Requirements form	√	√	√	
Acknowledgement of Addenda: No. 1	√	√	√	

*\*A check mark in the box indicates inclusion of the required form with the proposal package.  
A "V#" indicates a variance that will be explained below.*

Prepared by: Nicole Merced, Management Analyst - Village of Orland Park



ORLAND PARK

Unit Price Sheet  
RFP 21-023  
Gasoline and Diesel Fuel

1 of 3

INDEX PRICE SHOWN BELOW IS FROM OPIS FOR SEPTEMBER 15, 2021

USE THAT FIGURE FOR CALCULATING YOUR PRICE.

INCLUDE SERVICES SUCH AS: TANK BOTTOM SAMPLING, WATER REMOVAL LAB ANALYSIS, ETC., IN THE MARK-UP PRICE.

INSTRUCTIONS FOR BIDDERS: PLEASE FILL OUT THE YELLOW HIGHLIGHTED BOXES BELOW FOR YOUR MARK-UP AND YOUR TOTAL COST

ITEM	DESCRIPTION	MID-GRADE LEAD)	(NO 89 OCTANE	ULTRA LOW SULFUR B5 DIESEL 5% BIO DIESEL	#2 w/
1	TANK SIZE IN GALLONS	10000		10000	
2	INDEX PRICE FROM OPIS (9-15-21) Chicago CONT. AVG-9/15	2.443		2.2427	
3	MARK-UP PER GALLON	-0.03		-0.01	
4	ILLINOIS MOTOR FUEL TAX	0.392		0.467	
5	ILLINOIS UNDERGROUND STORAGE TAX	0.003		0.003	
6	ENVIRONMENTAL IMPACT FEE	0.008		0.008	
7	COOK COUNTY TAX	0.06		0.06	
8	TYPE AND BRAND OF ADDITIVE (DIESEL)	N/A		ADDITIVE: Valvetest Diesel Guard	
	<b>TOTAL COST</b>	<b>\$ 2.876</b>		<b>\$ 2.7707</b>	

\*70% #2 (2.2427) +30% #1 (\$3.0232) = \$2.4768 Winter Blend

Proposer: William L. Katzerberger

Firm Name: Avalon Petroleum Company

Signed: W.L. Katzerberger

Title: Vice President of Sales

Dated: 10/4/2021

FOR EACH TYPE OF FUEL.

ULTRA LOW SULFUR B5 DIESEL Winter Blend 70/30
SAME AS DIESEL
2.4768*
-0.01
0.467
0.003
0.008
0.06
ADDITIVE: ValvTECT Diesel Guard \$ 3.0048


Diesel Guard

WJ Kitting  
10/4/21

RED DYED ULTRA LOW SULFUR DIESEL
SAME AS DIESEL
2.2391
+ 0.101
0.467
0.003
0.008
0.06
ADDITIVE: Valufect
\$2,878.1

Diesel Guard

W2. Kathryn  
10/24/21


**ORLAND PARK**  
 Unit Price Sheet  
 RFP 21-023  
 Gasoline and Diesel Fuel

**INDEX PRICE SHOWN BELOW IS FROM OPIS FOR SEPTEMBER 15, 2021**

USE THAT FIGURE FOR CALCULATING YOUR PRICE.

INCLUDE SERVICES SUCH AS: TANK BOTTOM SAMPLING, WATER REMOVAL LAB ANALYSIS, ETC., IN THE MARK-UP PRICE.

**INSTRUCTIONS FOR BIDDERS: PLEASE FILL OUT THE YELLOW HIGHLIGHTED BOXES BELOW FOR YOUR MARK-UP AND YOUR TOTAL COST FOR EACH TYPE OF FUEL.**

ITEM	DESCRIPTION	MID-GRADE LEAD) OCTANE	(NO 89	ULTRA LOW SULFUR B5 DIESEL 5% BIO DIESEL	#2 w/	ULTRA LOW SULFUR B5 DIESEL Winter Blend 70/30	RED DYED ULTRA LOW SULFUR DIESEL
1	TANK SIZE IN GALLONS	10000		10000		SAME AS DIESEL	SAME AS DIESEL
2	INDEX PRICE FROM OPIS (9-15-21) <i>Chicago CONT. AVG-9/15</i>	2.443		2.2427		2.4768*	2.2391
3	MARK-UP PER GALLON	-0.0511		0.0122		0.0122	0.35
4	ILLINOIS MOTOR FUEL TAX	0.392		0.467		0.467	0.467
5	ILLINOIS UNDERGROUND STORAGE TAX	0.003		0.003		0.003	0.003
6	ENVIRONMENTAL IMPACT FEE	0.008		0.008		0.008	0.008
7	COOK COUNTY TAX	0.06		0.06		0.06	0.06
8	TYPE AND BRAND OF ADDITIVE (DIESEL)	N/A		ADDITIVE: Valvtect		ADDITIVE: Valvtect	ADDITIVE: Valvtect
	<b>TOTAL COST</b>	<b>2.8549</b>		<b>2.7929</b>		<b>3.027</b>	<b>3.1271</b>

\*70% #2 (2.2427) +30% #1 (\$3.0232)=\$2.4768 Winter Blend

\*\*\* Additive is priced at +.0300 per gallon

Proposer: Gayle Newton

Firm Name: Petroleum Traders Corporation

Signed: Gayle Newton

Title: Contract Sales Manager

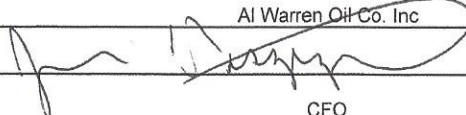
Dated: 10/6/2021

ITEM	DESCRIPTION	MID-GRADE (NO LEAD) 89 OCTANE	ULTRA LOW SULFUR B5 DIESEL 5% BIO DIESEL	ULTRA LOW SULFUR B5 DIESEL Winter Blend 70/30	RED DYED ULTRA LOW SULFUR DIESEL
1	TANK SIZE IN GALLONS	10000	10000	SAME AS DIESEL	SAME AS DIESEL
2	INDEX PRICE FROM OPIS (9-15-21) Chicago CONT. AVG-9/15	2.443	2.2427	2.4768*	2.2391
3	MARK-UP PER GALLON	<0.375>	0.0000	0.0000	0.5000
4	ILLINOIS MOTOR FUEL TAX	0.392	0.467	0.467	0
5	ILLINOIS UNDERGROUND STORAGE TAX	0.003	0.003	0.003	0.003
6	ENVIRONMENTAL IMPACT FEE	0.008	0.008	0.008	0.008
7	COOK COUNTY TAX	0.06	0.06	0.06	0.06
8	TYPE AND BRAND OF ADDITIVE (DIESEL)	N/A	ADDITIVE: INNOSPEC	ADDITIVE: INNOSPEC	ADDITIVE: INNOSPEC
	<b>TOTAL COST</b>	<b>2.8685</b>	<b>2.7807</b>	<b>3.0148</b>	<b>2.8101</b>

\*70% #2 (2.2427) +30% #1 (\$3.0232)=\$2.4768 Winter Blend

Proposer: \_\_\_\_\_ Arnie Berg

Firm Name: \_\_\_\_\_ Al Warren Oil Co. Inc

Signed: \_\_\_\_\_ 

Title: \_\_\_\_\_ CFO

Dated: \_\_\_\_\_ 9/29/2021