

RFP Fees

RFP Opening Date: January 24, 2014

For: Automated Red Light Enforcement Program

BIDDER NAMES >>>>>	Federal Signal Corporation	SafeSpeed LLC	RedSpeed Illinois	GATSO USA (V1)	ATS, Inc	Redflex traffic Systems
Fee #1 Structure (Flat fee)	\$4500 per month	\$500 per month + per PAYMENT processing fee of \$40 or \$48 per	\$1499 per camera per month + \$5.99 per service fees	\$4350 per camera per month or \$4000 per month + \$2 per add'l notification sent	\$3999 per camera per month	\$3995 per approach per month + \$5 per issued citation
Fee #2 Structure (per violation)	\$50 per violation	Does not offer per Violation fee	-	\$30 per citation issued or \$36 per citation paid	V2	\$39.36 per issued citation
Other	\$3500 per month + \$15 per violation	-	RedSpeed owns - no fee to Village	-	\$2995 per 3month + \$10.55 per processed citation	

*A check mark in the box indicates inclusion of the required form with the proposal package. A "V#" indicates a variance that will be explained below.

VARIANCE EXPLANATIONS:

V1 - Noted a few exceptions to RFP requirements and to Village contract terms & indemnification

V2 - cited Illinois Vehicle Code Section 5/11-208.6 of the Illinois Compiled Statutes (625 ILCS 5/11-208.6), which states:

"(l)The compensation paid for an automated traffic law enforcement system must be based on the value of the equipment or provided and may not be based on the number of traffic citations issued or the revenue generated by the system."

NOTE: If the potential recommended bidder had any variances, please verify with the Contract Administrator that they are not material variances prior to recommendation to your committee.

	Federal Signal Corporation	SafeSpeed LLC	RedSpeed Illinois	GATSO USA (V1)	American Traffic Solutions, Inc	Redflex traffic Systems
Option 1	\$ 162,000	\$ 125,280	\$ 134,290	\$ 156,600	\$ 143,964	\$ 143,820
Option 1a	N/A	\$ 146,736	N/A	149,364	N/A	N/A
Option 2	134,100	N/A	N/A	80,460	136,115	105,564
Option 2a	N/A	N/A	N/A	77,242	N/A	N/A
Option 3	166,230	N/A	N/A	N/A	N/A	N/A

Assumptions -

- 3 cameras Redspeed - 5 services per citation
- 2,682 citations issued GATSO - 1 additional notification sent
- 80% of citations issued are paid