


ORLAND PARK
RFP 22-015 Holiday Lighting Services
Price Proposal Sheet

Pricing shall reflect the full Scope of Services defined and include all associated costs. The first year shall be broken down into categories below so that pricing can be evaluated. Contract award, as well as contract continuation of the contract in subsequent fiscal periods, is subject to availability of Villaae's funds.

Services	2022	2023	2024	2025 (Optional)	2026 (Optional)
Delivery					
Labor	\$ 1,884.09	\$ 1,884.09	\$ 1,884.09	\$ 1,884.09	\$ 1,884.09
Equipment	\$ 538.31	\$ 538.31	\$ 538.31	\$ 538.31	\$ 538.31
Materials	\$ 269.15	\$ 269.15	\$ 269.15	\$ 269.15	\$ 269.15
Installation					
Labor	\$ 56,522.54	\$ 56,522.54	\$ 56,522.54	\$ 56,522.54	\$ 56,522.54
Equipment	\$ 16,149.30	\$ 16,149.30	\$ 16,149.30	\$ 16,149.30	\$ 16,149.30
Materials	\$ 8,074.60	\$ 8,074.60	\$ 8,074.60	\$ 8,074.60	\$ 8,074.60
Removal					
Labor	\$ 31,087.39	\$ 31,087.39	\$ 31,087.39	\$ 31,087.39	\$ 31,087.39
Equipment	\$ 8,882.11	\$ 8,882.11	\$ 8,882.11	\$ 8,882.11	\$ 8,882.11
Materials	\$ 4,441.06	\$ 4,441.06	\$ 4,441.06	\$ 4,441.06	\$ 4,441.06
Storage Cost	\$ 6,728.87	\$ 6,728.87	\$ 6,728.87	\$ 6,728.87	\$ 6,728.87
Repair					
Labor	\$ 21,229.60	\$ 21,229.60	\$23,352.56	\$23,352.56	\$25,687.81
Materials	\$ -				
Overhead					
Profit					
TOTAL COST PER YEAR	\$ 155,807.02	\$ 155,807.02	\$ 157,929.98	\$ 157,929.98	\$ 160,265.23

• Early Renewal Option	\$140,226.31	\$140,226.31	\$142,136.98	\$142,136.98	\$144,238.70
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Proposer: Derek Norwood
 Firm Name: Artistic Holiday Designs
 Signed: 
 Title: President
 Dated: 3/10/2022

*Artistic Holiday Designs offer an early renewal sign up at the beginning of every year for 10% off. Due to RFP, an extension will be offered to allow for the early renewal pricing. The offer is valid for 30 after the decision on RFP.

Artistic Holiday Designs will continue to service the out of warranty product owned by the village for the set fee listed. AHD reserves the right to inform the City the product must be refurbished as it is too old to service. If/when that happens, we will replace all lights, cords, transformers, plastics, or carpets and reset the product back to "new" condition and issue a 2 year warranty. This project has to be quoted in real time so we cannot provide a cost for this, but we do estimate it at 30% of the original purchase price.

Artistic
Holiday Designs



ORLAND PARK

RFP-22-015

Holiday Lighting Services





March 18, 2022

City of Orland Park,

We are thrilled at the opportunity to bid on the Holiday Lighting Services RFP. Artistic Holiday Designs understands the scope of work includes install, removal holiday decorations, install and remove tree lighting, and maintain and repair holiday lights.

In March 2015 we partnered with Leblanc Illuminations as their sole distributor for the US market. Our creativity combined with their mastery of products allows us to be a force in the world of holiday decor. Changing the typical landscape of Christmas lights to dynamic and interactive winter displays.

Our goal on every illumination project is to create a unique experience for residents and visitors. For Orland Park, we plan to continue providing holiday decorations and lighting to create a vibrant space and enhance economic vitality during the holiday season. We are able to meet this goal by providing innovative decor, reliable technical products, exceptional service, and a revolutionary team of individuals focused on achieving magical lighting experiences.

Respectfully,

A handwritten signature in black ink, appearing to read 'Derek Norwood', written in a cursive style.

Derek Norwood
President
Artistic Holiday Designs

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PROPOSER SUMMARY SHEET

RFP #22-015

Holiday Lighting Services

Business Name: Artistic Holiday Designs

Street Address: 202 Stephen Street

City, State, Zip: Lemont IL 60439

Contact Name: Derek Norwood

Title: President

Phone: 708-722-1174 Fax: _____

E-Mail address: derekn@artisticholidaydesigns.com

Price Proposal

GRAND TOTAL PROPOSAL PRICE

**SEE PRICE PROPOSAL
SHEET \$155,807.02**

AUTHORIZATION & SIGNATURE

Name of Authorized Signee: Derek Norwood

Signature of Authorized Signee:  _____

Title: President Date: 3/10/2022

Holiday Creations is a subcontractor hired by Artistic Holiday Designs to do the Labor.

minimum, the following information:

(I) the illegality of sexual harassment; (II) the definition of sexual harassment under State law; (III) a description of sexual harassment, utilizing examples; (IV) the vendor's internal complaint process including penalties; (V) the legal recourse, investigative and complaint process available through the Department of Human Rights (the "Department") and the Human Rights Commission (the "Commission"); (VI) directions on how to contact the Department and Commission; and (VII) protection against retaliation as provided by Section 6-101 of the Act. (Illinois Human Rights Act). (emphasis added). Pursuant to 775 ILCS 5/1-103 (M) (2002), a "public contract" includes "...every contract to which the State, any of its political subdivisions or any municipal corporation is a party."

5) **EQUAL EMPLOYMENT OPPORTUNITY COMPLIANT:** Yes No

During the performance of this Project, Proposer agrees to comply with the "Illinois Human Rights Act", 775 ILCS Title 5 and the Rules and Regulations of the Illinois Department of Human Rights published at 44 Illinois Administrative Code Section 750, et seq.

The Proposer shall:

(I) not discriminate against any employee or applicant for employment because of race, color, religion, sex, marital status, national origin or ancestry, age, or physical or mental handicap unrelated to ability, or an unfavorable discharge from military service; (II) examine all job classifications to determine if minority persons or women are underutilized and will take appropriate affirmative action to rectify any such underutilization; (III) ensure all solicitations or advertisements for employees placed by it or on its behalf, it will state that all applicants will be afforded equal opportunity without discrimination because of race, color, religion, sex, marital status, national origin or ancestry, age, or physical or mental handicap unrelated to ability, or an unfavorable discharge from military service; (IV) send to each labor organization or representative of workers with which it has or is bound by a collective bargaining or other agreement or understanding, a notice advising such labor organization or representative of the Vendor's obligations under the Illinois Human Rights Act and Department's Rules and Regulations for Public Contract; (V) submit reports as required by the Department's Rules and Regulations for Public Contracts, furnish all relevant information as may from time to time be requested by the Department or the contracting agency, and in all respects comply with the Illinois Human Rights Act and Department's Rules and Regulations for Public Contracts; (VI) permit access to all relevant books, records, accounts and work sites by personnel of the contracting agency and Department for purposes of investigation to ascertain compliance with the Illinois Human Rights Act and Department's Rules and Regulations for Public Contracts; and (VII) include verbatim or by reference the provisions of this Equal Employment Opportunity Clause in every subcontract it awards under which any portion of this Agreement obligations are undertaken or assumed, so that such provisions will be binding upon such subcontractor.

In the same manner as the other provisions of this Agreement, the Proposer will be liable for compliance with applicable provisions of this clause by such subcontractors; and further it will promptly notify the contracting agency and the Department in the event any subcontractor fails or refuses to comply therewith. In addition, the Proposer will not utilize any subcontractor declared by the Illinois Human Rights Department to be ineligible for contracts or subcontracts with the State of Illinois or any of its political subdivisions or municipal corporations.

"Subcontract" means any agreement, arrangement or understanding, written or otherwise,

between the Proposer and any person under which any portion of the Proposer's obligations under one or more public contracts is performed, undertaken or assumed; the term "subcontract", however, shall not include any agreement, arrangement or understanding in which the parties stand in the relationship of an employer and an employee, or between a Proposer or other organization and its customers.

In the event of the Proposer's noncompliance with any provision of this Equal Employment Opportunity Clause, the Illinois Human Right Act, or the Rules and Regulations for Public Contracts of the Department of Human Rights the Proposer may be declared non-responsible and therefore ineligible for future contracts or subcontracts with the State of Illinois or any of its political subdivisions or municipal corporations, and this agreement may be canceled or avoided in whole or in part, and such other sanctions or penalties may be imposed or remedies involved as provided by statute or regulation.

6) **PREVAILING WAGE COMPLIANCE:** Yes No

In the manner and to the extent required by law, this RFP is subject to the Illinois Prevailing Wage Act and to all laws governing the payment of wages to laborers, workers and mechanics of a Proposer or any subcontractor of a Proposer bound to this agreement who is performing services covered by this contract. If awarded the Contract, per 820 ILCS 130 et seq. as amended, Proposer shall pay not less than the prevailing hourly rate of wages, the generally prevailing rate of hourly wages for legal holiday and overtime work, and the prevailing hourly rate for welfare and other benefits as determined by the Illinois Department of Labor or the Village and as set forth in the schedule of prevailing wages for this contract to all laborers, workers and mechanics performing work under this contract (available at <https://www2.illinois.gov/idol/Laws-Rules/CONMED/Pages/Rates.aspx>).

The undersigned Proposer further stipulates and certifies that it has maintained a satisfactory record of Prevailing Wage Act compliance with no significant Prevailing Wage Act violations for the past three (3) years.

Certified Payroll. The Illinois Prevailing Wage Act requires any contractor and each subcontractor who participates in public works to file with the Illinois Department of Labor (IDOL) certified payroll for those calendar months during which work on a public works project has occurred. The Act requires certified payroll to be filed with IDOL no later than the 15th day of each calendar month for the immediately preceding month through the Illinois Prevailing Wage Portal—an electronic database IDOL has established for collecting and retaining certified payroll. The Portal may be accessed using this link: <https://www2.illinois.gov/idol/Laws-Rules/CONMED/Pages/certifiedtranscriptofpayroll.aspx>. The Village reserves the right to withhold payment due to Contractor until Contractor and its subcontractors display compliance with this provision of the Act.

7) **PARTICIPATION IN APPRENTICESHIP AND TRAINING PROGRAM:** Yes No

Proposer participates in apprenticeship and training programs applicable to the work to be performed on the project, which are approved by and registered with the United States Department of Labor's Office of Apprenticeship.

Name of A&T Program: _____

Brief Description of Program: _____

8) **TAX COMPLIANT:** Yes No

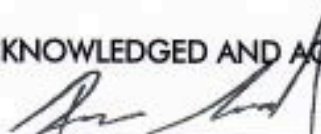
Proposer is current in the payment of any tax administered by the Illinois Department of Revenue, or if it is not: (a) it is contesting its liability for the tax or the amount of tax in accordance with procedures established by the appropriate Revenue Act; or (b) it has entered into an agreement with the Department of Revenue for payment of all taxes due and is currently in compliance with that agreement.

AUTHORIZATION & SIGNATURE:

I certify that I am authorized to execute this Certificate of Compliance on behalf of the Proposer set forth on the Proposer Summary Sheet, that I have personal knowledge of all the information set forth herein and that all statements, representations, that the proposal is genuine and not collusive, and information provided in or with this Certificate are true and accurate.

The undersigned, having become familiar with the Project specified in this RFP, proposes to provide and furnish all of the labor, materials, necessary tools, expendable equipment and all utility and transportation services necessary to perform and complete in a workmanlike manner all of the work required for the Project.

ACKNOWLEDGED AND AGREED TO:



Signature of Authorized Officer

Derek Norwood

Name of Authorized Officer

President

Title

3/10/2022

Date

REFERENCES

Provide three (3) references for which your organization has performed similar work.

Proposer's Name: Artistic Holiday Designs
(Enter Name of Business Organization)

- | | |
|-----------------|--|
| 1. ORGANIZATION | <u>Village of New Lenox</u> |
| ADDRESS | <u>1 Veterans Pkwy</u> |
| PHONE NUMBER | <u>815-462-6415</u> |
| CONTACT PERSON | <u>Kurt Carroll</u> |
| YEAR OF PROJECT | <u>6</u> |
| 2. ORGANIZATION | <u>City of Naperville</u> |
| ADDRESS | <u>400 S Eagle Street, Naperville IL 60540</u> |
| PHONE NUMBER | <u>630-420-6111</u> |
| CONTACT PERSON | <u>Christine Schwartzhoff</u> |
| YEAR OF PROJECT | <u>5</u> |
| 3. ORGANIZATION | <u>Village of Lemont</u> |
| ADDRESS | <u>418 Main Sttreet, Lemont IL 60439</u> |
| PHONE NUMBER | <u>630-257-1550</u> |
| CONTACT PERSON | <u>Linda Molitor</u> |
| YEAR OF PROJECT | <u>4</u> |

REFERENCES

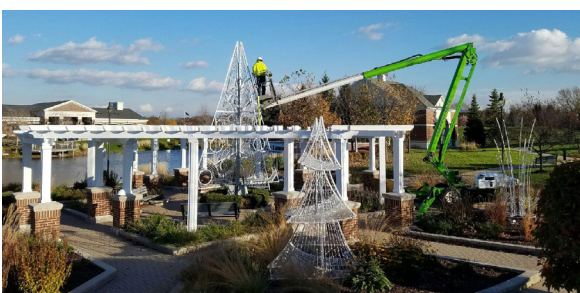
Christmas in the Commons, New Lenox, Illinois

Kurt Carroll, Village Administrator
1 Veterans Parkway, New Lenox, IL 60451
815-462-6410
kcarroll@newlenox.net

Scope: Artistic Holiday Designs worked closely with the team in New Lenox to develop a destination for holiday decor. The city's goal was to bring visitors from around the surrounding cities to see the lights and engage in local retailers. New Lenox has been one of the top ten communities in the Chicago metropolitan area for new housing starts for the past few years. Our team designed the a large light display for the main village circle. Our largest decor, Papá Noel, towers at 36 ft tall. A large illuminated mailbox sat in front inviting children to drop their "Letters to Santa". In return, the village staff and volunteers mailed out letters from Santa. Five large interactive displays were installed around the main grounds along with an ice skating rink, and hot cocoa stand. The city recorded visitors from 85 different cities in 2018.

Artistic Holiday Designs is designated as the prime contractor for holiday decor, display designs, shipping, contract management, overall project management, installation, service, maintenance, removal, and storage. Services completed in 2016, 2017, 2018, and 2019

Project Video: <https://youtu.be/-BsnUHrt5eA>



REFERENCES

City of Naperville, Illinois

Christine Schwartzhoff

Budget and Administration Manager – Department of Public Works

630-420-6111 | schwartzhoffc@naperville.il.us

Scope: In 2017, AHD's labor company HC Lights was rewarded the project RFP. Each year AHD and HC Lights work together with the city to determine the lighting and displays for the main shopping corridor. Our team maintains all roofline lighting on local businesses. We branch wrap the large trees and wrap poles in estate garland with pole decor on larger light poles. Artistic Holiday Designs is designated as the prime contractor for install, service, maintenance, and storage for tree lighting, garland, roofline lights, and decorations. Services completed in 2017, 2018, 2019, 2020, 2021 and contracted for 2022.



RFP 22-015 Holiday Lighting Services

REFERENCES

Light up Lemont, Lemont, Illinois

Linda Molitor, Executive Assistant
Community Relations Manager
630-257-1590 | lmolitor@lemont.il.us

Project Video: <https://youtu.be/KkZh-7C9Z5c>

Scope: Artistic Holiday Designs designed street crossings and pole decor down the main shopping district. All trees were trunked wrapped in warm white with firework spritzers suspended in the tops. In open areas, 3D decor included a walk thru ornament, Animated tree, and 10ft decor. Artistic Holiday Designs is designated as the prime contractor for holiday decor, display designs, shipping, contract management, overall project management, installation, service, maintenance, removal, and storage. Services completed in 2018, 2019, 2020, 2021 and contracted for 2022.





January 29, 2020

To Whom It May Concern:

The Village of Lemont has had the pleasure of working with Artistic Holiday Designs the past two winter holiday seasons. They are an integral business in our community and understand the overall results we were trying to achieve and how to make it happen.

During our time in working with Artistic Holiday Designs, it has been an effortless experience. Not only are their decorative lighted designs the best quality and amazingly beautiful, the staff is quick to respond to questions and provides renderings, information, materials and installation in a timely manner. They are very professional and friendly.

The Artistic Holiday Design staff created a vision for our holiday lighting displays that we could not have imagined. They worked within our budget and made our downtown into a holiday destination location, bringing thousands of people to our historic downtown.

Additionally, we received hundreds of comments from residents and visitors about how beautiful the downtown lighting displays were. Business owners reported that they had a significant increase in foot traffic which led to an increase in sales. This was a benefit to the entire community.

I wholeheartedly recommend Artistic Holiday Designs for decorative lighting displays and would be happy to answer any questions at 630-257-1590 or email lmolitor@lemont.il.us. We are looking forward to expanding our 2020-2021 holiday season with additional lighting displays by Artistic Holiday Designs.

Sincerely,

A handwritten signature in black ink that reads 'Linda Molitor'.

Linda Molitor
Community Relations Manager
Executive Asst./Deputy Clerk

418 Main Street
Lemont, IL 60439

p 630.257.1550
f 630.257.1598

vlemont@lemont.il.us
www.lemont.il.us

CONFIDENTIAL

EXPERIENCE & OPERATING HISTORY

Artistic Holiday Designs is a design firm with distribution rights for France's Leblanc Illumination's decor throughout the entire United States. Derek Norwood, who has over 20 years of experience in the holiday decorating business and founded Artistic Holiday Designs in March of 2015. Derek also owns HC Lights, an installation firm based in the Chicago land area. With over 40 employees, HC Lights completes over 1,000 projects per year - residential, commercial, and municipal for holiday lighting design, install, service, removal, and storage.

Over the past six years, Artistic Holiday Designs has implemented over 80 projects across the US.

Our approach to each project begins with determining the end goal. We work with our clients to create dynamic and often custom designs. Throughout each project, we ensure every detail of fabrication, manufacturing, delivery, technology, and installation/removal/storage is met.

Artistic Holiday Designs will manage the entire project through installation, removal, and storage.

Artistic Holiday Designs was formed as a distribution company for the Leblanc brand in the US. We are first and foremost, a design firm that uses the talent from our factory to produce amazing designs for our US customers. Once an order is confirmed we have become experts in overseeing fabrication, production schedules, and importing for on-time installations.

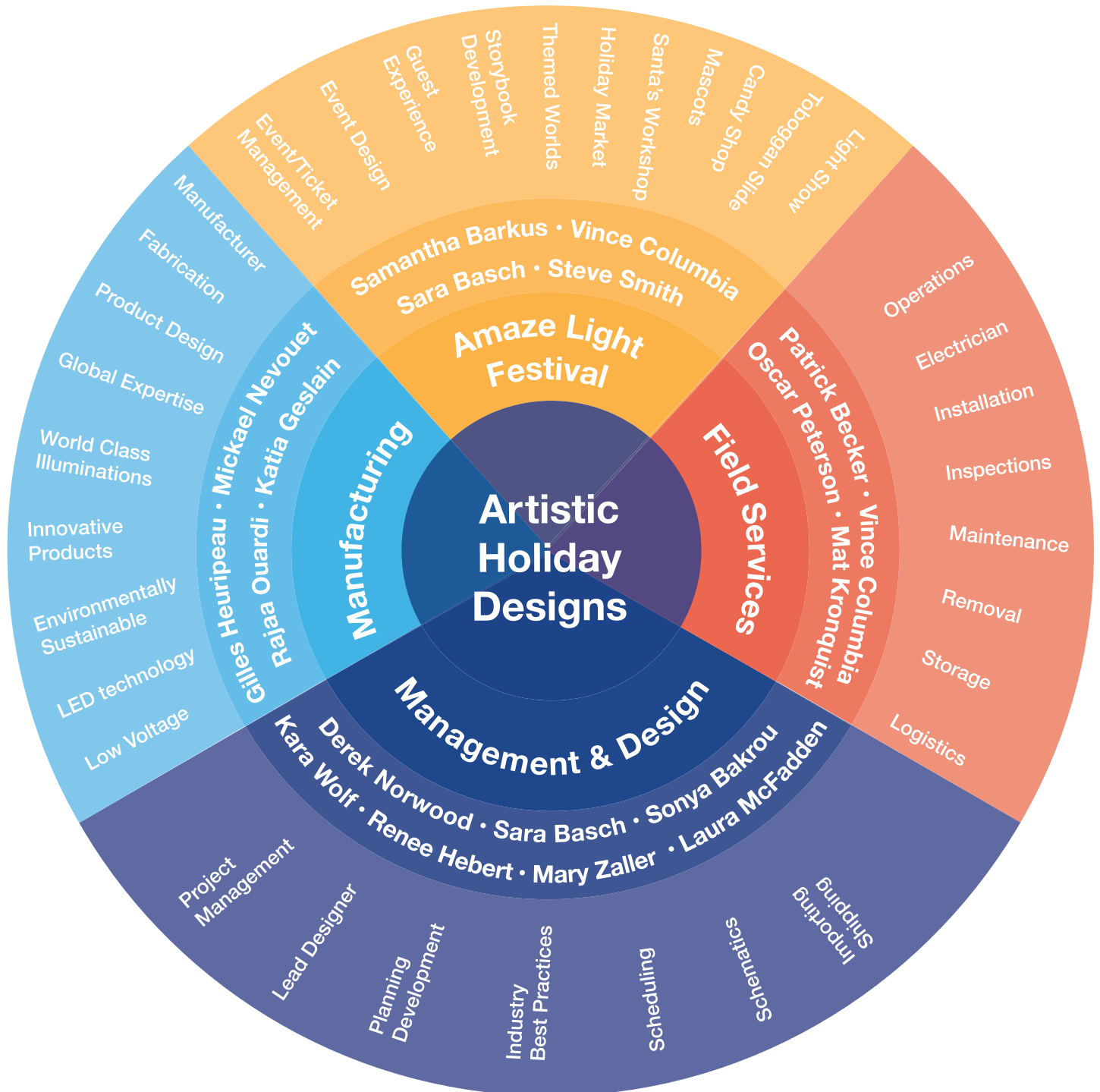
In order to continue our growth in distributing our product line, Artistic Holiday Designs has mastered the ability to offer turn-key solutions for holiday lighting displays all over the US. We partner with local install teams, use nationwide management, have travel install crews, and do this all while managing each project from our design/sales office in Lemont, Illinois. Our local installation firm, HC Lights has a warehouse in Joliet, IL.

In June 2020, our major distribution warehouse opened in South Whitley, Indiana.

Artistic Holiday Designs experienced large growth since 2017 and is poised for continued success over the next 5-10 years. We believe our design abilities and product offerings are perfect for the US market as we continue to offer a competitive rate while supplying our clients with unique lighting decor and installation, removal, and storage.

QUALIFICATIONS

Derek leading the firm as CEO, Sara Basch as lead designer, Kara Wolf as project manager, Renee Hebert as regional sales director, Patrick as operations manager, Oscar Peterson as technical manager, and Sonya Bakrou as director of purchasing. The firm specializes in turn-key festive designs and decor. Our team works directly with Leblanc Illumination’s export team to ensure all manufacturing is completed as specified.



QUALIFICATIONS CONTINUED

Artistic Holiday Designs manages approximately 80 projects each year throughout the US. Our home office runs 14 crews throughout the holiday season. We begin installation in September and complete take down in March. Our top crews have been with the company for 15 years. These crew members travel throughout the US to oversee and complete our big project builds. In some cases, our travel crew works with local public works and/or local companies to train the first year. The following years, the city/local company takes over.

The key staff members responsible for this contract are Derek Norwood, Sara Basch, and Patrick Becker. Derek and Sara will work with the city to develop any design or lighting changes. Patrick manages logistics, installation, equipment, service, maintenance, take down, repair and storage.

Primary Project Manager: Derek Norwood

23 years of experience, expertise include holiday lighting design and installation. Project manager for similar projects in New Lenox, IL; Naperville, IL; Lemont, IL; Detroit, MI; Miami Beach, FL; Orlando, FL; and Schaumburg, IL

Creative Director: Sara Basch

21 years of experience, expertise in design and overall holiday lighting design.

Operations Director: Patrick Becker

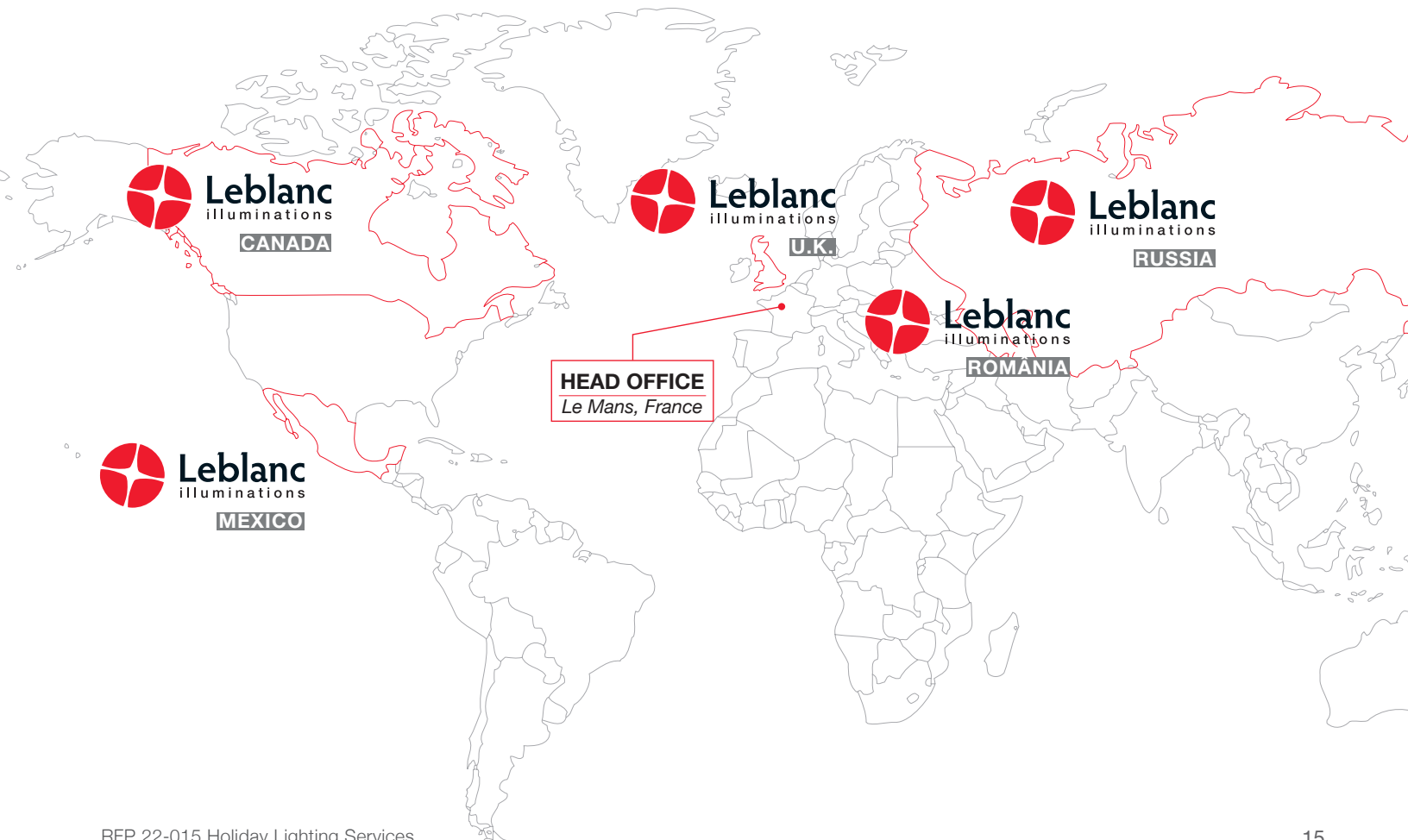
15 years experience in supply chain management, procurement strategy, P&L improvement. Management of key midwest projects - Cleveland Metroparks Zoo, Village of Romeoville, New Lenox, Naperville, IL, and Lemont, IL.

DESCRIPTION: LEBLANC ILLUMINATIONS, FRANCE

Leblanc illuminations is a leader in the design, manufacturing and distribution of festive illuminations and lighting articles for local authorities, shopping centers and private individuals. Leblanc Illuminations has been constantly modernizing and reinventing festive lighting for 60 years. The company, founded in 1958 by Michel Leblanc creator of the Christmas illuminations market, made its mark on the history of lighting decorations.

Today, Leblanc has a clear international focus with 5 subsidiaries and 26 partners with a proven presence in more than 40 countries worldwide. A wide network of authorized distributors: French overseas territories, Andorra, Singapore, Canada, USA, Mexico, Brazil, United Kingdom, Belgium, Germany, Luxembourg, Swiss, Austria, Sweden, Norway, Italy, Netherlands, Portugal, Spain, Czech Republic, Croatia, Romania, Hungary, Latvia, Lithuania, Bulgaria, Morocco, Algeria, Ivory Coast, Cameroon, South Africa, Madagascar, United Arab Emirates, Israel, and many others.

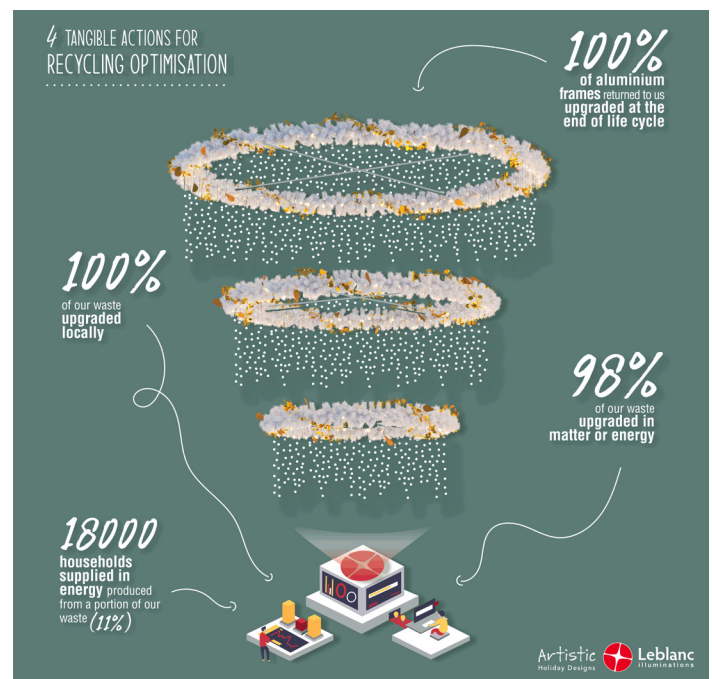
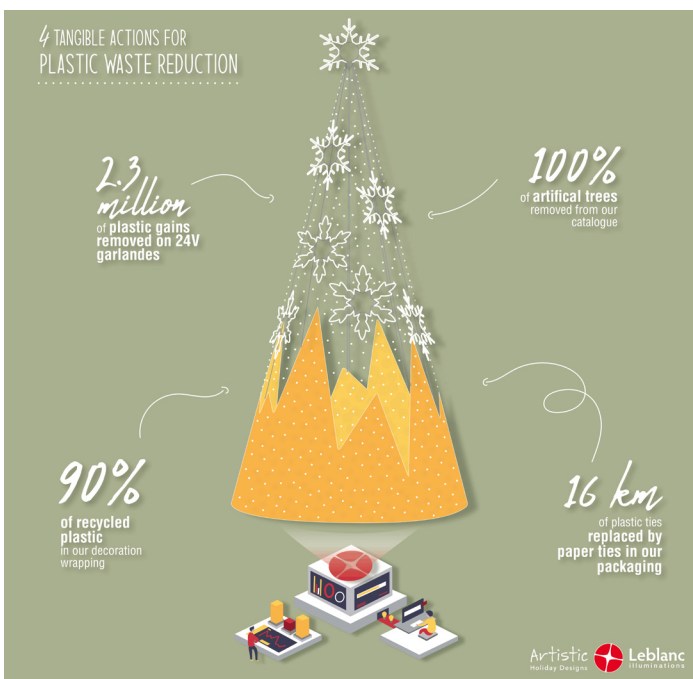
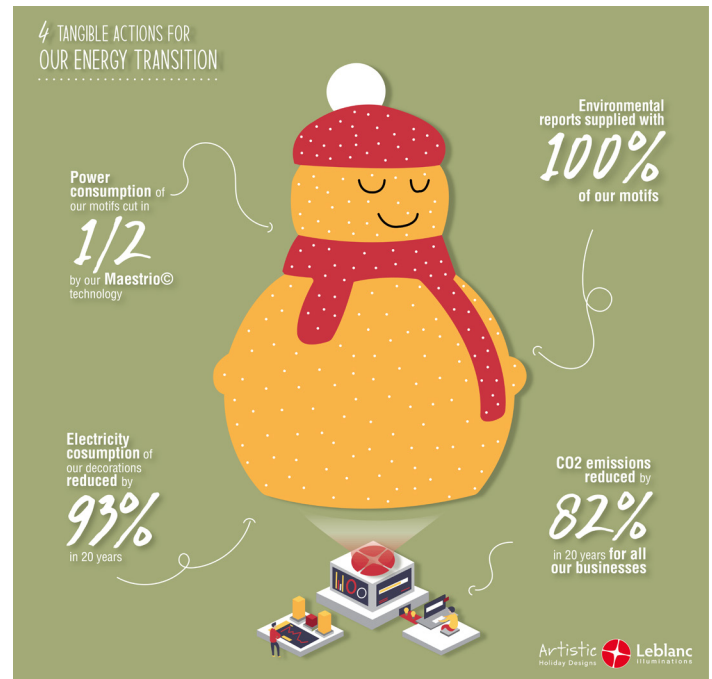
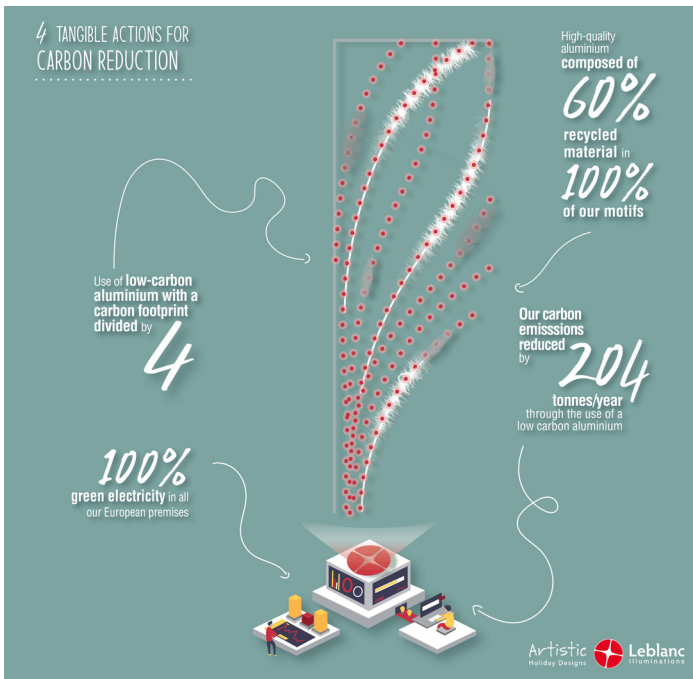
As a pioneer in illuminations, Leblanc brings out emotions through its designs and lighting, sculpting urban boundaries. “Made in Europe with the French Touch”, our designers imagine original 3D sets consisting of LEDs, crystals, mirrors and glitter for the attention of cities, events, or shopping centers. Our magical lights and elegant shapes bring a festive touch to city centers. Leblanc decorates in over 8,000 cities each year.



LEBLANC ILLUMINATIONS - SUSTAINABLE COMMITMENT

Leblanc illuminations' ecological commitment is deeply rooted in our history, with a desire for constant improvement for nearly 25 years through our choices in the design of our products, including the introduction of all LED lighting in 1996. Protecting the planet is at the heart of our concerns and those of our customers. The desire to integrate ecological and efficient solutions has let us to develop new ones in order to limit our carbon footprint a little more each day.

Committed Together To A More Sustainable And Greener Future 2025 AMBITION: ZERO CARBON AND ZERO PLASTIC





ORLAND PARK

INSURANCE REQUIREMENTS

Please provide a policy Specimen Certificate of Insurance showing current coverage's along with this form.

WORKERS' COMPENSATION & EMPLOYER LIABILITY

Full Statutory Limits - Employers Liability
\$500,000 – Each Accident \$500,000 – Each Employee
\$500,000 – Policy Limit
Waiver of Subrogation in favor of the Village of Orland Park

AUTOMOBILE LIABILITY (ISO Form CA 0001)

\$1,000,000 – Combined Single Limit Per Occurrence
Bodily Injury & Property Damage

GENERAL LIABILITY (Occurrence basis) (ISO Form CG 0001)

\$1,000,000 – Combined Single Limit Per Occurrence
Bodily Injury & Property Damage
\$2,000,000 – General Aggregate Limit
\$1,000,000 – Personal & Advertising Injury
\$2,000,000 – Products/Completed Operations Aggregate

Additional Insured Endorsements:

ISO CG 20 10 or CG 20 26 and CG 20 01 Primary & Non-Contributory
Waiver of Subrogation in favor of the Village of Orland Park

CG 20 37 Additional Insured – Completed Operations *(provide if box is checked)*

Please provide the following coverage, if box is checked.



PROFESSIONAL LIABILITY

\$1,000,000 Limit - Claims Made Form, Indicate Retroactive Date
Deductible not-to-exceed \$50,000 without prior written approval



UMBRELLA LIABILITY (Follow Form Policy)

\$2,000,000 – Each Occurrence \$2,000,000 – Aggregate
EXCESS MUST COVER: General Liability, Automobile Liability, Employers' Liability



UMBRELLA/EXCESS PROFESSIONAL LIABILITY

\$1,000,000 Limit – Claims Made Form, Indicate Retroactive Date
Deductible not-to-exceed \$50,000 without prior written approval



BUILDERS RISK

Completed Property Full Replacement Cost Limits -
Structures under construction



ENVIRONMENTAL IMPAIRMENT/POLLUTION LIABILITY

\$1,000,000 Limit for bodily injury, property damage and remediation costs
resulting from a pollution incident at, on or mitigating beyond the job site



CYBER LIABILITY

\$1,000,000 Limit per Data Breach for liability, and notification, response
and credit monitoring service costs

Any insurance policies providing the coverages required of the Consultant, excluding Professional Liability, shall be specifically endorsed to identify **"The Village of Orland Park, and their respective officers, trustees, directors, officials, employees, volunteers and agents as Additional Insureds on a primary/non-contributory basis with respect to all claims arising out of operations by or on behalf of the named insured."** The required Additional Insured coverage shall be provided on the Insurance Service Office (ISO) CG 20 10 or CG 20 26 endorsements or an endorsement at least as broad as the above noted endorsements as determined by the Village of Orland Park. Any Village of Orland Park insurance coverage shall be deemed to be on an excess or contingent basis as confirmed by the required (ISO) CG 20 01 Additional Insured Primary & Non-Contributory Endorsement. The policies shall also contain a Waiver of Subrogation in favor of the Additional Insureds in regard to General Liability and Workers' Compensation coverage. The certificate of insurance shall also state this information on its face. Any insurance company providing coverage must hold an A-, VII rating according to Best's Key Rating Guide. Each insurance policy required shall have the Village of Orland Park expressly endorsed onto the policy as a Cancellation Notice Recipient. Should any of the policies be cancelled before the expiration date thereof, notice will be delivered in accordance with the policy provisions. Permitting the contractor, or any subcontractor, to proceed with any work prior to our receipt of the foregoing certificate and endorsements shall not be a waiver of the contractor's obligation to provide all the above insurance.

Consultant agrees that prior to any commencement of work to furnish evidence of Insurance coverage providing for at minimum the coverages, endorsements and limits described above directly to the Village of Orland Park, Nicole Merced, Finance Management Analyst, 14700 S. Ravinia Avenue, Orland Park, IL 60462. Failure to provide this evidence in the time frame specified and prior to beginning of work may result in the termination of the Village's relationship with the contractor.

ACCEPTED & AGREED THIS 10th DAY OF March, 2022

Signature

Authorized to execute agreements for:

Derek Norwood, President

Artistic Holiday Designs

Printed Name & Title

Name of Company



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
03/08/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Kamm Insurance Group, Inc. 7N024 Medinah Road PO Box 129 Medinah IL 60157-0129	CONTACT NAME: Gina Ceccoli PHONE (A/C, No, Ext): (630) 980-5000 FAX (A/C, No): (630) 980-9311 E-MAIL ADDRESS: gceccoli@kammgroup.com
INSURER(S) AFFORDING COVERAGE	
INSURED	INSURER A: Massachusetts Bay Ins Co
Artistic Holiday Designs LLC 202 Stephen Street Lemont IL 60439	INSURER B: Hanover Insurance Company
	INSURER C: Hartford Ins Co of the Midwest
	INSURER D:
	INSURER E:
	INSURER F:

COVERAGES **CERTIFICATE NUMBER:** 2021/2022 Master **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER	Y	Y	ZDCH269774	05/05/2021	05/05/2022	EACH OCCURRENCE \$ 1,000,000	
	DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000							
	MED EXP (Any one person) \$ 10,000							
	PERSONAL & ADV INJURY \$ 1,000,000							
							GENERAL AGGREGATE \$ 2,000,000	
							PRODUCTS - COMP/OP AGG \$	
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			ZDCH269774	05/05/2021	05/05/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000	
								BODILY INJURY (Per person) \$
								BODILY INJURY (Per accident) \$
								PROPERTY DAMAGE (Per accident) \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0			UHCH26977501	05/05/2021	05/05/2022	EACH OCCURRENCE \$ 5,000,000	
								AGGREGATE \$ 5,000,000
								\$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/>	N/A	83WECAN7V80	10/19/2021	10/19/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Village of Orland Park is included in the general liability as Additional Insured in accordance with a written contract or written agreement only with respect to the ongoing operations of the Named Insured. General Liability is provided on a primary and noncontributory basis for the additional insured. Waiver of subrogation applies to the general liability policy as required by written contract or written agreement. Form 421-2915 attached.

CERTIFICATE HOLDER Village of Orland Park 14700 Ravinia Ave. Orland Park IL 60462	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <div style="text-align: center; font-family: cursive; font-size: 1.2em;">William J. Kamm</div>
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ORLAND PARK
RFP 22-015 Holiday Lighting Services
Price Proposal Sheet

Pricing shall reflect the full Scope of Services defined and include all associated costs. The first year shall be broken down into categories below so that pricing can be evaluated. Contract award, as well as contract continuation of the contract in subsequent fiscal periods, is subject to availability of Villaae's funds.

Services	2022	2023	2024	2025 (Optional)	2026 (Optional)
Delivery					
Labor	\$ 1,884.09	\$ 1,884.09	\$ 1,884.09	\$ 1,884.09	\$ 1,884.09
Equipment	\$ 538.31	\$ 538.31	\$ 538.31	\$ 538.31	\$ 538.31
Materials	\$ 269.15	\$ 269.15	\$ 269.15	\$ 269.15	\$ 269.15
Installation					
Labor	\$ 56,522.54	\$ 56,522.54	\$ 56,522.54	\$ 56,522.54	\$ 56,522.54
Equipment	\$ 16,149.30	\$ 16,149.30	\$ 16,149.30	\$ 16,149.30	\$ 16,149.30
Materials	\$ 8,074.60	\$ 8,074.60	\$ 8,074.60	\$ 8,074.60	\$ 8,074.60
Removal					
Labor	\$ 31,087.39	\$ 31,087.39	\$ 31,087.39	\$ 31,087.39	\$ 31,087.39
Equipment	\$ 8,882.11	\$ 8,882.11	\$ 8,882.11	\$ 8,882.11	\$ 8,882.11
Materials	\$ 4,441.06	\$ 4,441.06	\$ 4,441.06	\$ 4,441.06	\$ 4,441.06
Storage Cost	\$ 6,728.87	\$ 6,728.87	\$ 6,728.87	\$ 6,728.87	\$ 6,728.87
Repair					
Labor	\$ 21,229.60	\$ 21,229.60	\$ 23,352.56	\$ 23,352.56	\$ 25,687.81
Materials	\$ -				
Overhead					
Profit					
TOTAL COST PER YEAR	\$ 155,807.02	\$ 155,807.02	\$ 157,929.98	\$ 157,929.98	\$ 160,265.23

• Early Renewal Option	\$140,226.31	\$140,226.31	\$142,136.98	\$142,136.98	\$144,238.70
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Proposer: Derek Norwood
 Firm Name: Artistic Holiday Designs
 Signed: 
 Title: President
 Dated: 3/10/2022

*Artistic Holiday Designs offer an early renewal sign up at the beginning of every year for 10% off. Due to RFP, an extension will be offered to allow for the early renewal pricing. The offer is valid for 30 after the decision on RFP.

Artistic Holiday Designs will continue to service the out of warranty product owned by the village for the set fee listed. AHD reserves the right to inform the City the product must be refurbished as it is too old to service. If/when that happens, we will replace all lights, cords, transformers, plastics, or carpets and reset the product back to "new" condition and issue a 2 year warranty. This project has to be quoted in real time so we cannot provide a cost for this, but we do estimate it at 30% of the original purchase price.

THANK YOU

Thank you for allowing Artistic Holiday Designs the opportunity to present our proposal.

Please contact our main office if you need any further information.

Artistic Holiday Designs
202 Stephen Street
Lemont, IL 60439

708-223-8847

DerekN@artisticholidaydesigns.com
PatrickB@artisticholidaydesigns.com
KaraW@artisticholidaydesigns.com
SaraB@artisticholidaydesigns.com

