

# **Proposal**

Attention:

Lt. Patrick Duggan

Project:

**Orland Park Police Department** 

Location:

Orland Park, IL

RE:

12' x 42' Encapsulator™ Bloc Trap

**Project Scope** – This pricing includes shooting range components and installation at client site in Orland Park, IL. The price listed within includes engineering, freight and applicable tax.

Price: \$71,275.00

## SCOPE:

• Bullet Trap (Encapsulator™ Bloc Trap) – 12' x 42' – Dura-Bloc to be installed to a height of 9', AR 500 Steel and Dura-Panel to be installed to a height of 12'.

### Options/Add:

 Maintenance Contract - Range systems will send a representative onsite once every 12 months to evaluate range wear and rotate bloc accordingly. Cost of bloc replacement (if needed) will be an additional expense.

2 year maintenance contract –

\$ 6,500.00

5 year maintenance contract -

\$14,500.00



## **Assumptions:**

- Estimate assumes that installation team will have relatively simple access to range area.
- Owner will provide field verified measurements and photos prior to fabrication.
- Pricing is based on typical labor costs. If union labor requirements exist, costs will be affected.

#### **Exclusions:**

- Site work preparation
- Inspections
- Seismic calcs/eng
- Demolition
- Electrical/Mechanical

- Soil testing or corrections
- Winter conditions
- IL contractors license
- HVAC

Schedule: TBD

- Pricing will be honored for 90 days.
- Payment terms: Payment will be made using a percentage of completion billing process. Invoices will be issued on the 25<sup>th</sup> of the month with payment due net 30.
- Range Systems will not be responsible nor liable for bodily injury or property damage resulting from the misuse of this firing range.
- Estimate Reference 08-12-006
- Signing of this proposal is a binding agreement to purchase scope of work listed above.

## Respectfully Submitted,

Troy Shores	11-19-09	Representative Orland Park PD	Date
Range Systems	Date	Title	

#### RANGE SYSTEMS

5121 Winnetka Avenue North New Hope, MN 55428 (888) 999-1217 www.range-systems.com



Following is the sole source information relevant to Range Systems' patented ballistic rubber firing range solutions. Be advised that Range Systems is the sole manufacturer and exclusive provider of Dura-Bloc<sup>™</sup>, Dura-Panel<sup>™</sup>, and Acoustic Dura-Panel<sup>™</sup> products. Range Systems maintains neither authorized dealers nor an authorized dealer network.

#### I. Patent.

Range Systems owns U.S. Patent Number: 5,316,708 (Date of Patent: May 31, 1994) for the manufacture of a rubber product that is used in ballistic applications. The patent incorporates a press/release/press process that results in unmatched product density. The rubber product is compressed at a minimum of 3,000 pounds per square inch, achieving a minimum density of 49 pounds per cubic foot.

This patent also protects Range Systems' exclusive right to use the process of manufacturing its rubber products. The latex component gives our ballistic rubber a self-healing characteristic which increases its effectiveness in eliminating ricochet and bullet splatter, while enhancing its durability and its ability to capture airborne lead particles.

#### II. Product:

Range Systems is the sole manufacturer and exclusive provider of Dura-Bloc<sup>™</sup>, Dura-Panel<sup>™</sup>, and Acoustic Dura-Panel<sup>™</sup> products. Our proprietary rubber products are a cold molded composite of recycled rubber, latex and a fire retardant. No other ballistic rubber products contain this combination.

#### III. References:

Sole source customers of Range Systems' products include, but are not limited to:

- Glendale Police Department, CA
- Baltimore Police Department, MD
- Matteson Police Department, IL
- Livonia Police Department, MI
- West St Paul Police Department, MN
- Waukesha Police Department, WI
- Bellaire Police Department, TX
- San Quentin Prison, CA
- Missouri Department of Corrections
- US Marine Corps Special Operations Training Group (Okinawa, Japan)
- US Army Ft Stewart, GA
- US Army Ft Bragg, NC
- US Army Fort McCoy, WI
- US Army Camp Atterbury, IN
- US Navy Special Warfare Group One, CA
- US Air Force CRTC, Volk Field, WI

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## Partial list of RANGE SYSTEMS' law enforcement references

Sheriff Bruce Anderson Sherburne County Sheriff's Department 13880 Highway 10 Elk River, Minnesota 55330-1692 (763) 241-2500 Indoor tactical range

Mr. Dave Azzolin San Bernardino County Sheriff's Dept 18000 W. Institution Road, PO Box 1456 San Bernardino, California 92402 (909) 473-2603 Shoothouse

Sergeant Robert Debeikis Matteson Police Department 20500 Cicero Avenue Matteson, Illinois 60440 (708) 283-4722 Indoor tactical range

Officer Ty Hoffmann Waukesha Police Department 1901 Delafield Street Waukesha, Wisconsin 53188 (262) 524-3831 Indoor range Sergeant Tony Wanic Hoffman Estates Police Department 1200 Gannon Drive Hoffman Estates, Illinois 60194 (847) 882-1818 Indoor range

Captain Mark LaBerge Livonia Police Department 15050 Farmington Road Livonia, Michigan 48154-5499 (734) 466-2470 Outdoor tactical range

Sergeant Mario Marchman Glendale Police Department 131 North Isabel Street Glendale, California 91206 (818) 548-3117 Shoothouse

Sergeant Scott Sowden Wilmington Police Department 300 North Walnut Street Wilmington, Delaware 19801 (302) 322-6805 Shoothouse

Sergeant John Bohannon Bellaire Police Department 5110 Jessamine Bellaire, TX 77401-4495 713-668-0487 Outdoor range

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Please don't hesitate to contact me with any questions or concerns.

Sincerely,

# Troy Shores

Range Systems (612) 889-9996



## **ABOUT RANGE SYSTEMS**

Range Systems was established in September of 1995. The company was originally known as Renew Resources, Inc. and legally re-branded as Range Systems by Renew Resources, Inc. in November 1999. Range Systems is a privately held, Veteran Owned Small Business.

Since inception, Range Systems has been a specialty manufacturer of patented, recycled rubber products, used for a variety of applications, including projectile encapsulation. Range Systems Dura-Bloc<sup>TM</sup> and Dura-Panels<sup>TM</sup> are the backbone of the Encapsulator<sup>TM</sup> Ballistic Wall Systems that are in use throughout Military and law enforcement agencies worldwide.

