



1165 Jansen Farm Court, Elgin, Illinois 60123-9494

Phone: 847-695-1820 Fax: 847-695-9541

Estimate Number:

132769

Estimate Date:

3/29/2012

March 29, 2012

Customer Number: 000000000654

MS. MARGIE OWENS KLOTZ
ORLAND PARK, VILLAGE OF
ATTN: BARB O'BRIEN
14700 S. RAVINIA AVE.
ORLAND PARK IL 60462

We are pleased to submit the following estimate. Please call if you have questions or need to make any changes.

Salesperson: ED HANNAY

Estimated By: EHANNAY

DESCRIPTION:

24pp self cover stitch book- 5.5 x 8.5
4cp/4cp Bleed Mac Disc
Carton FOB (2) locations

Estimate Totals:

Table with 3 columns: Item, 25,000, 26,000. Rows include Quantity, Price, Per /M, Shipping, and Total.

Number of Pages: 24 FORMS: 1 Page Size: 5 1/2 x 8 1/2

Stock: FLO, CTD DUL BK, WHITE, 80.00#

Ink: PROCESS INK (CMYK), Both Sides 40.00% Coverage

Bleeds: YES

Contact Proof: Sherpa

Low-Res Proof: HP

Paper prices can be volatile and may change daily. This quotation is otherwise valid for sixty days. Hagg Press reserves the right to amend paper costs at the time of purchase order receipt. Overruns or underruns not to exceed 10% of the amount ordered shall constitute an acceptable delivery and the excess or the deficiency shall be charged or credited to the customer proportionately, unless agreed in writing to the contrary. Quoted prices are subject to the review of furnished electronic files. Above prices DO NOT include tax. If taxable, then add 3.875% to above prices. Press proofs include 30 minutes of labor, plus 500 sheets of stock. Tardiness will be assessed immediately after scheduled press proof time at the hourly rate of that press. Freight charges quoted assume most economical way. Any rush, messenger, or next day air charges would be additional to this quoted price. Recent fuel surcharges may affect quoted freight costs.

Thank you

**Antonio Gentile**

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**From:** Felicia Muresan [fmuresan@johnswiftprint.com]  
**Sent:** Wednesday, March 28, 2012 4:03 PM  
**To:** Antonio Gentile  
**Cc:** Therese Dubelbeis  
**Subject:** Re: Summer Entertainment Guide Quote

Hi Antonio,

The best I am able to do is hold the prices that I quoted last year.  
The pricing is below.

Summer Entertainment Guide

8-1/2 x 5-1/2  
24-page  
4/4 with bleeds  
saddle stitch & carton pack

80# Matte Text  
25,000 copies - \$5,299  
26,000 copies - \$5,487  
27,000 copies - \$5,675  
28,000 copies - \$5,863  
32,000 copies - \$6,561

Add'l 1,000 - \$188

+ Cost to deliver approx 24,000 to Prairie News, Kankakee Il & deliver remaining office copies to Orland Park.....\$275

Regards,  
=====  
**Felicia Muresan**

John S. Swift Co., Inc.  
847-465-3300 x 182  
847.465.3309 fx  
[fmuresan@johnswiftprint.com](mailto:fmuresan@johnswiftprint.com)

On Mar 28, 2012, at 3:38 PM, Antonio Gentile wrote:

Hey Felicia,

Here are the specs for our 2012 Summer Entertainment Guide. Could you quote this project for us?

**SIZE:** 8.5 x 5.5

3/29/2012

**# OF PAGES:** 24 pages, self cover

**COLORS:** 4/4 with bleeds

**FINISHING:** Saddle stitch

**PAPER:** 80# matte text

**QUANTITY:** 25,000 & 26,000 copies (also quote us for any additional 1,000 copies)

*Delivery:*

24,000 copies will be delivered to Orland Park Prairie, Kankakee, IL and remaining copies delivered to Village of Orland Park offices.

Please let me know if you have any questions,

**ANTONIO GENTILE**

Graphic Designer

Village of Orland Park

Recreation and Parks Department

T: 708.403.6296

E: [agentile@orland-park.il.us](mailto:agentile@orland-park.il.us)

W: [www.orland-park.il.us](http://www.orland-park.il.us)



**Quotation #39239-1**  
3/29/12

**To:** **Antonio Gentile**  
Village of Orland Park  
Recreation and Parks Department  
708-403-6296

*We are pleased to submit this quotation, subject to standard printing trade customs, based on the following specifications:*

**Description:** 2012 Summer Entertainment Guide  
**Quantity:** 25,000 26,000 (& additional 1,000 copies) Billable over – run limited to 3%.  
**Size:** 8.5 x 5.5  
**Paper:** 80# matte text  
**Pages:** 24 pages, self cover

**Prepress & Proofs:** Village of Orland Park to supply final composed pages as press-optimized PDF files or as "native" files with all fonts collected and graphics appropriately sized, tagged and cropped for all pages. Village of Orland Park should also supply one set of final laser page proofs. Strathmore will RIP files and output high resolution digital color proofs for all process color pages plus a trimmed and folded digital blue-line proof for the complete piece. Upon final proof approval of content and color, Strathmore will make plates and print. Alts will be billed as addl charges at \$85.00/hour plus re-proofing costs.

**Presswork:** 4/4 with bleeds  
**Bindery:** Saddle stitch 5.5 side  
**Packaging:** Pack in convenient cartons not to exceed 40lbs ea.  
**Delivery:** Kankakee, IL & Village of Orland Park offices  
**Terms:** ½ down for paper/material costs, the balance + 3% overs will be invoiced upon receipt in Payment due net 30 days.

**Prices:**

Quantity	25,000	26,000	Additional 1000		
8.5 x 5.5	\$6,222	\$6,358	\$199		
Freight	\$450	\$450			

\_\_\_\_\_  
Authorized signature & title                      Date

\_\_\_\_\_  
David Zwolinski  
Sales Representative

This quotation is based on current prices and availability of paper stock and ink. Upon receipt of purchase order, Strathmore will order paper for the job. If the order is canceled or reduced in size, the customer will be responsible for the costs of any stock not used. If the stock can be returned, the customer will then be responsible for storage, handling, shipping, and restocking charges. Further, Strathmore reserves the right to pre-bill the material costs and/or any outside purchases incurred when a production delay is caused by the customer. These charges will be invoiced on the originally scheduled delivery date, in accordance with Strathmore's normal billing policy.