

Clerk's Contract and Agreement Cover Page

COPY

Year: 2011

Legistar File ID#: 2011-0247

Multi Year:

Amount \$27,475.00

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Contract Type:

Services

Contractor's Name:

Sound Incorporated

Contractor's AKA:

Execution Date:

5/5/2011

Termination Date:

6/30/2011

Renewal Date:

Department:

Administration/MIS

Originating Person:

Norm Johnson

Contract Description: 14600 S Ravinia Access Control & Security System

MAYOR  
Daniel J. McLaughlin

VILLAGE CLERK  
David P. Maher

14700 S. Ravinia Ave.  
Orland Park, IL 60462  
(708) 403-6100

[www.orland-park.il.us](http://www.orland-park.il.us)



**VILLAGE HALL**

**TRUSTEES**

Kathleen M. Fenton  
Brad S. O'Halloran  
James V. Dodge  
Edward G. Schussler III  
Patricia A. Gira  
Carole Griffin Ruzich

May 25, 2011

Mr. Michael Banish  
Sound Incorporated  
1550 Shore Road  
Naperville, Illinois 60563

**RE: *NOTICE TO PROCEED***  
**14600 S. Ravinia Ave Access Control & Security System**

Dear Mr. Banish:

This notification is to serve as official notice that the Village of Orland Park has received all necessary contracts, certifications, and insurance documents in order for work to commence on the above stated project as of May 16, 2011.

Please contact Norm Johnson at 708-403-6210 regarding this work.

The Village has processed Purchase Order #060642 for this contract/service and faxed this to your company. It is imperative that this number on the Purchase Order be noted on all invoices, correspondence, etc. All invoices should be sent directly to the Accounts Payable Department at 14700 S. Ravinia Ave. Orland Park, IL 60462. Also, your final invoice for this contract/service should state that it is the final invoice pertaining to that Purchase Order.

For your records, I have enclosed one (1) original executed contract dated May 5, 2011 in an amount not to exceed Twenty Seven Thousand Four Hundred Seventy-Five and No/100 (\$27,475.00) Dollars. If you have any questions, please call me at 708-403-6173.

Sincerely,

Denise Domalewski  
Contract Administrator


Encl:  
cc: Norm Johnson

**PROPOSAL SUMMARY SHEET**  
**Access Control & Security System**

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: Sound Incorporated  
Street Address: 1550 Shore Road  
City, State, Zip: Naperville IL 60563  
Contact Name: Michael Banish  
Phone: 630-369-2900 Fax: 630-369-1211  
E-Mail address: mbanish@soundinc.com  
FEIN#: 36-2597397

Total Proposal Price: \$ 16,300.00\* \* See Options on Attached Proposal

Signature of Authorized Signee:   
Title: Phillip Maulding, President  
Date: 04/06/2011

ACCEPTANCE: This proposal is valid for 60 calendar days from the date of submittal.  
(Note: At least 60 days should be allowed for evaluation and approval)

**BUSINESS ORGANIZATION:**

\_\_\_\_\_ Sole Proprietor: An individual whose signature is affixed to this proposal.

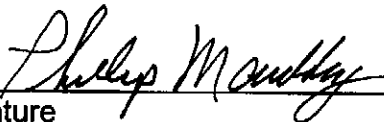
\_\_\_\_\_ Partnership: Attach sheet and state full names, titles and address of all responsible principals and/or partners. Provide percent of ownership and a copy of partnership agreement.

**X** \_\_\_\_\_ Corporation: State of incorporation: Illinois  
Provide a disclosure of all officers and principals by name and business address, date of incorporation and indicate if the corporation is authorized to do business in Illinois.

In submitting this proposal, it is understood that the Village of Orland Park reserves the right to reject any or all proposals, to accept an alternate proposal, and to waive any informalities in any proposal.

In compliance with your Request for Proposals, and subject to all conditions thereof, the undersigned offers and agrees, if this proposal is accepted, to furnish the services as outlined.

Sound Incorporated (Corporate Seal)  
Business Name

 Phillip Maulding  
Signature Print or type name

President 04/06/2011  
Title Date


**CERTIFICATION OF ELIGIBILITY  
TO ENTER INTO PUBLIC CONTRACTS**

**IMPORTANT: THIS CERTIFICATION MUST BE EXECUTED.**

I, Phillip Maulding, being first duly sworn certify

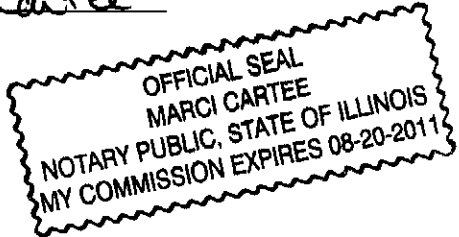
and say that I am President  
(insert "sole owner," "partner," "president," or other proper title)

of Sound Incorporated, the Prime Contractor submitting this proposal, and that the Prime Contractor is not barred from contracting with any unit of state or local government as a result of a violation of either Section 33E-3, or 33E-4 of the Illinois Criminal Code, or of any similar offense of "bid-rigging" or "bid-rotating" of any state or of the United States.

  
\_\_\_\_\_  
Signature of Person Making Certification

Subscribed and Sworn To  
Before Me This 4th Day  
of April, 2011.

Marci Cartee  
Notary Public



## SEXUAL HARASSMENT POLICY

Please be advised that pursuant to Public Act 87-1257, effective July 1, 1993, 775 ILCS 5/2-105 (A) has been amended to provide that every party to a public contract must:

"Have written sexual harassment policies that shall include, at a minimum, the following information: (I) the illegality of sexual harassment; (II) the definition of sexual harassment under State law; (III) a description of sexual harassment, utilizing examples; (IV) the vendor's internal complaint process including penalties; (V) the legal recourse, investigative and complaint process available through the Department ( of Human Rights) and the Commission (Human Rights Commission); (VI) directions on how to contact the Department and Commission; and (VII) protection against retaliation as provided by Section 6-101 of the Act. (Illinois Human Rights Act). (emphasis added)

Pursuant to 775 ILCS 5/1-103 (M) (2002), a "public contract" includes:

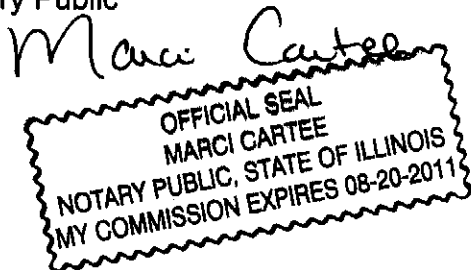
...every contract to which the State, any of its political subdivisions or any municipal corporation is a party."

Phillip Maulding, having submitted a proposal for  
Sound Incorporated (Name of Contractor) for  
\_\_\_\_\_ (General Description of Work Proposed on) to the  
Village of Orland Park, hereby certifies that said contractor has a written sexual harassment policy in place in full compliance with 775 ILCS 5/2-105 (A) (4).

By: *Phillip Maulding*  
Authorized Agent of Contractor

Subscribed and sworn to before  
me this 4th day of April, 2011

Notary Public



## **EQUAL EMPLOYMENT OPPORTUNITY**

**Section I.** This EQUAL EMPLOYMENT OPPORTUNITY CLAUSE is required by the Illinois Human Rights Act and the Rules and Regulations of the Illinois Department of Human Rights published at 44 Illinois Administrative Code Section 750, et seq.

**Section II.** In the event of the Contractor's noncompliance with any provision of this Equal Employment Opportunity Clause, the Illinois Human Right Act, or the Rules and Regulations for Public Contracts of the Department of Human Rights (hereinafter referred to as the Department) the Contractor may be declared non-responsible and therefore ineligible for future contracts or subcontracts with the State of Illinois or any of its political subdivisions or municipal corporations, and this agreement may be canceled or avoided in whole or in part, and such other sanctions or penalties may be imposed or remedies involved as provided by statute or regulation.

During the performance of this Agreement, the Contractor agrees:

**A.** That it will not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin or ancestry; and further that it will examine all job classifications to determine if minority persons or women are underutilized and will take appropriate affirmative action to rectify any such underutilization.

**B.** That, if it hires additional employees in order to perform this Agreement, or any portion hereof, it will determine the availability (in accordance with the Department's Rules and Regulations for Public Contracts) of minorities and women in the area(s) from which it may reasonably recruit and it will hire for each job classification for which employees are hired in such a way that minorities and women are not underutilized.

**C.** That, in all solicitations or advertisements for employees placed by it or on its behalf, it will state that all applicants will be afforded equal opportunity without discrimination because of race, color, religion, sex, marital status, national origin or ancestry, age, or physical or mental handicap unrelated to ability, or an unfavorable discharge from military service.

**D.** That it will send to each labor organization or representative of workers with which it has or is bound by a collective bargaining or other agreement or understanding, a notice advising such labor organization or representative of the Vendor's obligations under the Illinois Human Rights Act and Department's Rules and Regulations for Public Contract.

**E.** That it will submit reports as required by the Department's Rules and Regulations for Public Contracts, furnish all relevant information as may from time to time be requested by the Department or the contracting agency, and in all respects comply with

the Illinois Human Rights Act and Department's Rules and Regulations for Public Contracts.

F. That it will permit access to all relevant books, records, accounts and work sites by personnel of the contracting agency and Department for purposes of investigation to ascertain compliance with the Illinois Human Rights Act and Department's Rules and Regulations for Public Contracts.

G. That it will include verbatim or by reference the provisions of this Equal Employment Opportunity Clause in every subcontract it awards under which any portion of this Agreement obligations are undertaken or assumed, so that such provisions will be binding upon such subcontractor. In the same manner as the other provisions of this Agreement, the Vendor will be liable for compliance with applicable provisions of this clause by such subcontractors; and further it will promptly notify the contracting agency and the Department in the event any subcontractor fails or refuses to comply therewith. In addition, the Vendor will not utilize any subcontractor declared by the Illinois Human Rights Department to be ineligible for contracts or subcontracts with the State of Illinois or any of its political subdivisions or municipal corporations.

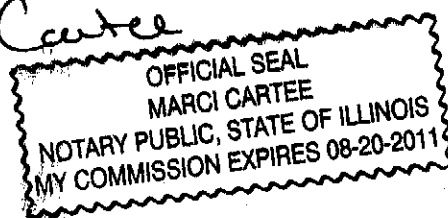
**Section III.** For the purposes of subsection G of Section II, "subcontract" means any agreement, arrangement or understanding, written or otherwise, between the Vendor and any person under which any portion of the Vendor's obligations under one or more public contracts is performed, undertaken or assumed; the term "subcontract", however, shall not include any agreement, arrangement or understanding in which the parties stand in the relationship of an employer and an employee, or between a Vendor or other organization and its customers.

**ACKNOWLEDGED AND AGREED TO:**

BY: Phillip Maudsley  
DATE: 04/06/2011

Subscribed and Sworn to  
Before me this 4th  
Day of April, 2011

Marci Cartee





**TAX CERTIFICATION**

I, Phillip Maulding, having been first duly sworn depose and state as follows:

I, Phillip Maulding, am the duly authorized agent for Sound Incorporated, which has submitted a proposal to the Village of Orland Park for Access Control & Security System and I hereby certify  
(Name of Project)

that Sound Incorporated is not

delinquent in the payment of any tax administered by the Illinois Department of Revenue, or if it is:

- a. it is contesting its liability for the tax or the amount of tax in accordance with procedures established by the appropriate Revenue Act; or
- b. it has entered into an agreement with the Department of Revenue for payment of all taxes due and is currently in compliance with that agreement.

By: Phillip Maulding

Title: President

Subscribed and Sworn to  
Before me this 4th  
Day of April, 2011

Marci Cartee



**REFERENCES**

(Please Print or Type)

ORGANIZATION \_\_\_\_\_  
ADDRESS \_\_\_\_\_ **See Attached** \_\_\_\_\_  
CITY, STATE, ZIP \_\_\_\_\_  
PHONE NUMBER \_\_\_\_\_  
CONTACT PERSON \_\_\_\_\_  
DATE OF PROJECT \_\_\_\_\_

ORGANIZATION \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY, STATE, ZIP \_\_\_\_\_  
PHONE NUMBER \_\_\_\_\_  
CONTACT PERSON \_\_\_\_\_  
DATE OF PROJECT \_\_\_\_\_

ORGANIZATION \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY, STATE, ZIP \_\_\_\_\_  
PHONE NUMBER \_\_\_\_\_  
CONTACT PERSON \_\_\_\_\_  
DATE OF PROJECT \_\_\_\_\_

Proposer's Name & Title: Phillip Maulding President  
Signature and Date: Phillip Maulding 04/06/2011



1550 Shore Road • Naperville, Illinois • Ph. 630-369-2900 • Fax 630-369-1211

## References

Below are some references that Sound Incorporated has completed work in one way or another similar to your project. Feel free to contact any as a reference or call myself if you have any additional questions.

### Abbott Labs

**Main Corporate:**

100 Abbott Park Road  
Abbott Park, IL 60064

**Contact:**

Mr. Scott Soltis  
847-936-0605

Abbott is a global company with over a 100 year history of broad-based health care devoted to discovering new medicines, new technologies and new ways to manage health. Main facility located in Lake Forest runs on Lenel OnGuard Enterprise Solution with remote sites throughout the world. The application is to provide a Seamless Security Management Solution.

**Some Highlights:**

- Lenel OnGuard Enterprise
- Operating System for Lake County only will operate 700 plus readers
- iClass readers with multiple technology reading
- Complete over the network operating system
- NEC Redundant Software failover
- Complete Design and Engineering by Sound Incorporated
- Complete turnover to new system from existing during normal business hours
- Complete re-badging of over 15,000 employees
- System Integration
- Project Management
- Worldwide Lenel systems Value Added Reseller program
- Training and 24-hour support

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1550 Shore Road • Naperville, Illinois • Ph. 830-369-2900 • Fax 830-369-1211

## References

### Hospira Pharmaceuticals

**Main Corporate:**

275 North Field Drive  
Lake Forest, IL 60045

**Contact:**

Mr. James Simek  
224-212-2608

Hospira is a global specialty pharmaceutical and medication delivery company driven by its vision of Wellness. Hospira is a world leader in specialty generic injectable pharmaceuticals. Main facility located in Lake Forest runs on Lenel OnGuard Enterprise Solution with remote sites throughout the world. The system also includes Regional's in Liscate Italy, Costa Rica, Canada, McPherson Kansas and North Carolina. The application is to provide a Seamless Security Management Solution for all sites including video.

**Some Highlights:**

- Lenel OnGuard Enterprise
- Operating System located in Lake County for the Regional's located worldwide.
- Proximity readers and video interface
- Complete over the network operating system
- Complete Design and Engineering by Sound Incorporated
- Remote Regional's in five other countries provided by Sound Incorporated
- Complete badging of all employees
- System Integration
- Project Management
- Worldwide Lenel systems Value Added Reseller program
- Training and 24-hour support

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1550 Shore Road • Naperville, Illinois • Ph. 630-369-2800 • Fax 630-369-1211

## References

### Harley-Davidson USA

**Main Corporate:**

3700 W. Juneau Avenue  
Milwaukee, WI 53201

**Contact:**

Mr. John Koleas  
414-343-8349

Harley-Davidson fulfills dreams through the experience of motorcycling, by providing to motorcyclists and to the general public an expanding line of motorcycles and branded products and services in selected market segments. The system includes a Lenel OnGuard PRO software solution supported and installed by Sound Incorporated. The application is to provide a Seamless Security Management Solution for all sites including future video. We are also currently under contract on their new museum in downtown Milwaukee with special analytics on the video system.

**Some Highlights:**

- Lenel OnGuard PRO
- Operating System located in Milwaukee Wisconsin.
- Proximity readers and video interface
- Complete over the network operating system
- Complete Design and Engineering by Sound Incorporated
- Remote Clients at other sites including throughout the country
- Complete badging of all employees
- System Integration
- IP Video with special analytics
- Project Management
- Countrywide Lenel systems Value Added Reseller program
- Training and 24-hour support
- Install of remote clients and managed security projects with Sound Incorporated.

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## References

### DuPont Fabros

**Main Corporate:**

1780 Business Center Drive  
Reston, VA 20190

Work completed on Elk Grove Facility

**Contact:**

Mr. Jim Hathaway  
202-728-0044

DuPont Fabros is a leading owner, developer, operator and manager of wholesale data centers. These data centers are highly specialized, secure facilities used by tenants such as – Microsoft and Yahoo. The system includes a Lenel OnGuard PRO software solution with digital video supported and installed by Sound Incorporated on SATABEAST storage servers. The application provides a Seamless Security Management Solution with over 170 card readers and video storage on over 180 cameras. Head end is capable of 300 each without adding additional servers.

**Some Highlights:**

- Lenel OnGuard PRO
- Operating System located in Elk Grove, IL.
- Proximity readers and video interface
- Complete over the network operating system on dedicated fiber
- Complete Design and Engineering by Sound Incorporated
- Remote Clients for badging and video analytics
- Complete badging of all employees
- System Integration
- Project Management
- Analogue Video to IP convertors to storage on DELL Servers and Computers
- Training and 24-hour support
- Interface with audio and alarm management systems.
- Provided Complete VE (value engineering services)

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1550 Shore Road • Naperville, Illinois • Ph: 630-369-2900 • Fax 630-369-1211

## References

Sound Incorporated has dealt with Enterprise customers locally and worldwide which are supported out of our main office in Naperville, IL. We provide 24-hour support and have created a network of business partners to assist in immediate responses for local, regional, national, and international support. The listed projects are some of our more visible accomplishments that have developed into strong relationships over the years. We hope that you can be added to our list and look forward to working with you.

Should you have any questions, please contact myself at (630) 369-2900.

Sincerely,  
SOUND INCORPORATED

A handwritten signature in black ink, appearing to be the initials "AR" followed by a long, sweeping horizontal stroke.

Account Executive

The information contained in this document is confidential and may be subject to legal privileges and is intended only for the use of the addressee. It is property of Sound Incorporated. Unauthorized use, disclosure or copying of this communication or any part thereof is strictly prohibited and may be unlawful.

# STATE OF MICHIGAN

Department of Financial and Professional Regulation  
Division of Professional Regulation

LICENSE NO. 3408023  
ISSUANCE DATE 07/25/2011

PRIVATE ALARM CONTRACTOR  
AGENCY

SOUND INCORPORATED  
TODD W. CHANNELL  
1080 SHORE RD  
NAPERVILLE, IL 60563

DEAN MARTINEZ  
SECRETARY

*Dean Martinez*  
DEAN MARTINEZ  
DIRECTOR

This license is not valid unless it can be verified at [www.lhpr.com](http://www.lhpr.com)

3408023

EXPIRES  
07/25/2011



**INSURANCE REQUIREMENTS**

*Please submit a policy Specimen Certificate of Insurance showing bidder's current coverage's*

**WORKERS COMPENSATION & EMPLOYER LIABILITY**

\$500,000 – Each Accident  
\$500,000 – Policy Limit  
\$500,000 – Each Employee  
Waiver of Subrogation in favor of the Village of Orland Park

**AUTOMOBILE LIABILITY**

\$1,000,000 – Combined Single Limit  
Additional Insured Endorsement in favor of the Village of Orland Park

**GENERAL LIABILITY (Occurrence basis)**

\$1,000,000 – Each Occurrence  
\$2,000,000 – General Aggregate Limit  
\$1,000,000 – Personal & Advertising Injury  
\$2,000,000 – Products/Completed Operations Aggregate  
Additional Insured Endorsement & Waiver of Subrogation in favor of the Village of Orland Park

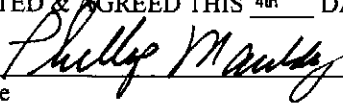
**EXCESS LIABILITY (Umbrella-Follow Form Policy)**

\$2,000,000 – Each Occurrence  
\$2,000,000 – Aggregate  
**EXCESS MUST COVER:** General Liability, Automobile Liability, Workers Compensation

Any insurance policies providing the coverages required of the Contractor, shall be specifically endorsed to identify "The Village of Orland Park, and their respective officers, trustees, directors, employees and agents as Additional Insureds on a primary/non-contributory basis with respect to all claims arising out of operations by or on behalf of the named insured." If the named insureds have other applicable insurance coverage, that coverage shall be deemed to be on an excess or contingent basis. The policies shall also contain a Waiver of Subrogation in favor of the Additional Insureds in regards to General Liability and Workers Compensation coverage's. The certificate of insurance shall also state this information on its face. Any insurance company providing coverage must hold an A VII rating according to Best's Key Rating Guide. Permitting the contractor, or any subcontractor, to proceed with any work prior to our receipt of the foregoing certificate and endorsement however, shall not be a waiver of the contractor's obligation to provide all of the above insurance.

The bidder agrees that if they are the selected contractor, within ten days after the date of notice of the award of the contract and prior to the commencement of any work, you will furnish evidence of Insurance coverage providing for at minimum the coverages and limits described above directly to the Village of Orland Park, Denise Domalewski, Contract Administrator, 14700 S. Ravinia Avenue, Orland Park, IL 60462. Failure to provide this evidence in the time frame specified and prior to beginning of work may result in the termination of the Village's relationship with the selected bidder and the bid will be awarded to the next lowest bidder or result in creation of a new bid.

ACCEPTED & AGREED THIS 4th DAY OF April, 2011

  
\_\_\_\_\_  
Signature  
Phillip Maulding, President  
\_\_\_\_\_  
Printed Name & Title

Authorized to execute agreements for:  
\_\_\_\_\_  
Sound Incorporated  
\_\_\_\_\_  
Name of Company



# CERTIFICATE OF LIABILITY INSURANCE

OP ID: MS

DATE (MM/DD/YYYY)  
03/28/11

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

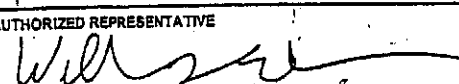
|                                                                                                                               |                                                                               |                                                                                                                                                         |                                                           |
|-------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|
| <b>PRODUCER</b><br>Esser Hayes Insurance Group<br>1811 High Grove, Suite 139<br>Naperville, IL 60540-2830<br>William B. Edson | 630-355-2077                                                                  | <b>CONTACT NAME:</b><br>PHONE (A/C No. Ext):<br>E-MAIL ADDRESS:<br>PRODUCER CUSTOMER ID #: <b>SOUND-2</b>                                               | FAX (A/C No.):<br>INSURER(S) AFFORDING COVERAGE<br>NAIC # |
|                                                                                                                               | <b>INSURED</b><br>Sound Incorporated<br>1550 Shore Rd<br>Naperville, IL 60563 | INSURER A: <b>WESTFIELD INSURANCE COMPAY</b><br>INSURER B: <b>SENTINEL INSURANCE CO LIMITED</b><br>INSURER C:<br>INSURER D:<br>INSURER E:<br>INSURER F: | 24112                                                     |

**COVERAGES**                      **CERTIFICATE NUMBER:**                      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INBR LTR                                            | TYPE OF INSURANCE                                                                                         | ADDL SUBR |     | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS                                                                                 |              |
|-----------------------------------------------------|-----------------------------------------------------------------------------------------------------------|-----------|-----|---------------|-------------------------|-------------------------|----------------------------------------------------------------------------------------|--------------|
|                                                     |                                                                                                           | INSR      | WVD |               |                         |                         |                                                                                        |              |
| A                                                   | GENERAL LIABILITY                                                                                         |           |     | TRA4989211    | 12/15/10                | 12/15/11                | EACH OCCURRENCE                                                                        | \$ 1,000,000 |
|                                                     | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY                                          | X         | X   |               |                         |                         | DAMAGE TO RENTED PREMISES (Ea occurrence)                                              | \$ 200,000   |
|                                                     | <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR                            |           |     |               |                         |                         | MED EXP (Any one person)                                                               | \$ 10,000    |
|                                                     | <input checked="" type="checkbox"/> CONTRACTUAL LIAB                                                      |           |     |               |                         |                         | PERSONAL & ADV INJURY                                                                  | \$ 1,000,000 |
|                                                     | <input checked="" type="checkbox"/> EXCLUDES ALARM OP                                                     |           |     |               |                         |                         | GENERAL AGGREGATE                                                                      | \$ 2,000,000 |
|                                                     | GENL AGGREGATE LIMIT APPLIES PER                                                                          |           |     |               |                         |                         | PRODUCTS - COMPIOP AGG                                                                 | \$ 2,000,000 |
|                                                     | <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC |           |     |               |                         |                         |                                                                                        | \$           |
| A                                                   | AUTOMOBILE LIABILITY                                                                                      |           | X   | TRA4989211    | 12/15/10                | 12/15/11                | COMBINED SINGLE LIMIT (Ea accident)                                                    | \$ 1,000,000 |
|                                                     | <input checked="" type="checkbox"/> ANY AUTO                                                              |           |     |               |                         |                         | BODILY INJURY (Per person)                                                             | \$           |
|                                                     | <input type="checkbox"/> ALL OWNED AUTOS                                                                  |           |     |               |                         |                         | BODILY INJURY (Per accident)                                                           | \$           |
|                                                     | <input type="checkbox"/> SCHEDULED AUTOS                                                                  |           |     |               |                         |                         | PROPERTY DAMAGE (Per accident)                                                         | \$           |
|                                                     | <input checked="" type="checkbox"/> HIRED AUTOS                                                           |           |     |               |                         |                         |                                                                                        | \$           |
| <input checked="" type="checkbox"/> NON-OWNED AUTOS |                                                                                                           |           |     | \$            |                         |                         |                                                                                        |              |
| A                                                   | <input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR               |           |     | TRA4989211    | 12/15/10                | 12/15/11                | EACH OCCURRENCE                                                                        | \$ 5,000,000 |
|                                                     | <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE                                 |           |     |               |                         |                         | AGGREGATE                                                                              | \$ 5,000,000 |
|                                                     | <input type="checkbox"/> DEDUCTIBLE                                                                       |           |     |               |                         |                         | EXCLUDES                                                                               | \$           |
|                                                     | <input checked="" type="checkbox"/> RETENTION \$ N/A                                                      |           |     |               |                         |                         | ALARM OP                                                                               | \$           |
| B                                                   | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY                                                             |           |     | 83WEZN6311    | 12/15/10                | 12/15/11                | <input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER |              |
|                                                     | ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)                               | Y/N       | N/A |               |                         |                         | E.L. EACH ACCIDENT                                                                     | \$ 1,000,000 |
|                                                     | If yes, describe under DESCRIPTION OF OPERATIONS below                                                    |           |     |               |                         |                         | E.L. DISEASE - EA EMPLOYEE                                                             | \$ 1,000,000 |
|                                                     |                                                                                                           |           |     |               |                         |                         | E.L. DISEASE - POLICY LIMIT                                                            | \$ 1,000,000 |
| A                                                   | LEASED EQUIPMENT                                                                                          |           |     | TRA4989211    | 12/15/10                | 12/15/11                | \$0,000                                                                                | \$500 DED    |
| A                                                   | EMPL. DISHONESTY                                                                                          |           |     | TRA4989211    | 12/15/10                | 12/15/11                | 500,000                                                                                |              |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
 RE: ACCESS CONTROL & SECURITY SYSTEM PROPOSAL. ADDITIONAL INSURED FOR PRIMARY/NON-CONTRIBUTORY GENERAL LIABILITY & AUTO WITH A WAIVER OF SUBROGATION ON THE GENERAL LIABILITY & WORKERS COMP. THE VILLAGE OF ORLAND PARK AND THEIR RESPECTIVE OFFICERS, TRUSTEES, DIRECTORS, EMPLOYEES AND AGENTS.

|                                                                                                                       |                                                                                                                                                                                                                                                                                                                    |
|-----------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>CERTIFICATE HOLDER</b><br><br>VORLAND<br><br>VILLAGE OF ORLAND PARK<br>14700 RAVINIA AVE.<br>ORLAND PARK, IL 60462 | <b>CANCELLATION</b><br><br>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.<br><br>AUTHORIZED REPRESENTATIVE<br> |
|-----------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

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## PROPOSAL

April 6, 2011

Norman Johnson  
Information Systems Administrator  
Village of Orland Park  
14700 Ravinia Avenue  
Orland Park, IL 60462

Phone: 708.403.6210  
Fax: 708.403.9212  
E-Mail: [njohnson@orland-park.il.us](mailto:njohnson@orland-park.il.us)

Project: Installation of an Access Control Security System at the Village's 14600 Ravinia Avenue Facility.  
Subject: Security Proposal

Dear Mr. Johnson,

Thank you for allowing Sound Incorporated the opportunity to provide you with a proposal for the Security System for the Village's 14600 Ravinia Avenue Facility. We have made every effort to be complete and thorough in our proposal which is based on the information we have discussed during our meeting on March 18<sup>th</sup>, 2011 about the project shown in the provided documents and written in the RFP. Please keep in mind that we have worked with our suppliers and manufacturers and valued engineered the system to fit the size and scope of work of the system.

Enclosed please find Sound Incorporated's proposal package which includes the following documents:

1. Total Investment with Options
2. Highlights
3. List of equipment
4. Warranty
5. Years 2 – 5 Maintenance agreement
6. Clarifications
7. Terms

Our team of professionals is looking forward to working with you. After you have reviewed our proposal, we would like to have an opportunity to sit down with you and review our scope of work and design of the system.

Should you have any questions, please contact me at (630) 369-2900 extension 181.

Sincerely,

SOUND INCORPORATED

Michael Banish  
Account Executive



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# PROPOSAL

**Total Investment  
For  
The Installation of an Access Control Security System at the Village's 14600 Ravinia  
Avenue Facility**

|                                                                                  |                            |
|----------------------------------------------------------------------------------|----------------------------|
| <b><u>Base Bid</u></b>                                                           | <b>\$ 16,300.00</b>        |
| <b><u>Option 1</u> – Access Control Cable</b>                                    | <b>\$ 3,300.00</b>         |
| <b><u>Option 2</u> – Burglar Alarm Cable</b>                                     | <b>\$ 1,750.00</b>         |
| <b><u>Option 3</u> – Rack Mount Access Control Data Base Server</b>              | <b>\$ 3,000.00</b>         |
| <b><u>Option 4</u> – Lenel OnGuard ID Credential Licensing</b>                   | <b>\$ 1,725.00</b>         |
| <b><u>Option 5</u> – Lantronix Network Device for existing<br/>LNL-500 Board</b> | <b>\$ 250.00</b>           |
| <b><u>Option 6</u> – Project Electronic Locking Hardware</b>                     | <b>\$ 9,200.00</b>         |
| <b><u>Project Total including all options</u></b>                                | <b><u>\$ 35,525.00</u></b> |

# PROPOSAL

## Highlights

Sound Incorporated proposes to furnish and install an access control and burglar alarm system for your facility. The following are project highlights for your review:

- 1) Lenel OnGuard Software Upgrade from your current version 5.12.012 to the latest version. This will be done on your new provided server. However, an option has been provided for Sound Inc. to provide the server.
- 2) Included Software Support from Lenel – making your system current and allowing Lenel technical support if required.
- 3) Lenel hardware, HID card readers and Altronix power supplies.
- 4) Honeywell, Vista Burglar Alarm panel.
- 5) United Security Auto Voice Dialer.
- 6) HID Card Reader integrated with the Burglar Alarm System for Arm/Disarm capability.
- 7) Options as discussed including; cable, data base server, Lenel OnGuard ID Credential Licensing, Lantronix Unit and electronic locking hardware.
- 8) All work done by Union technicians.
- 9) All head-end programming done by Master Certified Lenel OnGuard programmers.

**The following equipment shall be furnished and installed for the base bid and approved options:**

### Base Bid

|   |                 |                                                                                                                                                                                                                                                                    |
|---|-----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|   |                 | <b>Upgrade</b>                                                                                                                                                                                                                                                     |
| 1 | Labor           | Upgrade System from 5.12.012 to latest and greatest.                                                                                                                                                                                                               |
| 1 | Lenel           | SSA from 5.12.012 to current                                                                                                                                                                                                                                       |
|   |                 | <b>Panels</b>                                                                                                                                                                                                                                                      |
| 1 | LNL-600ULX-4CB6 | Lenel UL Listed Power Supply – 12VDC or 24VDC 6A output (switch selectable), 120VAC (1.6 amps) input, continuous supply current with enclosure (18"x 24" x 4.5"), lock, tamper switch, power distribution module, UPS capable (Battery Optional) UL & CUL Approved |
| 1 | LNL-CTX-6       | Lenel UL listed hardware enclosure (18"x 24" x 4.5"), only with lock and tamper switch support up to six Lenel access hardware modules (UL Approved)                                                                                                               |

## PROPOSAL

|    |                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|----|-----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1  | MAXIMAL33             | 2 Power Supply/Chargers with Access power controllers - 16 fused non-power limited outputs, each set of 8 outputs are selectable for 12VDC @ 5.5 amp or 24VDC @ 5.7 amp, outputs are individually selectable for Fail-Safe or Fail-Secure operation or as dry form "C" contacts, fire alarm disconnect is selectable by output, AC & battery monitoring, encl. 26"H x 19"W x 6.25"D, 115VAC input, Accommodates up to 4 - 12VDC/12AH batteries, UL Listed (UL294), cUL Listed, CSFM Approved. |
| 5  | ES7-12                | 12VDC/7AH, For use with Power Supply/Chargers                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 1  | LNL-2220              | Intelligent Dual Reader Controller – 12 VDC or 24 VDC @ 700mA, size (6" (152mm) W x 8" (203mm)L x 1" (25mm)H), (5 year lithium battery or 3 months full run) 8 MB standard cardholder flash memory, 512K of Event memory, maximum of 31 devices, On-board Ethernet, on-board two door control, eight inputs, four outputs, cabinet tamper and power fault input monitors. RoHS, CE marked and UL Pending                                                                                      |
| 7  | LNL-1320              | Dual Reader Interface Module – 12 VAC or 12 VDC, 2 Reader interface, W/M, 8 inputs, 6 (5A) form C relays (UL Approved)                                                                                                                                                                                                                                                                                                                                                                        |
| 1  | MM25-AX6-06           | Cat 5E modular patch cord, 25', blue                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|    |                       | <b>Field Devices</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 6  | 6005-BGB00            | ProxPoint, Gray, w/Pigtail Leads, beeper and LED (4.75-16VDC)                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 7  | 5455-BGN00            | ProxPro II, Gray, (5-16 VDC)                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 2  | Existing to be reused | ProxPro II, Gray, (5-16 VDC)                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 15 | Lot                   | Electronic Locking Hardware provided by others                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 1  | V20P-ATPK60K7         | Vista 20 Panel, 6160 Keypad, Siren, Batt, Phone Jack & Cord                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 2  | CK-DT640STC           | 40'X40' Dual Tech Motion                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 5  | SR-1045W              | Surface Mount Door Contact                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 1  | AD2001                | Auto Voice Dialer                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 1  | 4204                  | Relay Module                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |



Integrated Systems

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# PROPOSAL

*Axeyer*

## Option 1 – Access Control Cable

|     |              |                                    |
|-----|--------------|------------------------------------|
| A/R | Belden Equal | Readers - 22ga. 6 cond. Shlded     |
| A/R | Belden Equal | Strike Power - 18ga. 2 cond.       |
| A/R | V500 Series  | 500 Series-WIREMOLD                |
| A/R | V500 Series  | Shallow Single Gang Receptacle box |
| A/R | V5703        | Wire Mold Clips                    |
| A/R | V5785        | Electrical Box Adapter             |
| A/R | Stock        | Rings, Clamps and Straps           |

500' x 2  
500' x 2

## Option 2 – Burglar Alarm Cable

|     |             |                                                   |
|-----|-------------|---------------------------------------------------|
| A/R | 4220        | Keypads & Motions - 22ga. 4 cond. <i>Shielded</i> |
| A/R | 4020        | Door Contact - 22ga. 2 cond.                      |
| A/R | Stock       | Rings, Clamps and Straps                          |
| A/R | V500 Series | 500 Series-WIREMOLD Per Foot                      |
| A/R | V500 Series | 90 DEGREE FLAT ELBOW WIREMOLD                     |
| A/R | V500 Series | 90 DEGREE INTERNAL ELBOW WIREMOLD                 |
| A/R | V5747-2     | TWO GANG WIREMOLD BOX                             |
| A/R | 2G IV       | Two Gang Blank Covers                             |
| A/R | V5703       | Wire Mold Clips - Per Unit                        |
| A/R | V5785       | Electrical Box Adapter                            |

500' x 2  
500' x 2

## Option 3 – Rack Mount Access Control Database Server

|   |       |                                                                                                                                                                                                                                                                                                                                                                                  |
|---|-------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | 60909 | Supermicro 2U-8 bay Server -4GB RAM-RAID 0,1,-IPMI 825TQ-560LPB- 560W PS-Dual Nics- DVDRW- Keyboard/Mouse-Non Redundan tPower Supply QT 21678 Xeon Quad Core X3450 2.66GHz 2.5GTs 95w Enterprise 500GB SATA II 7.2K Drive PNY NVIDIA Quadro NVS 300 Graphics adapter - Quadro NVS 300 - PCI Express 2.0 x16 low profile - 512 MB DDR3 - DVI ( HDCP ) OS Windows 7 Pro 64 Bit OEM |
|---|-------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

## Option 4 – Lenel OnGuard ID Credential Licensing

|   |          |                |
|---|----------|----------------|
| 1 | SWS-IDES | Server License |
| 1 | SWC-IDES | Client License |

# PROPOSAL

## Option 5 – Lantronix (Network Interface Device) Unit for Replacing Old / Existing LNL-500 Board

|   |                 |                                                 |
|---|-----------------|-------------------------------------------------|
| 1 | LNL-ETHLAN-MICR | On-Board 10/100Mbps Ethernet for LNL-500 & 2000 |
| 1 | MM25-AX6-06     | Cat 5E modular patch cord, 25', blue            |

## Option 6 – Project Electronic Locking Hardware ((13) Total new electronic locks)

### #13 Right Hand Door:

Labor to install a latch retraction kit in the existing panic device. Modify the door and frame and install a current transfer hinge.

- 1 Von Duprin latch retraction kit
- 1 Von Duprin electric current transfer hinge EPT2

**\*\* Door has a Von Duprin power supply.**

### # 12:

Labor to install a new solenoid and locking springs. Clean and test the strike.

- 1 Folger Adam solenoid
- 1 Set Folger Adam locking springs

### #11:

Labor to remove the existing mortise lock and install a new body. Reinstall the trim. Modify the frame and install an electric strike.

- 1 Yale mortise body 8805FL x US10
- 1 Von Duprin electric strike 6000 x US10

### #10:

Labor to install a new mortise lock in the existing mortise cut out. Modify the steel frame and install an electric strike.

- 1 Yale mortise lock 8805FL x CR x US10
- 1 Von Duprin electric strike 6000 x US10

### #9:

Labor to remove the existing pull handle and install fillers. Modify the wooden door and install a mortise lock. Modify the frame and install an electric strike.

- 2 Roton thru bolts x US10
- 1 Yale mortise lock 8805FL x CR x US10





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# PROPOSAL

- 1 Von Duprin electric strike 6000 x US10
- 2 Don-Jo door straps

#8:

Same as # 10.

#7:

Labor to modify the steel frame and install an electric strike.

- 1 Von Duprin electric strike 6000 x US10

# 5:

Same as # 12.

# 6:

Same as # 7.

#4:

Same as #12.

#3:

Labor to modify the steel frame and install an electric strike.

- 1 von Duprin electric strike 6000 x US10

#2:

No work.

#1:

Same as # 3.

## Warranty and Maintenance

The equipment furnished and installed by Sound Inc. under this proposal shall be warranted for one (1) year. Batteries both internal and external, used for system power back up are consumables, and are not covered by warranty. The normal working life is two years and they should be replaced on a two-year schedule.

Maintenance Agreement including service for years 2 – 5

|                            |              |               |
|----------------------------|--------------|---------------|
| Year 2 – Total \$ 1,200.00 | Accept _____ | Decline _____ |
| Year 3 – Total \$ 1,320.00 | Accept _____ | Decline _____ |
| Year 4 – Total \$ 1,450.00 | Accept _____ | Decline _____ |
| Year 5 – Total \$ 1,600.00 | Accept _____ | Decline _____ |

# PROPOSAL

## Clarifications

Sound Incorporated is complying with the intent of the security bid package. The following are Clarification points to be addressed to assume proposal as a complete package.

- All work to be completed during normal business hours (7:00AM to 3:30PM, Monday thru Friday excluding holidays)
- Please allow 4-6 weeks for equipment, engineering, scheduling and coordination.
- Sound Inc will need free access to all areas related to the work.
- The proposal does not include any raceway, conduit, sleeves, coring, back boxes or 120 VAC power, where required.
- All painting and patching, if required, is not included.
- All door adjustments due to issues of hanging by center shall be done by owner.
- Electric Strike, Electrified locking hardware, Electrified Panic hardware, Door Operators and Overhead Doors are to be provided by others.
- All card reader data entry by others.
- All issuance of badges by others.
- Fire Alarm contractor is to supply us the necessary points to interface the security system with the fire alarm system. These points must be provided at our panel locations.
- Owner to provide all the necessary IP addresses for the network devices.
- All Servers, PCs require a minimum of Microsoft XP Pro operating system.
- Virtual computer configurations are supported by proposed software.
- Should any existing equipment, or communications media (i.e. cables, fiber optics, etc.) be used on this contract Sound Incorporated does not warrant the operation of said equipment, and as such should any faults be found with existing equipment we reserve the right to make additional charges to rectify such faults. All such faults will be reported to the client prior to rectification.
- Surge Suppressors are required to be working and in place for system components where applicable.
- All cable is non-plenum.
- Drawings not included.
- Owner to provide us with a list of contacts, phone numbers and e-mail addresses for the individuals that will be involved in the project and training session.



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# PROPOSAL

## Terms

Payable net 30 days.

**\*\*\*Leasing Options Available\*\*\***

Sound Incorporated is licensed by the State of Illinois to act as a private alarm contractor. All Sound employees involved in the engineering, design, sale, installation, documentation and maintenance of the proposed system hold Permanent Employee Registration Cards (PERC) as required by the state (225 ILCS 446/80).

Respectfully Submitted by:   
Michael Banish  
Account Executive

**Acceptance of Proposal:** The above specifications, terms and conditions are satisfactory. You are authorized to do the work as specified

**Buyer's Acceptance:**

**Sound Incorporated's Acceptance:**

Accepted by: \_\_\_\_\_  
(Printed name)

Accepted by: \_\_\_\_\_  
(Printed name)

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_ at Naperville, IL