Cabanas Rentals - OP Resident			Village of Orland Park 2021 Cabana Comparison & Proposal								
Aquatic Center	Facility Name					Chairs	Tables	Lounges	Additional Amenities		
Cabanas Rentals - OP Resident		Orland Park, IL									
Cabanas Rentals - Non-resident 8-12 \$120 \$140 \$4-6 \$1 \$2 \$Solar Powered Safe w/ charging ports Member rate creates a membership benefit supporting membership sales. Comparable facilities are "destination attracations" with a high number of the latest aquatics features allowing for a higher price point. Considerations Goal is to price cabanas conservatively to achieve a 40% weekdays (~3 per weekday) and 75% on weekends (~6 per weekend day) occupancy. Estimated revenue based above percentages is \$25,200 per 14 week season at the resident rate. Cabana rentals do not include pool admission. Raging Waves Yorkville, L Kooka Nesis 6 \$75 4 1 2 Daily Treat Quekka Huts 8 \$200 4 1 1 2 Daily Treat Quenc Cabanas 8 \$200 4 1 1 2 Daily Treat Quenc Cabanas 8 \$200 5 1 3 Daily Treat Surfside Cabanas 8 \$200 5 1 3 Daily Treat Surfside Cabanas 8 \$150 5 1 3 Daily Treat Uphi Gha Hut PREMIUM 14 \$300 n/a n/a n/a Daily Treat Wing Cabana PREMIUM 14 \$300 n/a n/a n/a Daily Treat, Fan, Fridge Barrier Reef Suite PREMIUM 16 \$350 n/a n/a n/a n/a Daily Treat, Fan, Fridge Magic Waters Rockford, L Beach Lounger 2 \$55 0 1 2 Island Patio 12 \$125 n/a n/a n/a n/a King Cabana 8 \$150 n/a n/a n/a King Cabana 6 \$200 n/a n/a n/a King Cabana 6 \$200 n/a n/a n/a King Cabana 6 \$200 n/a n/a n/a King Cabana 7	Cabanas Rentals - CPAC Member		8-12	\$50	\$60	4-6	1	2	Solar Powered Safe w/ charging ports		
Member rate creates a membership benefit supporting membership sales. Comparable facilities are "destination attracations" with a high number of the latest aquatics features allowing for a higher price point. Considerations Goal is to price cabanas conservatively to achieve a 40% weekdays (~3 per weekday) and 75% on weekends (~6 per weekend day) occupancy. Estimated revenue based above percentages is \$25,200 per 14 week season at the resident rate. Cabana rentals do not include pool admission. Raging Waves Yorkville, IL 2 Daily Treat Koola Nests 6 \$75 4 1 2 Daily Treat Quen Cabanas 8 \$200 4 1 2 Daily Treat Quen Cabanas 8 \$200 4 1 2 Daily Treat Quen Cabanas 8 \$200 4 1 2 Daily Treat Surfside Cabanas 8 \$150 5 1 3 Daily Treat Surfside Cabanas 8 \$150 5 1 3 Daily Treat Surfside Cabanas 8 \$150 5 1 3 Daily Treat King Cabana PERMIUM 14 \$275 n/a n/a n/a Daily Treat, Fan, Fridge Barrier Reef Suite PREMIUM 16 \$350 n/a n/a n/a Daily Treat, Fan, Fridge Macic Waters Rockford, IL Beach Lounger 2 \$55 n/a n/a n/a Ring Cabana 8 \$125 n/a n/a n/a Ring Cabana 8 \$125 n/a n/a n/a Ring Cabana 8 \$125 n/a n/a n/a Ring Cabana 8 \$150 n/a n/a Ring Cabana 8 \$150 n/a n/a Ring Cabana 8 \$150 n/a n/a Ring Cabana Ring Cabana Ring Cabana Ring Cabana Ring Cabana Ring Cabana Ring Cabana R	Cabanas Rentals - OP Resident		8-12	\$60	\$70	4-6	1	2	Solar Powered Safe w/ charging ports		
Comparable facilities are "destination attracations" with a high number of the latest aquatics features allowing for a higher price point. Goal is to price cabanas conservatively to achieve a 40% weekdays (~3 per weekday) and 75% on weekends (~6 per weekend day) occupancy. Estimated revenue based above percentages is \$25,200 per 14 week season at the resident rate. Cabana rentals do not include pool admission. Raging Waves Yorkville, IL	Cabanas Rentals - Non-resident		8-12	\$120	\$140	4-6	1	2	Solar Powered Safe w/ charging ports		
Considerations			Member rate creates a membership benefit supporting membership sales.								
Estimated revenue based above percentages is \$25,200 per 14 week season at the resident rate. Cabana rentals do not include pool admission. Raging Waves Yorkville, IL	Considerations		Comparable facilities are "destination attracations" with a high number of the latest aquatics features allowing for a higher price point.								
Cabana rentals do not include pool admission. Raging Waves Yorkville, IL Kooka Nests 6			Goal is to price cabanas conservatively to achieve a 40% weekdays (~3 per weekday) and 75% on weekends (~6 per weekend day) occupancy.								
Raging Waves Yorkville, IL			Estimated revenue based above percentages is \$25,200 per 14 week season at the resident rate.								
Kooka Nests 6 \$75 4 1 2 Daily Treat Koala Kabanas 8 \$200 4 1 2 Daily Treat Queen Cabanas 8 \$200 4 1 2 Daily Treat Queen Cabanas 8 \$200 5 1 3 Daily Treat Surfside Cabanas 8 \$150 5 1 3 Daily Treat Surfside Cabanas 8 \$150 5 1 3 Daily Treat UpHICHA HUT PREMIUM 14 \$300 n/a n/a n/a Daily Treat, Fan, Fridge King Cabana PREMIUM 14 \$275 n/a n/a n/a Daily Treat, Fan, Fridge Magic Waters Rockford, IL Beach Lounger 2 \$55 0 1 2 Island Patio 12 \$125 n/a n/a n/a			Cabana rentals do not include pool admission.								
Note											
Quokka Huts 8 \$200 4 1 2 Daily Treat Queen Cabanas 8 \$200 5 1 3 Daily Treat Surfside Cabanas 8 \$150 5 1 3 Daily Treat BupHIGHA Hut PREMIUM 14 \$300 n/a n/a n/a Daily Treat, Fan, Fridge King Cabana PREMIUM 14 \$275 n/a n/a n/a Daily Treat, Fan, Fridge Barrier Reef Suite PREMIUM 16 \$350 n/a n/a n/a Daily Treat, Fan, Fridge Magic Waters Rockford, IL Beach Lounger 2 \$55 0 1 2 Island Patio 12 \$125 n/a n/a n/a n/a Queen Cabanas 8 \$150 n/a n/a n/a Fridge				·							
Queen Cabanas 8 \$200 5 1 3 Daily Treat Surfside Cabanas 8 \$150 5 1 3 Daily Treat upHIGHa Hut PREMIUM 14 \$300 n/a n/a n/a Daily Treat, Fan, Fridge King Cabana PREMIUM 14 \$275 n/a n/a n/a Daily Treat, Fan, Fridge Barrier Reef Suite PREMIUM 16 \$350 n/a n/a n/a Daily Treat, Fan, Fridge Magic Waters Rockford, IL Beach Lounger 2 \$55 0 1 2 Island Patio 12 \$125 n/a n/a n/a Queen Cabanas 8 \$150 n/a n/a n/a Hurricane Harbor Gurnee, IL n/a n/a n/a Fridge							·	_			
Surfside Cabanas 8 \$150 5 1 3 Daily Treat			-			·	·				
upHIGHA Hut PREMIUM 14 \$300 n/a n/a n/a Daily Treat, Fan, Fridge King Cabana PREMIUM 14 \$275 n/a n/a n/a Daily Treat, Fan, Fridge Barrier Reef Suite PREMIUM 16 \$350 n/a n/a n/a Daily Treat, Fan, Fridge Magic Waters Rockford, IL Beach Lounger 2 \$55 0 1 2 Island Patio 12 \$125 n/a n/a n/a Queen Cabanas 8 \$125 n/a n/a n/a Hurricane Harbor Gurnee, IL Gurnee, IL n/a n/a n/a Fridge											
King Cabana PREMIUM 14 \$275 n/a n/a n/a Daily Treat, Fan, Fridge Barrier Reef Suite PREMIUM 16 \$350 n/a n/a n/a Daily Treat, Fan, Fridge Magic Waters Rockford, IL 0 1 2 2 \$55 0 1 2 1						5	1	-			
Magic Waters Rockford, IL						n/a	n/a	n/a	Daily Treat, Fan, Fridge		
Magic Waters Rockford, IL Beach Lounger 2 \$55 0 1 2 Island Patio 12 \$125 n/a n/a n/a Queen Cabanas 8 \$125 n/a n/a n/a King Cabana 8 \$150 n/a n/a n/a Hurricane Harbor Gurnee, IL Gurnee, IL Tridge n/a n/a n/a Fridge			14			n/a	n/a	n/a			
Beach Lounger 2 \$55 0 1 2 Island Patio 12 \$125 n/a n/a n/a Queen Cabanas 8 \$125 n/a n/a n/a King Cabana 8 \$150 n/a n/a n/a Hurricane Harbor Gurnee, IL Queen Cabanas 6 \$200 n/a n/a n/a Fridge	Barrier Reef S	uite PREMIUM	16	\$350		n/a	n/a	n/a	Daily Treat, Fan, Fridge		
Island Patio 12 \$125 n/a n/a n/a n/a Queen Cabanas 8 \$125 n/a n/a n/a n/a King Cabana 8 \$150 n/a n/a n/a n/a Hurricane Harbor Gurnee, IL Queen Cabanas 6 \$200 n/a n/a n/a Fridge	Magic Waters	Rockford, IL									
Island Patio 12 \$125			2	\$55		0	1	2			
Queen Cabanas 8 \$125 n/a n/a n/a King Cabana 8 \$150 n/a n/a n/a Hurricane Harbor Gurnee, IL Gurnee, IL Fridge			12	\$125		n/a	n/a	n/a			
King Cabana 8 \$150 n/a n/a n/a Hurricane Harbor Gurnee, IL Gurnee, IL Fridge	Queen Cabanas					n/a	n/a	n/a			
Gurnee, IL Queen Cabanas 6 \$200 n/a n/a n/a Fridge	King Cabana		8	\$150		n/a	n/a	n/a			
Gurnee, IL Queen Cabanas 6 \$200 n/a n/a n/a Fridge	Hurricano										
		Gurnee, IL									
King Cabanas 8 \$300 n/a n/a n/a Fridge, Private Safe, 32" TV w/ Direct 1	Queen Cabanas		6	\$200		n/a	n/a	n/a	Fridge		
	King Cabanas		8	\$300		n/a	n/a	n/a	Fridge, Private Safe, 32" TV w/ Direct TV		

		Village of Orland Park 2021 Cabana Comparison & Proposal									
Facility Name	Facility Location	Number of Guests	Weekday Rental Fee	Weekend Rental Fee	Chairs	Tables	Lounges	Additional Amenities			
Raging Rivers	Grafton, IL										
Standard Cabana		8	\$80	\$95	6	1	2	15% off merchandise, locker rental, souvenir koozie collapsable cooler, specia cabana menu			
Bigger Cabana		12	\$110	\$125	6	1	2	15% off merchandise, locker rental, souvenir koozie collapsable cooler, specia cabana menu			
Waterpark at Monon Community Center	Carmel, IN										
8x8 Flowrider Cabana		8	\$49	\$79	3	2	1	Fan, radio volume control, outlets, lockable cabinet, cooler w/ ice			
12x12 Main Cabanas		8	\$69	\$99	3	2	1	Fan, radio volume control, outlets, lockable cabinet, cooler w/ ice			
<u>Deep River</u> <u>Waterpark</u>	Crown Point, IN										
Cabanas 1-3		8	\$94	\$114	4	0	4	Optional add-on of 8 tube rentals & 8 water bottles for \$20			
Cabanas 4-8		12	\$134	\$154	4	2	4	Optional add-on of 12 tube rentals & 12 water bottles for \$30			