



**VILLAGE OF ORLAND PARK, ILLINOIS  
CONCESSION SERVICES FOR 143<sup>RD</sup> STREET and 153<sup>RD</sup> STREET METRA STATIONS  
REQUEST FOR PROPOSALS**

**JUNE 24, 2014**

Additional information added/required as per bid instructions. I have listed the page # on the Request for Proposal to assist with the interpretation of the following information:

**OPERATIONS (PAGE 5)**

We would also like to visit the idea of opening both facilities from 4pm – 7pm, Monday – Friday to offer additional products to the commuters on the way home from the train. Those products could be items that they may want to enjoy that evening with family and friends, such as cupcakes, assorted pastries, fresh baked cookies and even give the commuters the opportunity to order cakes from Doughs Guys Bakery that they can pick up on the way home and save them an additional trip to the store.

**BUSINESS IDENTIFICATION NUMBERS (PAGE 6)**

Federal Employer Identification Number	46-1304931
State Retail Sales Tax Number	4095-7421
Payroll Tax Number and Provider	ADP
	Client ID Number 21207855
	Company Code is RM/54P

**SERVICES TO BE PROVIDED (PAGE 6)**

Doughs Guys Bakery will provide the morning commuters that will/should get their day off to a much better start than just “waiting” for the train to arrive to shuttle them to their job....When we hire any of our bakery store help we have but 3 requirements....must be able to smile....must be able to say “Please & Thank you” ...and must be willing to assist any of our customers with help to carry anything to their vehicle.....In a day when the art of really appreciating the customer and the support that they are willing to show our business it’s time that somebody ( Doughs Guys) says “Thank You” and in the process work hard to have that customer return or even better, tell somebody else how “Doughs Guys” treat their customers. In regards to equipment that we would use it would consist of a Coffee Grinder (oh the smell of fresh ground coffee beans), Coffee Brewer, Counter Top refrigerated case (uses standard electricity, Two Door Refrigerated Glass cooler (like what is being used at 143<sup>rd</sup> Street) as well as the addition of a single door glass fridge at the 153<sup>rd</sup> Street location.



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**EXPERIENCE (PAGE 7)**

**Doughs Guys Bakery** has rolled out our "Dough on the Go" rolling bakery to the area business and more importantly to both the Chicago Ridge Metra Station (Ridgeland Avenue) and the Palos Heights Metra Station (Southwest Highway at 111<sup>th</sup> Street) since September/2013. We have the experience of servicing the commuters from our "Dough on the Go" food truck and have the knowledge and products that the commuters are looking for on a regular basis. We know that for the most part the commuters are generally in a hurry (running late) and that "seconds" sometimes is all they have to grab that morning cup of coffee or that fresh donut or sweet roll that is required because they didn't have time to make something that morning...We know how to put smiles on the commuters faces and give them maybe a better start to their workdays!!!!

**I have enclosed (3) references on an additional sheet which should be easier to read...**

**OPERATING HISTORY (PAGE 7)**

**Doughs Guys Bakery** has been putting smiles on the faces of our customers since we opened our doors 17 months ago. We have hired only the best bakers, cake decorators and store clerks that would insure that we provide not only the best tasting products but also the best looking products all served by our store clerks who know the meaning of a warm smile for the customer and then actually says "Thank You" for their business. We are big believer's in providing the best service from Doughs Guys Bakery that you can't get from the proverbial "Big Box" retailer. Our customers want to get our fresh donuts, cupcakes, pastries, cakes, etc. from Doughs Guys Bakery rather than from a store that also sells kitty litter, motor oil and washing machines..

I have enclosed (3) references on an additional sheet which should be easier to read...

**QUALIFICATIONS (PAGE 7)**

**Doughs Guys Bakery** would make sure that we have the most talented staff available to service the commuters at both of the Metra stops (143<sup>rd</sup> Street & 153<sup>rd</sup> Street). All of our store clerks have the experience to work in a very quick and efficient manner. In addition, we are prepared to provide any of our personal with Food /Sanitation Certification as required. Also, as the owners of Doughs Guys Bakery we will be involved on a daily basis at both stations to insure that we meet the needs and expectations of not only the commuters but the Village of Orland Park as well. We realize this is a great opportunity and "Doughs Guys" are willing to invest the time and resources to create that experience for the commuter so that they continue to board the trains in Orland Park.



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**LENGTH of CONTRACT (Page 7)**

Doughs Guys Bakery would be thrilled to enter into an agreement where we can have the opportunity to provide our fresh baked goods to all the commuters at both of the Metra Stations listed in the RFP.

**COMPLIANCE WITH LAWS (Page 8)**

Federal Employer Identification Number	46-1304931
State Retail Sales Tax Number	4095-7421
Payroll Tax Number and Provider	ADP
	Client ID Number 21207855
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**SPECIMEN CERTIFICATE of INSURANCE (Page 11)**

We have enclosed our insurance policies which are administered by Allstate Insurance Company. The policies cover property liability as well as vehicle insurance for our "Dough on the Go" Food Truck which would be transporting the fresh baked product to either/both of the Metra Stations.



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### PROPOSED ITEM LIST WITH PRICES INCLUDED

DONUTS	\$1.00 EA
SWEET ROLLS	\$1.00 EA
SMALL DOUGHS GUYS BAKERY COFFEE	\$1.50 EA
LARGE DOUGHS GUYS BAKERY COFFEE	\$2.50 EA
SMALL ILLYS COFFEE (IMPORTED FROM ITALY)	\$2.50 EA
LARGE ILLYS COFFEE (IMPORTED FROM ITALY)	\$3.50 EA
ORANGE JUICE (BOTTLE)	\$2.00 EA
APPLE JUICE (BOTTLE)	\$2.00 EA
MORNING MUFFINS	\$2.00 EA
COFFEE CAKES (ASSORTED)	\$7.00 EA
MAPLE BACON LONG JOHNS (FEATURED ON CHICAGO'S BEST)	\$3.00 EA
MINI MAPLE BACON BITES	\$2.00 EA
MILK	\$2.00 EA
PEPSI PRODUCTS (CANS)	\$1.00 EA
"DOUGHS GIRLS CUPCAKES" ....35 DIFFERENT FLAVORS	\$3.50 EA
BROWNIES (PLAIN OR WITH NUTS)	\$1.75 EA
APPLE SLICES	\$1.75 EA
CHERRY SLICES	\$1.75 EA
PARFAIT CUPS (ASSORTED FLAVORS)	\$3.00 EA
CHOCOLATE ECLAIRS	\$2.00 EA
CANNOLIS (PISTACHIO or CHOCOLATE CHIP)	\$2.00 EA

**\*\* IN ADDITION, WE WOULD LIKE TO ALSO OFFER VARIOUS PASTRIES, CAKES, ETC FOR THE COMMUTER TO HAVE THE OPPORTUNITY TO EITHER PURCHASE OR ORDER FROM DOUGHS GUYS BAKERY THAT THEY CAN PICK UP WHEN THEN GET OFF THE TRAIN ON THE WAY HOME..**

**PROPOSAL SUMMARY SHEET**

**Concession Services for 143<sup>rd</sup> Street and 153<sup>rd</sup> Street Metra Stations - Reissue**

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: DOUGHS GUYS BAKERY  
Street Address: 10731 South Ridgeland Ave.  
City, State, Zip Chicago Ridge, Illinois 60415  
Contact Name: SEAN O'NEILL  
Phone: 708-931-5199 Fax: 708-931-5195  
E-Mail address: dgb@doughsguysbakery.com  
FEIN#: 46-1304931

**Facilities** – Proposals may be for one or both facilities. Please place a check mark next to the facility or facilities for which you are submitting a proposal:

- 143<sup>rd</sup> Street Metra Station
- 153<sup>rd</sup> Street Metra Station

Signature of Authorized Signee: SEAN O'Neill - SEAN O'NEILL  
Title: Co-owner  
Date: 6-23-2014

ACCEPTANCE: This proposal is valid for sixty (60) calendar days from the date of submittal.