



The ACP CreativIT Family of Technology Solution Providers

Mindsight - 2001 Butterfield Road - Suite 250 - Downers Grove, IL 60515
Office: (630) 981-5000 Fax: (630) 729-3058 Web: www.gomindsight.com

Account Executive: Don Vargo 630-981-5012 dvargo@gomindsight.com
Contract Solution Specialist: Gaby Patino 630-981-5034 gpatino@gomindsight.com

Quote Date: February 6th, 2025

Quote Description: Police Training Facility -r2
Two Cisco 9300 mGig 24 Port Switches

Bill To: Ben Smogolski
The Village of Orland Park

Ship to: Ben Smogolski
The Village of Orland Park

Line Item	Product Description	Qty	Customer Unit Price	Customer Extended Price
-----------	---------------------	-----	---------------------	-------------------------

Police Training Facility - Cisco Network Switching

To Be Ordered via TIPS-USA Interlocal Purchasing System : TIPS Contract: 230105 Technology Solutions Products and Services
Awarded TIPS Vendor Name: ACP CreativIT - Reseller Name: Mindsight

VOP-NW-INFS : Network Infrastructure Switching		1	\$	-	\$	-
1.0	Catalyst 9300 24-port mGig and UPOE, Network Essentials	2	\$	16,006.84	\$	32,013.68
2.0	Rubber Feet for Table Top Setup 9200 and 9300	2	\$	-	\$	-
3.0	Catalyst 9300 8 x 10GE Network Module	2	\$	3,016.36	\$	6,032.72
4.0	1100W AC 80+ platinum Config 1 Secondary Power Supply	2	\$	2,247.48	\$	4,494.96
5.0	50CM Type 1 Stacking Cable	2	\$	118.29	\$	236.58
6.0	Cisco Catalyst 9300 XE 17.12 Universal	2	\$	-	\$	-
7.0	1RU Cable Management Guides 9200 and 9300	2	\$	-	\$	-
8.0	12-24 and 10-32 Screws for Rack Installation, Qty 4	2	\$	-	\$	-
9.0	1100W AC 80+ platinum Config 1 Power Supply	2	\$	-	\$	-
10.0	North America AC Type A Power Cable	4	\$	-	\$	-
11.0	C9300 DNA Essentials, 24-Port Term Licenses	2	\$	-	\$	-
12.0	C9300 DNA Essentials, 24-Port, 3 Year Term License	2	\$	721.56	\$	1,443.12
13.0	Catalyst Stack Power Cable 30 CM	2	\$	112.38	\$	224.76
14.0	C9300 Network Essentials, 24-port license	2	\$	-	\$	-
15.0	Network Plug-n-Play Connect for zero-touch device deployment	2	\$	-	\$	-
16.0	No SSD Card Selected	2	\$	-	\$	-
17.0	10GBASE-LRM SFP Module	4	\$	1,397.69	\$	5,590.76
		Total Product Pricing:		\$		50,036.58

Annual Cisco SMARTnet Maintenance Support

Cisco SNT (8x5xNBD Parts) Catalyst 9300 24-port mGig and UPOE	2	\$	1,150.00	\$	2,300.00
		Total Maintenance Pricing:			\$2,300.00

Total Product Pricing from Above:	\$	50,036.58
Mindsight Discount Off Above Pricing:	\$	(17,512.80)
Additional Mindsight Discount Off Above Pricing:	\$	(2,501.83)
Total Maintenance from Above:	\$	2,300.00
Additional Cisco / Mindsight Purchase Incentive Discount:	\$	(5,133.75)
Product Sales Tax:		Actual TBD
Estimated Shipping and Processing Charges:		Actual TBD
Professional Services Charges:		TBD If Needed
GRAND TOTAL * :		\$ 27,188.19

* Please Note
Pricing Incentives and Promotions Change Often
Please Ask for Updated Pricing Before Ordering



Mindsight - 2001 Butterfield Road - Suite 250 - Downers Grove, IL 60515
Office: (630) 981-5000 Fax: (630) 729-3058 Web: www.gomindsight.com

Account Executive: Don Vargo 630-981-5012 dvargo@gomindsight.com
Contract Solution Specialist: Gaby Patino 630-981-5034 gpatino@gomindsight.com

Quote Date: February 6th, 2025

Quote Description: Police Training Facility -r2
Two Cisco 9300 mGig 24 Port Switches

Bill To: Ben Smogolski
The Village of Orland Park

Ship to: Ben Smogolski
The Village of Orland Park

Line Item	Product Description	Qty	Customer Unit Price	Customer Extended Price
-----------	---------------------	-----	---------------------	-------------------------

TERMS AND CONDITIONS:

Due to current tariffs and economic conditions, hardware pricing is subject to change at any time. Please request updated quotes with current accurate pricing prior to any placing orders. Any and all changes that are requested or required will render all pricing and terms of this proposal null and void, pending the submission of a revised proposal. Clients may elect to expedite shipment at a flat cost of two percent (2%) of the entire hardware purchase or provide a billing account number for Federal Express. This cost is in addition to our standard shipping and handling fee. Expedite timeframe is not guaranteed.

Until paid in full, Mindsight retains Title and a Purchase Money Security Interest in all products sold to secure the payment of all amounts owed to Mindsight under agreement. Terms apply regardless of client method of financing. Starting in 2022, all new Cisco direct orders for equipment and related software and services that are submitted will be non-cancelable and non-returnable within 45 days of Cisco's estimated ship date.

For all third-party services billed through Mindsight, including but not limited to UCaaS, IaaS, SaaS, Azure, AWS, or other subscription-based services, the Customer shall bear full responsibility for all costs and fees. This obligation persists regardless of how the costs and fees were incurred or cancelled by Customer, including but not limited to a security breach, early termination of services, or failure to cancel within contract windows.

Hardware, Software, SMARTnet, and Mindsight T-SUPPORT Agreements are due NET 30 from shipment (to Mindsight or customer site for staging).

Service Projects (with Cutover milestone): 50% Due NET15 at Signoff of Statement of Work, 35% Due NET15 Upon Customer Cutover, and 15% Due NET15 Upon Completion of Project and Customer's Final Acceptance. In the event a project will extend beyond 6 months, Mindsight reserves the right to invoice cutover and completion of each site separately.

Service Projects (without Cutover milestone): 50% due upon project kickoff meeting for low level design, and 50% due immediately upon project completion.

CUSTOMER APPROVAL:

I am authorized by our organization to commit to this proposal and agree to the pricing, terms and conditions, warranty and warranty conditions and payment herein.

Authorized Signature and Date: _____

Name and Title (printed): _____

Purchase Order Number (if required for invoice payment): _____

REMITTANCE ADDRESS:

Mindsight (address Above)
ACH & Wire: ABA Routing #071925402 - Account #250036827
Mail: Mindsight - 2001 Butterfield Road - Suite 250 - Downers Grove, IL 60515

DELIVERY:

30 Days or Less (unless otherwise noted). Returns accepted in accordance with manufacturer's policies, only within 30 days of invoice, and with all original packaging materials, manuals, and documentation. Mindsight reserves the right to issue RMA's. Items returned without prior RMA will be refused.